

**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION**  
Washington, D.C. 20549

**FORM 10-K**

**ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the Fiscal Year Ended December 31, 2020

OR

**TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission File Number 001-14585

**FIRST HAWAIIAN, INC.**

(Exact Name of Registrant as Specified in its Charter)

**Delaware**

(State or Other Jurisdiction of Incorporation)

**99-0156159**

(I.R.S. Employer Identification No.)

**999 Bishop Street, 29th Floor  
Honolulu, HI**

(Address of Principal Executive Offices)

**96813**

(Zip Code)

**(808) 525-7000**

(Registrant's telephone number, including area code)

Securities Registered pursuant to Section 12(b) of the Act:

**Title of each class:**

Common Stock, par value \$0.01 per share

**Trading Symbol(s)**

FHB

**Name of each exchange on which registered:**

NASDAQ Global Select Market

Securities Registered pursuant to Section 12(g) of the Act:

None

Indicate by check mark if the registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act. Yes  No

Indicate by check mark if the registrant is not required to file reports pursuant to Section 13 or 15(d) of the Act. Yes  No

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T (Section 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit such files). Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company, or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company," and "emerging growth company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer

Accelerated filer

Non-accelerated filer

Smaller reporting company

Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Indicate by check mark whether the registrant has filed a report on and attestation to its management's assessment of the effectiveness of its internal control over financial reporting under Section 404(b) of the Sarbanes-Oxley Act (15 U.S.C. 7262(b)) by the registered public accounting firm that prepared or issued its audit report.

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Act).  Yes  No

As of June 30, 2020, the aggregate market value of the registrant's voting shares held by non-affiliates was approximately \$2.2 billion, based on the closing sale price of \$17.24 as reported on the NASDAQ Global Select Market.

As of February 23, 2021, there were 130,919,200 shares of the registrant's common stock outstanding.

**DOCUMENTS INCORPORATED BY REFERENCE**

Portions of the First Hawaiian, Inc. Proxy Statement for its 2021 Annual Meeting of Stockholders are incorporated by reference in this Form 10-K in response to Part III, Items 10, 11, 12, 13 and 14.

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## PART I

### ITEM 1. BUSINESS

#### General

First Hawaiian, Inc. (“FHI” or the “Parent”), a bank holding company, owns 100% of the outstanding common stock of First Hawaiian Bank (“FHB” or the “Bank”). References to “we,” “our,” “us,” or the “Company” refer to the Parent and its wholly-owned subsidiary, FHB, for purposes of discussion in this Annual Report on Form 10-K.

FHI is a bank holding company incorporated in the state of Delaware and headquartered in Honolulu, Hawaii. Our wholly-owned bank subsidiary, FHB, was founded in 1858 under the name Bishop & Company and was the first successful banking partnership in the Kingdom of Hawaii and the second oldest bank formed west of the Mississippi River. Today, FHB is the largest full-service bank headquartered in Hawaii as measured by assets, loans, deposits and net income. As of December 31, 2020, we had \$22.7 billion of assets, \$13.3 billion of gross loans and leases, \$19.2 billion of deposits and \$2.7 billion of stockholders’ equity. We generated \$185.8 million of net income or diluted earnings per share of \$1.43 per share for the year ended December 31, 2020.

Through the Bank, we operate a network of 54 branches in Hawaii (49 branches), Guam (3 branches) and Saipan (2 branches). We provide a diversified range of banking services to consumer and commercial customers, including deposit products, lending services and wealth management and trust services. Through our distribution channels, we offer a variety of deposit products to our customers, including checking and savings accounts and other types of deposit accounts. We offer comprehensive commercial banking services to middle market and large Hawaii-based businesses with over \$10 million of revenue, strong balance sheets and high-quality collateral. We provide commercial and industrial lending, including auto dealer flooring, commercial real estate and construction lending. We also offer comprehensive consumer lending services focused on residential real estate lending, indirect auto financing and other consumer loans to individuals and small businesses through our branch, online and mobile distribution channels. Our wealth management business provides an array of trust services, private banking and investment management services. We also offer consumer and commercial credit cards and merchant processing.

We seek to develop comprehensive, long-term banking relationships by offering a diverse array of products and services, cross-selling those products and services and delivering high quality customer service. Our service culture and emphasis on repeat positive customer experiences are integral to our banking strategy and exemplified by our longstanding customer relationships.

We operate our business through three operating segments: Retail Banking, Commercial Banking and Treasury and Other. See “Item 7. Management’s Discussion and Analysis of Financial Condition and Results of Operations (“MD&A”) – Analysis of Business Segments” and “Note 23. Reportable Operating Segments” in the notes to the consolidated financial statements included in Item 8. Financial Statements and Supplementary Data for more information.

#### Human Capital Resources

As of December 31, 2020, we had over 2,100 employees, which included full time employees, part time employees and temporary employees, primarily located in our key markets of Hawaii, Guam and Saipan. The average tenure of employees at our Company is 12.5 years. Through ongoing employee development, diversity in the workforce and a focus on health, safety and employee wellbeing, we strive to help our employees in all aspects of their lives. We believe our relationship with our employees to be generally good. None of our employees are parties to a collective bargaining agreement and we do not expect a significant change in the number of our employees in the near future.

#### *Training and Development*

Learning and development are foundational to our purpose as an institution. We invest in attracting, developing and retaining the best talent. Our innovative talent development and employee learning courses are woven into our strategy and corporate culture. We offer 12 leadership development programs in total and over 90 professional development courses for employees through an Online Learning Center.

## ***Diversity and Inclusion***

We believe that employing a diverse workforce enhances our ability to serve our customers and our communities. By promoting a workforce that we believe is reflective of our customers and communities, we believe that we may better understand the financial needs of our customers and provide them with relevant financial service products.

Our commitment to diversity and inclusion starts at the top with a diverse board. As of the date of this report, our FHI Board of Directors include three women, representing 38% of directors, and five ethnically diverse individuals, representing 63% of directors. As of December 31, 2020, 66% of our employees were women, including 55% of our employees in management positions, and 88% of our workforce were ethnically diverse.

## ***Health, Safety and Wellness***

We recognize that each employee's benefit needs may differ and have designed our benefits program to be flexible. We offer healthcare options for employees aimed at reducing out-of-pocket costs. Additionally, the Bank adapted many of its operations to enhance the health and safety of our employees due to the Coronavirus Disease ("COVID-19") pandemic. To create greater social distancing within our facilities, we adopted work-from-home programs for hundreds of employees, allowing over 50% of our employees to work from home. Within our facilities we have also increased sanitization protocols, installed plexiglass barriers and hand-sanitizing stations, and implemented daily wellness and temperature checks for all employees. For the health and safety of everyone, we also require anyone in our facilities to social distance and wear face coverings.

## **Our Products and Services**

The Bank is a full-service community bank focused on building relationships with our customers. We provide a variety of deposit accounts and lending services to commercial and consumer customers, as well as credit card products, wealth management services and merchant processing services. We offer a comprehensive range of commercial lending services including commercial and industrial lending, auto dealer flooring, commercial real estate lending and construction lending. Our primary consumer lending services are mortgage lending, auto finance, small business loans, personal installment and credit cards. Our wealth management business offers individuals investment and financial planning services, insurance protection, trust and estate services and private banking.

## **Competition**

We operate in the highly competitive financial services industry and face significant competition for customers from financial institutions located both within and beyond our principal markets. We compete with commercial banks, savings banks, credit unions, non-bank financial services companies and other financial institutions operating within or near the areas we serve. Additionally, certain large banks headquartered on the U.S. mainland and large community banking institutions target the same customers we do. In addition, as customer preferences and expectations continue to evolve, technology has lowered barriers to entry and made it possible for banks to expand their geographic reach by providing services over the Internet and for non-banks, such as financial technology firms, to offer products and services traditionally provided by banks, such as automatic transfers and automatic payment systems, without the need of physical branches.

## **Organizational History and Structure**

Prior to our initial public offering in August 2016 ("IPO"), we were an indirect wholly owned subsidiary of BNP Paribas ("BNPP"), a global financial institution based in France.

On April 1, 2016, BNPP effected a series of reorganization transactions ("Reorganization Transactions"), as a part of which we amended our certificate of incorporation to change our name to First Hawaiian, Inc., with First Hawaiian Bank remaining our only direct wholly owned subsidiary.

On July 1, 2016, in order to comply with the Board of Governors of the Federal Reserve System's requirements applicable to BNPP, we became an indirect wholly owned subsidiary of BNP Paribas USA, Inc. ("BNP Paribas USA"), BNPP's U.S. intermediate holding company. As part of that reorganization, we became a direct wholly owned subsidiary of BancWest Corporation ("BWC"), a direct wholly owned subsidiary of BNP Paribas USA.

In August 2016, FHI completed its IPO and shares of FHI's common stock began trading on the NASDAQ Global Select Market ("NASDAQ") under the ticker symbol "FHB".

In February 2019, BNPP fully exited its ownership interest in FHI common stock.

## **Supervision and Regulation**

We are subject to extensive regulation under federal and state banking laws that establish a comprehensive framework for our operations. This regulatory framework may materially impact our growth potential and financial performance and is intended primarily for the protection of the safety and soundness of financial institutions, maintenance of the federal deposit insurance system and the protection of consumers or classes of consumers, rather than the protection of stockholders or other investors.

Significant elements of the statutes, regulations and policies applicable to the Company are described below. This description is qualified in its entirety by reference to the full text of the statutes, regulations and policies described. These statutes, regulations and policies are continually under review by Congress and state legislatures and federal and state regulatory agencies.

### ***Regulatory Agencies***

FHI is a bank holding company under the U.S. Bank Holding Company Act of 1956 (the "BHC Act") and has elected to be treated as a financial holding company under the BHC Act. Consequently, FHI and its subsidiaries are subject to the supervision, regulation, examination and reporting requirements of the Board of Governors of the Federal Reserve System (the "Federal Reserve"). The BHC Act provides generally for "umbrella" regulation of bank holding companies by the Federal Reserve and functional regulation of holding company subsidiaries by applicable regulatory agencies. The BHC Act, however, authorizes the Federal Reserve to examine any subsidiary of a bank holding company, other than a depository institution, engaged in activities permissible for a depository institution. The Federal Reserve is also granted the authority, in certain circumstances, to require reports of, examine and adopt rules applicable to any holding company subsidiary.

In general, the BHC Act limits the activities permissible for bank holding companies. Bank holding companies electing to be treated as financial holding companies, however, may engage in additional activities under the BHC Act as described below under "— Permissible Activities under the BHC Act". For a bank holding company to be eligible to elect financial holding company status, all of its subsidiary insured depository institutions must be well-capitalized and well-managed as described below under "— Prompt Corrective Action Framework" and must have received at least a "satisfactory rating" on such institution's most recent examination under the Community Reinvestment Act (the "CRA"). The bank holding company itself must also be well-capitalized and well-managed in order to be eligible to elect financial holding company status. If a financial holding company fails to continue to meet any of the well-capitalized and well-managed prerequisites for financial holding company status after engaging in activities not permissible for bank holding companies that have not elected to be treated as financial holding companies, the company must enter into an agreement with the Federal Reserve to comply with all applicable capital and management requirements. If the company does not return to compliance within 180 days, the Federal Reserve may order the company to divest its subsidiary banks or the company may be required to discontinue or divest investments in companies engaged in activities permissible only for a bank holding company electing to be treated as a financial holding company. In addition, if any insured depository institution subsidiary of a financial holding company fails to maintain a CRA rating of at least "Satisfactory," the financial holding company will be subject to restrictions on certain new activities and acquisitions.

FHB is a Federal Deposit Insurance Corporation (the "FDIC") insured bank chartered under the laws of the State of Hawaii. FHB is not a member of the Federal Reserve System. Consequently, the FDIC and the Hawaii Department of Financial Institutions (the "DFI") are the primary regulators of FHB and also regulate its subsidiaries. FHB's branch operations in Guam are also subject to regulation by the Banking and Insurance Commissioner of the Government of Guam Department of Revenue and Taxation (the "Guam Banking and Insurance Commissioner"). FHB's branch operation in Saipan, which is one of the principal islands of the Commonwealth of the Northern Mariana Islands ("CNMI"), is subject to the regulatory jurisdiction of the Division of Banking of the CNMI Department of Commerce. In addition, as the owner of a Hawaii-chartered bank, FHI is registered as a financial institution holding company under the Hawaii Code of Financial Institutions (the "Hawaii Code") and is subject to the registration, reporting and examination requirements of the Hawaii Code, as well as supervision and examination by the Hawaii DFI.

The Company offers certain insurance, investment and trust products through FHB and its subsidiary, Bishop Street Capital Management Corporation, a registered investment advisor with the SEC. Bishop Street Capital Management Corporation is subject to the disclosure and regulatory requirements of the Investment Advisors Act of 1940, as administered by the SEC. FHB is also registered as a municipal securities advisor with the Municipal Securities Rulemaking Board (“MSRB”) and the SEC and is subject to the disclosure and regulatory requirements of the MSRB and the SEC. FHB’s insurance brokerage activities in Hawaii are conducted under its insurance producer license by appointed agents (licensed insurance producers) and those licensees are subject to regulation by the Insurance Division of the State of Hawaii Department of Commerce and Consumer Affairs (the “DCCA Insurance Division”). FHB’s trust services in Hawaii are subject to regulation by the FDIC and the Hawaii DFI. FHB’s insurance activities in Guam are conducted under a general agent’s license issued by the Guam Banking and Insurance Commissioner and FHB is therefore subject to regulation by the insurance branch of the regulatory division of the Guam Department of Revenue and Taxation.

FHB and its affiliates are also subject to supervision, regulation, examination and enforcement by the Consumer Financial Protection Bureau (the “CFPB”), with respect to consumer protection laws and regulations. In addition, FHI is subject to the disclosure and regulatory requirements of the U.S. Securities and Exchange Act of 1934 (“Exchange Act”) administered by the SEC and the rules adopted by NASDAQ applicable to listed companies. The Company is subject to numerous other statutes and regulations that affect its business activities and operations.

### ***Permissible Activities under the BHC Act***

In general, the BHC Act limits the business of bank holding companies to banking, managing or controlling banks and other activities that the Federal Reserve has determined to be so closely related to banking as to be a proper incident thereto.

Bank holding companies that qualify and elect to be treated as “financial holding companies,” like us, may engage in, or acquire and retain the shares of a company engaged in, a broad range of additional activities that are (i) financial in nature or incidental to such financial activities or (ii) complementary to a financial activity and do not pose a substantial risk to the safety and soundness of depository institutions or the financial system generally. These activities include securities underwriting and dealing, insurance underwriting and brokerage and making merchant banking investments.

The BHC Act does not place territorial restrictions on permissible non-banking activities of bank holding companies. The Federal Reserve has the power to order any bank holding company or its subsidiaries to terminate any activity or to terminate its ownership or control of any subsidiary when the Federal Reserve has reasonable grounds to believe that continuing such activity, ownership or control constitutes a serious risk to the financial soundness, safety or stability of any bank subsidiary of the bank holding company.

### ***Permissible Activities for Banks***

As a Hawaii-chartered bank, FHB’s business is generally limited to activities permitted by Hawaii law and any applicable federal laws. Under the Hawaii Code, the Bank may generally engage in all usual banking activities, including accepting deposits; extending loans and lines of credit; borrowing money; issuing, confirming and advising letters of credit; entering into repurchase agreements; buying and selling foreign currency and, subject to certain limitations, making investments. Subject to prior approval by the Commissioner of the Hawaii DFI and by the DCCA Insurance Division, the Bank may also permissibly engage in activities related to a trust business, activities relating to insurance and annuities and any activity permissible for a national banking association.

Hawaii law also imposes restrictions on the Bank’s activities and corporate governance requirements intended to ensure the safety and soundness of the bank. For example, the Hawaii Code requires that at least one of the directors of the Bank, as well as the Chief Executive Officer of the bank, be residents of the State of Hawaii. FHB is also restricted under the Hawaii Code to investing in certain types of investments and is generally limited in the amount of money it can lend to a single borrower or invest in securities issued by a single issuer (in each case, 20% of FHB’s common stock and additional paid-in capital).

### ***Enhanced Prudential Standards***

The Dodd-Frank Act, as amended by the Economic Growth, Regulatory Relief, and Consumer Protection Act of 2018 (“EGRRCPA”), directs the Federal Reserve to monitor emerging risks to financial stability and enact enhanced supervision and prudential standards. As a bank holding company with less than \$50 billion in total consolidated assets, the Dodd-Frank Act’s enhanced prudential standards are not applicable to FHI. Prior to the passage of the EGRRCPA, the Dodd-Frank Act and Federal Reserve rules required publicly traded bank holding companies with \$10 billion or more in total consolidated assets to establish risk committees. FHI established a risk committee in accordance with this requirement. In October 2019, the Federal Reserve adopted a rule that tailors the application of the enhanced prudential standards to BHCs per the EGRRCPA amendments, including by raising the asset threshold for application of many of these standards. Pursuant to the final rule, publicly traded bank holding companies with between \$10 billion and \$50 billion of total consolidated assets, including FHI, are no longer required to maintain a risk committee. However, FHI has determined that it will retain its risk committee. For bank holding companies with total consolidated assets of \$100 billion or more, the applicability of the enhanced prudential standards depends on their “category,” as determined under the October 2019 tailoring rules.

### ***Acquisitions by Bank Holding Companies***

The BHC Act, the Bank Merger Act, the Hawaii Code and other federal and state statutes regulate acquisitions of banks and other FDIC-insured depository institutions. The Company must obtain the prior approval of the Federal Reserve before (i) acquiring direct or indirect ownership or control of any voting shares of any bank or bank holding company, if after such acquisition, it will directly or indirectly own or control 5% or more of any class of voting shares of the institution, (ii) acquiring all or substantially all of the assets of any bank (other than directly through the Bank) or (iii) merging or consolidating with any other bank holding company. Under the Bank Merger Act, the prior approval of the FDIC is required for the Bank to merge with another bank or purchase all or substantially all of the assets or assume any of the deposits of another FDIC-insured depository institution. In reviewing applications seeking approval of merger and acquisition transactions, bank regulators consider, among other things, the competitive effect and public benefits of the transactions, the capital position and managerial resources of the combined organization, the risks to the stability of the U.S. banking or financial system, the applicant’s performance record under the CRA, the applicant’s compliance with applicable laws, including fair housing and other consumer protection laws and the effectiveness of all organizations involved in combating money laundering activities. In addition, failure to implement or maintain adequate compliance programs could cause bank regulators not to approve an acquisition where regulatory approval is required or to prohibit an acquisition even if approval is not required. In addition, the Federal Reserve will consider the extent to which a proposed transaction would result in greater or more concentrated risks to the stability of the U.S. banking or financial system. Under applicable laws, the Company may not be permitted to acquire any bank in Hawaii because it controls more than 30% of the total amount of deposits in the Hawaii market. As a result, any further growth in the Hawaii market will most likely have to occur organically rather than by acquisition.

### ***Dividends and Repurchases***

FHI is a legal entity separate and distinct from the Bank and its subsidiaries. Virtually all of FHI’s income comes from dividends from the Bank, which is also the primary source of FHI’s liquidity and funds to pay dividends on its equity and, if FHI were to incur debt in the future, interest and principal on its debt. There are statutory and regulatory limitations on the payment of dividends by the Bank to FHI, as well as by FHI to its stockholders.

Federal bank regulators are authorized to determine, under certain circumstances relating to the financial condition of a bank holding company or a bank, that the payment of dividends would be an unsafe or unsound practice and to prohibit payment thereof. In particular, federal bank regulators have stated that paying dividends that deplete a banking organization’s capital base to an inadequate level would be an unsafe and unsound banking practice and that banking organizations should generally pay dividends only out of current operating earnings. In addition, the ability of banks and bank holding companies to pay dividends, and the contents of their respective dividend policies, could be impacted by a range of regulatory changes.

*Payment of Dividends by the Bank.* In addition to the restrictions discussed above, the Bank is subject to limitations under Hawaii law regarding the amount of dividends that it may pay to the Parent. In general, under Hawaii law, dividends from a bank may not exceed the bank's retained earnings provided that the bank will, after the dividend, have the minimum paid-in common stock and additional paid-in capital required under Hawaii law, which, for a bank which has trust operations, is \$6.5 million. Hawaii law also effectively restricts a bank from paying a dividend, or the amount of the dividend, unless that bank's common stock and additional paid-in capital is \$6.5 million multiplied by 133%, or \$8.6 million. This amount is not necessarily indicative of amounts that may be paid or available to be paid in future periods. Under Hawaii banking law, for example, paying "excessive dividends" in relation to a bank's capital position, earnings capacity and asset quality could be deemed to be an unsafe and unsound banking practice. Under the Hawaii Business Corporation Act, a dividend or other distribution may not be made if a bank would not be able to pay its debts as they become due in the ordinary course of business or if its total assets would be less than the sum of its total liabilities and the amounts that would be needed to satisfy shareholders with preferential rights of distribution. In addition, under the Federal Deposit Insurance Act of 1950 ("FDIA"), an insured institution may not pay a dividend if payment would cause it to become undercapitalized or if it already is undercapitalized. See "— Prompt Corrective Action Framework" below.

*Payment of Dividends and Common Stock Repurchases by the Company.* As a bank holding company, the Company is subject to oversight by the Federal Reserve. In particular, the dividend policies and share repurchases of the Company are reviewed by the Federal Reserve and will be assessed against, among other things, the Company's ability to achieve the required capital ratios under applicable capital rules (including the applicable capital conservation buffer). In addition, the Federal Reserve has indicated generally that it may be an unsafe or unsound practice for bank holding companies to pay dividends unless a bank holding company's net income is sufficient to fund the dividends and the expected rate of earnings retention is consistent with the organization's capital needs, asset quality and overall financial condition. Federal Reserve guidance also indicates that declaring or paying a dividend that exceeds earnings for the period (e.g., quarterly) for which the dividend is being paid could raise supervisory concerns. See "— Regulatory Capital Requirements" below.

In certain circumstances, the Company's repurchases of its common stock may be subject to a prior approval or notice requirement under other regulations or policies of the Federal Reserve. Any redemption or repurchase of preferred stock or subordinated debt remains subject to the prior approval of the Federal Reserve.

### ***Transactions with Affiliates and Insiders***

Transactions between the Bank and its subsidiaries, on the one hand, and the Company or any other affiliate of the Company, on the other hand, are regulated under federal banking law. The Federal Reserve Act imposes quantitative and qualitative requirements and collateral requirements on "covered transactions" by the Bank with, or for the benefit of, its affiliates, and generally requires those transactions to be on terms at least as favorable to the Bank as if the transaction were conducted with an unaffiliated third party. Covered transactions are defined by statute to include a loan or extension of credit, as well as a purchase of securities issued by an affiliate, a purchase of assets (unless otherwise exempted by the Federal Reserve) from the affiliate, the acceptance of securities issued by the affiliate as collateral for a loan, the issuance of a guarantee, acceptance or letter of credit on behalf of an affiliate, and credit exposure arising under derivative transactions, repurchase and reverse repurchase agreements, and securities borrowing and lending transactions. In general, any such transaction by the Bank or its subsidiaries must be limited to certain thresholds on an individual and aggregate basis and, for credit transactions with any affiliate, must be secured by designated amounts of specified collateral.

Federal law also limits a bank's authority to extend credit to its directors, executive officers, principal shareholders (and persons that beneficially own or control more than 10% of any class of the bank's voting stock), as well as to entities owned or controlled by such persons. Among other things, extensions of credit to such insiders are required to be made on terms that are substantially the same as, and follow credit underwriting procedures that are not less stringent than, those prevailing for comparable transactions with non-insiders. Also, the terms of such extensions of credit may not involve more than the normal risk of non-repayment or present other unfavorable features and may not exceed certain limitations on the amount of credit extended to such persons individually and in the aggregate. Certain extensions of credit also require the approval of the Bank's board of directors.

## ***Source of Strength***

Federal law requires bank holding companies to act as a source of financial and managerial strength to their subsidiary banks. Under this requirement, the Company is expected to commit resources to support the Bank, including at times when the Parent may not be in a financial position to provide such resources, and it may not be in its, or its stockholders' or creditors', best interests to do so. In addition, any capital loans the Company makes to the Bank are subordinate in right of payment to depositors and to certain other indebtedness of the Bank. In the event of the Company's bankruptcy, any commitment by the Company to a federal bank regulatory agency to maintain the capital of the Bank will be assumed by the bankruptcy trustee and entitled to priority of payment.

## ***Regulatory Capital Requirements***

*Capital Requirements Applicable to Top-Tier Holding Companies in an Organizational Structure.* The Federal Reserve monitors the capital adequacy of the Company, and the FDIC and the Hawaii DFI monitor the capital adequacy of the Bank. The bank regulators currently use a combination of risk-based ratios and a leverage ratio to evaluate capital adequacy. The Company and the Bank are subject to the federal bank regulators' final rules implementing Basel III and various provisions of the Dodd-Frank Act (the "Capital Rules").

The Capital Rules, among other things, impose a capital measure called "Common Equity Tier 1" ("CET1"), to which most deductions/adjustments to regulatory capital must be made. In addition, the Capital Rules specify that Tier 1 capital consists of CET1 and "Additional Tier 1 capital" instruments meeting certain specified requirements.

Under the Capital Rules, the minimum capital ratios are as follows:

- 4.5% CET1 to risk-weighted assets,
- 6.0% Tier 1 capital (that is, CET1 plus Additional Tier 1 capital) to risk-weighted assets,
- 8.0% total capital (that is, Tier 1 capital plus Tier 2 capital) to risk-weighted assets, and
- 4.0% Tier 1 capital to average quarterly assets.

The Capital Rules also require a 2.5% capital conservation buffer designed to absorb losses during periods of economic stress. The capital conservation buffer is composed entirely of CET1, on top of these minimum risk-weighted asset ratios, effectively resulting in minimum ratios of (i) 7% CET1 to risk-weighted assets, (ii) 8.5% Tier 1 capital to risk-weighted assets, and (iii) 10.5% total capital to risk-weighted assets.

Banking institutions with a ratio of CET1 to risk-weighted assets above the minimum but below the capital conservation buffer face constraints on dividends, equity repurchases and certain discretionary compensation based on the amount of the shortfall and the institution's "eligible retained income" (since March 2020, defined as the greater of (i) net income for the four preceding quarters, net of distributions and associated tax effects not reflected in net income; and (ii) the average of net income over the preceding four quarters), with progressively more stringent constraints as the Company approaches the minimum ratios.

The Capital Rules provide for a number of deductions from and adjustments to CET1 that were phased-in. These include, for example, the requirement that mortgage servicing rights ("MSRs"), certain deferred tax assets ("DTAs") and significant investments in non-consolidated financial entities be deducted from CET1 to the extent that any one such category exceeds 10% of CET1 or all such categories in the aggregate exceed 15% of CET1. In November 2017, the federal bank regulators revised the Capital Rules to extend the transitional treatment of MSRs, certain DTAs, investments in non-consolidated financial entities and minority interests for non-advanced approaches banking organizations (the "Transition Rules"), including the Company and FHB.

In July 2019, the federal bank regulators adopted rules intended to revise and simplify the capital treatment for MSRs, certain DTAs, investments in non-consolidated financial entities and minority interests for banking organizations, such as the Company and the Bank, that are not subject to the advanced approaches (the “Capital Simplification Rules”). The Capital Simplifications Rules and the rescission of the Transition Rule became effective for the Company as of April 1, 2020. In November 2019, the federal bank regulators issued a final rule revising the definition of “high volatility commercial real estate” exposures to exclude certain acquisition, development and construction loans, consistent with the definition in the EGRRCPA.

With respect to capital ratio requirements, the Bank is also subject to the prompt corrective action regulations pursuant to Section 38 of the FDIA. See “— Prompt Corrective Action Framework.”

In December 2017, the Basel Committee published standards that it described as the finalization of the Basel III post-crisis regulatory reforms (the standards are commonly referred to as “Basel IV”). Among other things, these standards revise the Basel Committee’s standardized approach for credit risk (including recalibrating risk weights and introducing new capital requirements for certain “unconditionally cancellable commitments,” such as unused credit card and home equity lines of credit) and provide a new standardized approach for operational risk capital. Under the Basel framework, these standards will generally be effective on January 1, 2023, with an aggregate output floor phasing in through January 1, 2028. Under the current U.S. Capital Rules, operational risk capital requirements and a capital floor apply only to advanced approaches institutions, and not to the Company or the Bank. The impact of Basel IV on the Company and the Bank will depend on the manner in which it is implemented by the federal bank regulators.

During 2020, federal bank regulators adopted a rule that allows banking organizations to elect to delay temporarily the estimated effects of adopting the current expected credit losses accounting standard (“CECL”) on regulatory capital until January 2022 and subsequently to phase in the effects through January 2025. Under the rule, during 2020 and 2021, the adjustment to CET1 capital reflects the change in retained earnings upon adoption of CECL at January 1, 2020, plus 25% of the increase in the allowance for credit losses since January 1, 2020. See “Note 1. Organization and Summary of Significant Accounting Policies” in the notes to the consolidated financial statements included in Item 8. Financial Statements and Supplementary Data for additional information about CECL.

### ***Prompt Corrective Action Framework***

The FDIA requires the federal bank regulators to take prompt corrective action in respect of depository institutions that fail to meet specified capital requirements. The FDIA establishes five capital categories (“well-capitalized”, “adequately capitalized”, “undercapitalized”, “significantly undercapitalized” and “critically undercapitalized”), and the federal bank regulators are required to take certain mandatory supervisory actions, and are authorized to take other discretionary actions, with respect to institutions that are undercapitalized, significantly undercapitalized or critically undercapitalized. The severity of these mandatory and discretionary supervisory actions depends upon the capital category in which the institution is placed.

Currently, an insured depository institution generally will be classified in the following categories based on the capital measures indicated:

“Well capitalized”

- Total capital ratio of at least 10.0%,
- CET1 capital ratio of at least 6.5%,
- Tier 1 capital ratio of at least 8.0%,
- Tier 1 leverage ratio of at least 5.0%, and
- Not subject to any order or written directive requiring a specific capital level.

“Undercapitalized”

- Total capital ratio of less than 8.0%,
- CET1 capital ratio of less than 4.5%,
- Tier 1 capital ratio of less than 6.0%, or
- Tier 1 leverage ratio of less than 4.0%.

“Critically undercapitalized”

- Tangible equity to average quarterly tangible assets of 2.0% or less.

“Adequately capitalized”

- Total capital ratio of at least 8.0%,
- CET1 capital ratio of at least 4.5%,
- Tier 1 capital ratio of at least 6.0%, and
- Tier 1 leverage ratio of at least 4.0%.

“Significantly undercapitalized”

- Total capital ratio of less than 6.0%,
- CET1 capital ratio of less than 3.0%,
- Tier 1 capital ratio of less than 4.0%, or
- Tier 1 leverage ratio of less than 3.0%.

An institution may be downgraded to, or deemed to be in, a capital category that is lower than indicated by its capital ratios if it is determined to be in an unsafe or unsound condition or if it receives an unsatisfactory examination rating with respect to certain matters. A bank’s capital category is determined solely for the purpose of applying prompt corrective action regulations, and the capital category may not constitute an accurate representation of the bank’s overall financial condition or prospects for other purposes.

As of December 31, 2020, the Bank met all capital ratio requirements to be well-capitalized with both a CET1 capital ratio and a Tier 1 capital ratio of 12.34%, total capital ratio of 13.60% and Tier 1 leverage ratio of 7.92%, in each case calculated under the Capital Rules. Although the prompt corrective action provisions apply only to depository institutions and not to bank holding companies, if the provisions applied to bank holding companies, the Company would meet all capital ratio requirements to be well-capitalized. As of December 31, 2020, the Company’s CET1 capital ratio and Tier 1 capital ratio was 12.47%, its total capital ratio was 13.73%, and its Tier 1 leverage ratio was 8.00%, in each case calculated under the Capital Rules. For more information on the Company’s and the Bank’s capital ratios, see “Item 7. Management’s Discussion and Analysis of Financial Condition — Capital” and “Note 13. Regulatory Capital Requirements” in the notes to the consolidated financial statements included in Item 8. Financial Statements and Supplementary Data.

An institution that is categorized as undercapitalized, significantly undercapitalized or critically undercapitalized is required to submit an acceptable capital restoration plan to its appropriate federal bank regulator. Under the FDIA, in order for the capital restoration plan to be accepted by the appropriate federal banking agency, a bank holding company must guarantee that a subsidiary depository institution will comply with its capital restoration plan, subject to certain limitations. The bank holding company must also provide appropriate assurances of performance. The obligation of a controlling bank holding company under the FDIA to fund a capital restoration plan is limited to the lesser of 5% of an undercapitalized subsidiary’s assets or the amount required to meet regulatory capital requirements. An undercapitalized institution is also generally prohibited from increasing its average total assets, making acquisitions, establishing any branches or engaging in any new line of business, except in accordance with an accepted capital restoration plan or with the approval of the FDIC. Institutions are also generally prohibited from making any capital distributions (including payment of a dividend) or paying any management fee to its parent holding company if the institution is or would thereafter become undercapitalized. Institutions that are undercapitalized or significantly undercapitalized and either fail to submit an acceptable capital restoration plan or fail to implement an approved capital restoration plan may be subject to a number of requirements and restrictions, including orders to sell sufficient voting stock to become adequately capitalized, orders to elect new boards of directors, requirements to reduce total assets and cessation of receipt of deposits from correspondent banks. Critically undercapitalized institutions are generally subject to appointment of a receiver or conservator.

In addition, the FDIA prohibits insured depository institutions from accepting brokered deposits or offering interest rates on any deposits significantly higher than the prevailing rate in the bank's normal market area or nationally (depending upon where the deposits are solicited), unless it is well capitalized or is adequately capitalized and receives a waiver from the FDIC. A depository institution that is adequately capitalized and that accepts brokered deposits under a waiver from the FDIC may not pay an interest rate on any deposit in excess of 75 basis points over certain prevailing market rates. In December 2020, the FDIC issued final rules intended to modernize its regulations on brokered deposits and interest rate restrictions. Under these regulations, effective April 1, 2021, a depository institution that is adequately capitalized and accepts brokered deposits under a waiver from the FDIC may not pay an interest rate on any deposit (i) in excess of 75 basis points over certain national rates described in the FDIC's regulations, or (ii) 90% of the highest interest rate paid on a particular deposit product in the depository institution's local market area if the institution provides notice to the FDIC and evidence of such local interest rate. The FDIA imposes no such restrictions on a bank that is well capitalized.

### ***Safety and Soundness Standards***

The FDIA requires the federal bank regulators to prescribe standards, by regulations or guidelines, relating to internal controls, information systems and internal audit systems, loan documentation, credit underwriting, interest rate risk exposure, asset growth, asset quality, earnings, stock valuation and compensation, fees and benefits, and such other operational and managerial standards as the agencies deem appropriate. Guidelines adopted by the federal bank regulatory agencies establish general standards relating to internal controls and information systems, internal audit systems, loan documentation, credit underwriting, interest rate exposure, asset growth and compensation, fees and benefits. In general, these guidelines require, among other things, appropriate systems and practices to identify and manage the risk and exposures specified in the guidelines. These guidelines also prohibit excessive compensation as an unsafe and unsound practice and describe compensation as excessive when the amounts paid are unreasonable or disproportionate to the services performed by an executive officer, employee, director or principal stockholder. In addition, the agencies adopted regulations that authorize, but do not require, an agency to order an institution that has been given notice by an agency that it is not satisfying any of such safety and soundness standards to submit a compliance plan. If, after being so notified, an institution fails to submit an acceptable compliance plan or fails in any material respect to implement an acceptable compliance plan, the bank regulator must issue an order directing action to correct the deficiency and may issue an order directing other actions of the types to which an undercapitalized institution may be subject under the FDIA. See “— Prompt Corrective Action Framework” above. If an institution fails to comply with such an order, the bank regulator may seek to enforce such order in judicial proceedings and to impose civil money penalties.

### ***Deposit Insurance***

*FDIC Insurance Assessments.* As an FDIC-insured bank, FHB must pay deposit insurance assessments to the FDIC based on its average total assets minus its average tangible equity. For institutions with \$10 billion or more in assets, such as FHB, the FDIC uses a performance score and a loss-severity score that are used to calculate an initial assessment rate. In calculating these scores, the FDIC uses a bank's capital level and supervisory ratings and certain financial measures to assess an institution's ability to withstand asset-related stress and funding-related stress. The FDIC also has the ability to make discretionary adjustments to the total score based upon significant risk factors that are not adequately captured in the calculations. In addition to ordinary assessments described above, the FDIC has the ability to impose special assessments in certain instances.

Under the FDIA, the FDIC may terminate deposit insurance upon a finding that the institution has engaged in unsafe and unsound practices, is in an unsafe or unsound condition to continue operations, or has violated any applicable law, regulation, rule, order or condition imposed by the FDIC. In addition, the FDIC is authorized to conduct examinations of and require reporting by FDIC-insured institutions.

### ***The Volcker Rule***

The Dodd-Frank Act and the implementing regulations of the federal regulators generally prohibit banks and their affiliates from engaging in proprietary trading and investing in and sponsoring hedge funds and private equity funds (the “Volcker Rule”). The Volcker Rule has not had a material effect on the Company's operations, as the Company does not have any significant engagement in the businesses prohibited by the Volcker Rule. The Company has incurred costs to adopt additional policies and systems to ensure compliance with the Volcker Rule, but such costs have not been material.

In October 2019, the Federal Reserve, Office of the Comptroller of the Currency (“OCC”), FDIC, Commodity Futures Trading Commission (“CFTC”) and SEC finalized rules to tailor the application of the Volcker Rule based on the size and scope of a banking entity’s trading activities and to clarify and amend certain definitions, requirements and exemptions. In addition, in June 2020, these regulators finalized their previously proposed amendments to the Volcker Rule’s regulations relating to covered funds. These amendments established new exclusions from covered fund status for certain types of investment vehicles, modified the eligibility criteria for certain existing exclusions, and clarified and modified other provisions governing banking entities’ investments in and other transactions and relationships involving covered funds. These amendments became effective on October 1, 2020.

### ***Depositor Preference***

Under federal law, depositors (including the FDIC with respect to the subrogated claims of insured depositors) and certain claims for administrative expenses of the FDIC as receiver would be afforded a priority over other general unsecured claims against such an institution in the “liquidation or other resolution” of such an institution by any receiver.

### ***Consumer Financial Protection***

The Company is subject to a number of federal and state consumer protection laws that extensively govern the Company’s relationship with its customers. These laws include, but are not limited to, the Equal Credit Opportunity Act, the Fair Credit Reporting Act, the Truth in Lending Act, the Truth in Savings Act, the Electronic Fund Transfer Act, the Expedited Funds Availability Act, the Home Mortgage Disclosure Act, the Fair Housing Act, the Real Estate Settlement Procedures Act, the Service Members Civil Relief Act and these laws’ respective state-law counterparts, as well as state usury laws and laws regarding unfair and deceptive acts and practices. These and other federal and state laws require, among other things, disclosures of the cost of credit and terms of deposit accounts, provide substantive consumer rights, prohibit discrimination in credit transactions, regulate the use of credit report information, provide financial privacy protections, prohibit unfair, deceptive and abusive practices and subject the Company to substantial regulatory oversight. Violations of applicable consumer protection laws can result in significant potential liability from litigation brought by customers, including actual damages, restitution and attorneys’ fees. Federal bank regulators, state attorneys general and state and local consumer protection agencies may also seek to enforce consumer protection requirements and obtain these and other remedies, including regulatory sanctions, customer rescission rights, action by the state and local attorneys general in each jurisdiction in which the Company operates and civil money penalties. Failure to comply with consumer protection requirements may also result in significant reputational harm as well as failure to obtain any required bank regulatory approval for merger or acquisition transactions the Company may wish to pursue or the Company’s prohibition from engaging in such transactions even if approval is not required.

The CFPB is a federal agency with broad rulemaking, supervisory and enforcement powers under federal consumer financial protection laws. The CFPB is also authorized to engage in consumer financial education, track consumer complaints, request data and promote the availability of financial services to underserved consumers and communities. The CFPB has examination and enforcement authority over banks with assets of \$10 billion or more, as well as their affiliates.

The CFPB has finalized a number of significant rules which impact nearly every aspect of the lifecycle of a residential mortgage loan. These rules implement the Dodd-Frank Act amendments to the Equal Credit Opportunity Act, the Truth in Lending Act and the Real Estate Settlement Procedures Act. Among other things, the rules adopted by the CFPB require banks to: (i) develop and implement procedures to ensure compliance with a “reasonable ability to repay” test and identify whether a loan meets a new definition for a “qualified mortgage”, in which case a rebuttable presumption exists that the creditor extending the loan has satisfied the reasonable ability to repay test; (ii) implement new or revised disclosures, policies and procedures for originating and servicing mortgages including, but not limited to, integrated loans estimate and closing disclosures, pre-loan counseling, early intervention with delinquent borrowers and specific loss mitigation procedures for loans secured by a borrower’s principal residence; (iii) comply with additional restrictions on mortgage loan originator hiring and compensation; (iv) comply with new disclosure requirements and standards for appraisals and certain financial products; and (v) maintain escrow accounts for higher-priced mortgage loans for a longer period of time. The Company is continuing to analyze the impact that such rules may have on its business.

The CFPB has broad supervisory, examination and enforcement authority over various consumer financial products and services, including the ability to require reimbursements and other payments to customers for alleged legal violations and to impose significant penalties, as well as injunctive relief that prohibits lenders from engaging in allegedly unlawful practices. The CFPB also has the authority to obtain cease and desist orders providing for affirmative relief or monetary penalties. The Dodd-Frank Act does not prevent states from adopting stricter consumer protection standards. State regulation of financial products and potential enforcement actions could also adversely affect the Company's business, financial condition or results of operations.

### ***Community Reinvestment Act of 1977***

Under the CRA, the Bank has an obligation, consistent with safe and sound operations, to help meet the credit needs of the market areas where it operates, which include low- and moderate-income individuals and communities. In connection with its examination of the Bank, the FDIC is required to assess the Bank's CRA performance in the areas of lending, investments and services. FHB's CRA performance could, among other things, result in the denial or delay in certain corporate applications filed by the Parent or the Bank, including applications for branch openings or relocations and applications to acquire, merge or consolidate with another banking institution or holding company. FHB received a rating of "Outstanding" in its most recently completed CRA examination.

In December 2019, the OCC and the FDIC issued a notice of proposed rulemaking intended to (i) clarify which activities qualify for CRA credit; (ii) update where activities count for CRA credit; (iii) create a more transparent and objective method for measuring CRA performance; and (iv) provide for more transparent, consistent, and timely CRA-related data collection, recordkeeping, and reporting. In May 2020, the OCC issued its final CRA rule. However, the FDIC did not join the OCC's final rulemaking and has not yet finalized its CRA rule. We will continue to evaluate the impact of any changes to the FDIC's regulations implementing the CRA.

### ***Financial Privacy and Cybersecurity***

The federal bank regulators have adopted rules limiting the ability of banks and other financial institutions to disclose non-public information about consumers to unaffiliated third parties. These limitations require disclosure of privacy policies to consumers and, in some circumstances, allow consumers to prevent disclosure of certain personal information to an unaffiliated third party. These regulations affect how consumer information is transmitted through diversified financial companies and conveyed to outside vendors. In addition, consumers may also prevent disclosure of certain information among affiliated companies that is assembled or used to determine eligibility for a product or service, such as that shown on consumer credit reports and asset and income information from applications. Consumers also have the option to direct banks and other financial institutions not to share information about transactions and experiences with affiliated companies for the purpose of marketing products or services.

Federal banking regulators regularly issue guidance regarding cybersecurity intended to enhance cyber risk management standards among financial institutions. A financial institution is expected to establish multiple lines of defense and to ensure their risk management processes address the risk posed by potential threats to the institution. A financial institution's management is expected to maintain sufficient processes to effectively respond and recover the institution's operations after a cyberattack. A financial institution is also expected to develop appropriate processes to enable recovery of data and business operations if a critical service provider of the institution falls victim to this type of cyberattack. The Bank has adopted an information security program that has been approved by its board of directors and reviewed by its regulators.

In December 2020, the federal bank regulatory agencies released a proposed rule regarding notification requirements for banking organizations related to significant computer security incidents. Under the proposal, a bank holding company, such as FHL, and an FDIC-supervised insured depository institution, such as FHB, would be required to notify the Federal Reserve or FDIC, respectively, within 36 hours of incidents that could result in the banking organization's inability to deliver services to a material portion of its customer base, jeopardize the viability of key operations of the banking organization, or impact the stability of the financial sector. The effects of this rulemaking on the Company and the Bank will depend on the final form of the rule and how it is implemented.

State regulators have also been increasingly active in implementing privacy and cybersecurity standards and regulations. Recently, several states have adopted regulations requiring certain financial institutions to implement cybersecurity programs and providing detailed requirements with respect to these programs, including data encryption requirements. Many states have also recently implemented or modified their data breach notification and data privacy requirements. For example, the California Consumer Privacy Act became effective on January 1, 2020. We expect this trend of state-level activity in those areas to continue and are continually monitoring developments in the states in which our customers are located.

### ***Anti-Money Laundering and the USA PATRIOT ACT***

A major focus of governmental policy on financial institutions in recent years has been aimed at combating money laundering and terrorist financing. Anti-money laundering laws, including the Bank Secrecy Act (the “BSA”), as amended by the USA PATRIOT Act, impose compliance and due diligence obligations, and financial institutions must take certain steps to assist government agencies in detecting and preventing money laundering and report certain types of suspicious transactions. Financial institutions are also prohibited from entering into specified financial transactions and account relationships and must use enhanced due diligence procedures in their dealings with certain types of high-risk customers and implement a written customer identification program. Regulatory authorities routinely examine financial institutions for compliance with these requirements, and failure of a financial institution to maintain and implement adequate programs to combat money laundering and terrorist financing, or to comply with all of the relevant laws or regulations, could have serious financial, legal and reputational consequences for the institution, including the imposition of civil money penalties or causing applicable bank regulatory authorities not to approve merger or acquisition transactions when regulatory approval is required or to prohibit such transactions even if approval is not required. Regulatory authorities have imposed cease and desist orders and civil money penalties against institutions found to be violating these requirements.

In January 2021, the Anti-Money Laundering Act of 2020 (“AMLA”), which amends the BSA, was enacted. The AMLA is intended to comprehensively reform and modernize U.S. anti-money laundering laws. Among other things, the AMLA codifies a risk-based approach to anti-money laundering compliance for financial institutions; requires the development of standards by the U.S. Department of the Treasury for evaluating technology and internal processes for BSA compliance; and expands enforcement- and investigation-related authority, including a significant expansion in the available sanctions for certain BSA violations and instituting BSA whistleblower incentives and protections. Many of the statutory provisions in the AMLA will require additional rulemakings, reports and other measures, and the impact of the AMLA will depend on, among other things, rulemaking and implementation guidance.

### ***Office of Foreign Assets Control (“OFAC”) Regulation***

The U.S. Treasury Department’s OFAC administers and enforces economic and trade sanctions against targeted foreign countries and regimes, under authority of various laws, including designated foreign countries, nationals and others. OFAC publishes lists of specially designated targets and countries. The Company and the Bank are responsible for, among other things, blocking accounts of, and transactions with, such targets and countries, prohibiting unlicensed trade and financial transactions with them and reporting blocked transactions after their occurrence. Failure to comply with these sanctions could have serious financial, legal and reputational consequences, including causing applicable bank regulatory authorities not to approve merger or acquisition transactions when regulatory approval is required or to prohibit such transactions even if approval is not required. Regulatory authorities have imposed cease and desist orders and civil money penalties against institutions found to be violating these sanctions.

### ***Incentive Compensation***

The Federal Reserve will review, as part of the regular, risk-focused examination process, the incentive compensation arrangements of banking organizations, such as the Company, that are not “large, complex banking organizations.” These reviews will be tailored to each organization based on the scope and complexity of the organization’s activities and the prevalence of incentive compensation arrangements. The findings of the supervisory initiatives will be included in reports of examination. Deficiencies will be incorporated into the organization’s supervisory ratings, which can affect the organization’s ability to make acquisitions and take other actions. Enforcement actions may be taken against a banking organization if its incentive compensation arrangements, or related risk management control or governance processes, pose a risk to the organization’s safety and soundness and the organization is not taking prompt and effective measures to correct the deficiencies.

Under Federal Reserve and FDIC guidance, which covers all employees that have the ability to materially affect the risk profile of an organization, either individually or as part of a group, a banking organization's incentive compensation arrangements should (i) provide incentives that appropriately balance risk and financial results in a manner that does not encourage employees to expose their organizations to imprudent risk, (ii) be compatible with effective internal controls and risk management and (iii) be supported by strong corporate governance, including active and effective oversight by the organization's board of directors. These three principles are incorporated into the proposed joint compensation regulations under the Dodd-Frank Act, discussed below.

The Dodd-Frank Act requires the U.S. financial regulators, including the Federal Reserve and the FDIC, to adopt rules on incentive-based payment arrangements at specified regulated entities having at least \$1 billion in total assets (including the Company and the Bank). The U.S. financial regulators proposed revised rules in 2016, which have not been finalized.

### ***Future Legislation and Regulation***

Congress may enact, modify or repeal legislation from time to time that affects the regulation of the financial services industry, and state legislatures may enact, modify or repeal legislation from time to time affecting the regulation of financial institutions chartered by or operating in those states. Federal and state regulatory agencies also periodically propose and adopt changes to their regulations or change the manner in which existing regulations are applied. The substance or impact of pending or future legislation or regulation, or the application thereof, cannot be predicted, although enactment of proposed legislation, or modification or repeal of existing legislation, could impact the regulatory structure under which the Company operates and may significantly increase its costs, impede the efficiency of its internal business processes, require the Company to increase its regulatory capital and modify its business strategy, and limit its ability to pursue business opportunities in an efficient manner. The Company's business, financial condition, results of operations or prospects may be adversely affected, perhaps materially, as a result.

### **Securities Exchange Act Reports and Additional Information**

Our annual report on Form 10-K, quarterly reports on Form 10-Q, current reports on Form 8-K and all amendments to those reports can be found free of charge on our website at [www.fhb.com](http://www.fhb.com), under Investor Relations, as soon as reasonably practicable after such material is electronically filed with or furnished to the U.S. Securities and Exchange Commission ("SEC"). These reports are also available free of charge on the SEC's website at [www.sec.gov](http://www.sec.gov).

Information on our Investor Relations website, our main website and other websites referred to in this report is not incorporated by reference into this report or any other report filed with or furnished to the SEC. We have included such website addresses only as inactive textual references and do not intend them to be active links.

### **ITEM 1A. RISK FACTORS**

*Ownership of our common stock involves a significant degree of risk and uncertainty. The material risks and uncertainties that management believes affect us are described below. Any of the following risks, as well as risks that we do not know or currently deem immaterial, could have a material adverse effect on our business, financial condition or results of operations. To the extent that any of the information in this Form 10-K constitutes forward-looking statements, the risk factors below are cautionary statements identifying important factors that could cause actual results to differ materially from those expressed in any forward-looking statements made by us or on our behalf. See "Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations – Cautionary Note Regarding Forward-Looking Statements."*

## Summary of Risk Factors

The following is a summary of the most significant risks and uncertainties that we believe could adversely affect our business, financial condition or results of operations. In addition to the following summary, you should consider the other information set forth in this “Risk Factors” section and the other information contained in this report before investing in our securities.

### Market Risks

- Our business may be adversely affected by conditions in the financial markets and economic conditions generally and in Hawaii, Guam and Saipan in particular.
- Our business is significantly dependent on the real estate markets in which we operate, as a significant percentage of our loan portfolio is secured by real estate.
- Our business is subject to risk arising from conditions in the commercial real estate market.
- Concentrated exposures to certain asset classes and individual obligors may unfavorably impact our operations.
- Our business is subject to interest rate risk and fluctuations in interest rates may adversely affect our earnings.
- Certain of our businesses, our funding and financial products may be adversely affected by changes or the discontinuance of the London Interbank Offered Rate (“LIBOR”).
- The value of the investment securities we own may decline in the future.

### Credit Risks

- Our business, profitability and liquidity may be adversely affected by deterioration in the credit quality of, or defaults by, third parties who owe us money, securities or other assets or whose securities or obligations we hold.
- We might underestimate the credit losses inherent in our loan and lease portfolio and have credit losses in excess of the amount we reserve for loan and lease losses.

### Liquidity Risks

- Loss of deposits could increase our funding costs.
- Our liquidity is dependent on dividends from First Hawaiian Bank.
- We may need to raise additional capital in the future, and such capital may not be available when needed or at all.

### Operational Risks

- Our ability to maintain, attract and retain customer relationships is highly dependent on our reputation.
- We may not be able to attract and retain key personnel and other skilled employees.
- If our techniques for managing risk are ineffective, we may be exposed to material unanticipated losses.
- We are dependent on the use of data and modeling both in our management decision-making generally and in meeting regulatory expectations in particular.
- The appraisals and other valuation techniques we use in evaluating and monitoring loans secured by real property, other real estate owned (“OREO”) and repossessed personal property may not accurately describe the net value of the asset.
- The occurrence of fraudulent activity, breaches or failures of our information security controls or cybersecurity-related incidents could have a material adverse effect on our business, financial condition or results of operations.
- Employee misconduct or mistakes could expose us to significant legal liability and reputational harm.
- We may be adversely affected by changes in the actual or perceived soundness or condition of other financial institutions.
- Consumer protection initiatives related to the foreclosure process could materially affect our ability as a creditor to obtain remedies.
- We are subject to a variety of risks in connection with any sale of loans we may conduct.
- Our operations could be interrupted if certain external vendors on which we rely experience difficulty, terminate their services or fail to comply with banking laws and regulations.
- We depend on the accuracy and completeness of information about customers and counterparties.
- Our accounting estimates and risk management processes and controls rely on analytical and forecasting techniques and models and assumptions, and actual results may differ from these estimates.
- Changes in our accounting policies or in accounting standards could materially affect how we report our financial results and condition.

### **Strategic Risks**

- Geographic concentration in our existing markets may unfavorably impact our operations.
- We operate in a highly competitive industry and market area.
- New lines of business, products, product enhancements or services may subject us to additional risks.
- We continually encounter technological change.

### **Legal, Regulatory and Compliance Risks**

- The banking industry is highly regulated, and the regulatory framework, together with any future legislative or regulatory changes, may have a significant adverse effect on our operations.
- We are required to act as a source of financial and managerial strength for our bank in times of stress.
- We are subject to capital adequacy requirements and may be subject to more stringent capital requirements.
- We may not pay dividends on our common stock in the future.
- Rulemaking changes implemented by the CFPB may result in higher regulatory and compliance costs that may adversely affect our results of operations.
- Litigation and regulatory actions, including possible enforcement actions, could subject us to significant fines, penalties, judgments or other requirements resulting in increased expenses or restrictions on our business activities.
- Increases in FDIC insurance premiums may adversely affect our earnings.
- Non-compliance with the USA PATRIOT Act, the Bank Secrecy Act or other laws and regulations could result in fines or sanctions against us.
- Regulations relating to privacy, information security and data protection could increase our costs, affect or limit how we collect and use personal information and adversely affect our business opportunities.
- Differences in regulation can affect our ability to compete effectively.
- Our use of third-party vendors and our other ongoing third-party business relationships are subject to increasing regulatory requirements and attention.
- We are subject to environmental liability risk associated with our bank branches and any real estate collateral we acquire upon foreclosure.
- We may be subject to litigation risk pertaining to our fiduciary responsibilities.
- The Tax Cuts and Jobs Act (the “Tax Act”) could have adverse or uncertain impacts on some aspects of our business, results of operations or financial condition.

### **Other Risks Affecting Our Business**

- The COVID-19 pandemic and measures intended to prevent its spread have adversely affected, and continue to adversely affect, us and our customers, counterparties, employees, and third-party service providers, and the adverse impacts on our business, financial position, results of operations, and prospects could be significant and are difficult to predict.
- Severe weather, hurricanes, tsunamis, natural disasters, pandemics, acts of war or terrorism or other external events could significantly impact our business.

### **Risks Related to Our Common Stock**

- Our stock price may be volatile, and you could lose part or all of your investment as a result.
- Future sales and issuances of our common stock, including sales as part of our equity-based compensation plans, could result in dilution of the percentage ownership of our stockholders and could lower our stock price.
- Certain banking laws and certain provisions of our certificate of incorporation may have an anti-takeover effect.

### **Risks Related to BNPP’s Divestiture of Our Common Stock**

- We may be subject to unexpected income tax liabilities in connection with the Reorganization Transactions. BWHI is required to pay us for any unexpected income tax liabilities that arise in connection with the Reorganization Transactions. However, in the event that BWHI does not satisfy its payment obligations, we could be subject to significantly higher federal and/or state and local income tax liabilities than currently anticipated.

## Market Risks

***Our business may be adversely affected by conditions in the financial markets and economic conditions generally and in Hawaii, Guam and Saipan in particular.***

We provide banking and financial services to customers primarily in Hawaii, Guam and Saipan. Our financial performance generally, and the ability of our borrowers to pay interest on and repay principal of outstanding loans and the value of collateral securing those loans in particular, as well as demand for loans and other products and services we offer, is highly dependent upon the business environment in the markets in which we operate. Economic conditions in our markets depend mainly on tourism, U.S. military and defense products and services, real estate, government and other service-based industries. In addition, Hawaii's economy depends significantly on conditions of the U.S. economy and key international economies, particularly Japan. Declines in the economic conditions in these markets, tourism, fluctuations in the strength of currencies such as the U.S. dollar and the Japanese yen, the inability of the Hawaii economy to absorb continuing construction expansion, continued higher levels of underemployment compared to pre-recession levels, increases in energy costs, the availability of affordable air transportation, pandemics or other widespread health emergency (or concerns over the possibility of such an emergency) (including COVID-19), real or threatened acts of war or terrorism, adverse weather, natural disasters and local or national budget issues, among other factors, may impact consumer and corporate spending. As a result, these events may contribute to a deterioration in Hawaii's general economic condition, which, as a result of our geographic concentration, could adversely impact us and our borrowers.

Commercial lending represents approximately 56% of our total loan and lease portfolio as of December 31, 2020, and we generally make loans to small to mid-sized businesses whose financial performance depends on the regional economy. These businesses generally have fewer financial resources in terms of capital or borrowing capacity than larger entities and may expose us to greater credit risks. We also engage in mortgage lending and automobile financing, as well as other forms of consumer lending. Adverse economic and business conditions in our market areas could reduce our growth rate, affect our borrowers' ability to repay their loans or the value of the collateral underlying their loans and, consequently, adversely affect our financial condition and performance.

The U.S. military has a major presence in Hawaii and Guam and, as a result, is an important aspect of the economies in which we operate. The funding of the U.S. military occurs as part of the overall U.S. government budget and appropriation process which is driven by numerous factors, including geo-political events, macroeconomic conditions and the ability of the U.S. government to enact legislation such as appropriations bills. Cuts to defense and other security spending could have an adverse impact on the economy in our markets.

Other economic conditions that affect our financial performance include short-term and long-term interest rates, the prevailing yield curve, inflation and price levels (particularly for real estate), monetary policy, unemployment and the strength of the domestic economy as a whole. Unfavorable market conditions can result in a deterioration in the credit quality of our borrowers and the demand for our products and services, an increase in the number of loan delinquencies, defaults and charge-offs, additional provisions for loan losses, adverse asset values and an overall material adverse effect on the quality of our loan portfolio. Unfavorable or uncertain economic and market conditions can be caused by declines in economic growth, business activity or investor or business confidence, limitations on the availability or increases in the cost of credit and capital, increases in inflation or interest rates, high unemployment, natural disasters or a combination of these or other factors.

***Our business is significantly dependent on the real estate markets in which we operate, as a significant percentage of our loan portfolio is secured by real estate.***

As of December 31, 2020, our real estate loans represented approximately \$8.7 billion, or 65% of our total loan and lease portfolio. Our real estate loans consist primarily of residential loans, including home equity loans (representing 34% of our total loan and lease portfolio) and commercial and construction loans (representing 31% of our total loan and lease portfolio), with the significant majority of these loans concentrated in Hawaii. Real property values in Hawaii may be affected by a variety of factors outside of our control and the control of our borrowers, including national and local economic conditions generally. Declines in real property prices, including prices for homes and commercial properties, in Hawaii, Guam or Saipan could result in a deterioration of the credit quality of our borrowers, an increase in the number of loan delinquencies, defaults and charge-offs, and reduced demand for our products and services generally.

In addition, nearly all residential mortgage loans and home equity lines of credit and loans outstanding are for residences located in Hawaii, Guam or Saipan. These island locales are susceptible to a wide array of potential natural disasters including, but not limited to, hurricanes, floods, earthquakes and tsunamis, like the October 2018 super typhoon that struck Saipan causing material damage to the island. Finally, declines in real property values in the areas in which we operate, particularly Hawaii, whether as a result of these or other factors, could result in a deterioration of the credit quality of our borrowers, an increase in the number of loan delinquencies, defaults and charge-offs, and reduced demand for our products and services generally. Additionally, such declines in real property values could reduce the value of any collateral we realize following a default on these loans and could adversely affect our ability to continue to grow our loan portfolio consistent with our underwriting standards. Our failure to mitigate these risks effectively could have a material adverse effect on our business, financial condition or results of operations.

***Our business is subject to risk arising from conditions in the commercial real estate market.***

As of December 31, 2020, our commercial and industrial loans represented approximately \$3.0 billion or 23% of our total loan and lease portfolio. Commercial and industrial loans may have a greater risk of loss than residential mortgage loans, in part because these loans are generally larger or more complex to underwrite and are characterized by having a limited supply of real estate at commercially attractive locations, long delivery time frames for development and high interest rate sensitivity. As payments on loans secured by commercial real estate often depend upon the successful operation and management of the properties and the businesses which operate from within them, repayment of such loans may be affected by factors outside the borrower's control, such as adverse conditions in the real estate market or the economy or changes in government regulation. In recent years, commercial real estate markets have been experiencing substantial growth, and increased competitive pressures have contributed significantly to historically low capitalization rates and rising property values. Commercial real estate markets have been particularly impacted by the economic disruption resulting from the COVID-19 pandemic. Accordingly, federal banking regulatory agencies have expressed concerns about weaknesses in the current commercial real estate market. Our failure to adequately implement risk management policies, procedures and controls could adversely affect our ability to increase this portfolio going forward and could result in an increased rate of delinquencies in, and increased losses from, this portfolio.

***Concentrated exposures to certain asset classes and individual obligors may unfavorably impact our operations.***

We have naturally developed concentrated exposures to those asset classes and industries in which we have specific knowledge or competency, such as commercial real estate lending and dealer financing, which represented 25% and 6% of our total loans and commitments, respectively, as of December 31, 2020. In management's judgment, our extensive experience within these concentration areas, and our strategic relationships within such areas, allows us to better evaluate the associated risks and price credit accordingly. However, the presence of similar exposures concentrated in certain asset classes leaves us exposed to the risk of a focused downturn or increased competitive pressures within a concentration area. Additionally, we have cultivated relationships with market leaders that result in relatively larger exposures to select single obligors than would be typical for an institution of our size in a larger operating market. For example, our top five dealer relationships represented approximately 30% of our outstanding dealer flooring commitments as of December 31, 2020. The failure to properly anticipate and address risks associated with these concentrated exposures could have a material adverse effect on our business, financial condition or results of operations.

***Our business is subject to interest rate risk and fluctuations in interest rates may adversely affect our earnings.***

Fluctuations in interest rates may negatively impact our banking business and may weaken demand for some of our products. Our earnings and cash flows are largely dependent on net interest income, which is the difference between the interest income we receive from interest-earning assets (e.g., loans and investment securities) and the interest expense we pay on interest-bearing liabilities (e.g., deposits and borrowings). The level of net interest income is primarily a function of the average balance of interest-earning assets, the average balance of interest-bearing liabilities and the spread between the yield on such assets and the cost of such liabilities. These factors are influenced by both the pricing and mix of interest-earning assets and interest-bearing liabilities. Interest rates are volatile and highly sensitive to many factors that are beyond our control, such as economic conditions and policies of various governmental and regulatory agencies, and, in particular the monetary policy of the Federal Open Market Committee of the Federal Reserve System (the “FOMC”). In recent years, it has been the policy of the FOMC and the U.S. Treasury Department to maintain interest rates at historically low levels through a targeted federal funds rate and the purchase of U.S. Treasury and mortgage-backed securities. Consequently, the average yield on our interest-earning assets has decreased during the current low interest rate environment. If a low interest rate environment persists, our net interest income may further decrease. This would be the case because our ability to lower our interest expense has been limited at these interest rate levels, while the average yield on our interest-earning assets has continued to decrease.

During 2020, the FOMC lowered the target range for the federal funds rate by 150 basis points to 0.00% to 0.25%, where it remained at the end of 2020. In December 2020, the Federal Reserve indicated that it expects to maintain the targeted federal funds rate through 2023. Some foreign central banks have moved to a negative interest rate environment, which has exerted downward pressure on the profitability of banks in those regions and this interest rate trend could extend to the United States. In the event that interest rates continue to decrease, or remain at low levels for a sustained period of time, our net interest income could be adversely affected. If our net interest income decreases, this could have an adverse effect on our profitability and the value of our investments.

Changes in monetary policy, including changes in interest rates, could influence not only the interest we receive on loans and securities and the amount of interest we pay on deposits and borrowings, but also our ability to originate loans and deposits. Changes in interest rates also have a significant impact on the carrying value of certain assets, including loans, real estate and investment securities, on our balance sheet. We may incur debt in the future, and that debt may also be sensitive to interest rates.

The cost of our deposits is largely based on short-term interest rates, the level of which is driven primarily by the FOMC’s actions. However, the yields generated by our loans and securities are often difficult to re-price and are typically driven by longer-term interest rates, which are set by the market or, at times, the FOMC’s actions, and vary over time. The level of net interest income is therefore influenced by movements in such interest rates and the pace at which such movements occur. If the interest rates paid on our deposits and other borrowings increase at a faster pace than the interest rates on our loans and other investments, our net interest income may decline and, with it, a decline in our earnings may occur. Our net interest income and earnings would be similarly affected if the interest rates on our interest-earning assets declined at a faster pace than the interest rates on our deposits and other borrowings. Any substantial, unexpected, prolonged change in market interest rates could have a material adverse effect on our business, financial condition or results of operations.

Changes in interest rates can also affect the level of loan refinancing activity, which impacts the amount of prepayment penalty income we receive on loans we hold. Because prepayment penalties are recorded as interest income when received, the extent to which they increase or decrease during any given period could have a significant impact on the level of net interest income and net income we generate during that time. A decrease in our prepayment penalty income resulting from any change in interest rates or as a result of regulatory limitations on our ability to charge prepayment penalties could therefore adversely affect our net interest income, net income or results of operations.

Changes in interest rates can also affect the slope of the yield curve. A flatter or inverted yield curve could cause our net interest income and net interest margin to contract, which could have a material adverse effect on our net income and cash flows, as well as the value of our assets. An inverted yield curve may also adversely affect the yield on investment securities by increasing the prepayment risk of any securities purchased at a premium.

As of December 31, 2020, we had \$7.5 billion of noninterest-bearing demand deposits and \$11.7 billion of interest-bearing deposits. If market conditions were to change, including as a result of monetary policy or the competitive environment, in a manner that caused us to offer higher interest rates on checking accounts to maintain current clients or attract new clients, our interest expense will increase, perhaps materially. Furthermore, if we fail to offer interest in a sufficient amount to keep these demand deposits, our core deposits may be reduced, which would require us to obtain funding in other ways or risk slowing our future asset growth.

***Certain of our businesses, our funding and financial products may be adversely affected by changes or the discontinuance of LIBOR.***

Our floating-rate funding, certain hedging transactions and certain of the products that we offer, such as floating-rate loans and mortgages, determine the applicable interest rate or payment amount by reference to a benchmark rate, such as LIBOR, or to an index, currency, basket or other financial metric. LIBOR and certain other benchmark rates are the subject of recent national, international, and other regulatory guidance and proposals for reform. On July 27, 2017, the United Kingdom's Financial Conduct Authority, which regulates LIBOR, announced that after December 31, 2021 it would no longer compel banks to submit the rates required to calculate LIBOR. However, the administrator of LIBOR has proposed to extend publication of the most commonly used U.S. Dollar LIBOR settings to June 30, 2023 and will cease publishing other LIBOR settings on December 31, 2021. The U.S. federal banking agencies have issued guidance strongly encouraging banking organizations to cease using the U.S. Dollar LIBOR as a reference rate in "new" contracts as soon as practicable and in any event by December 31, 2021.

It is not possible to predict whether LIBOR will continue to be viewed as an acceptable market benchmark, which rate or rates may become accepted alternatives to LIBOR, or what the effect of any such changes in views or alternatives may be on the markets for LIBOR-linked financial instruments. We have loans, derivative contracts, and other financial instruments with rates that are either directly or indirectly tied to LIBOR and the interest rates on these instruments, as well as the associated revenue and expenses, may be adversely affected. Failing to adequately manage this transition process with our customers could also adversely impact our reputation.

Regulators, industry groups and certain committees (e.g., the Alternative Reference Rates Committee) have, among other things, published recommended fallback language for LIBOR-linked financial instruments, identified recommended alternatives for certain LIBOR rates (e.g., the Secured Overnight Financing Rate as the recommended alternative to U.S. Dollar LIBOR), and proposed implementations of the recommended alternatives in floating rate instruments. At this time, it is not possible to predict whether these recommendations and proposals will be broadly accepted, whether they will continue to evolve, and what the effect of their implementation may be on the markets for floating-rate financial instruments.

The discontinuation of LIBOR, changes in LIBOR or changes in market perceptions of the acceptability of LIBOR as a benchmark could result in other changes to our risk exposures (for example, if the anticipated discontinuation of LIBOR adversely affects the availability or cost of floating-rate funding and, therefore, our exposure to fluctuations in interest rates) or otherwise result in losses on a product or having to pay more or receive less on securities that we own or have issued. In addition, such uncertainty could result in pricing volatility, loss of market share in certain products, adverse tax or accounting impacts, and compliance, legal and operational costs and risks associated with client disclosures, discretionary actions taken or negotiation of fallback provisions, systems disruption and business continuity.

***The value of the investment securities we own may decline in the future.***

As of December 31, 2020, we owned investment securities with a fair market value of \$6.1 billion, which largely consisted of our positions in obligations of the U.S. government and government-sponsored enterprises. We evaluate our investment securities on at least a quarterly basis, and more frequently when economic and market conditions warrant such an evaluation. For available-for-sale debt securities in an unrealized loss position, we assess whether we intend to sell, or it is more likely than not that we will be required to sell the security before recovery of its amortized cost basis. If either of the criteria regarding intent or requirement to sell is met, the security's amortized cost basis is written down to fair value through income. Because of changing economic and market conditions affecting issuers, we may be required to recognize losses in future periods, which could adversely affect our business, results of operations or financial condition.

## Credit Risks

***Our business, profitability and liquidity may be adversely affected by deterioration in the credit quality of, or defaults by, third parties who owe us money, securities or other assets or whose securities or obligations we hold.***

A number of our products expose us to credit risk. We are exposed to the risk that third parties that owe us money, securities or other assets will not perform their obligations. These parties may default on their obligations to us due to bankruptcy, lack of liquidity, operational failure or other reasons. A failure of a significant market participant, or even concerns about a default by such an institution, could lead to significant liquidity problems, losses or defaults by other institutions, which in turn could adversely affect us.

We are also subject to the risk that our rights against third parties may not be enforceable in all circumstances or that there is a deterioration in the credit quality of third parties whose securities or obligations we hold, including a deterioration in the value of collateral posted by third parties to secure their obligations to us under derivatives contracts and loan agreements. A deterioration in credit quality of such obligors, could result in losses and/or adversely affect our ability to rehypothecate or otherwise use those securities or obligations for liquidity purposes.

***We might underestimate the credit losses inherent in our loan and lease portfolio and have credit losses in excess of the amount we reserve for loan and lease losses.***

Because the credit quality of our loan and lease portfolio can have a significant impact on our earnings, the operation of our business requires us to manage credit risk. As a lender, we are exposed to the risk that our borrowers will be unable to repay their loans according to their terms, and that the collateral securing repayment of the loans we extend, if any, may not be sufficient to ensure repayment. In addition, there are risks inherent in making any loan, including risks with respect to the period of time over which the loan may be repaid, risks relating to proper loan underwriting, risks resulting from changes in economic and industry conditions and risks inherent in dealing with individual borrowers, including the risk that a borrower may not provide information to us about its business in a timely manner and/or may present inaccurate or incomplete information to us, and risks relating to the value of collateral.

We maintain an allowance for credit losses (“ACL”), which is a reserve established through a provision for credit losses (the “Provision”) charged to expense representing management’s best estimate of inherent losses within our existing portfolio of loans and leases. The level of the ACL reflects management’s continuing evaluation of specific credit risks, the quality of the loan and lease portfolio, the value of the underlying collateral, the level of non-accruing loans and leases, the unidentified losses inherent in the current loan and lease portfolio, and economic, political and regulatory conditions.

For our commercial loans, we perform an internal loan review and grade loans on an ongoing basis, and we estimate and establish reserves for credit risks and credit losses inherent in our credit exposure (including unfunded lending commitments). The objective of our loan review and grading procedures is to identify existing or emerging credit quality problems so that appropriate steps can be initiated to avoid or minimize future losses. This process, which is critical to our financial results and condition, requires difficult, subjective and complex judgments of loan collectibility. As is the case with any such assessments, there is always the chance that we will fail to identify the proper factors or that we will fail to accurately estimate the impacts of factors that we identify.

Although our management has established an ACL it believes is adequate, we could sustain credit losses that are significantly higher than the amount of our ACL. Higher credit losses could arise for a variety of reasons, such as growth in our loan and lease portfolio, changes in economic conditions affecting borrowers, new information regarding our loans and leases and other factors within and outside our control. If real estate values were to decline or if economic conditions in our markets were to deteriorate unexpectedly, additional loan and lease losses not incorporated in the existing ACL might occur. Losses in excess of the existing ACL will reduce our net income and could have a material adverse effect on our business, financial condition or results of operations. A severe downturn in the economy generally, in our markets specifically or affecting the business and assets of individual customers would generate increased charge-offs and a need for higher reserves. While we believe that our ACL was adequate as of December 31, 2020, there is no assurance that it will be sufficient to cover all incurred credit losses. In the event of significant deterioration in economic conditions, we may be required to increase reserves in future periods, which would reduce our earnings.

Bank regulatory agencies will periodically review our ACL and the value attributed to non-accrual loans and leases or to real estate we acquire through foreclosure. Such regulatory agencies may require us to adjust our determination of the value for these items, increase our ACL or reduce the carrying value of owned real estate, reducing our net income. Further, if charge-offs in future periods exceed the ACL, we may need additional adjustments to increase the ACL. These adjustments could have a material adverse effect on our business, financial condition or results of operations.

In addition, in June 2016, the Financial Accounting Standards Board (the “FASB”) issued Accounting Standards Update (“ASU”) No. 2016-13, *Financial Instruments – Credit Losses (Topic 326), Measurement of Credit Losses on Financial Instruments* that, effective January 1, 2020, substantially changed the accounting for credit losses on loans and other financial assets held by banks, financial institutions and other organizations. As a result of changing from an “incurred loss” model, which encompasses allowances for current known and inherent losses within the portfolio, to an “expected loss” model, which encompasses allowances for losses expected to be incurred over the life of the portfolio, the standard increased the level of our ACL and reserve for unfunded commitments as of January 1, 2020 by 13%, as compared to the Company’s reserve levels as of December 31, 2019. It is also possible that the Company’s ongoing reported earnings and lending activity will be negatively impacted in periods following adoption as ASU No. 2016-13 will necessitate that we establish an allowance for expected credit losses for certain debt securities and other financial assets. See “Note 1. Organization and Summary of Significant Accounting Policies” in the notes to the consolidated financial statements included in Item 8. Financial Statements and Supplementary Data.

## **Liquidity Risks**

### ***Loss of deposits could increase our funding costs.***

Like many banking companies, we rely on customer deposits to meet a considerable portion of our funding, and we continue to seek customer deposits to maintain this funding base. We accept deposits directly from consumer and commercial customers and, as of December 31, 2020, we had \$19.2 billion in deposits. Although we hold the largest share of the deposit market in Hawaii, these deposits are subject to potentially dramatic fluctuations in availability or price due to certain factors outside our control, such as a loss of confidence by customers in us or the banking sector generally, customer perceptions of our financial health and general reputation, increasing competitive pressures from other financial services firms for consumer or corporate customer deposits, changes in interest rates and returns on other investment classes, which could result in significant outflows of deposits within short periods of time or significant changes in pricing necessary to maintain current customer deposits or attract additional deposits. In addition, if the Company’s competitors raise the rates they pay on deposits, the Company’s funding costs may increase, either because the Company raises its rates to avoid losing deposits or because the Company loses deposits and must rely on more expensive sources of funding. Higher funding costs could reduce the Company’s net interest margin and net interest income and could have a material adverse effect on the Company’s business, financial condition, and results of operations.

### ***Our liquidity is dependent on dividends from First Hawaiian Bank.***

We are a legal entity separate and distinct from our banking and other subsidiaries. Dividends from the Bank provide virtually all of our cash flow, including cash flow to pay dividends on our common stock and principal and interest on any debt we may incur. Various federal and state laws and regulations limit the amount of dividends that our bank may pay to us. For example, Hawaii law only permits our bank to pay dividends out of retained earnings as defined under Hawaii banking law, which differs from retained earnings calculated under GAAP. Also, our right to participate in a distribution of assets upon a subsidiary’s liquidation or reorganization is subject to the prior claims of the subsidiary’s creditors. In the event the Bank is unable to pay dividends to us, we may not be able to service any debt we may incur, pay obligations or pay dividends on our common stock. The inability to receive dividends from the Bank could have a material adverse effect on our business, financial condition, liquidity or results of operations.

***We may need to raise additional capital in the future, and such capital may not be available when needed or at all.***

We may need to raise additional capital, in the form of additional debt or equity, in the future to have sufficient capital resources and liquidity to meet our commitments and fund our business needs and future growth, particularly if the quality of our assets or earnings were to deteriorate significantly. Our ability to raise additional capital, if needed, will depend on, among other things, conditions in the capital markets at that time, which are outside of our control, and our financial condition. Economic conditions and a loss of confidence in financial institutions may increase our cost of funding and limit access to certain customary sources of capital, including inter-bank borrowings, repurchase agreements and borrowings from the discount window of the Federal Reserve System. We may not be able to obtain capital on acceptable terms — or at all. Any occurrence that may limit our access to the capital markets, such as a decline in the confidence of debt purchasers, depositors of our bank or counterparties participating in the capital markets or other disruption in capital markets, may adversely affect our capital costs and our ability to raise capital and, in turn, our liquidity. Further, if we need to raise capital in the future, we may have to do so when many other financial institutions are also seeking to raise capital and would then have to compete with those institutions for investors. An inability to raise additional capital on acceptable terms when needed could have a material adverse effect on our business, financial condition or results of operations.

### **Operational Risks**

***Our ability to maintain, attract and retain customer relationships is highly dependent on our reputation.***

As the parent company of Hawaii's oldest and largest bank, we rely in part on our bank's reputation for superior financial services to retain our customer relationships. Damage to our reputation could undermine the confidence of our current and potential customers in our ability to provide high-quality financial services. Such damage could also impair the confidence of our counterparties and vendors and ultimately affect our ability to effect transactions. Maintenance of our reputation depends not only on our success in maintaining our service-focused culture and controlling and mitigating the various risks described in this Form 10-K, but also on our success in identifying and appropriately addressing issues that may arise in areas such as potential conflicts of interest, anti-money laundering, customer personal information and privacy issues, customer and other third party fraud, record-keeping, regulatory investigations and any litigation that may arise from any failure or perceived failure on our part to comply with legal and regulatory requirements. Maintaining our reputation also depends on our ability to successfully prevent third parties from infringing on the "First Hawaiian Bank" brand and associated trademarks and our other intellectual property. Defense of our reputation, trademarks and other intellectual property, including through litigation, could result in costs that could have a material adverse effect on our business, financial condition or results of operations.

***We may not be able to attract and retain key personnel and other skilled employees.***

Our success depends, in large part, on the skills of our management team and our ability to retain, recruit and motivate key officers and employees. Competition for qualified employees and personnel in the financial services and banking industry is intense and there are a limited number of qualified persons with knowledge of, and experience in, the regional banking industry, especially in the communities served by our branch network. A substantial number of our employees have considerable tenure with the Bank and some will be nearing retirement in the next few years, which makes succession planning important to the continued operation of our business. We need to continue to attract and retain key personnel and to recruit qualified individuals to succeed existing key personnel to ensure the continued growth and successful operation of our business. Leadership changes will occur from time to time, and we cannot predict whether significant retirements or resignations will occur or whether we will be able to recruit additional qualified personnel. The cost of hiring, incentivizing and retaining skilled personnel may continue to increase, which could have a material adverse effect on our business, financial condition or results of operations. In addition, our ability to effectively compete for senior executives and other qualified personnel by offering competitive compensation and benefit arrangements may be restricted by applicable banking laws and regulations, including any restrictions that may in the future be adopted by U.S. regulatory agencies, including the Federal Reserve and FDIC. The loss of the services of any senior executive or other key personnel, the inability to recruit and retain qualified personnel in the future or the failure to develop and implement a viable succession plan, could have a material adverse effect on our business, financial condition or results of operations.

***If our techniques for managing risk are ineffective, we may be exposed to material unanticipated losses.***

In order to manage the significant risks inherent in our business, we must maintain effective policies, procedures and systems that enable us to identify, monitor and control our exposure to material risks, such as credit, operational, legal and reputational risks. Our risk management methods may prove to be ineffective due to their design, their implementation or the degree to which we adhere to them, or as a result of the lack of adequate, accurate or timely information or otherwise. If our risk management efforts are ineffective, we could suffer losses that could have a material adverse effect on our business, financial condition or results of operations. In addition, we could be subject to litigation, particularly from our customers, and sanctions or fines from regulators. Our techniques for managing the risks we face may not fully mitigate the risk exposure in all economic or market environments, including exposure to risks that we might fail to identify or anticipate.

***We are dependent on the use of data and modeling both in our management decision-making generally and in meeting regulatory expectations in particular.***

The use of statistical and quantitative models and other quantitatively-based analyses is central to bank decision-making and regulatory compliance processes, and the employment of such analyses is becoming increasingly widespread in our operations. Liquidity stress testing, interest rate sensitivity analysis, the automated extension of credit based on defined criteria and the identification of possible violations of anti-money laundering regulations are all examples of areas in which we are dependent on models and the data that underlies them. We anticipate that model-derived insights will penetrate further into bank decision-making, and particularly risk management efforts, as the capacities developed to meet rigorous stress testing requirements are able to be employed more widely. While these quantitative techniques and approaches improve our decision-making, they also create the possibility that faulty data or flawed quantitative approaches could yield adverse outcomes or regulatory scrutiny. Additionally, because of the complexity inherent in these approaches, misunderstanding or misuse of their outputs could similarly result in suboptimal decision-making.

***The appraisals and other valuation techniques we use in evaluating and monitoring loans secured by real property, OREO and repossessed personal property may not accurately describe the net value of the asset.***

In considering whether to make a loan secured by real property, we generally require an appraisal of the property. However, an appraisal is only an estimate of the value of the property at the time the appraisal is made, and, as real estate values may change significantly in value in relatively short periods of time (especially in periods of heightened economic uncertainty), this estimate may not accurately describe the net value of the real property collateral after the loan is made. As a result, we may not be able to realize the full amount of any remaining indebtedness when we foreclose on and sell the relevant property. In addition, we rely on appraisals and other valuation techniques to establish the value of our OREO and personal property that we acquire through foreclosure proceedings and to determine certain loan impairments. If any of these valuations are inaccurate, our consolidated financial statements may not reflect the correct value of our OREO, and our allowance for credit losses may not reflect accurate loan impairments. This could have a material adverse effect on our business, financial condition or results of operations.

***The occurrence of fraudulent activity, breaches or failures of our information security controls or cybersecurity-related incidents could have a material adverse effect on our business, financial condition or results of operations.***

As a financial institution, we are susceptible to fraudulent activity, information security breaches and cybersecurity-related incidents that may be committed against us or our clients, which may result in financial losses or increased costs to us or our clients, disclosure or misuse of our information or our client information, misappropriation of assets, privacy breaches against our clients, litigation or damage to our reputation. Such fraudulent activity may take many forms, including check fraud, electronic fraud, wire fraud, phishing, social engineering and other dishonest acts. Information security breaches and cybersecurity-related incidents may include fraudulent or unauthorized access to systems used by us or our clients, denial or degradation of service attacks, and malware or other cyberattacks. In recent periods, several large corporations, including financial institutions and retail companies, have suffered major data breaches, in some cases exposing not only confidential and proprietary corporate information, but also sensitive financial and other personal information of their customers and employees and subjecting them to potentially fraudulent activity. Some of our clients may have been affected by these breaches, which increase their risks of identity theft, credit card fraud and other fraudulent activity that could involve their accounts with us. We are regularly the target of attempted electronic fraudulent activity, security breaches and cybersecurity-related attacks. Consistent with industry trends, we may face an increasing number of attempted cyberattacks as we expand our mobile and other internet-based products and services, and we provide more of these services to a greater number of individual customers. The increased use of mobile and cloud technologies can heighten these and other operational risks.

We also face risks related to cyberattacks and other security breaches in connection with credit card transactions that typically involve the transmission of sensitive information regarding our customers through various third parties, including merchant acquiring banks, payment processors, payment card networks and our processors. Some of these parties have in the past been the target of security breaches and cyberattacks, and because the transactions involve third parties and environments such as the point of sale that we do not control or secure, future security breaches or cyberattacks affecting any of these third parties could impact us through no fault of our own, and in some cases we may have exposure and suffer losses for breaches or attacks relating to them.

Information pertaining to us and our customers is maintained, and transactions are executed, on networks and systems maintained by us, our customers and certain of our third-party partners, such as our online banking or reporting systems. The secure maintenance and transmission of confidential information, as well as execution of transactions over these systems, are essential to protect us and our customers against fraud and security breaches and to maintain our customers' confidence. Breaches of information security also may occur, and in infrequent cases, have occurred through intentional or unintentional acts by those having access to our systems or our customers' or counterparties' confidential information, including employees. In addition, increases in criminal activity levels and sophistication, advances in computer capabilities, new discoveries, vulnerabilities in third-party technologies (including browsers and operating systems) or other developments could result in a compromise or breach of the technology, processes and controls that we use to prevent fraudulent transactions and to protect data about us, our customers and underlying transactions, as well as the technology used by our customers to access our systems. Although we have developed, and continue to invest in, systems and processes that are designed to detect and prevent security breaches and cyberattacks and periodically test our security, our inability to anticipate, or failure to adequately mitigate, breaches of security could result in: losses to us or our customers; our loss of business and/or customers; damage to our reputation; the incurrence of additional expenses; disruption to our business; our inability to grow our online services or other businesses; additional regulatory scrutiny or penalties; or our exposure to civil litigation and possible financial liability — any of which could have a material adverse effect on our business, financial condition or results of operations. Additionally, we may not be able to ensure that our third-party vendors have appropriate controls in place to protect the confidentiality of the information they receive from us and our business, financial condition or results of operations could be adversely affected by a material breach of, or disruption to, the security of any of our or our vendors' systems.

More generally, publicized information concerning security and cyber-related problems could inhibit the use or growth of electronic or web-based applications or solutions as a means of conducting commercial transactions. Such publicity may also cause damage to our reputation as a financial institution. As a result, our business, financial condition or results of operations could be adversely affected.

***Employee misconduct or mistakes could expose us to significant legal liability and reputational harm.***

We are vulnerable to reputational harm because we operate in an industry in which integrity and the confidence of our customers are of critical importance. Our employees could engage in misconduct that adversely affects our business. For example, if an employee were to engage in fraudulent, illegal or suspicious activities, we could be subject to regulatory sanctions and suffer serious harm to our reputation (as a consequence of the negative perception resulting from such activities), financial position, customer relationships and ability to attract new customers. Our business often requires that we deal with confidential information. If our employees were to improperly use or disclose this information, even if inadvertently, we could suffer serious harm to our reputation, financial position and current and future business relationships. It is not always possible to deter employee misconduct, and the precautions we take to detect and prevent this activity may not always be effective. Misconduct by our employees, or even unsubstantiated allegations of misconduct, could result in a material adverse effect on our business, financial condition or results of operations. In addition, employee errors, such as inadvertent use or disclosure of confidential information, calculation errors, mistakes in addressing communications or data inputs, errors in developing, implementing or applying information technology systems or simple errors in judgment, could also have similar adverse effects.

***We may be adversely affected by changes in the actual or perceived soundness or condition of other financial institutions.***

Financial services institutions may be interconnected as a result of trading, investment, liquidity management, clearing, counterparty and other relationships. Within the financial services industry, loss of public confidence, including through default by any one institution, could lead to liquidity challenges or to defaults by other institutions. Concerns about, or a default by, one institution could lead to significant liquidity problems and losses or defaults by other institutions, as the commercial and financial soundness of many financial institutions is closely related as a result of these credit, trading, clearing and other relationships. Even the perceived lack of creditworthiness of, or questions about, a counterparty may lead to market-wide liquidity problems and losses or defaults by various institutions. This systemic risk may adversely affect financial intermediaries, such as clearing agencies, banks and exchanges with which we interact on a daily basis or key funding providers such as the Federal Home Loan Banks, any of which could have a material adverse effect on our access to liquidity or otherwise have a material adverse effect on our business, financial condition or results of operations.

***Consumer protection initiatives related to the foreclosure process could materially affect our ability as a creditor to obtain remedies.***

In 2011, Hawaii revised its rules for nonjudicial, or out-of-court, foreclosures. Prior to the revision, most lenders used the nonjudicial foreclosure method to handle foreclosures in Hawaii, as the process was less expensive and quicker than going through the court foreclosure process. After the revised rules went into effect, many lenders ended up forgoing nonjudicial foreclosures entirely and filing all foreclosures in court, which has created a backlog and slowed the judicial foreclosure process. Many lenders in Hawaii exclusively use the judicial foreclosure process, making the foreclosure process very lengthy. Following a joint federal-state settlement regarding foreclosure practices, mortgage servicers have implemented new programs to assist borrowers with loss mitigation options. Federal and state loss mitigation requirements are now part of our annual audit requirements.

***We are subject to a variety of risks in connection with any sale of loans we may conduct.***

When we sell mortgage loans we are required to make customary representations and warranties to the purchaser about the mortgage loans and the manner in which they were originated and serviced. If any of these representations and warranties are incorrect, we may be required to indemnify the purchaser for any related losses, or we may be required to repurchase or provide substitute mortgage loans for part or all of the affected loans. We may also be required to repurchase loans as a result of borrower fraud or in the event of early payment default by the borrower on a loan we have sold. If the level of repurchase and indemnity activity becomes material, it could have a material adverse effect on our liquidity, business, financial condition or results of operations. Mortgage lending is highly regulated. Our inability to comply with all federal and state regulations and investor guidelines regarding the origination, underwriting documentation and servicing of mortgage loans may impact our ability to sell mortgage loans in the future.

In addition, we must report as held for sale any loans which we have undertaken to sell, whether or not a purchase agreement for the loans has been executed. We may therefore be unable to ultimately complete a sale for part or all of the loans we classify as held for sale. We must exercise our judgment in determining when loans must be

reclassified from held for investment status to held for sale status under applicable accounting guidelines. Any failure to accurately report loans as held for sale could result in regulatory investigations and monetary penalties. Any of these actions could have a material adverse effect on our business, financial condition or results of operations. Our policy is to carry loans held for sale at the lower of cost or fair value. As a result, prior to being sold, any loans classified as held for sale may be adversely affected by market conditions, including changes in interest rates, and by changes in the borrower's creditworthiness, and the value associated with these loans, including any loans originated for sale in the secondary market, may decline prior to being sold. We may be required to reduce the value of any loans we mark held for sale as a result, which could have a material adverse effect on our business, financial condition or results of operations.

***Our operations could be interrupted if certain external vendors on which we rely experience difficulty, terminate their services or fail to comply with banking laws and regulations.***

We depend, to a significant extent, on relationships with third-party service providers that provide services, primarily information technology services, that are critical to our operations. We utilize third-party core banking services and receive credit card and debit card services, Internet banking services, various information services and services complementary to our banking products from various third-party service providers. We are also exposed to the risk that a cyberattack, security breach or other information technology incident at a common vendor to our third-party service providers could impede their ability to provide services to us. We may not be able to effectively monitor or mitigate operational risks relating to the use of common vendors by third-party service providers. If any of our third-party service providers experience difficulties or terminate their services and we are unable to replace our service providers with other service providers, our operations could be interrupted. It may be difficult for us to replace some of our third-party vendors, particularly vendors providing our core banking, credit card and debit card services and information services, in a timely manner if they are unwilling or unable to provide us with these services in the future for any reason. If an interruption were to continue for a significant period of time, it could have a material adverse effect on our business, financial condition or results of operations. Even if we are able to replace them, it may be at higher cost to us, which could have a material adverse effect on our business, financial condition or results of operations. In addition, if a third-party provider fails to provide the services we require, fails to meet contractual requirements, such as compliance with applicable laws and regulations, or suffers a cyberattack or other security breach, our business could suffer economic and reputational harm that could have a material adverse effect on our business, financial condition or results of operations.

***We depend on the accuracy and completeness of information about customers and counterparties.***

In deciding whether to extend credit or enter into other transactions, and in evaluating and monitoring our loan portfolio on an ongoing basis, we may rely on information furnished by or on behalf of customers and counterparties, including financial statements, credit reports and other financial information. We may also rely on representations of those customers or counterparties or of other third parties, such as independent auditors, as to the accuracy and completeness of that information. Reliance on inaccurate, incomplete, fraudulent or misleading financial statements, credit reports or other financial or business information, or the failure to receive such information on a timely basis, could result in loan losses, reputational damage or other effects that could have a material adverse effect on our business, financial condition or results of operations.

***Our accounting estimates and risk management processes and controls rely on analytical and forecasting techniques and models and assumptions, and actual results may differ from these estimates.***

Our accounting policies and methods are fundamental to how we record and report our financial condition and results of operations. Our management must exercise judgment in selecting and applying many of these accounting policies and methods so they comply with GAAP and reflect management's judgment of the most appropriate manner to report our financial condition and results. In some cases, management must select the accounting policy or method to apply from two or more alternatives, any of which may be reasonable under the circumstances, yet which may result in our reporting materially different results than would have been reported under a different alternative.

Certain accounting policies are critical to presenting our financial condition and results of operations. They require management to make difficult, subjective or complex judgments about matters that are uncertain. Materially different amounts could be reported under different conditions or using different assumptions or estimates. These critical accounting policies include the allowance for credit losses, goodwill, fair value measurements, pension and postretirement benefit obligations and income taxes. Because of the uncertainty of estimates involved in these matters, we may be required

to do one or more of the following: significantly increase the allowance for credit losses or sustain credit losses that are significantly higher than the reserve provided; record an impairment on all or a portion of our goodwill balance; reduce the carrying value of an asset measured at fair value; or significantly increase our accrued tax liability. Any of these could have a material adverse effect on our business, financial condition or results of operations. See “Item 7. Management’s Discussion and Analysis of Financial Condition and Results of Operations – Critical Accounting Policies” for more information.

Our internal controls, disclosure controls, processes and procedures, and corporate governance policies and procedures are based in part on certain assumptions and can provide only reasonable (not absolute) assurances that the objectives of the system are met. Any failure or circumvention of our controls, processes and procedures or failure to comply with regulations related to controls, processes and procedures could necessitate changes in those controls, processes and procedures, which may increase our compliance costs, divert management’s attention from our business or subject us to regulatory actions and increased regulatory scrutiny. Any of these could have a material adverse effect on our business, financial condition or results of operations.

***Changes in our accounting policies or in accounting standards could materially affect how we report our financial results and condition.***

From time to time, the FASB and the SEC change the financial accounting and reporting standards that govern the preparation of our financial statements. As a result of changes to financial accounting or reporting standards, whether required by the FASB or other regulators, we could be required to change certain of the assumptions or estimates we have previously used in preparing our financial statements, which could negatively impact how we record and report our results of operations and financial condition generally. For a discussion of the expected impact of accounting pronouncements recently issued but not adopted by us as of December 31, 2020, see “Note 1. Organization and Summary of Significant Accounting Policies – Recent Accounting Pronouncements” in the notes to the consolidated financial statements included in Item 8. Financial Statements and Supplementary Data for more information.

**Strategic Risks**

***Geographic concentration in our existing markets may unfavorably impact our operations.***

A substantial majority of our business is with customers located within Hawaii. Our operations are heavily concentrated in Hawaii, as well as in Guam and Saipan. As a result of this geographic concentration, our results depend largely on economic conditions in these and surrounding areas. As discussed below, deterioration in economic conditions in Hawaii, Guam and Saipan would have a material adverse effect on our business, financial condition or results of operations.

In addition, continued, long-term growth may be unsustainable, given the concentration of our operations and customer base in Hawaii, Guam and Saipan. Moreover, under applicable laws, we may not be permitted to acquire any bank in Hawaii because we control more than 30% of the total amount of deposits in the Hawaii market. As a result, any further growth in the Hawaii market will most likely have to occur organically rather than by acquisition. Our inability to manage our growth successfully or to continue to expand into new markets could have a material adverse effect on our business, financial condition or results of operations.

***We operate in a highly competitive industry and market area.***

We operate in the highly competitive financial services industry and face significant competition for customers from financial institutions located both within and beyond our principal markets. We compete with commercial banks, savings banks, credit unions, non-bank financial services companies and other financial institutions operating within or near the areas we serve. Additionally, certain large banks headquartered on the U.S. mainland and large community banking institutions target the same customers we do. In addition, as customer preferences and expectations continue to evolve, technology has lowered barriers to entry and made it possible for banks to expand their geographic reach by providing services over the Internet and for non-banks to offer products and services traditionally provided by banks, such as automatic transfer and automatic payment systems. The banking industry is experiencing rapid changes in technology, and, as a result, our future success will depend in part on our ability to address our customers’ needs by using technology. Customer loyalty can be influenced by a competitor’s new products, especially offerings that could provide cost savings or a higher return to the customer. Increased lending activity of competing banks following the Great Recession (which

we define as January 1, 2008 through December 31, 2009) has also led to increased competitive pressures on loan rates and terms for high-quality credits. We may not be able to compete successfully with other financial institutions in our markets, and we may have to pay higher interest rates to attract deposits, accept lower yields to attract loans and pay higher wages for new employees, resulting in lower net interest margins and reduced profitability.

Many of our non-bank competitors are not subject to the same extensive regulations that govern our activities and may have greater flexibility in competing for business. The financial services industry could become even more competitive as a result of legislative, regulatory and technological changes and continued consolidation. In addition, some of our current commercial banking customers may seek alternative banking sources as they develop needs for credit facilities larger than we may be able to accommodate. Our inability to compete successfully in the markets in which we operate could have a material adverse effect on our business, financial condition or results of operations.

***New lines of business, products, product enhancements or services may subject us to additional risks.***

From time to time, we may implement new lines of business or offer new products and product enhancements as well as new services within our existing lines of business. There are substantial risks and uncertainties associated with these efforts, particularly in instances where the markets are not fully developed. In implementing, developing or marketing new lines of business, products, product enhancements or services, we may invest significant time and resources, although we may not assign the appropriate level of resources or expertise necessary to make these new lines of business, products, product enhancements or services successful or to realize their expected benefits. Further, initial timetables for the introduction and development of new lines of business, products, product enhancements or services may not be achieved, and price and profitability targets may not prove feasible. External factors, such as compliance with regulations, competitive alternatives and shifting market preferences, may also impact the ultimate implementation of a new line of business or offerings of new products, product enhancements or services. Furthermore, any new line of business, product, product enhancement or service could have a significant impact on the effectiveness of our system of internal controls. Failure to successfully manage these risks in the development and implementation of new lines of business or offerings of new products, product enhancements or services could have a material adverse effect on our business, financial condition or results of operations.

***We continually encounter technological change.***

The financial services industry is continually undergoing rapid technological change with frequent introductions of new, technology-driven products and services. The effective use of technology increases efficiency and enables financial institutions to better serve customers and to reduce costs. Our future success depends, in part, upon our ability to address the needs of our customers by using technology to provide products and services that will satisfy customer demands, as well as to create additional efficiencies in our operations. For instance, we are in the process of implementing a new core system, which is expected to be completed in 2021. Certain of our competitors have substantially greater resources to invest in technological improvements than we do. We may not be able to effectively implement new, technology-driven products and services or implement them as quickly as our competitors do or be successful in marketing these products and services to our customers. In addition, the implementation of technological changes and upgrades to maintain current systems and integrate new systems may also cause service interruptions, transaction processing errors and system conversion delays and may cause us to fail to comply with applicable laws or may otherwise result in an increase, potentially a material increase, in our expenses. Failure to successfully keep pace with technological change affecting the financial services industry and failure to avoid interruptions, errors and delays could cause us to lose customers or have a material adverse effect on our business, financial condition or results of operations.

We expect that new technologies and business processes applicable to the consumer credit industry will continue to emerge, and these new technologies and business processes may be better than those we currently use. Because the pace of technological change is high and our industry is intensely competitive, we may not be able to sustain our investment in new technology as critical systems and applications become obsolete or as better ones become available. A failure to maintain current technology and business processes could cause disruptions in our operations or cause our products and services to be less competitive, all of which could have a material adverse effect on our business, financial condition or results of operations.

## **Legal, Regulatory and Compliance Risks**

***The banking industry is highly regulated, and the regulatory framework, together with any future legislative or regulatory changes, may have a significant adverse effect on our operations.***

The banking industry is extensively regulated and supervised under both federal and state laws and regulations that are intended primarily for the protection of depositors, customers, federal deposit insurance funds and the banking system as a whole, not for the protection of our stockholders and creditors. FHI is subject to regulation and supervision by the Federal Reserve and the Bank is subject to regulation and supervision by the FDIC, the CFPB and the Hawaii DFI. The laws and regulations applicable to us govern a variety of matters, including permissible types, amounts and terms of loans and investments we may make, the maximum interest rate that may be charged, the amount of reserves we must hold against deposits we take, the types of deposits we may accept, maintenance of adequate capital and liquidity, changes in the control of us and our bank, restrictions on dividends and establishment of new offices. We must obtain approval from our regulators before engaging in certain activities, and there is the risk that such approvals may not be obtained, either in a timely manner or at all. Our regulators also have the ability to compel us to take, or restrict us from taking, certain actions entirely, such as actions that our regulators deem to constitute an unsafe or unsound banking practice. Our failure to comply with any applicable laws or regulations, or regulatory policies and interpretations of such laws and regulations, could result in sanctions by regulatory agencies, civil money penalties or damage to our reputation, all of which could have a material adverse effect our business, financial condition or results of operations.

We expect that our business will remain subject to extensive regulation and supervision and that the level of scrutiny and the enforcement environment may fluctuate over time, based on numerous factors, including changes in the United States presidential administration or one or both houses of Congress and public sentiment regarding financial institutions (which can be influenced by scandals and other incidents that involve participants in the industry). New regulations and modifications to existing regulations and supervisory expectations have increased, and may in the future increase, our costs over time, result in decreased revenues and net income, reduce our ability to compete effectively (particularly with non-bank financial institutions that may not be subject to the same laws and regulations), make it less attractive for us to continue providing certain products and services, or require changes to our existing regulatory compliance and risk management structure. Any future changes in federal and state law and regulations, as well as the interpretations and implementations, or modifications or repeals, of such laws and regulations, could affect us in substantial and unpredictable ways, including those listed above or other ways that could have a material adverse effect on our business, financial condition or results of operations.

***We are required to act as a source of financial and managerial strength for our bank in times of stress.***

Under federal law, we are required to act as a source of financial and managerial strength to our bank, and to commit resources to support our bank if necessary. We may be required to commit additional resources to our bank at times when we may not be in a financial position to provide such resources or when it may not be in our, or our stockholders' or our creditors' best interests to do so. Providing such support is more likely during times of financial stress for us and our bank, which may make any capital we are required to raise to provide such support more expensive than it might otherwise be. In addition, any capital loans we make to our bank are subordinate in right of payment to depositors and to certain other indebtedness of our bank. In the event of our bankruptcy, any commitment by us to a federal banking regulator to maintain the capital of our bank will be assumed by the bankruptcy trustee and entitled to priority of payment.

***We are subject to capital adequacy requirements and may be subject to more stringent capital requirements.***

We are subject to regulatory requirements relating to capital and liquidity, which are subject to change from time to time. If we fail to meet applicable requirements, we may be restricted in the types of activities we may conduct, and we may be prohibited from taking certain capital actions, such as paying dividends and repurchasing capital securities. See "Item 1. Business — Supervision and Regulation — Regulatory Capital Requirements" for more information.

While we have, and expect to continue to, meet the requirements of the Basel III-based capital rules and Regulation Q, we may fail to do so. In addition, these requirements could have a negative impact on our ability to lend, grow deposit balances, make acquisitions or make capital distributions in the form of dividends and share repurchases. Higher capital levels could also lower our return on equity.

***We may not pay dividends on our common stock in the future.***

Holders of our common stock are entitled to receive only such dividends as our board of directors may declare out of funds legally available for such payments. Our board of directors may, in its sole discretion, change the amount or frequency of dividends or discontinue the payment of dividends entirely. In addition, we are a bank holding company, and our ability to declare and pay dividends is dependent on certain federal regulatory considerations, including the guidelines of the Federal Reserve regarding capital adequacy and dividends. It is the policy of the Federal Reserve that bank holding companies should generally pay dividends on common stock only out of earnings, and only if prospective earnings retention is consistent with the organization's expected future needs, asset quality and financial condition.

Further, if we are unable to satisfy the capital requirements applicable to us for any reason, we may not be able to make, or may have to reduce or eliminate, the payment of dividends on our common stock. Any change in the level of our dividends or the suspension of the payment thereof could have a material adverse effect on the market price of our common stock. See "Liquidity Risks – Our liquidity is dependent on dividends from First Hawaiian Bank" for additional information on our reliance on dividends paid to us by the Bank.

***Rulemaking changes implemented by the CFPB may result in higher regulatory and compliance costs that may adversely affect our results of operations.***

The CFPB is a federal agency responsible for implementing, examining and enforcing compliance with federal consumer financial protection laws. The CFPB also has examination and primary enforcement authority with respect to depository institutions with \$10 billion or more in assets, their service providers and certain non-depository entities such as debt collectors and consumer reporting agencies. The consumer protection provisions of the Dodd-Frank Act and the examination, supervision and enforcement of those laws and implementing regulations by the CFPB have created a more intense and complex environment for consumer finance regulation. See "Item 1. Business — Supervision and Regulation — Consumer Financial Protection." The ultimate impact of this heightened scrutiny is uncertain but could result in changes to pricing, practices, products and procedures. It could also result in increased costs related to regulatory oversight, supervision and examination, additional remediation efforts and possible penalties. We may also be required to add additional compliance personnel or incur other significant compliance-related expenses. Our business, results of operations or competitive position may be adversely affected as a result.

***Litigation and regulatory actions, including possible enforcement actions, could subject us to significant fines, penalties, judgments or other requirements resulting in increased expenses or restrictions on our business activities.***

Our business is subject to increased litigation and regulatory risks as a result of a number of factors, including the highly regulated nature of the financial services industry and the focus of civil government attorneys on banks and the financial services industry generally, and in particular practices and requirements, including foreclosure practices, applicable consumer protection laws, classification of held for sale assets and compliance with anti-money laundering statutes, the Bank Secrecy Act and sanctions administered by OFAC. In addition, a single event or issue may give rise to numerous and overlapping investigations and proceedings, including by multiple federal and state regulators and other governmental authorities.

In the normal course of business, from time to time, we may be named as a defendant in various legal actions, including arbitrations, class actions and other litigation, arising in connection with our business activities. Certain of the legal actions have included, and may in the future include, claims for substantial compensatory or punitive damages or claims for indeterminate amounts of damages. In addition, while the arbitration provisions in certain of our customer agreements historically have limited our exposure to consumer class action litigation, there can be no assurance that we will be successful in enforcing our arbitration clause in the future. We may also, from time to time, be the subject of subpoenas, requests for information, reviews, investigations and proceedings (both formal and informal) by governmental and self-regulatory agencies regarding our business. Any such legal or regulatory actions may subject us to substantial compensatory or punitive damages, significant fines, penalties, obligations to change our business practices or other requirements resulting in increased expenses, diminished income and damage to our reputation. Our involvement in any such matters, even if the matters are ultimately determined in our favor, could also cause significant harm to our reputation and divert management's attention from the operation of our business. Directives issued to enforce such actions may be confidential and thus, in some instances, we are not permitted to publicly disclose these actions. Further, any settlement, consent order or adverse judgment in connection with any formal or informal proceeding or investigation by government agencies may result in litigation, investigations or proceedings as other litigants and government agencies begin

independent reviews of the same activities. As a result, the outcome of legal and regulatory actions could be material to our business, results of operations, financial condition and cash flows depending on, among other factors, the level of our earnings for that period, and could have a material adverse effect on our business, financial condition or results of operations.

***Increases in FDIC insurance premiums may adversely affect our earnings.***

Our bank's deposits are insured by the FDIC up to legal limits and, accordingly, our bank is subject to FDIC deposit insurance assessments. We generally cannot control the amount of premiums our bank will be required to pay for FDIC insurance, and the FDIC may in the future increase assessment rates to meet the FDIC's designated reserve ratio, which is currently 2% of insured deposits. Future increases of FDIC insurance premiums or special assessments could have a material adverse effect on our business, financial condition or results of operations.

***Non-compliance with the USA PATRIOT Act, the Bank Secrecy Act or other laws and regulations could result in fines or sanctions against us.***

The USA PATRIOT Act of 2001 and the Bank Secrecy Act require financial institutions to design and implement programs to prevent financial institutions from being used for money laundering and terrorist activities. If such activities are detected, financial institutions are obligated to file suspicious activity reports with the U.S. Treasury Department's Office of Financial Crimes Enforcement Network. These rules require financial institutions to establish procedures for identifying and verifying the identity of customers seeking to open new financial accounts. Federal and state bank regulators also have focused heavily on compliance with Bank Secrecy Act and anti-money laundering regulations in recent years. Failure to comply with these regulations could result in fines or sanctions, including restrictions on conducting acquisitions or establishing new branches, significant reputational harm and increased exposure to civil litigation. In recent years, several banking institutions have received large fines for non-compliance with these laws and regulations, and, in some cases, governmental authorities have required as part of settlements criminal pleas or other extraordinary terms, including admissions of wrongdoing and the impositions of monitors. While we have developed policies and procedures designed to assist in compliance with these laws and regulations, these policies and procedures may not be effective in preventing violations of these laws and regulations. Failure to maintain and implement adequate programs to combat money laundering and terrorist financing could also have serious reputational consequences for us, which could have a material adverse effect on our business, financial condition or results of operations.

***Regulations relating to privacy, information security and data protection could increase our costs, affect or limit how we collect and use personal information and adversely affect our business opportunities.***

We are subject to various privacy, information security and data protection laws, including requirements concerning security breach notification, and we could be negatively impacted by these laws. For example, our business is subject to the Gramm-Leach-Bliley Act which, among other things: (i) imposes certain limitations on our ability to share nonpublic personal information about our customers with nonaffiliated third parties; (ii) requires that we provide certain disclosures to customers about our information collection, sharing and security practices and afford customers the right to "opt out" of any information sharing by us with nonaffiliated third parties (with certain exceptions) and (iii) requires that we develop, implement and maintain a written comprehensive information security program containing safeguards appropriate based on our size and complexity, the nature and scope of our activities, and the sensitivity of customer information we process, as well as plans for responding to data security breaches. Various state and federal banking regulators and states have also proposed or enacted data security breach notification requirements with varying levels of individual, consumer, regulatory or law enforcement notification in certain circumstances in the event of a security breach. Moreover, legislators and regulators in the United States are increasingly adopting or revising privacy, information security and data protection laws that potentially could have a significant impact on our current and planned privacy, data protection and information security-related practices, our collection, use, sharing, retention and safeguarding of consumer or employee information, and some of our current or planned business activities. As new privacy-related laws and regulations, such as the California Consumer Privacy Act and any future laws and regulations which will be modeled after those laws, are implemented, the time and resources needed for us to comply with such laws and regulations, as well as our potential liability for non-compliance and reporting obligations in the case of data breaches, may significantly increase. This could result from, among other things, increased privacy-related enforcement activity at the federal level, by the Federal Trade Commission, as well as at the state level, such as with regard to mobile applications.

Compliance with current or future privacy, data protection and information security laws (including those regarding security breach notification) to which we are subject could result in higher compliance and technology costs and could restrict our ability to provide certain products and services, which could have a material adverse effect on our business, financial conditions or results of operations. Our failure to comply with privacy, data protection and information security laws could result in potentially significant regulatory or governmental investigations or actions, litigation, fines, sanctions and damage to our reputation, which could have a material adverse effect on our business, financial condition or results of operations.

***Differences in regulation can affect our ability to compete effectively.***

The content and application of laws and regulations applicable to financial institutions vary according to the size of the institution, the jurisdictions in which the institution is organized and operates and other factors. We may be subject to more stringent regulatory requirements and supervision than smaller institutions or institutions that operate in other jurisdictions. In addition, financial technology companies and other non-bank competitors may not be subject to banking regulation, or may be regulated by a national or state agency that does not have the same regulatory priorities or supervisory requirements as our regulators. These differences in regulation can impair our ability to compete effectively with competitors that are less regulated and that do not have similar compliance costs.

***Our use of third-party vendors and our other ongoing third-party business relationships are subject to increasing regulatory requirements and attention.***

We regularly use third-party vendors as part of our business. We also have substantial ongoing business relationships with other third parties. These types of third-party relationships are subject to increasingly demanding regulatory requirements and attention by our federal bank regulators, as well as heightened supervisory expectations regarding our due diligence, ongoing monitoring and control over our third-party vendors and other ongoing third-party business relationships. In certain cases, we may be required to renegotiate our agreements with these vendors to meet these enhanced requirements, which could increase our costs. We expect that our regulators will hold us responsible for deficiencies in our oversight and control of our third-party relationships and in the performance of the parties with which we have these relationships. As a result, if our regulators conclude that we have not exercised adequate oversight and control over our third-party vendors or other ongoing third-party business relationships or that such third parties have not performed appropriately, we could be subject to enforcement actions, including civil money penalties or other administrative or judicial penalties or fines as well as requirements for customer remediation, any of which could have a material adverse effect on our business, financial condition or results of operations.

***We are subject to environmental liability risk associated with our bank branches and any real estate collateral we acquire upon foreclosure.***

During the ordinary course of business, we may foreclose on and take title to properties securing certain loans that we have originated or acquired. We also have an extensive branch network, owning separate branch locations throughout the areas we serve. For any real property that we may possess, there is a risk that hazardous or toxic substances could be found on these properties. If hazardous or toxic substances are found, we may be liable for remediation costs, as well as for personal injury and property damage and costs of complying with applicable environmental regulatory requirements. Failure to comply with such requirements can result in penalties. Environmental laws may require us to incur substantial expenses and may materially reduce the affected property's value or limit our ability to use, sell or lease the affected property. In addition, future laws or more stringent interpretations or enforcement policies with respect to existing laws may increase our exposure to environmental liability. The remediation costs and any other financial liabilities associated with an environmental hazard could have a material adverse effect on our business, financial condition or results of operations.

***We may be subject to litigation risk pertaining to our fiduciary responsibilities.***

Some of the services we provide, such as trust and investment services, require us to act as fiduciaries for our customers and others. From time to time, third parties make claims and take legal action against us pertaining to the performance of our fiduciary responsibilities. If these claims and legal actions are not resolved in a manner favorable to us, we may be exposed to significant financial liability or our reputation could be damaged. Either of these results may adversely impact demand for our products and services or otherwise have a material adverse effect on our business, financial condition or results of operations.

***The Tax Act could have adverse or uncertain impacts on some aspects of our business, results of operations or financial condition.***

On December 22, 2017, President Trump signed into law the Tax Act. The Tax Act makes many significant amendments to the U.S. Internal Revenue Code of 1986, as amended (the “Code”), including reducing the statutory rate of U.S. federal corporate income tax from 35% to 21%.

The overall impact of the Tax Act is subject to the effect of numerous provisions in the Tax Act, including the imposition of a “base erosion and anti-abuse tax”, limitations on deductibility of interest, limitations on the deduction of certain executive compensation costs and limitations on the use of future net operating losses to 80% of taxable income, among other changes. The impact from certain of these and other provisions has reduced the benefit from the reduction in the statutory U.S. federal rate and increased the Company’s effective tax rate by approximately 0.40% in 2018 and 0.26% in 2019. The overall impact of the Tax Act also depends on the future interpretations and regulations that may be issued by U.S. tax authorities, and it is possible that future guidance could adversely impact us. While we expect the Tax Act to have a net positive economic impact on us, it contains measures that could have adverse or uncertain impacts on some aspects of our business, results of operations or financial condition.

**Other Risks Affecting Our Business**

***The COVID-19 pandemic and measures intended to prevent its spread have adversely affected, and continue to adversely affect, us and our customers, counterparties, employees, and third-party service providers, and the adverse impacts on our business, financial position, results of operations, and prospects could be significant and are difficult to predict.***

The spread of COVID-19 has created a global public health crisis that has resulted in widespread volatility, uncertainty and deteriorations in business, economic, and market conditions and has adversely affected our business, financial condition, liquidity and results of operations. The extent to which the COVID-19 pandemic will continue to negatively impact our capital, liquidity, and other financial positions and on our business, results of operations, and prospects will depend on a number of evolving factors, which are highly uncertain and cannot be predicted and many of which are outside of our control, including the scope and duration of the pandemic, the effectiveness of our response plans, the direct and indirect impact of the pandemic on our employees, customers, clients, counterparties and service providers, as well as other market participants, and actions taken, or that may yet be taken, or inaction, by governmental authorities and other third parties in response to the pandemic.

The COVID-19 pandemic has contributed to, among other things:

- Increased unemployment and business disruption and decreased consumer and business confidence and consumer and commercial activity generally, leading to an increased risk of delinquencies, defaults and foreclosures;
- Credit deterioration and defaults in many industries, particularly travel and leisure, restaurants, entertainment and commercial real estate;
- A decline in collateral values;
- A sudden and significant reduction in the valuation of the equity, fixed-income and commodity markets and the significant increase in the volatility of those markets;
- A decrease in the rates and yields on U.S. Treasury securities, which may lead to decreased net interest income;
- Higher and more volatile credit loss expense and potential for increased charge-offs, particularly as customers may need to draw on their committed credit lines to help finance their businesses and activities;
- Heightened cybersecurity, information security and operational risks as a result of a remote workforce and impacts on our service providers; and

- Operational failures due to changes in our normal business practices necessitated by the outbreak and related governmental actions.

These factors may remain prevalent for a significant period of time and may continue to adversely affect our business, results of operations and financial condition even after the COVID-19 outbreak has subsided.

As noted in the section captioned “Recent Developments regarding COVID-19 and the Hawaii and Global Economy” in Part II. Financial Information, Item 7. Management’s Discussion and Analysis of Financial Condition and Results of Operations elsewhere in this report, the Federal Reserve has taken various actions and the U.S. government has enacted several fiscal stimulus measures to counteract the economic disruption caused by the COVID-19 pandemic and provide economic assistance to individual households and businesses, stabilize the markets and support economic growth. The ultimate success of these measures is unknown and they may not be sufficient to fully mitigate the negative impact of the COVID-19 pandemic. We face an increased risk of litigation and governmental, regulatory and third-party scrutiny as a result of the effects of COVID-19 on market and economic conditions and actions governmental authorities take in response to those conditions. Furthermore, various governmental programs such as the Paycheck Protection Program (“PPP”) are complex and our participation may lead to additional litigation and governmental, regulatory and third-party scrutiny, negative publicity and damage to our reputation.

We are unable to estimate the ongoing impact of COVID-19 on our business and operations at this time. Should it continue for an extended period or increase in severity, the pandemic could cause us to experience higher credit losses in our lending portfolio, impairment of our goodwill (or additional assessments of the same) and other financial assets, further reduced demand for our products and services, and other negative impacts on our financial position, results of operations, and prospects. Sustained adverse effects may also prevent us from satisfying our minimum regulatory capital ratios and other supervisory requirements or result in downgrades in our credit ratings. Even after the pandemic subsides, the U.S. economy may continue to experience a recession, and we anticipate our businesses would be materially and adversely affected by a prolonged recession.

***Severe weather, hurricanes, tsunamis, natural disasters, pandemics, acts of war or terrorism or other external events could significantly impact our business.***

Severe weather, hurricanes, tsunamis, natural disasters, widespread disease or pandemics or other severe health emergencies, or concerns over the possibility of such an emergency (including the COVID-19 pandemic), acts of war or terrorism or other adverse external events could have a significant impact on our business. In addition, as our primary markets are located on islands in the Pacific Ocean, they may be particularly susceptible to certain of these risks or other risks resulting from climate change, including those relating to rising sea levels.

Among other things, the aforementioned events could affect the stability of our deposit base, impair the ability of borrowers to repay outstanding loans, impair the value of collateral securing loans, cause significant property damage, result in loss of revenue or cause us to incur additional expenses. Because Hawaii’s economy is heavily dependent on the tourism industry, which is in turn heavily influenced by the affordability and desirability of air travel, any related safety concerns or limitations and the prevailing weather patterns in the region, we could be disproportionately affected relative to others in the case of external events such as acts of war or terrorism, severe weather, natural disasters or pandemics or other actual or perceived severe health emergencies, including travel restrictions as a result of actual or perceived health emergencies that impact markets on which we depend. The occurrence of any of these events in the future could have a material adverse effect on our business, financial condition or results of operations.

We own the building in Honolulu in which our principal office and headquarters are located. The building is the tallest building in downtown Honolulu and a prominent architectural landmark. We lease space in the building to a number of other businesses and, for the years ended December 31, 2020 and 2019, respectively, the leases in our headquarters generated \$2.9 million, or approximately 1.1%, and \$2.9 million, or approximately 1.0%, of our net income, respectively. In addition, as of December 31, 2020, almost 700, or almost a third of our employees work in our principal office. Given that we derive a portion of our income from leasing space in our principal office building and that the largest concentration of our employees is located in our principal office building, depending on the intensity and longevity of the event, a catastrophic event impacting our Honolulu office building, including a terrorist attack, extreme weather event or other hostile or catastrophic event, could negatively affect our business and reputation. In addition to the impact this would have on our ability to service and interact with our clients, we may also lose the rental income we derive from tenants that occupy our Honolulu office building. Further, the value of our Honolulu office building, which accounted for

approximately 35.5% of the net book value of our total premises and equipment, or \$114.3 million, as of December 31, 2020, could significantly depreciate if such a catastrophic event were to occur. A significant event impacting our principal office building could have a material adverse effect on our business, financial condition or results of operations.

## **Risks Related to Our Common Stock**

### ***Our stock price may be volatile, and you could lose part or all of your investment as a result.***

Stock price volatility may make it more difficult for you to resell your common stock when you want and at prices you find attractive. Our stock price may fluctuate significantly in response to a variety of factors including, among other things:

- Actual or anticipated variations in our quarterly results of operations;
- Recommendations or research reports about us or the financial services industry in general published by securities analysts;
- The failure of securities analysts to cover, or continue to cover, us;
- Operating and stock price performance of other companies that investors deem comparable to us;
- News reports relating to trends, concerns and other issues in the financial services industry;
- Future sales of our common stock;
- Departure of our management team or other key personnel;
- New technology used, or services offered, by competitors;
- Significant acquisitions or business combinations, strategic partnerships, joint ventures or capital commitments by or involving us or our competitors;
- Changes or proposed changes in laws or regulations, or differing interpretations thereof affecting our business, or enforcement of these laws and regulations;
- Litigation and governmental investigations; and
- Geopolitical conditions such as acts or threats of terrorism or military conflicts.

If any of the foregoing occurs, it could cause our stock price to fall and may expose us to litigation that, even if our defense is successful, could distract our management and be costly to defend. General market fluctuations, industry factors and general economic and political conditions and events — such as economic slowdowns or recessions, interest rate changes or credit loss trends — could also cause our stock price to decrease regardless of operating results.

### ***Future sales and issuances of our common stock, including sales as part of our equity-based compensation plans, could result in dilution of the percentage ownership of our stockholders and could lower our stock price.***

The market price of our common stock could decline as a result of sales of a large number of shares of our common stock or from the perception that such sales could occur. These sales, or the possibility that these sales may occur, also may make it more difficult for us to raise additional capital by selling equity securities in the future, at a time and price that we deem appropriate. As of February 23, 2021, we had a total of 130,919,200 shares of common stock outstanding.

We have filed a registration statement to register 6,253,385 shares of our common stock for issuance pursuant to awards granted under the equity incentive and employee stock purchase plans. We have granted awards covering 1,894,408 shares of our common stock under these plans as of December 31, 2020. We may increase the number of shares registered for this purpose from time to time, subject to stockholder approval. Once we register and issue these shares, their holders will be able to sell them in the public market, subject to applicable transfer restrictions.

We cannot predict the size of future issuances or sales of our common stock or the effect, if any, that future issuances or sales of shares of our common stock may have on the market price of our common stock. Sales or distributions of substantial amounts of our common stock (including shares issued in connection with an acquisition), or the perception that such sales could occur, may cause the market price of our common stock to decline.

***Certain banking laws and certain provisions of our certificate of incorporation may have an anti-takeover effect.***

Provisions of federal banking laws, including regulatory approval requirements, could make it difficult for a third party to acquire us, even if doing so would be perceived to be beneficial to our stockholders. Acquisition of 10% or more of any class of voting stock of a bank holding company or depository institution, including shares of our common stock, generally creates a rebuttable presumption that the acquirer “controls” the bank holding company or depository institution. Also, a bank holding company must obtain the prior approval of the Federal Reserve before, among other things, acquiring direct or indirect ownership or control of more than 5% of the voting shares of any bank, including our bank.

There also are provisions in our second amended and restated certificate of incorporation, which we refer to as our certificate of incorporation, and fourth amended and restated bylaws, which we refer to as our bylaws, such as limitations on the ability to call a special meeting of our stockholders and restrictions on stockholders’ ability to act by written consent, that may be used to delay or block a takeover attempt. In addition, our board of directors is authorized under our certificate of incorporation to issue shares of our preferred stock, and determine the rights, terms conditions and privileges of such preferred stock, without stockholder approval. These provisions may effectively inhibit a non-negotiated merger or other business combination, which, in turn could have a material adverse effect on the market price of our common stock.

**Risks Related to BNPP’s Divestiture of Our Common Stock**

***We may be subject to unexpected income tax liabilities in connection with the Reorganization Transactions. BWHI is required to pay us for any unexpected income tax liabilities that arise in connection with the Reorganization Transactions. However, in the event that BWHI does not satisfy its payment obligations, we could be subject to significantly higher federal and/or state and local income tax liabilities than currently anticipated.***

BNPP, BWHI and we expect that no U.S. federal income taxes will be imposed on us in connection with the Reorganization Transactions. However, we paid state and local income taxes of approximately \$95.4 million in June 2016 (which was partially offset by a federal tax reduction of approximately \$33.4 million received through the intercompany settlement of estimated taxes in April 2017) in connection with the Reorganization Transactions (the “Expected Taxes”). BNPP, BWHI and we reported a total tax liability in connection with the Reorganization Transactions of \$92.1 million (the “Return Taxes”) in the tax returns of various state and local jurisdictions. Pursuant to the Tax Sharing Agreement, we reimbursed BWHI approximately \$2.1 million due to the Return Taxes being lower than the Expected Taxes. Such amount was recorded as an adjustment to additional paid-in capital. We could be subject to higher income tax liabilities in the event that the Internal Revenue Service (the “IRS”) or state and local tax authorities successfully assert that our income tax liabilities in respect of the Reorganization Transactions are higher than the Return Taxes. Under the terms of the Tax Sharing Agreement, BWHI is required to pay us for any such additional taxes on an “after-tax basis” (which means an amount determined by reducing the payment amount by any tax benefits derived by the Company and increasing the payment amount by any tax costs, including additional taxes, incurred by the Company as a result of such additional taxes and/or payments). See “Certain Related Party Transactions” in the Company’s Proxy Statement is incorporated herein by reference. If, however, our income tax liabilities with respect to the Reorganization Transactions are higher than the Return Taxes and BWHI fails to satisfy its payment obligations under the Tax Sharing Agreement, we could be liable for significantly higher federal and/or state income tax liabilities. We have not sought and will not seek any rulings from the IRS or state and local tax authorities regarding our expected tax treatment of the Reorganization Transactions.

In addition, under the U.S. Internal Revenue Code of 1986, as amended (the “Code”) and related rules and regulations, each entity that was a member of the BancWest combined tax reporting group during any taxable period or portion of any taxable period ending on or before the effective time of the Reorganization Transactions is jointly and severally liable for the U.S. federal income tax liability of the entire combined tax reporting group for such taxable period. Although the Tax Sharing Agreement allocates the responsibility for prior period taxes of the combined tax reporting group in accordance with the existing tax allocation agreements, if BWHI were unable to pay any such prior period taxes for which it is responsible, we could be required to pay the entire amount of such taxes, and such amounts could be significant. Other provisions of federal, state or local tax law may establish similar liability for other matters, including laws governing tax qualified pension plans, as well as other contingent liabilities.

#### **ITEM 1B. UNRESOLVED STAFF COMMENTS**

Not applicable.

#### **ITEM 2. PROPERTIES**

Our corporate headquarters and main branch are located at 999 Bishop Street, Honolulu, Hawaii 96813. Inclusive of our main branch, we operated 54 branch offices located on the islands of Oahu, Maui, Hawaii, Kauai, Lanai, Guam and Saipan as of December 31, 2020. We lease 36 of our branch offices and own the remainder of our offices, including our corporate headquarters and main branch which is located in the First Hawaiian Center. We have closed and may close branches in certain circumstances to improve our efficiency.

#### **ITEM 3. LEGAL PROCEEDINGS**

We operate in a highly regulated environment. From time to time, we are a party to various litigation matters incidental to the conduct of our business. We are not presently party to any legal proceedings the resolution of which we believe would have a material adverse effect on our business, prospects, financial condition, liquidity, results of operation, cash flows, or capital levels. For additional information, see the discussion related to contingencies in “Note 18. Commitments and Contingent Liabilities” in the notes to the consolidated financial statements included in Item 8. Financial Statements and Supplementary Data.

#### **ITEM 4. MINE SAFETY DISCLOSURES**

Not applicable.

## PART II

### ITEM 5. MARKET FOR REGISTRANT’S COMMON EQUITY, RELATED STOCKHOLDER MATTERS AND ISSUER PURCHASES OF EQUITY SECURITIES

FHI’s common stock is listed on the NASDAQ under the symbol “FHB” and is quoted daily in leading financial publications.

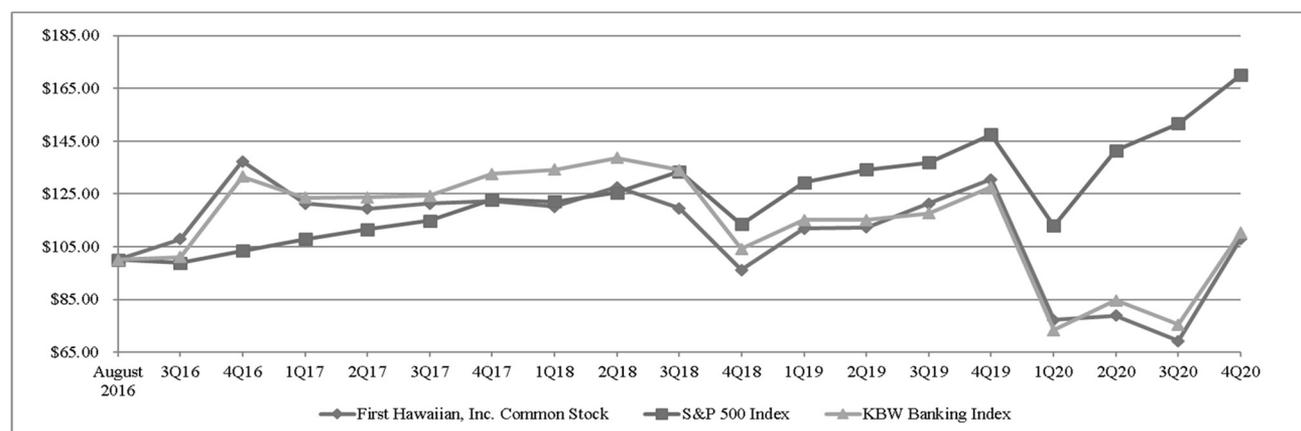
As of February 23, 2021, there were 24 common registered shareholders of record. A registered shareholder of record is a shareholder whose share ownership in a company is recorded directly on the records of the company’s stock transfer agent. If one owns company shares through a bank, broker or other intermediary, then that shareholder is considered a “beneficial” shareholder. These holdings are considered to be held in “street name” through a bank, broker, or other intermediary and in the aggregate, are registered as a single shareholder of record.

#### Purchases of Equity Securities by the Issuer

There were no purchases of shares of the Company’s common stock made by or on behalf of us or any “affiliated purchaser” (as defined in Rule 10b-18(a)(3) under the Securities Exchange Act of 1934) during the three months ended December 31, 2020.

#### Performance Graph

The following graph displays the cumulative total stockholder return on our common stock based on the market price of the common stock compared to the cumulative total returns for the Standard & Poor’s (“S&P”) 500 Index and the KBW Regional Banking Index (“KRX”). The graph assumes that \$100 was invested on our IPO date, August 4, 2016, in our common stock<sup>(1)</sup>, the S&P 500 Index<sup>(2)</sup> and the KRX<sup>(2)</sup>. The cumulative total return on each investment is as of the dates indicated and assumes reinvestment of dividends.



	1Q 2018	2Q 2018	3Q 2018	4Q 2018	1Q 2019	2Q 2019	3Q 2019	4Q 2019	1Q 2020	2Q 2020	3Q 2020	4Q 2020
First Hawaiian, Inc. Common Stock . . . . .	\$120.17	\$127.60	\$119.49	\$ 96.18	\$111.93	\$112.31	\$121.29	\$130.46	\$ 77.28	\$ 78.81	\$ 69.24	\$107.84
S&P 500 Index . . . . .	122.05	125.44	133.45	113.54	129.27	134.14	136.84	147.46	112.95	141.43	151.66	169.97
KBW Regional Banking Index . . . . .	134.18	138.69	134.01	104.12	115.19	115.12	117.66	127.60	73.44	84.63	75.42	110.31

- (1) The investments in FHI were calculated using a volume weighted average price with a 10-day averaging period with dividends reinvested at the ex-dividend date.
- (2) The S&P 500 Index and KRX were calculated using a 10-day averaging period.

The stock performance depicted in the graph above should not be relied upon as indicative of future performance.

## ITEM 6. SELECTED FINANCIAL DATA

### Financial Highlights

(dollars in thousands, except per share data)	For the Year Ended December 31,				
	2020	2019	2018	2017	2016
<b>Income Statement Data:</b>					
Interest income . . . . .	\$ 582,759	\$ 678,692	\$ 646,051	\$ 570,768	\$ 518,520
Interest expense . . . . .	47,025	105,290	79,733	41,964	26,848
Net interest income . . . . .	535,734	573,402	566,318	528,804	491,672
Provision for credit losses . . . . .	121,718	13,800	22,180	18,500	8,600
Net interest income after provision for credit losses . . . . .	414,016	559,602	544,138	510,304	483,072
Noninterest income . . . . .	197,380	192,533	178,993	205,605	226,037
Noninterest expense . . . . .	367,672	370,437	364,953	347,554	337,280
Income before provision for income taxes . . . . .	243,724	381,698	358,178	368,355	371,829
Provision for income taxes . . . . .	57,970	97,306	93,784	184,673	141,651
Net income . . . . .	\$ 185,754	\$ 284,392	\$ 264,394	\$ 183,682	\$ 230,178
Basic earnings per share . . . . .	\$ 1.43	\$ 2.14	\$ 1.93	\$ 1.32	\$ 1.65
Diluted earnings per share . . . . .	\$ 1.43	\$ 2.13	\$ 1.93	\$ 1.32	\$ 1.65
Basic weighted-average outstanding shares . . . . .	129,890,225	133,076,489	136,945,134	139,560,305	139,487,762
Diluted weighted-average outstanding shares . . . . .	130,220,077	133,387,157	137,111,420	139,656,993	139,492,608
Dividends declared per share . . . . .	\$ 1.04	\$ 1.04	\$ 0.96	\$ 0.88	\$ 0.62
Dividend payout ratio . . . . .	72.73 %	48.83 %	49.74 %	66.67 %	37.27 %
<b>Supplemental Income Statement Data (non-GAAP)<sup>(1)</sup>:</b>					
Core net interest income . . . . .	\$ 535,734	\$ 573,402	\$ 566,318	\$ 528,804	\$ 491,672
Core noninterest income . . . . .	202,322	199,748	203,078	198,683	198,793
Core noninterest expense . . . . .	367,672	367,623	358,561	342,097	331,060
Core net income . . . . .	189,378	291,785	286,711	230,366	217,111
Core basic earnings per share . . . . .	\$ 1.46	\$ 2.19	\$ 2.09	\$ 1.65	\$ 1.56
Core diluted earnings per share . . . . .	\$ 1.45	\$ 2.19	\$ 2.09	\$ 1.65	\$ 1.56
<b>Other Financial Information / Performance Ratios:</b>					
Net interest margin . . . . .	2.77 %	3.20 %	3.16 %	2.99 %	2.88 %
Core net interest margin (non-GAAP) <sup>(1),(2)</sup> . . . . .	2.77 %	3.20 %	3.16 %	2.99 %	2.88 %
Efficiency ratio . . . . .	50.10 %	48.36 %	48.96 %	47.32 %	46.99 %
Core efficiency ratio (non-GAAP) <sup>(1),(3)</sup> . . . . .	49.77 %	47.55 %	46.59 %	47.02 %	47.94 %
Return on average total assets . . . . .	0.85 %	1.40 %	1.31 %	0.92 %	1.19 %
Core return on average total assets (non-GAAP) <sup>(1),(4)</sup> . . . . .	0.87 %	1.44 %	1.42 %	1.16 %	1.12 %
Return on average tangible assets (non-GAAP) <sup>(9)</sup> . . . . .	0.89 %	1.47 %	1.37 %	0.97 %	1.26 %
Core return on average tangible assets (non-GAAP) <sup>(1),(5)</sup> . . . . .	0.91 %	1.51 %	1.49 %	1.22 %	1.18 %
Return on average total stockholders' equity . . . . .	6.88 %	10.90 %	10.76 %	7.24 %	8.96 %
Core return on average total stockholders' equity (non-GAAP) <sup>(1),(6)</sup> . . . . .	7.02 %	11.18 %	11.67 %	9.08 %	8.45 %
Return on average tangible stockholders' equity (non-GAAP) <sup>(9)</sup> . . . . .	10.91 %	17.62 %	18.08 %	11.91 %	14.64 %
Core return on average tangible stockholders' equity (non-GAAP) <sup>(1),(7)</sup> . . . . .	11.12 %	18.08 %	19.61 %	14.93 %	13.80 %
Noninterest expense to average assets . . . . .	1.68 %	1.82 %	1.80 %	1.74 %	1.74 %
Core noninterest expense to average assets (non-GAAP) <sup>(1),(8)</sup> . . . . .	1.68 %	1.81 %	1.77 %	1.72 %	1.71 %

	December 31,				
	2020	2019	2018	2017	2016
<b>Balance Sheet Data:</b>					
Cash and cash equivalents . . . . .	\$ 1,040,944	\$ 694,017	\$ 1,003,637	\$ 1,034,644	\$ 1,052,058
Investment securities . . . . .	6,071,415	4,075,644	4,498,342	5,234,658	5,077,514
Loans and leases . . . . .	13,279,097	13,211,650	13,076,191	12,277,369	11,520,378
Allowance for credit losses for loans and leases . . . . .	208,454	130,530	141,718	137,253	135,494
Goodwill . . . . .	995,492	995,492	995,492	995,492	995,492
Total assets . . . . .	22,662,831	20,166,734	20,695,678	20,549,461	19,661,829
Total deposits . . . . .	19,227,723	16,444,994	17,150,068	17,612,122	16,794,532
Short-term borrowings . . . . .	—	400,000	—	—	9,151
Long-term borrowings . . . . .	200,010	200,019	600,026	34	41
Total liabilities . . . . .	19,918,727	17,526,476	18,170,839	18,016,910	17,185,344
Total stockholders' equity . . . . .	2,744,104	2,640,258	2,524,839	2,532,551	2,476,485
Book value per share . . . . .	\$ 21.12	\$ 20.32	\$ 18.72	\$ 18.14	\$ 17.75
Tangible book value per share (non- GAAP) <sup>(9)</sup> . . . . .	\$ 13.46	\$ 12.66	\$ 11.34	\$ 11.01	\$ 10.61

**Asset Quality Ratios:**

Non-accrual loans and leases / total loans and leases . . . . .	0.07 %	0.04 %	0.05 %	0.08 %	0.08 %
Allowance for credit losses for loans and leases / total loans and leases . .	1.57 %	0.99 %	1.08 %	1.12 %	1.18 %
Net charge-offs / average total loans and leases . . . . .	0.23 %	0.19 %	0.14 %	0.14 %	0.08 %

	December 31,				
	2020	2019	2018	2017	2016
<b>Capital Ratios:</b>					
Common Equity Tier 1 Capital Ratio . . . . .	12.47 %	11.88 %	11.97 %	12.45 %	12.75 %
Tier 1 Capital Ratio . . . . .	12.47 %	11.88 %	11.97 %	12.45 %	12.75 %
Total Capital Ratio . . . . .	13.73 %	12.81 %	12.99 %	13.50 %	13.85 %
Tier 1 Leverage Ratio . . . . .	8.00 %	8.79 %	8.72 %	8.52 %	8.36 %
Total stockholders' equity to total assets . . . . .	12.11 %	13.09 %	12.20 %	12.32 %	12.60 %
Tangible stockholders' equity to tangible assets (non- GAAP) <sup>(9)</sup> . . . . .	8.07 %	8.58 %	7.76 %	7.86 %	7.93 %

<sup>(1)</sup> We present net interest income, noninterest income, noninterest expense, net income, basic earnings per share, diluted earnings per share and the related ratios described below, on an adjusted, or "core," basis, each a non-GAAP financial measure. These core measures exclude from the corresponding GAAP measure the impact of certain items that we do not believe are representative of our financial results. We believe that the presentation of these non-GAAP financial measures helps identify underlying trends in our business from period to period that could otherwise be distorted by the effect of certain expenses, gains and other items included in our operating results. We believe that these core measures provide useful information about our operating results and enhance the overall understanding of our past performance and future performance. Investors should consider our performance and financial condition as reported under GAAP and all other relevant information when assessing our performance or financial condition. Non-GAAP measures have limitations as analytical tools and investors should not consider them in isolation or as a substitute for analysis of our financial results or financial condition as reported under GAAP.

The following table provides a reconciliation of net interest income, noninterest income, noninterest expense and net income to their “core” non-GAAP financial measures:

**GAAP to Non-GAAP Reconciliation**

(dollars in thousands, except per share data)	For the Years Ended				
	December 31,				
	2020	2019	2018	2017	2016
Net interest income . . . . .	\$ 535,734	\$ 573,402	\$ 566,318	\$ 528,804	\$ 491,672
Core net interest income (non-GAAP) . . . . .	\$ 535,734	\$ 573,402	\$ 566,318	\$ 528,804	\$ 491,672
Noninterest income . . . . .	\$ 197,380	\$ 192,533	\$ 178,993	\$ 205,605	\$ 226,037
Losses (gains) on sale of securities . . . . .	114	2,715	—	—	(4,566)
Costs (gains) associated with the sale of stock <sup>(a)</sup> . . . . .	4,828	4,500	—	—	(22,678)
Gain on the sale of real estate and other assets . . . . .	—	—	—	(6,922)	—
OTTI losses on available-for-sale debt securities . . . . .	—	—	24,085	—	—
Core noninterest income (non-GAAP) . . . . .	\$ 202,322	\$ 199,748	\$ 203,078	\$ 198,683	\$ 198,793
Noninterest expense . . . . .	\$ 367,672	\$ 370,437	\$ 364,953	\$ 347,554	\$ 337,280
Loss on litigation settlement <sup>(b)</sup> . . . . .	—	—	(4,125)	—	—
One-time items <sup>(c)</sup> . . . . .	—	(2,814)	(2,267)	(5,457)	(6,220)
Core noninterest expense (non-GAAP) . . . . .	\$ 367,672	\$ 367,623	\$ 358,561	\$ 342,097	\$ 331,060
Net income . . . . .	\$ 185,754	\$ 284,392	\$ 264,394	\$ 183,682	\$ 230,178
Losses (gains) on sale of securities . . . . .	114	2,715	—	—	(4,566)
Costs (gains) associated with the sale of stock <sup>(a)</sup> . . . . .	4,828	4,500	—	—	(22,678)
Gain on the sale of real estate and other assets . . . . .	—	—	—	(6,922)	—
OTTI losses on available-for-sale debt securities . . . . .	—	—	24,085	—	—
Loss on litigation settlement <sup>(b)</sup> . . . . .	—	—	4,125	—	—
One-time noninterest expense items <sup>(c)</sup> . . . . .	—	2,814	2,267	5,457	6,220
Tax Cuts and Jobs Act . . . . .	—	—	—	47,598	—
Tax adjustments <sup>(d)</sup> . . . . .	(1,318)	(2,636)	(8,160)	551	7,957
Total core adjustments . . . . .	3,624	7,393	22,317	46,684	(13,067)
Core net income (non-GAAP) . . . . .	\$ 189,378	\$ 291,785	\$ 286,711	\$ 230,366	\$ 217,111
Basic earnings per share . . . . .	\$ 1.43	\$ 2.14	\$ 1.93	\$ 1.32	\$ 1.65
Diluted earnings per share . . . . .	\$ 1.43	\$ 2.13	\$ 1.93	\$ 1.32	\$ 1.65
Efficiency ratio . . . . .	50.10 %	48.36 %	48.96 %	47.32 %	46.99 %
Core basic earnings per share (non-GAAP) . . . . .	\$ 1.46	\$ 2.19	\$ 2.09	\$ 1.65	\$ 1.56
Core diluted earnings per share (non-GAAP) . . . . .	\$ 1.45	\$ 2.19	\$ 2.09	\$ 1.65	\$ 1.56
Core efficiency ratio (non-GAAP) . . . . .	49.77 %	47.55 %	46.59 %	47.02 %	47.94 %

(a) Costs associated with the sale of stock for the year ended December 31, 2020 and 2019 related to changes in the valuation of the funding swap entered into with the buyer of our Visa Class B restricted sales in 2016. Gains associated with the sale of stock for the year ended December 31, 2016 related to the sale of MasterCard stock.

(b) The Company reached an agreement in principle to resolve a putative class action lawsuit alleging that the Bank improperly charged certain overdraft fees. In connection with the anticipated settlement agreement, the Company recorded an expense of approximately \$4.1 million during the year ended December 31, 2018.

(c) One-time items for the year ended December 31, 2019 included a nonrecurring payment to a former executive of the Company pursuant to the Bank’s Executive Change-in-Control Retention Plan, nonrecurring offering costs and the loss on our funding swap as a result of a 2019 decrease in the conversion rate of our Visa Class B restricted shares sold in 2016. One-time items for the year ended December 31, 2018 included public company transition-related costs, the loss on our funding swap as a result of a 2018 decrease in the conversion rate of the aforementioned Visa Class B restricted shares and nonrecurring offering costs. One-time items for the year-ended December 31, 2017 included salaries and benefits stemming from the Tax Act, nonrecurring offering costs and public company transition-related costs. One-time items for the year-ended December 31, 2016 included public company transition-related costs and nonrecurring offering costs.

(d) Represents the adjustments to net income, tax effected at the Company’s effective tax rate for the respective period, exclusive of one-time Tax Act expense.

(2) Core net interest margin is a non-GAAP financial measure. We compute our core net interest margin as the ratio of core net interest income to average earning assets. For a reconciliation to the most directly comparable GAAP financial measure for core net interest income, see the GAAP to Non-GAAP Reconciliation Table.

(3) Core efficiency ratio is a non-GAAP financial measure. We compute our core efficiency ratio as the ratio of core noninterest expense to the sum of core net interest income and core noninterest income. For a reconciliation to the most directly comparable GAAP financial measure for core noninterest expense, core net interest income and core noninterest income, see the GAAP to Non-GAAP Reconciliation Table.

- (4) Core return on average total assets is a non-GAAP financial measure. We compute our core return on average total assets as the ratio of core net income to average total assets. For a reconciliation to the most directly comparable GAAP financial measure for core net income, see the GAAP to Non-GAAP Reconciliation Table.
- (5) Core return on average tangible assets is a non-GAAP financial measure. We compute our core return on average tangible assets as the ratio of core net income to average tangible assets, which is calculated by subtracting (and thereby effectively excluding) amounts related to the effect of goodwill from our average total assets. For a reconciliation to the most directly comparable GAAP financial measure for core net income, see the GAAP to Non-GAAP Reconciliation Table.
- (6) Core return on average total stockholders' equity is a non-GAAP financial measure. We compute our core return on average total stockholders' equity as the ratio of core net income to average total stockholders' equity. For a reconciliation to the most directly comparable GAAP financial measure for core net income, see the GAAP to Non-GAAP Reconciliation Table.
- (7) Core return on average tangible stockholders' equity is a non-GAAP financial measure. We compute our core return on average tangible stockholders' equity as the ratio of core net income to average tangible stockholders' equity, which is calculated by subtracting (and thereby effectively excluding) amounts related to the effect of goodwill from our average total stockholders' equity. For a reconciliation to the most directly comparable GAAP financial measure for core net income, see the GAAP to Non-GAAP Reconciliation Table.
- (8) Core noninterest expense to average assets is a non-GAAP financial measure. We compute our core noninterest expense to average assets as the ratio of core noninterest expense to average assets. For a reconciliation to the most directly comparable GAAP financial measure for core noninterest expense, see the GAAP to Non-GAAP Reconciliation Table.
- (9) Return on average tangible assets, return on average tangible stockholders' equity, tangible book value per share and tangible stockholders' equity to tangible assets are non-GAAP financial measures. We compute our return on average tangible assets as the ratio of net income to average tangible assets. We compute our return on average tangible stockholders' equity as the ratio of net income to average tangible stockholders' equity. We compute our tangible book value per share as the ratio of tangible stockholders' equity to outstanding shares. We compute our tangible stockholders' equity to tangible assets as the ratio of tangible stockholders' equity to tangible assets. We believe that these financial measures are useful for investors, regulators, management and others to evaluate financial performance and capital adequacy relative to other financial institutions. Although these non-GAAP financial measures are frequently used by shareholders in the evaluation of a company, they have limitations as analytical tools and should not be considered in isolation or as a substitute for analyses of results as reported under GAAP.

The following table provides a reconciliation of these non-GAAP financial measures with their most closely related GAAP measures for the years indicated:

**GAAP to Non-GAAP Reconciliation**

(dollars in thousands, except per share data)	For the Years Ended				
	December 31,				
	2020	2019	2018	2017	2016
<b>Income Statement Data:</b>					
Noninterest expense	\$ 367,672	\$ 370,437	\$ 364,953	\$ 347,554	\$ 337,280
Core noninterest expense	\$ 367,672	\$ 367,623	\$ 358,561	\$ 342,097	\$ 331,060
Net income	\$ 185,754	\$ 284,392	\$ 264,394	\$ 183,682	\$ 230,178
Core net income	\$ 189,378	\$ 291,785	\$ 286,711	\$ 230,366	\$ 217,111
Average total stockholders' equity	\$ 2,698,853	\$ 2,609,432	\$ 2,457,771	\$ 2,538,341	\$ 2,568,219
Less: average goodwill	995,492	995,492	995,492	995,492	995,492
Average tangible stockholders' equity	\$ 1,703,361	\$ 1,613,940	\$ 1,462,279	\$ 1,542,849	\$ 1,572,727
Average total assets	\$ 21,869,064	\$ 20,325,697	\$ 20,247,135	\$ 19,942,807	\$ 19,334,653
Less: average goodwill	995,492	995,492	995,492	995,492	995,492
Average tangible assets	\$ 20,873,572	\$ 19,330,205	\$ 19,251,643	\$ 18,947,315	\$ 18,339,161
Return on average total stockholders' equity	6.88 %	10.90 %	10.76 %	7.24 %	8.96 %
Core return on average total stockholders' equity (non-GAAP)	7.02 %	11.18 %	11.67 %	9.08 %	8.45 %
Return on average tangible stockholders' equity (non-GAAP)	10.91 %	17.62 %	18.08 %	11.91 %	14.64 %
Core return on average tangible stockholders' equity (non-GAAP)	11.12 %	18.08 %	19.61 %	14.93 %	13.80 %
Return on average total assets	0.85 %	1.40 %	1.31 %	0.92 %	1.19 %
Core return on average total assets (non-GAAP)	0.87 %	1.44 %	1.42 %	1.16 %	1.12 %
Return on average tangible assets (non-GAAP)	0.89 %	1.47 %	1.37 %	0.97 %	1.26 %
Core return on average tangible assets (non-GAAP)	0.91 %	1.51 %	1.49 %	1.22 %	1.18 %
Noninterest expense to average assets	1.68 %	1.82 %	1.80 %	1.74 %	1.74 %
Core noninterest expense to average assets (non-GAAP)	1.68 %	1.81 %	1.77 %	1.72 %	1.71 %
	December 31,				
	2020	2019	2018	2017	2016
<b>Balance Sheet Data:</b>					
Total stockholders' equity	\$ 2,744,104	\$ 2,640,258	\$ 2,524,839	\$ 2,532,551	\$ 2,476,485
Less: goodwill	995,492	995,492	995,492	995,492	995,492
Tangible stockholders' equity	\$ 1,748,612	\$ 1,644,766	\$ 1,529,347	\$ 1,537,059	\$ 1,480,993
Total assets	\$ 22,662,831	\$ 20,166,734	\$ 20,695,678	\$ 20,549,461	\$ 19,661,829
Less: goodwill	995,492	995,492	995,492	995,492	995,492
Tangible assets	\$ 21,667,339	\$ 19,171,242	\$ 19,700,186	\$ 19,553,969	\$ 18,666,337
Shares outstanding	129,912,272	129,928,479	134,874,302	139,588,782	139,530,654
Total stockholders' equity to total assets	12.11 %	13.09 %	12.20 %	12.32 %	12.60 %
Tangible stockholders' equity to tangible assets (non-GAAP)	8.07 %	8.58 %	7.76 %	7.86 %	7.93 %
Book value per share	\$ 21.12	\$ 20.32	\$ 18.72	\$ 18.14	\$ 17.75
Tangible book value per share (non-GAAP)	\$ 13.46	\$ 12.66	\$ 11.34	\$ 11.01	\$ 10.61

## **ITEM 7. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS**

### **Cautionary Note Regarding Forward-Looking Statements**

This Annual Report on Form 10-K, including the documents incorporated by reference herein, contains, and from time to time our management may make, forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. These forward-looking statements reflect our current views with respect to, among other things, future events and our financial performance. These statements are often, but not always, made through the use of words or phrases such as “may,” “might,” “should,” “could,” “predict,” “potential,” “believe,” “expect,” “continue,” “will,” “anticipate,” “seek,” “estimate,” “intend,” “plan,” “projection,” “would,” “annualized” and “outlook,” or the negative version of those words or other comparable words or phrases of a future or forward-looking nature. These forward-looking statements are not historical facts, and are based on current expectations, estimates and projections about our industry, management's beliefs and certain assumptions made by management, many of which, by their nature, are inherently uncertain and beyond our control. Accordingly, we caution you that any such forward-looking statements are not guarantees of future performance and are subject to risks, assumptions, estimates and uncertainties that are difficult to predict. Although we believe that the expectations reflected in these forward-looking statements are reasonable as of the date made, actual results may prove to be materially different from the results expressed or implied by the forward-looking statements.

A number of important factors could cause our actual results to differ materially from those indicated in these forward-looking statements, including the following: the impact of the ongoing COVID-19 pandemic and any other pandemic, epidemic or health-related crisis; the geographic concentration of our business; current and future economic and market conditions in the United States generally or in Hawaii, Guam and Saipan in particular; our dependence on the real estate markets in which we operate; concentrated exposures to certain asset classes and individual obligors; the effect of the current low interest rate environment or changes in interest rates on our business including our net interest income, net interest margin, the fair value of our investment securities, and our mortgage loan originations, mortgage servicing rights and mortgage loans held for sale; changes in the method pursuant to which LIBOR and other benchmark rates are determined or the discontinuance of LIBOR; the possibility of a deterioration in credit quality in our portfolio; the possibility we might underestimate the credit losses inherent in our loan and lease portfolio; our ability to maintain our Bank's reputation; the future value of the investment securities that we own; our ability to attract and retain customer deposits; our inability to receive dividends from our bank, pay dividends to our common stockholders and satisfy obligations as they become due; the effects of severe weather, geopolitical instability, including war, terrorist attacks, pandemics or other severe health emergencies and man-made and natural disasters; our ability to maintain consistent growth, earnings and profitability; our ability to attract and retain skilled employees or changes in our management personnel; our ability to effectively compete with other financial services companies and the effects of competition in the financial services industry on our business; the effectiveness of our risk management and internal disclosure controls and procedures; our ability to keep pace with technological changes; any failure or interruption of our information and communications systems; our ability to identify and address cybersecurity risks; the occurrence of fraudulent activity or effect of a material breach of, or disruption to, the security of any of our or our vendors' systems; the failure to properly use and protect our customer and employee information and data; the possibility of employee misconduct or mistakes; our ability to successfully develop and commercialize new or enhanced products and services; changes in the demand for our products and services; the effects of problems encountered by other financial institutions; our access to sources of liquidity and capital to address our liquidity needs; our use of the secondary mortgage market as a source of liquidity; risks associated with the sale of loans and with our use of appraisals in valuing and monitoring loans; the possibility that actual results may differ from estimates and forecasts; fluctuations in the fair value of our assets and liabilities and off-balance sheet exposures; the effects of the failure of any component of our business infrastructure provided by a third party; the potential for environmental liability; the risk of being subject to litigation and the outcome thereof; the impact of, and changes in, applicable laws, regulations and accounting standards and policies, including the enactment of the Tax Act (Public Law 115-97) on December 22, 2017; possible changes in trade, monetary and fiscal policies of, and other activities undertaken by, governments, agencies, central banks and similar organizations; our likelihood of success in, and the impact of, litigation or regulatory actions; our ability to continue to pay dividends on our common stock; contingent liabilities and unexpected tax liabilities that may be applicable to us as a result of the Reorganization Transactions; and damage to our reputation from any of the factors described above.

Further, statements about the potential effects of the ongoing COVID-19 pandemic on our business, financial condition, liquidity and results of operations may constitute forward-looking statements and are subject to the risk that the actual effects may differ, possibly materially, from what is reflected in those forward-looking statements due to factors and future developments that are uncertain, unpredictable and in many cases beyond our control, including the scope and duration of the pandemic, actions taken by governmental authorities in response to the pandemic, and the direct and indirect impact of the pandemic on our customers, clients, third parties and us.

The foregoing factors should not be considered an exhaustive list and should be read together with the other cautionary statements set forth under “Item 1A. Risk Factors” in this Annual Report on Form 10-K. If one or more events related to these or other risks or uncertainties materialize, or if our underlying assumptions prove to be incorrect, actual results may differ materially from what we anticipate. Accordingly, you should not place undue reliance on any such forward-looking statements. Any forward-looking statement speaks only as of the date on which it is made, and we do not undertake any obligation to update or review any forward-looking statement, whether as a result of new information, future developments or otherwise, except as required by applicable law.

## **Company Overview**

FHI, a bank holding company, owns 100% of the outstanding common stock of FHB. FHB was founded in 1858 under the name Bishop & Company and was the first successful banking partnership in the Kingdom of Hawaii and the second oldest bank formed west of the Mississippi River.

As of December 31, 2020, we were the largest full-service bank headquartered in Hawaii as measured by assets, loans and leases, deposits and net income. As of December 31, 2020, we had \$22.7 billion of assets, \$13.3 billion of gross loans and leases and \$19.2 billion of deposits. We also generated \$185.8 million of net income or diluted earnings per share of \$1.43 per share for the year ended December 31, 2020. We operate our business through three operating segments: Retail Banking, Commercial Banking and Treasury and Other. See “Note 23. Reportable Operating Segments” in the notes to the consolidated financial statements included in Item 8. Financial Statements and Supplementary Data for more information.

## **Recent Developments regarding COVID-19 and the Hawaii and Global Economy**

### *Overview*

The COVID-19 pandemic has brought unprecedented challenges to businesses and economies around the world, particularly those in the United States. Our business has been, and continues to be, impacted by the recent and ongoing outbreak of COVID-19. There remains a high degree of uncertainty relating to the ongoing spread and severity of the virus and new variants, as well as the availability, distribution and use of effective treatments and vaccines. To the extent that the economy continues to be negatively impacted by the pandemic, our results will be affected. In light of the uncertainties and continuing developments discussed herein, the ultimate adverse impact of COVID-19 cannot be reliably estimated at this time, but it has been and is expected to continue to be material.

We have, however, continued to support our community in the midst of the pandemic. We waived ATM fees for non-Bank customers for a portion of the year and waived fees for individuals to cash their stimulus checks, whether or not they were a Bank customer. We launched an initiative through our foundation to support local restaurants by donating up to \$1 million to support non-profit organizations with food supply and health and human service programs for those impacted by COVID-19. We partnered with the Hawaii Community Foundation by contributing \$1 million, through our foundation, to establish the \$2 million Stronger Together Hawai'i Scholarship Fund, which provides scholarship opportunities to public high school seniors who graduated amidst the pandemic. Unlike traditional scholarships that are limited to tuition and college materials, students awarded with the scholarship can use the funds in a variety of ways, with the intent to help students overcome barriers to their education caused by COVID-19. We donated, through our foundation, \$200,000 to The Queen's Medical Center to support its infectious diseases program. Our employees also donated \$877,000 through our Kokua Mai campaign to support a number of local charities.

Hawaii's economy continues to be significantly impacted by COVID-19 and the responses to it. On March 5, 2020, the Governor of the State of Hawaii issued an emergency proclamation declaring a state of emergency in Hawaii and the Governor has issued a number of supplemental emergency proclamations since. The resulting closures and/or limited operations of non-essential businesses and related economic disruption have impacted our operations as well as the operations of our customers.

For an economy that is heavily dependent on tourism, the combination of various response measures to the COVID-19 pandemic—including the stay-at-home orders for local residents and the mandatory self-quarantine period for visitors—resulted in an unprecedented increase in Hawaii unemployment. The statewide seasonally adjusted unemployment rate was 9.3% in December 2020 compared to 2.6% in December 2019, according to the State of Hawaii Department of Labor and Industrial Relations, while the national seasonally adjusted unemployment rate was 6.7% in December 2020 compared to 3.5% in December 2019. Visitor arrivals for the year ended December 31, 2020 decreased by 75.2% compared to the same period in 2019, according to the Hawaii Tourism Authority. Visitor spending from U.S. mainland visitors decreased from a daily average of \$195 per person in 2019 to \$170 per person in 2020. Statistics from non-U.S. visitors were not available for 2020 due to insufficient data. While we may see a gradual improvement in unemployment as local businesses and the Hawaii tourism industry continue to reopen in 2021 and the COVID-19 vaccine becomes more widely administered, the timing and extent of the return of air travel and the recovery of the Hawaii tourism industry is highly uncertain and beyond our control.

Although the volume of home sales on Oahu has decreased year-over-year due to stay-at-home orders that were in place earlier in the year, prices have increased. For the year ended December 31, 2020, the volume of single-family home sales increased by 2.3%, while condominium sales decreased by 13% compared to the same period in 2019, according to the Honolulu Board of Realtors. The median price of single-family home sales and condominium sales on Oahu was \$830,000 and \$435,000, respectively, or an increase of 5.2% and 2.4%, respectively, for the year ended December 31, 2020 as compared to the same period in 2019. As of December 31, 2020, months of inventory of single-family homes and condominiums on Oahu remained low at approximately 1.4 and 3.3 months, respectively. Lastly, state general excise and use tax revenues decreased by 15.6% for year ended December 31, 2020 as compared to the same period in 2019, according to the Hawaii Department of Business, Economic Development & Tourism.

### **Legislative and Regulatory Developments**

Recent actions taken by the federal government and the Federal Reserve and other bank regulatory agencies to partially mitigate the economic effects of COVID-19 and related containment measures will also have an impact on our financial position and results of operations. These actions are further discussed below.

In response to market conditions resulting from the COVID-19 pandemic, the Federal Reserve has taken a number of proactive measures, including cutting its target for the federal funds rate by a total of 1.50%, bringing it down to a range of 0.00% to 0.25%. In September 2020, the Federal Reserve indicated that it expects to maintain the targeted federal funds rate at current levels until such time that labor market conditions have reached levels consistent with the Federal Open Market Committee's assessments of maximum employment and inflation has risen to 2% and is on track to moderately exceed 2% for some time.

The Federal Reserve has instituted a number of other measures, to mitigate the lasting impact from the COVID-19 pandemic, including the following:

- establishing a temporary repurchase agreement facility for foreign and international monetary authorities;
- committing to quantitative easing through large-scale asset-purchase programs;
- lowering the rate charged on its discount window and extending the length of the loans offered;
- increasing the frequency of engagement with currency swap lines with foreign central banks;
- expanding the collateral accepted by its Term Asset-Backed Securities Loan Facility; and

- introducing a number of additional facilities, which is designed to enhance support for small and mid-sized businesses that were in good financial standing before the crisis.

The U.S. government has also enacted certain fiscal stimulus measures in several phases to counteract the economic disruption caused by COVID-19. The Coronavirus Aid, Relief, and Economic Security Act (the “CARES Act”), enacted on March 27, 2020, is an approximately \$2 trillion emergency economic stimulus package in response to the COVID-19 outbreak. Among other provisions, the CARES Act (i) authorized the Secretary of the Treasury to make loans, loan guarantees and other investments, up to \$500 billion, for assistance to eligible businesses, States and municipalities with limited, targeted relief for passenger air carriers, cargo air carriers, and businesses critical to maintaining national security, (ii) created a \$670 billion loan program (the “Paycheck Protection Program” or the “PPP”) for fully guaranteed loans (which may then be forgiven) to small businesses for, among other things, payroll, group health care benefit costs and qualifying mortgage, rent and utility payments (program dollar amount includes amount approved under the original program in March 2020 and a second tranche which was approved in April 2020), (iii) provides certain credits against the 2020 personal income tax for eligible individuals and their dependents, (iv) expanded eligibility for unemployment insurance and provides eligible recipients with an additional \$600 per week on top of the unemployment amount determined by each State and (v) set a 60-day foreclosure moratorium beginning on March 18, 2020 for federally backed mortgage loans (the Federal Housing Administration has subsequently announced a second extension of the foreclosure and eviction moratorium through August 31, 2020).

The Paycheck Protection Program Flexibility Act of 2020 (the “PPPF Act”) was enacted on June 5, 2020 and modified the PPP as follows: (i) established a minimum maturity of five years for all loans made after the enactment of the PPF Act and permits an extension of the maturity of existing loans to five years if the borrower and lender agree; (ii) extended the “covered period” of the CARES Act from June 30, 2020, to December 31, 2020; (iii) extended the eight-week “covered period” for expenditures that qualify for forgiveness to the earlier of 24 weeks following loan origination and December 31, 2020; (iv) extended the deferral period for payment of principal, interest and fees to the date on which the forgiveness amount is remitted to the lender by the U.S. Small Business Administration (“SBA”); (v) required the borrower to use at least 60% (down from 75%) of the proceeds of the loan for payroll costs, and up to 40% (up from 25%), for other permitted purposes, as a condition to obtaining forgiveness of the loan; (vi) delayed from June 30, 2020 to December 31, 2020, the date by which employees must be rehired to avoid a reduction in the amount of forgiveness of a loan, and creates a “rehiring safe harbor” that allows businesses to remain eligible for loan forgiveness if they make a good faith attempt to rehire employees or hire similarly qualified employees, but are unable to do so, or are able to document an inability to return to pre-COVID-19 levels of business activity due to compliance with social distancing measures; and (vii) allowed borrowers to receive both loan forgiveness under the PPP and the payroll tax deferral permitted under the CARES Act, rather than having to choose the more advantageous option. An amendment to the CARES Act extended the SBA’s authority to make commitments under the PPP to August 8, 2020.

In August 2020, President Trump signed four executive actions to provide additional COVID-19 relief. These executive orders seek to (i) allocate \$44 billion from the Disaster Relief Fund to provide additional unemployment benefits through the authorization of the Lost Wages Assistance Program, which provides for a \$400-per-week payment to those currently receiving more than \$100 a week in unemployment benefits due to disruptions caused by COVID-19, (ii) extend the moratorium on payments and interest accrual on student loans held by the government until the end of 2020, (iii) defer collections of certain employee social security payroll taxes, and (iv) identify options to help renters and homeowners avoid evictions and foreclosures.

In December 2020, President Trump signed The Consolidated Appropriations Act - 2021 (the “CAA”) which, amongst other COVID-19 relief measures, extended the term of a number of initiatives under the CARES Act. Under the CAA, the SBA’s authority to make commitments under the PPP was extended to March 31, 2021, or until the additional PPP funds are exhausted. The CAA also provides an additional \$877 billion for coronavirus relief and government funding, which includes enhanced unemployment benefits of \$300 weekly through March 14, direct stimulus payments of \$600 to individuals, another round of PPP loans, resources for vaccines, testing and tracing, and funding for K-12 education.

We are continuing to monitor the potential development of additional legislation and further actions taken by the U.S. government.

The State of Hawaii received at least \$1.25 billion in federal aid from the CARES Act, with a majority of this federal aid used to help fund state and county government response efforts to COVID-19. Additional federal funding is expected to provide unemployment assistance, direct cash payments to Hawaii residents and funding to support local schools and colleges. The CAA provides an additional \$1.7 billion in new federal funding, while extending the ability of the State of Hawaii and its local governments to use its previously received federal aid until December 31, 2021.

#### *Impact to our Operations*

On March 23, 2020, the Governor of the State of Hawaii issued a third supplemental emergency proclamation that ordered all residents to stay at home, with the exception of certain essential activities associated with identified essential businesses and services. A stay-at-home order was in place until May 31, 2020, and then reinstated from August 27, 2020 through September 23, 2020. While the Bank is an essential business in Hawaii, we saw a significant decrease in customer traffic in our branches in recent periods. As a result, we strategically closed 26 of our branch locations on a temporary basis and closed four of them permanently in November 2020. Since June 2020, we reopened 18 of the temporarily closed branch locations in connection with the reopening of local businesses. The temporary (or in certain cases, permanent) closures of bank branches and the safety precautions implemented at re-opened branches could result in consumers becoming more comfortable with technology and devaluing face-to-face interaction. Our business is relationship driven and such changes could necessitate changes to our business practices to accommodate changing consumer behaviors. We continue to provide service to all customers and operate our businesses on all islands of Hawaii, Guam and Saipan. Additionally, as part of our contingency plans, we have established a redundant operations center for our administrative operations. Many of our employees are working remotely and for those employees who are deemed essential and unable to work from home, we continue to emphasize the importance of practicing social distancing and good hygiene practices in the workplace.

#### *Impact on our Financial Position and Results of Operations*

Due to the widespread impact that COVID-19 is having on Hawaii's economy, we expect that adverse economic conditions will continue. While its effects continue to materialize, the COVID-19 pandemic has resulted in a significant decrease in commercial activity throughout the State of Hawaii and nationally. This decrease in commercial activity has caused and may continue to cause our customers (including affected businesses and individuals), vendors and counterparties to be unable to meet existing payment or other obligations to us. As Hawaii's economy continues to reopen, we expect that local consumption of goods and services will begin to resume over an extended period of time. Additionally, the timing and extent of the return of air travel and the recovery of the Hawaii tourism industry is highly uncertain and is dependent upon, among other things, the number of cases declining around the globe, in the United States and, in particular, in Hawaii, visitor receptiveness to Hawaii's new pre-travel COVID-19 testing requirements, an extended period in which there is no subsequent "wave" of infections and the widespread availability of a vaccine, treatment or testing, tracking and tracing capabilities.

During this time of uncertainty, we remain committed to servicing our customers. The economic pressures and uncertainties arising from the COVID-19 pandemic has resulted in and may continue to result in specific changes in consumer and business spending and borrowing and saving habits, affecting the demand for loans and other products and services we offer. For example, certain industries may take longer to recover (particularly those that rely on travel or large gatherings) as consumers may be hesitant to travel or return to full social interaction. We lend to customers operating in such industries including tourism, hotels/lodging, restaurants, entertainment and commercial real estate, among others. We will continue to closely monitor the impact that COVID-19 and the recession in Hawaii has on our customers and will adjust the means by which we assist our customers during this period of financial hardship. We are working with our customers impacted by COVID-19 by offering payment deferrals and forbearance on certain loan products.

The shut-down of Hawaii's tourism industry, stay-at-home measures, the recession in Hawaii and record low interest rates, should they persist, will continue to have a negative impact on our financial position and results of operations. A continued decrease in interest rates, or sustained period of interest rates, would be expected to reduce our net interest margin, as, currently, our interest rate profile is such that we project net interest income will benefit from higher interest rates as our assets would reprice faster and to a greater degree than our liabilities, while in the case of lower interest rates, our assets would reprice downward and to a greater degree than our liabilities. Our net interest margin also may be reduced as a result of our participation in the PPP, with loans made thereunder that are not forgiven carrying an interest rate of 1%.

Our credit risk profile has also been, and we expect that it will continue to be, adversely impacted during this period of financial hardship for our customers. We also expect that we will see temporary decreases in non-interest income, partially driven by certain measures we have taken to assist customers during the COVID-19 pandemic.

Moreover, we have seen increased draws by some of our customers on lines of credit as they have sought to improve their liquidity positions. While we expect a significant portion of loans made by the Bank through our participation in the PPP to be forgiven, we expect that a sizeable portion of such loans will remain on our balance sheet for up to two years. As a result, we expect to see higher loan volumes and reduced capital levels as a result of the COVID-19 pandemic.

In light of volatility in the capital markets and economic disruptions, we continue to carefully monitor our capital and liquidity positions. As of December 31, 2020, the Company was “well-capitalized” and met all applicable regulatory capital requirements, including a Common Equity Tier 1 capital ratio of 12.47%, compared to the minimum requirement of 4.50%. We continue to anticipate that we will have sufficient capital levels to meet all of these requirements. Additionally, we continue to access our routine short-term funding sources, such as borrowings and repurchase agreements, and to assess longer-term funding sources. For additional discussions regarding our capital and liquidity positions and related risks, refer to the sections titled “Liquidity” and “Capital” in this MD&A.

These and other key factors could impact our profitability in future reporting periods. See Item 1A. Risk Factors, beginning in the section captioned “Summary of Risk Factors.”

### **Financial Highlights**

Net income was \$185.8 million for the year ended December 31, 2020, a decrease of \$98.6 million or 35% as compared to the same period in 2019. Basic earnings per share was \$1.43 per share for the year ended December 31, 2020, a decrease of \$0.71 per share or 33% as compared to the same period in 2019. Diluted earnings per share was \$1.43 for the year ended December 31, 2020, a decrease of \$0.70 or 33% as compared to the same period in 2019. The decrease was primarily due to a \$107.9 million increase in the provision for credit losses (the “Provision”) and a \$37.7 million decrease in net interest income, partially offset by a \$39.3 million decrease in the provision for income taxes, a \$4.8 million increase in noninterest income and a \$2.8 million decrease in noninterest expense.

Net income for the year ended December 31, 2020 was negatively impacted by a \$4.8 million charge on the funding swap for the Visa Class B restricted shares sold in 2016. Core net income was \$189.4 million for the year ended December 31, 2020, a decrease of \$102.4 million or 35% as compared to the same period in 2019. Core basic earnings per share was \$1.46 for the year ended December 31, 2020, a decrease of \$0.73 or 33% as compared to the same period in 2019. Core diluted earnings per share was \$1.45 for the year ended December 31, 2020, a decrease of \$0.74 or 34% as compared to the same period in 2019. Core net income and core basic and diluted earnings per share are non-GAAP financial measures. For a reconciliation to the most directly comparable GAAP financial measures for core net income and core basic and diluted earnings per share, see “Item 6. Selected Financial Data - GAAP to Non-GAAP Reconciliation”.

Net income was \$284.4 million for the year ended December 31, 2019, an increase of \$20.0 million or 8% as compared to the same period in 2018. Basic earnings per share was \$2.14 for the year ended December 31, 2019, an increase of \$0.21 or 11% as compared to the same period in 2018. Diluted earnings per share was \$2.13 for the year ended December 31, 2019, an increase of \$0.20 or 10% as compared to the same period in 2018. The increase was primarily due to a \$13.5 million increase in noninterest income, an \$8.4 million decrease in the Provision and a \$7.1 million increase in net interest income, partially offset by a \$5.5 million increase in noninterest expense and a \$3.5 million increase in the provision for income taxes.

Net income for the year ended December 31, 2019 was negatively impacted by a \$4.5 million charge on the funding swap for the Visa Class B restricted shares sold in 2016 as well as \$2.7 million losses on available-for-sale debt securities. Core net income was \$291.8 million for the year ended December 31, 2019, an increase of \$5.1 million or 2% as compared to the same period in 2018. Core basic and diluted earnings per share were both \$2.19 for the year ended December 31, 2019, an increase of \$0.10 or 5% as compared to the same period in 2018. Core net income and core basic and diluted earnings per share are non-GAAP financial measures. For a reconciliation to the most directly comparable GAAP financial measures for core net income and core basic and diluted earnings per share, see “Item 6. Selected Financial Data - GAAP to Non-GAAP Reconciliation”.

Our return on average total assets was 0.85% for the year ended December 31, 2020, a decrease of 55 basis points as compared to the same period in 2019, and our return on average total stockholders' equity was 6.88% for the year ended December 31, 2020, a decrease of 402 basis points as compared to the same period in 2019. Our return on average tangible assets was 0.89% for the year ended December 31, 2020, a decrease of 58 basis points as compared to the same period in 2019, and our return on average tangible stockholders' equity was 10.91% for the year ended December 31, 2020, a decrease of 671 basis points as compared to the same period in 2019. We continued to manage our expenses as our efficiency ratio was 50.10% for the year ended December 31, 2020 as compared to 48.36% for the same period in 2019. Return on average tangible assets and return on average tangible stockholders' equity are non-GAAP financial measures. For a reconciliation to the most directly comparable GAAP financial measures for return on average tangible assets and return on average tangible stockholders' equity, see "Item 6. Selected Financial Data - GAAP to Non-GAAP Reconciliation".

Our return on average total assets was 1.40% for the year ended December 31, 2019, an increase of nine basis points as compared to the same period in 2018, and our return on average total stockholders' equity was 10.90% for the year ended December 31, 2019, an increase of 14 basis points as compared to the same period in 2018. Our return on average tangible assets was 1.47% for the year ended December 31, 2019, an increase of 10 basis points as compared to the same period in 2018, and our return on average tangible stockholders' equity was 17.62% for the year ended December 31, 2019, a decrease of 46 basis points as compared to the same period in 2018. We continued to prudently manage our expenses as our efficiency ratio was 48.36% for the year ended December 31, 2019 as compared to 48.96% for the same period in 2018. Return on average tangible assets and return on average tangible stockholders' equity are non-GAAP financial measures. For a reconciliation to the most directly comparable GAAP financial measures for return on average tangible assets and return on average tangible stockholders' equity, see "Item 6. Selected Financial Data - GAAP to Non-GAAP Reconciliation".

Our results for the year ended December 31, 2020 were highlighted by the following:

- Net interest income was \$535.7 million for the year ended December 31, 2020, a decrease of \$37.7 million or 7% as compared to the same period in 2019. Our net interest margin was 2.77% for the year ended December 31, 2020, a decrease of 43 basis points as compared to the same period in 2019. The decrease in net interest income was primarily due to lower yields in all loan categories and lower yields in our investment securities portfolio. This was partially offset by lower deposit funding costs and higher average balances in our investment securities portfolio.
- The Provision was \$121.7 million for the year ended December 31, 2020, an increase of \$107.9 million as compared to the same period in 2019. This increase was primarily due to higher expected credit losses as a result of COVID-19 and its impact on Hawaii's economy, key industries, businesses and our customers. The Provision is recorded to maintain the ACL at levels deemed adequate to absorb probable credit losses that are expected in our loan and lease portfolio as of the balance sheet date.
- Noninterest income was \$197.4 million for the year ended December 31, 2020, an increase of \$4.8 million or 3% as compared to the same period in 2019. The increase was primarily due to a \$20.7 million increase in other noninterest income, a \$2.6 million decrease in the net loss on investment securities and a \$0.6 million increase in trust and investment services income. This was partially offset by a \$11.3 million decrease in credit and debit card fees, a \$5.6 million decrease in service charges on deposit accounts and a \$2.4 million decrease in other service charges and fees.
- Noninterest expense was \$367.7 million for the year ended December 31, 2020, a decrease of \$2.8 million or 1% as compared to the same period in 2019. The decrease in noninterest expense was primarily due to a \$7.8 million decrease in card rewards program expenses, a \$3.3 million decrease in other noninterest expense and a \$1.2 million decrease in advertising and marketing expenses, partially offset by a \$4.2 million increase in contracted services and professional fees, a \$2.9 million increase in equipment costs, a \$1.3 million increase in regulatory assessment and fees and a \$1.1 million increase in salaries and employee benefits.

Our results for the year ended December 31, 2019 were highlighted by the following:

- Net interest income was \$573.4 million for the year ended December 31, 2019, an increase of \$7.1 million or 1% as compared to the same period in 2018. Our net interest margin was 3.20% for the year ended December 31, 2019, an increase of four basis points as compared to the same period in 2018. The increase in net interest income was primarily due to higher average balances and yields in most loan categories. This was partially offset by lower average balances in our investment securities portfolio, higher deposit funding costs and higher average balances in total borrowings.
- The Provision was \$13.8 million for the year ended December 31, 2019, a decrease of \$8.4 million or 38% as compared to the same period in 2018. This decrease was partially due to the sale of \$408.9 million commercial and industrial loans during the year ended December 31, 2019. The Provision is recorded to maintain the ACL at levels deemed adequate to absorb probable credit losses that have been incurred in our loan and lease portfolio as of the balance sheet date.
- Noninterest income was \$192.5 million for the year ended December 31, 2019, an increase of \$13.5 million or 8% as compared to the same period in 2018. The increase was primarily due to the absence of \$24.1 million OTTI losses on available-for-sale debt securities, a \$6.3 million increase in bank-owned life insurance (“BOLI”) income, a \$3.8 million increase in trust and investment services income, a \$1.7 million increase in service charges on deposit accounts and a \$1.0 million increase in credit and debit card fees. This was partially offset by an \$18.6 million decrease in other noninterest income, a \$2.7 million net loss on investment securities and a \$2.1 million decrease on other service charges and fees.
- Noninterest expense was \$370.4 million for the year ended December 31, 2019, an increase of \$5.5 million or 2% as compared to the same period in 2018. The increase in noninterest expense was primarily due to a \$6.5 million increase in contracted services and professional fees, a \$5.9 million increase in salaries and employee benefits, a \$5.1 million increase in card rewards program expenses, a \$2.1 million increase in advertising and marketing expenses and a \$1.4 million increase in occupancy expenses, partially offset by an \$8.4 million decrease in other noninterest expense and a \$6.8 million decrease in regulatory assessment and fees.

We maintained a strong balance sheet throughout 2020, highlighted by the following:

- Total loans and leases were \$13.3 billion as of December 31, 2020, an increase of \$67.4 million or 1% as compared to December 31, 2019. Growth was particularly strong in our commercial and industrial loans stemming from PPP loans totaling \$801.2 million, partially offset by decreases in our Shared National Credits and dealer flooring portfolios. Additionally, the increase in loans was also due to increases in our construction portfolio, partially offset by decreases in our consumer portfolio, primarily due to decreases in credit card balances and indirect automobile loans, as well as in our residential portfolio.
- The ACL was \$208.5 million as of December 31, 2020, an increase of \$77.9 million or 60% from December 31, 2019. This increase was primarily due to the aforementioned higher expected credit losses as a result of COVID-19 and its impact on Hawaii’s economy, key industries, businesses and our customers. The ratio of our ACL to total loans and leases outstanding increased to 1.57% as of December 31, 2020, compared to 0.99% as of December 31, 2019. The overall level of the ACL was commensurate with our stable credit risk profile and the Hawaii economy.
- We continued to invest in high-grade investment securities, primarily collateralized mortgage obligations issued by the Government National Mortgage Association (“Ginnie Mae”), Fannie Mae and Freddie Mac. The total fair value of our investment securities portfolio was \$6.1 billion as of December 31, 2020, an increase of \$2.0 billion or 49% compared to December 31, 2019. The higher balances in investment securities were primarily due to redeploying excess balance sheet liquidity.
- Total deposits were \$19.2 billion as of December 31, 2020, an increase of \$2.8 billion or 17% from December 31, 2019. The increase in total deposits was primarily due to a \$1.6 billion increase in public demand deposits, a \$1.0 billion increase in savings deposit balances and a \$0.3 billion increase in money market deposit balances, partially offset by a \$0.2 billion decrease in time deposit balances.

- Total stockholders' equity was \$2.7 billion as of December 31, 2020, an increase of \$103.8 million or 4% from December 31, 2019. The increase in stockholders' equity was primarily due to earnings for the year ended December 31, 2020 of \$185.8 million, a \$63.4 million increase in accumulated other comprehensive income, net of tax, and equity-based awards of \$7.4 million. This was partially offset by dividends declared and paid to the Company's stockholders of \$135.1 million, the cumulative effect adjustment of a change in an accounting principle of \$12.5 million and common stock repurchases of \$5.0 million.

## Analysis of Results of Operations

### Net Interest Income

For the years ended December 31, 2020, 2019, and 2018, average balances, related income and expenses, on a fully taxable-equivalent basis, and resulting yields and rates are presented in Table 1. An analysis of the change in net interest income, on a fully taxable-equivalent basis, is presented in Table 2.

Average Balances and Interest Rates

Table 1

(dollars in millions)	Year Ended December 31, 2020			Year Ended December 31, 2019			Year Ended December 31, 2018		
	Average Balance	Income/ Expense	Yield/ Rate	Average Balance	Income/ Expense	Yield/ Rate	Average Balance	Income/ Expense	Yield/ Rate
<b>Earning Assets</b>									
Interest-Bearing Deposits in Other Banks . . . . .	\$ 882.1	\$ 2.4	0.27 %	\$ 437.8	\$ 9.3	2.11 %	\$ 460.8	\$ 8.3	1.81 %
Available-for-Sale Investment Securities									
Taxable . . . . .	4,844.5	80.9	1.67	4,309.7	92.5	2.15	4,823.2	106.6	2.21
Non-Taxable . . . . .	62.0	1.1	1.77	0.5	—	2.71	19.8	0.5	2.71
Total Available-for-Sale Investment Securities . . . . .	4,906.5	82.0	1.67	4,310.2	92.5	2.15	4,843.0	107.1	2.21
Loans Held for Sale . . . . .	13.0	0.3	2.21	1.0	—	2.53	1.0	—	3.60
Loans and Leases <sup>(1)</sup>									
Commercial and industrial . . . . .	3,168.7	93.2	2.94	2,987.3	122.8	4.11	3,105.4	121.9	3.93
Commercial real estate . . . . .	3,419.1	116.9	3.42	3,176.6	143.9	4.53	2,918.5	118.7	4.07
Construction . . . . .	615.7	21.3	3.46	547.7	25.5	4.65	623.6	25.8	4.13
Residential:									
Residential mortgage . . . . .	3,698.7	148.4	4.01	3,626.0	150.9	4.16	3,254.9	138.4	4.25
Home equity line . . . . .	875.1	27.1	3.10	910.7	34.1	3.74	874.2	32.2	3.68
Consumer . . . . .	1,501.6	82.9	5.52	1,652.8	91.8	5.56	1,633.2	88.2	5.40
Lease financing . . . . .	239.4	6.9	2.90	162.6	5.0	3.08	160.4	4.7	2.91
Total Loans and Leases . . . . .	13,518.3	496.7	3.67	13,063.7	574.0	4.39	12,570.2	529.9	4.22
Other Earning Assets . . . . .	56.4	2.0	3.66	79.8	2.9	3.66	36.5	0.7	1.93
Total Earning Assets <sup>(2)</sup> . . . . .	19,376.3	583.4	3.01	17,892.5	678.7	3.79	17,911.5	646.0	3.61
Cash and Due from Banks . . . . .	304.9			340.1			328.3		
Other Assets . . . . .	2,187.9			2,093.1			2,007.3		
<b>Total Assets</b> . . . . .	<b>\$ 21,869.1</b>			<b>\$ 20,325.7</b>			<b>\$ 20,247.1</b>		
<b>Interest-Bearing Liabilities</b>									
Interest-Bearing Deposits									
Savings . . . . .	\$ 5,538.1	\$ 5.2	0.09 %	\$ 4,840.6	\$ 16.6	0.34 %	\$ 4,638.6	\$ 11.0	0.24 %
Money Market . . . . .	3,266.6	6.6	0.20	3,123.5	27.8	0.89	2,833.4	15.2	0.53
Time . . . . .	2,839.8	23.7	0.83	2,882.9	43.5	1.51	3,743.5	46.8	1.25
Total Interest-Bearing Deposits . . . . .	11,644.5	35.5	0.30	10,847.0	87.9	0.81	11,215.5	73.0	0.65
Short-Term Borrowings . . . . .	209.6	6.0	2.87	209.8	5.9	2.82	39.9	0.8	2.13
Long-Term Borrowings . . . . .	200.0	5.5	2.77	406.6	11.5	2.83	206.0	5.9	2.87
<b>Total Interest-Bearing Liabilities</b> . . . . .	<b>12,054.1</b>	<b>47.0</b>	<b>0.39</b>	<b>11,463.4</b>	<b>105.3</b>	<b>0.92</b>	<b>11,461.4</b>	<b>79.7</b>	<b>0.70</b>
<b>Net Interest Income</b> . . . . .		<b>\$ 536.4</b>			<b>\$ 573.4</b>			<b>\$ 566.3</b>	
Interest Rate Spread . . . . .			2.62 %			2.87 %			2.91 %
Net Interest Margin . . . . .			2.77 %			3.20 %			3.16 %
Noninterest-Bearing Demand Deposits . . . . .	6,608.5			5,766.4			5,899.9		
Other Liabilities . . . . .	507.6			486.5			428.0		
Stockholders' Equity . . . . .	2,698.9			2,609.4			2,457.8		
<b>Total Liabilities and Stockholders' Equity</b> . . . . .	<b>\$ 21,869.1</b>			<b>\$ 20,325.7</b>			<b>\$ 20,247.1</b>		

(1) Non-performing loans and leases are included in the respective average loan and lease balances. Income, if any, on such loans and leases is recognized on a cash basis.

(2) Interest income includes taxable-equivalent basis adjustments of \$0.7 million for the year ended December 31, 2020 and nil for both the years ended December 31, 2019 and 2018.

**Analysis of Change in Net Interest Income**
**Table 2**

(dollars in millions)	Year Ended December 31, 2020 Compared to December 31, 2019			Year Ended December 31, 2019 Compared to December 31, 2018		
	Volume	Rate	Total <sup>(1)</sup>	Volume	Rate	Total <sup>(1)</sup>
<b>Change in Interest Income:</b>						
Interest-Bearing Deposits in Other Banks . . . . .	\$ 5.0	\$ (11.9)	\$ (6.9)	\$ (0.4)	\$ 1.4	\$ 1.0
Available-for-Sale Investment Securities						
Taxable . . . . .	10.6	(22.2)	(11.6)	(11.2)	(2.9)	(14.1)
Non-Taxable . . . . .	1.1	—	1.1	(0.5)	—	(0.5)
Total Available-for-Sale Investment Securities . . . . .	11.7	(22.2)	(10.5)	(11.7)	(2.9)	(14.6)
Loans Held for Sale . . . . .	0.3	—	0.3	—	—	—
Loans and Leases						
Commercial and industrial . . . . .	7.1	(36.7)	(29.6)	(4.7)	5.6	0.9
Commercial real estate . . . . .	10.3	(37.3)	(27.0)	11.0	14.2	25.2
Construction . . . . .	2.9	(7.1)	(4.2)	(3.3)	3.0	(0.3)
Residential:						
Residential mortgage . . . . .	3.0	(5.5)	(2.5)	15.6	(3.1)	12.5
Home equity line . . . . .	(1.3)	(5.7)	(7.0)	1.4	0.5	1.9
Consumer . . . . .	(8.3)	(0.6)	(8.9)	1.0	2.6	3.6
Lease financing . . . . .	2.2	(0.3)	1.9	—	0.3	0.3
Total Loans and Leases . . . . .	15.9	(93.2)	(77.3)	21.0	23.1	44.1
Other Earning Assets . . . . .	(0.9)	—	(0.9)	1.3	0.9	2.2
<b>Total Change in Interest Income . . . . .</b>	<b>32.0</b>	<b>(127.3)</b>	<b>(95.3)</b>	<b>10.2</b>	<b>22.5</b>	<b>32.7</b>
<b>Change in Interest Expense:</b>						
Interest-Bearing Deposits						
Savings . . . . .	2.1	(13.5)	(11.4)	0.5	5.1	5.6
Money Market . . . . .	1.2	(22.4)	(21.2)	1.7	10.9	12.6
Time . . . . .	(0.6)	(19.2)	(19.8)	(11.9)	8.6	(3.3)
Total Interest-Bearing Deposits . . . . .	2.7	(55.1)	(52.4)	(9.7)	24.6	14.9
Short-Term Borrowings . . . . .	—	0.1	0.1	4.7	0.4	5.1
Long-Term Borrowings . . . . .	(5.8)	(0.2)	(6.0)	5.7	(0.1)	5.6
<b>Total Change in Interest Expense . . . . .</b>	<b>(3.1)</b>	<b>(55.2)</b>	<b>(58.3)</b>	<b>0.7</b>	<b>24.9</b>	<b>25.6</b>
<b>Change in Net Interest Income . . . . .</b>	<b>\$ 35.1</b>	<b>\$ (72.1)</b>	<b>\$ (37.0)</b>	<b>\$ 9.5</b>	<b>\$ (2.4)</b>	<b>\$ 7.1</b>

<sup>(1)</sup> The change in interest income and expense not solely due to changes in volume or rate has been allocated on a pro-rata basis to the volume and rate columns.

Net interest income, on a fully taxable-equivalent basis, was \$536.4 million for the year ended December 31, 2020, a decrease of \$37.0 million or 6% as compared to the same period in 2019. Our net interest margin was 2.77% for the year ended December 31, 2020, a decrease of 43 basis points as compared to the same period in 2019. The decrease in net interest income, on a fully taxable-equivalent basis, was primarily due to lower yields in all loan categories and lower yields in our investment securities portfolio and interest-bearing deposits in other banks. This was partially offset by lower deposit funding costs and higher average balances in our investment securities portfolio. Yields on our loans and leases were 3.67% for the year ended December 31, 2020, a decrease of 72 basis points as compared to the same period in 2019. We experienced a decrease in our yield from total loans primarily due to decreases in adjustable rate commercial and industrial and commercial real estate loans, which are typically based on LIBOR. Decreases in the yield on commercial and industrial loans also stemmed from our participation in the PPP, as these loans have a fixed interest rate of one percent per annum. For the year ended December 31, 2020, the average balance of our investment securities portfolio increased \$596.3 million or 14% to \$4.9 billion. Yields on our investment securities portfolio were 1.67% for the year ended December 31, 2020, a decrease of 48 basis points from the same period in 2019. Deposit funding costs were \$35.5 million for the year ended December 31, 2020, a decrease of \$52.4 million compared to the same period in 2019. Rates paid on our interest-bearing deposits were 30 basis points for the year ended December 31, 2020, a decrease of 51 basis points compared to the same period in 2019.

The Federal Reserve influences the general market rates of interest, including the deposit and loan rates offered by many financial institutions. Our loan portfolio is affected by changes in the prime interest rate. The prime rate began in 2019 at 5.50% and decreased 50 basis points during the third quarter of 2019 (25 basis points in each of August and September) and 25 basis points in October 2019 to end the year at 4.75%. During 2020, the prime rate decreased 150 basis points in March to end the first quarter at 3.25%, where it remained as at the end of 2020. As noted above, our loan portfolio is also impacted by changes in the LIBOR. At December 31, 2020, the one-month and three-month U.S. dollar LIBOR interest rates were 0.14% and 0.24%, respectively, while at December 31, 2019, the one-month and three-month U.S. dollar LIBOR interest rates were 1.76% and 1.91%, respectively. The target range for the federal funds rate, which is the cost of immediately available overnight funds, began 2019 at 2.25% to 2.50% and decreased 50 basis points during the third quarter of 2019 (25 basis points in each of August and September) and 25 basis points in October 2019 to end the year at 1.50% to 1.75%. During 2020, the target range for the federal funds rate decreased 150 basis points in March to at 0.00% to 0.25%, where it remained as at the end of 2020. In December 2020, the Federal Reserve indicated that it expects to maintain the targeted federal funds rate through 2023. The decrease in the target range for the federal funds rate in 2020 was largely an emergency measure by the Federal Reserve aimed at mitigating the economic impact of COVID-19.

Net interest income, on a fully taxable-equivalent basis, was \$573.4 million for the year ended December 31, 2019, an increase of \$7.1 million or 1% as compared to the same period in 2018. Our net interest margin was 3.20% for the year ended December 31, 2019, an increase of four basis points as compared to the same period in 2018. The increase in net interest income, on a fully taxable-equivalent basis, was primarily due to higher average balances and yields in most loan categories. This was partially offset by lower average balances in our investment securities portfolio, higher deposit funding costs and higher average balances in total borrowings. For the year ended December 31, 2019, the average balance of our loans and leases was \$13.1 billion, an increase of \$493.5 million or 4% compared to the same period in 2018. The higher average balance in loans and leases was primarily due to growth in our residential mortgage and commercial real estate lending portfolios, partially offset by declines in our commercial and industrial portfolio. Yields on our loans and leases were 4.39% for the year ended December 31, 2019, an increase of 17 basis points as compared to the same period in 2018. We experienced an increase in our yields from total loans primarily due to increases in adjustable rate commercial real estate loans, which are typically based on the LIBOR. For the year ended December 31, 2019, the average balance of our investment securities portfolio decreased \$532.8 million or 11% to \$4.3 billion. Yields on our investment securities portfolio were 2.15% for the year ended December 31, 2019, a decrease of six basis points from the same period in 2018. Deposit funding costs were \$87.9 million for the year ended December 31, 2019, an increase of \$14.9 million compared to the same period in 2018. Rates paid on our interest-bearing deposits were 81 basis points for the year ended December 31, 2019, an increase of 16 basis points compared to the same period in 2018. While we experienced higher rates paid on all interest-bearing deposit categories in the year ended December 31, 2019, high rates were paid on our money market deposits with an increase of 36 basis points compared to the same period in 2018. For the year ended December 31, 2019, the average balance of our total borrowings was \$616.4 million, an increase of \$370.5 million as compared to the same period in 2018. This was primarily due to increases in FHLB fixed-rate advances during the year ended December 31, 2019 compared to the same period in 2018.

### ***Provision for Credit Losses***

The Provision was \$121.7 million for the year ended December 31, 2020, which represented an increase of \$107.9 million compared to the same period in 2019. For the year ended December 31, 2020, the Provision included \$108.0 million in provision for credit losses for loans and leases and \$13.7 million in provision for credit losses for the reserve for unfunded commitments. We recorded net charge-offs of \$30.9 million and \$25.0 million for the years ended December 31, 2020 and 2019, respectively. This represented net charge-offs of 0.23% and 0.19% of total average loans and leases for the years ended December 31, 2020 and 2019, respectively. The ACL was \$208.5 million and \$130.5 million as of December 31, 2020 and 2019, respectively, and represented 1.57% of total outstanding loans and leases as of December 31, 2020, compared to 0.99% of total outstanding loans and leases as of December 31, 2019. The reserve for unfunded commitments was \$30.6 million as of December 31, 2020, compared to \$0.6 million as of December 31, 2019. The Provision is recorded to maintain the ACL and the reserve for unfunded commitments at levels deemed adequate by management based on the factors noted in the “Risk Governance and Quantitative and Qualitative Disclosures About Market Risk — Credit Risk” section of this MD&A.

## Noninterest Income

Table 3 presents the major components of noninterest income for the years ended December 31, 2020, 2019 and 2018:

Noninterest Income (dollars in thousands)	Year Ended December 31,			Change		Change	
	2020	2019	2018	2020 vs. 2019		2019 vs. 2018	
Service charges on deposit accounts . . . .	\$ 28,169	\$ 33,778	\$ 32,036	\$ (5,609)	(17)%	\$ 1,742	5%
Credit and debit card fees . . . . .	55,451	66,749	65,716	(11,298)	(17)	1,033	2
Other service charges and fees . . . . .	33,876	36,253	38,316	(2,377)	(7)	(2,063)	(5)
Trust and investment services income . . .	35,652	35,102	31,324	550	2	3,778	12
Bank-owned life insurance . . . . .	15,754	15,479	9,217	275	2	6,262	68
Investment securities losses, net. . . . .	(114)	(2,715)	—	2,601	(96)	(2,715)	n.m.
OTTI losses on available-for-sale debt securities . . . . .	—	—	(24,085)	—	n.m.	24,085	n.m.
Other. . . . .	28,592	7,887	26,469	20,705	n.m.	(18,582)	(70)
Total noninterest income . . . . .	<u>\$ 197,380</u>	<u>\$ 192,533</u>	<u>\$ 178,993</u>	<u>\$ 4,847</u>	<u>3%</u>	<u>\$ 13,540</u>	<u>8%</u>

n.m. – Denotes a variance that is not a meaningful metric to inform the change in noninterest income from the year ended December 31, 2019 to the same period in 2020 and from the year ended December 31, 2018 to the same period in 2019.

Total noninterest income was \$197.4 million for the year ended December 31, 2020, an increase of \$4.8 million or 3% as compared to the same period in 2019. Total noninterest income was \$192.5 million for the year ended December 31, 2019, an increase of \$13.5 million or 8% as compared to the same period in 2018.

Service charges on deposit accounts were \$28.2 million for the year ended December 31, 2020, a decrease of \$5.6 million or 17% as compared to the same period in 2019. This decrease was primarily due to a \$5.3 million decrease in overdraft and checking account fees, resulting from decreased transactions and spending due to the impact of the COVID-19 pandemic, and a \$0.8 million decrease in ATM interchange fees from customers, partially offset by a \$0.7 million increase in account analysis service charges. Service charges on deposit accounts were \$33.8 million for the year ended December 31, 2019, an increase of \$1.7 million or 5% as compared to the same period in 2018. This increase was primarily due to a \$0.8 million increase in overdraft and checking account fees, a \$0.6 million increase in account analysis service charges and a \$0.3 million increase in ATM interchange fees from customers.

Credit and debit card fees were \$55.5 million for the year ended December 31, 2020, a decrease of \$11.3 million or 17% as compared to the same period in 2019. This decrease was primarily due to a \$8.3 million decrease in interchange settlement fees and a \$7.1 million decrease in merchant service revenues, both resulting from decreased transactions and spending due to the impact of the COVID-19 pandemic. The decrease also related to a \$2.3 million decrease in ATM interchange and surcharge fees, resulting from FHI waving ATM surcharge fees for a portion of the year ended December 31, 2020 as a response to the COVID-19 pandemic, and a \$0.3 million decrease in credit card fees from cash advances. This was partially offset by a \$7.1 million increase in network association dues. Credit and debit card fees were \$66.7 million for the year ended December 31, 2019, an increase of \$1.0 million or 2% as compared to the same period in 2018. This increase was primarily due to a \$2.8 million increase in interchange settlement fees, partially offset by a \$1.2 million decrease in merchant service revenues and a \$0.5 million decrease in debit account interchange fees and ATM surcharge fees.

Other service charges and fees were \$33.9 million for the year ended December 31, 2020, a decrease of \$2.4 million or 7% as compared to the same period in 2019. This decrease was primarily due to a \$0.6 million decrease in insurance income, a \$0.6 million decrease in service fees related to participation loans, a \$0.6 million decrease in foreign exchange processing fees, a \$0.5 million decrease in online banking fees, a \$0.3 million decrease in fees from standby letters of credit arrangements and a \$0.3 million decrease in fee income from our cash management services. This was partially offset by a \$1.0 million increase in fees from annuities and securities. Other service charges and fees were \$36.3 million for the year ended December 31, 2019, a decrease of \$2.1 million or 5% as compared to the same period in 2018, due to a \$2.1 million decrease in fee income from our cash management services.

Trust and investment services income was \$35.7 million for the year ended December 31, 2020, an increase of \$0.6 million or 2% as compared to the same period in 2019. This increase was primarily due to a \$1.1 million increase in investment management fees, partially offset by a \$0.4 million decrease in administrative fees for retirement accounts. Trust and investment services income was \$35.1 million for the year ended December 31, 2019, an increase of \$3.8 million or 12% as compared to the same period in 2018. This increase was primarily due to a \$3.1 million increase in business cash management fees and a \$1.0 million increase in investment management fees.

BOLI income was \$15.8 million for the year ended December 31, 2020, an increase of \$0.3 million or 2% as compared to the same period in 2019. BOLI income was \$15.5 million for the year ended December 31, 2019, an increase of \$6.3 million or 68% as compared to the same period in 2018. This increase was due to a \$4.9 million increase in BOLI earnings and a \$1.4 million increase in death benefits received.

Net losses on the sale of investment securities were \$0.1 million for the year ended December 31, 2020, a decrease in net losses of \$2.6 million as compared to the same period in 2019. Net losses on the sale of investment securities were \$2.7 million for the year ended December 31, 2019, an increase in net losses of \$2.7 million as compared to the same period in 2018. The net loss was primarily due to the investment portfolio restructuring and sale of 48 investment securities for which a non-credit related OTTI write-down was recorded in December 2018 as a result of our intent to sell as of December 31, 2018. In January 2019, the Company completed its sale of the 48 securities and recorded an additional loss of \$2.6 million.

Other noninterest income was \$28.6 million for the year ended December 31, 2020, an increase of \$20.7 million as compared to the same period in 2019. This increase was primarily due to a \$15.8 million increase in gains on the sale of residential and commercial loans, a \$3.9 million increase in customer-related interest rate swap fees, a \$1.6 million increase in net mortgage servicing rights income and a \$0.7 million decrease in net losses recognized in income related to derivative contracts. This was partially offset by a \$1.1 million decrease in market adjustments for foreign exchange transactions. Other noninterest income was \$7.9 million for the year ended December 31, 2019, a decrease of \$18.6 million or 70% as compared to the same period in 2018. The decrease in other noninterest income was primarily due to a \$13.2 million decrease in net gains recognized in income related to derivative contracts, a portion of which was attributable to the costs associated with the sale of Visa Class B restricted shares of \$4.5 million recorded during the year ended December 31, 2019. The decrease was additionally due to a \$2.8 million decrease in customer-related interest rate swap fees, \$1.1 million loss on the sale of residential loans to government-sponsored enterprises and a \$1.3 million decrease in gains on the sale of leased equipment.

### *Noninterest Expense*

Table 4 presents the major components of noninterest expense for the years ended December 31, 2020, 2019 and 2018:

(dollars in thousands)	Year Ended December 31,			Change		Change	
	2020	2019	2018	2020 vs. 2019		2019 vs. 2018	
Salaries and employee benefits . . . . .	\$ 174,221	\$ 173,098	\$ 167,162	\$ 1,123	1 %	\$ 5,936	4 %
Contracted services and professional fees . .	60,546	56,321	49,775	4,225	8	6,546	13
Occupancy . . . . .	28,821	28,753	27,330	68	—	1,423	5
Equipment . . . . .	20,277	17,343	17,714	2,934	17	(371)	(2)
Regulatory assessment and fees . . . . .	8,659	7,390	14,217	1,269	17	(6,827)	(48)
Advertising and marketing . . . . .	5,695	6,910	4,813	(1,215)	(18)	2,097	44
Card rewards program . . . . .	22,114	29,961	24,860	(7,847)	(26)	5,101	21
Other . . . . .	47,339	50,661	59,082	(3,322)	(7)	(8,421)	(14)
Total noninterest expense . . . . .	<u>\$ 367,672</u>	<u>\$ 370,437</u>	<u>\$ 364,953</u>	<u>\$ (2,765)</u>	<u>(1)%</u>	<u>\$ 5,484</u>	<u>2 %</u>

Total noninterest expense was \$367.7 million for the year ended December 31, 2020, a decrease of \$2.8 million or 1% as compared to the same period in 2019. Total noninterest expense was \$370.4 million for the year ended December 31, 2019, an increase of \$5.5 million or 2% as compared to the same period in 2018.

Salaries and employee benefits expense was \$174.2 million for the year ended December 31, 2020, an increase of \$1.1 million or 1% as compared to the same period in 2019. This increase was primarily due to a \$7.6 million increase in base salaries and related payroll taxes, a \$1.5 million increase in incentive compensation and a \$1.5 million increase in retirement plan expenses. This was partially offset by a \$7.1 million increase in deferred loan origination costs, a \$1.6 million decrease in group health plan costs and a \$0.9 million decrease in other compensation, primarily related to bonuses resulting from the initial public offering and related stock-based compensation. Salaries and employee benefits expense was \$173.1 million for the year ended December 31, 2019, an increase of \$5.9 million or 4% as compared to the same period in 2018. This increase was primarily due to a \$4.5 million increase in incentive compensation and a \$1.7 million increase in other compensation, primarily related to costs incurred for a nonrecurring payment pursuant to the Bank's Executive Change-in-Control Retention Plan, partially offset by a \$0.5 million decrease in base salaries and related payroll taxes.

Contracted services and professional fees were \$60.5 million for the year ended December 31, 2020, an increase of \$4.2 million or 8% as compared to the same period in 2019. This increase was primarily due to a \$2.3 million increase in contracted data processing, primarily related to system upgrades and product enhancements, a \$1.4 million increase in audit, legal and consultant fees, and a \$0.8 million increase in outside services, primarily attributable to marketing and new customer services. Contracted services and professional fees were \$56.3 million for the year ended December 31, 2019, an increase of \$6.5 million or 13% as compared to the same period in 2018. This increase was primarily due to a \$5.3 million increase in contracted data processing, primarily related to system upgrades and product enhancements, and a \$2.6 million increase in outside services, primarily attributable to marketing and new customer services. This was partially offset by a \$1.6 million decrease in audit, legal and consultant fees.

Occupancy expense was \$28.8 million for the year ended December 31, 2020, an increase of \$0.1 million or less than 1% as compared to the same period in 2019. Occupancy expense was \$28.8 million for the year ended December 31, 2019, an increase of \$1.4 million or 5% as compared to the same period in 2018. This increase was primarily due to a \$0.9 million decrease in net sublease rental income and a \$0.6 million increase in real property tax expense.

Equipment expense was \$20.3 million for the year ended December 31, 2020, an increase of \$2.9 million or 17% as compared to the same period in 2019. This increase was primarily due to a \$1.5 million increase in technology-related license and maintenance fees and a \$1.2 million increase in furniture and equipment depreciation. Equipment expense was \$17.3 million for the year ended December 31, 2019, a decrease of \$0.4 million or 2% as compared to the same period in 2018.

Regulatory assessment and fees were \$8.7 million for the year ended December 31, 2020, an increase of \$1.3 million or 17% as compared to the same period in 2019. This increase was primarily due to a \$1.3 million increase in the FDIC insurance assessment. Regulatory assessment and fees were \$7.4 million for the year ended December 31, 2019, a decrease of \$6.8 million or 48% as compared to the same period in 2018. The decrease was primarily based on the exclusion of an additional surcharge for the year ended December 31, 2019. Starting in the third quarter of 2016, the FDIC changed the calculation of its insurance assessment and required an additional surcharge, which resulted in a higher insurance rate. This additional surcharge ended during the third quarter of 2018.

Advertising and marketing expense was \$5.7 million for the year ended December 31, 2020, a decrease of \$1.2 million or 18% as compared to the same period in 2019. This decrease was primarily due to a decrease in advertising costs related to direct mailing programs. Advertising and marketing expense was \$6.9 million for the year ended December 31, 2019, an increase of \$2.1 million or 44% as compared to the same period in 2018. This increase was primarily due to a \$1.8 million decrease in vendor reimbursements and a \$0.3 million increase in advertising costs.

Card rewards program expense was \$22.1 million for the year ended December 31, 2020, a decrease of \$7.8 million or 26% as compared to the same period in 2019. This decrease was primarily due to a \$3.8 million decrease in priority rewards card redemptions, a \$2.8 million decrease in interchange fees paid to our credit card partners and a \$1.2 million decrease in credit card cash reward redemptions. Decreased transactions and spending by our customers as a result of the COVID-19 pandemic led to decreased expenses for each of the aforementioned card reward programs. Card rewards program expense was \$30.0 million for the year ended December 31, 2019, an increase of \$5.1 million or 21% as compared to the same period in 2018. This increase was primarily due to a \$2.3 million increase in priority rewards card redemptions, a \$2.1 million increase in interchange fees paid to our credit card partners and a \$0.6 million increase in credit card cash reward redemptions.

Other noninterest expense was \$47.3 million for the year ended December 31, 2020, a decrease of \$3.3 million or 7% as compared to the same period in 2019. This decrease was primarily due to a \$2.8 million decrease in pension-related expenses, a \$1.0 million decrease in charitable contributions, a \$0.8 million decrease in travel expenses, and a \$0.6 million decrease in collection fees on delinquent consumer loans. This was partially offset by a \$2.1 million increase in software amortization expense. Other noninterest expense was \$50.7 million for the year ended December 31, 2019, a decrease of \$8.4 million or 14% as compared to the same period in 2018. This decrease was primarily due to a \$4.1 million settlement recorded in 2018 in connection with a putative class action lawsuit against the Company, a \$1.7 million decrease in operational losses (which includes losses as a result of bank error, fraud, items processing, or theft), a \$0.9 million decrease in other tax expense, a \$0.8 million decrease in software amortization expense and a \$0.5 million decrease in shipping and delivery expenses.

### ***Provision for Income Taxes***

The provision for income taxes was \$58.0 million (reflecting an effective tax rate of 23.79%) for the year ended December 31, 2020, compared with a provision for income taxes of \$97.3 million (reflecting an effective tax rate of 25.49%) for the same period in 2019. Additional information about the provision for income taxes is presented in “Note 16. Income Taxes” in the notes to the consolidated financial statements included in Item 8. Financial Statements and Supplementary Data.

### **Analysis of Business Segments**

Our business segments are Retail Banking, Commercial Banking, and Treasury and Other. Table 5 summarizes net income (loss) from our business segments for the years ended December 31, 2020, 2019 and 2018. Additional information about operating segment performance is presented in “Note 23. Reportable Operating Segments” in the notes to the consolidated financial statements included in Item 8. Financial Statements and Supplementary Data.

#### **Business Segment Net Income**

(dollars in thousands)	Year Ended December 31,		
	2020	2019	2018
Retail Banking . . . . .	<b>\$ 158,764</b>	\$ 204,520	\$ 204,865
Commercial Banking . . . . .	<b>58,878</b>	92,632	94,344
Treasury and Other . . . . .	<b>(31,888)</b>	(12,760)	(34,815)
<b>Total</b> . . . . .	<b>\$ 185,754</b>	<b>\$ 284,392</b>	<b>\$ 264,394</b>

*Retail Banking.* Our Retail Banking segment includes the financial products and services we provide to consumers, small businesses and certain commercial customers. Loan and lease products offered include residential and commercial mortgage loans, home equity lines of credit, automobile loans and leases, personal lines of credit, installment loans, and small business loans and leases. Deposit products offered include checking, savings and time deposit accounts. Our Retail Banking segment also includes our wealth management services. Products and services from Retail Banking are delivered to customers through 54 banking locations throughout the State of Hawaii, Guam and Saipan.

Net income for the Retail Banking segment was \$158.8 million for the year ended December 31, 2020, a decrease of \$45.8 million or 22% as compared to the same period in 2019. The decrease in net income for the Retail Banking segment was primarily due to a \$46.5 million increase in the Provision, a \$19.6 million decrease in net interest income and a \$3.0 million increase in noninterest expense, partially offset by a \$20.7 million decrease in the provision for income taxes and a \$2.6 million increase in noninterest income. The increase in the Provision was primarily due to higher expected credit losses as a result of COVID-19 and its impact on our customers. The decrease in net interest income was primarily due to a decrease in transfer pricing credits on interest expenses from deposits as a result of lower yields on our deposit portfolio, partially offset by an increase in loan fees. The increase in noninterest expense was primarily due to higher overall expenses that were allocated to the Retail Banking segment and an increase in occupancy expense, partially offset by a decrease in salaries and employee benefits expense. The decrease in the provision for income taxes was primarily due to the decrease in pretax income. The increase in noninterest income was primarily due to increases in gains on the sale of residential loans and mortgage servicing rights, partially offset by a decrease in overdraft and checking account fees, an increase in amortization on mortgage servicing rights and a decrease in other service charges and fees. The increase in total assets for the Retail Banking segment was primarily due to PPP loans, partially offset by the sale of residential mortgages and decreases in consumer loans.

Net income for the Retail Banking segment was \$204.5 million for the year ended December 31, 2019, a decrease of \$0.3 million as compared to the same period in 2018. The decrease in net income for the Retail Banking segment was primarily due to a \$7.1 million decrease in net interest income and a \$2.5 million increase in noninterest expense, partially offset by a \$5.7 million increase in noninterest income, a \$2.5 million decrease in the Provision and a \$1.1 million decrease in the provision for income taxes. The decrease in net interest income was primarily due to lower spreads on our loan portfolio. The increase in noninterest expense was primarily due to higher overall expenses that were allocated to the Retail Banking segment, and an increase in occupancy expense and salaries and employee benefits expense, partially offset by a 2018 charge related to a settlement agreement to resolve a putative class action lawsuit against the Company, and a decrease in regulatory assessment and fees and contracted services and professional fees. The increase in noninterest income was primarily due to an increase in trust and investment services and service charges on deposit accounts. The decrease in the Provision was partially due to improvements in residential mortgage troubled loan trends. The decrease in the provision for income taxes was primarily due to the decrease in pretax income. The increase in total assets for the Retail Banking segment was primarily due to growth in our residential real estate loans which benefited from the demand by owner occupants to refinance in a low interest rate environment.

*Commercial Banking.* Our Commercial Banking segment includes our corporate banking, residential and commercial real estate loans, commercial lease financing, automobile loans and auto dealer financing, business deposit products and credit cards that we provide primarily to middle market and large companies in Hawaii, Guam, Saipan and California.

Net income for the Commercial Banking segment was \$58.9 million for the year ended December 31, 2020, a decrease of \$33.8 million or 36% as compared to the same period in 2019. The decrease in net income for the Commercial Banking segment was primarily due to a \$46.4 million increase in the Provision and a \$7.9 million decrease in net interest income, partially offset by a \$15.1 million decrease in the provision for income taxes and a \$4.6 million increase in noninterest income. The increase in the Provision was primarily due to higher expected credit losses as a result of COVID-19 and its impact on our customers. The decrease in net interest income was primarily due to a decrease in transfer pricing credits on interest expenses from deposits as a result of lower yields on our deposit portfolio. The decrease in the provision for income taxes was primarily due to the decrease in pretax income. The increase in noninterest income was primarily due to gains on the sale of loans and increases in customer-related interest rate swap fees and volume-based incentives, partially offset by decreases in credit and debit card fees and other service charges and fees. The decrease in total assets for the Commercial Banking segment was primarily due to decreases in our Shared National Credits, dealer flooring portfolios, indirect automobile loans and credit card balances, partially offset by an increase in construction loans and PPP loans.

Net income for the Commercial Banking segment was \$92.6 million for the year ended December 31, 2019, a decrease of \$1.7 million or 2% as compared to the same period in 2018. The decrease in net income for the Commercial Banking segment was primarily due to a \$7.3 million decrease in noninterest income and a \$1.6 million increase in noninterest expense, partially offset by a \$5.9 million decrease in the Provision. The decrease in noninterest income was primarily due to a decrease in customer-related interest rate swap fees, fee income from our cash management services, volume-based incentives, merchant service revenues, lower gains on the sale of leased equipment and loss on the sale of residential loans to government-sponsored enterprises, partially offset by an increase in interchange settlement fees. The increase in noninterest expense was primarily due to an increase in card reward expenses and higher expenses that were allocated to the Commercial Banking segment, partially offset by a decrease in regulatory assessment and fees, operational losses and other taxes. The decrease in the Provision was partially due to the sale of \$408.9 million commercial and industrial loans during the year ended December 31, 2019. The decrease in total assets for the Commercial Banking segment was primarily due to the sale of commercial and industrial loans and a decrease in other assets, partially offset by growth in our commercial real estate portfolio, reflective of the demand by both investors and owner occupants to refinance and/or to acquire new real estate assets.

*Treasury and Other.* Our Treasury and Other segment includes our treasury business, which consists of corporate asset and liability management activities, including interest rate risk management. The assets and liabilities (and related interest income and expense) of our treasury business consist of interest-bearing deposits, investment securities, federal funds sold and purchased, government deposits, short and long-term borrowings and bank-owned properties. Our primary sources of noninterest income are from BOLL, net gains from the sale of investment securities, foreign exchange income related to customer driven currency requests from merchants and island visitors and management of bank-owned properties in Hawaii and Guam. The net residual effect of the transfer pricing of assets and liabilities is included in Treasury and Other, along with the elimination of intercompany transactions.

Other organizational units (Technology, Operations, Credit and Risk Management, Human Resources, Finance, Administration, Marketing, and Corporate and Regulatory Administration) provide a wide range of support to our other income earning segments. Expenses incurred by these support units are charged to the applicable business segments through an internal cost allocation process.

Net loss for the Treasury and Other segment was \$31.9 million for the year ended December 31, 2020, an increase in net loss of \$19.1 million as compared to the same period in 2019. The increase in net loss was primarily due to a \$15.1 million increase in the Provision, a \$10.2 million decrease in net interest income and a \$2.3 million decrease in noninterest income, partially offset by a \$4.9 million decrease in noninterest expense and a \$3.5 million increase in the benefit for income taxes. The increase in the Provision was primarily due to higher expected credit losses as a result of COVID-19 and its impact on our customers. The decrease in net interest income was primarily due to lower earnings credits as a result of lower average yields in our loan portfolio and lower average yields in our investment securities portfolio and interest-bearing deposits in other banks, partially offset by a decrease in transfer pricing charges as a result of lower yields on our deposit portfolio. The decrease in noninterest income was primarily due to decreases in ATM surcharge fees, ATM interchange fees from customers and other service charges and fees, and insurance settlement income received in 2019, partially offset by a decrease in net losses on the sale of investment securities as a result of the investment portfolio restructuring and sale of 48 investment securities in January 2019. The decrease in noninterest expense was primarily due to lower overall expenses that were allocated to the Treasury and Other segment, and decreases in pension-related expenses, advertising and marketing expenses, charitable contributions and occupancy expense, partially offset by increases in equipment expense, salaries and employee benefits expense, software amortization expense and contracted services and professional fees. The increase in the benefit for income taxes was primarily due to the increase in pretax loss. The increase in total assets for the Treasury and Other segment was primarily due to increases in our investment securities portfolio and interest-bearing deposits in other banks.

Net loss for the Treasury and Other segment was \$12.8 million for the year ended December 31, 2019, a decrease in net loss of \$22.1 million or 63% as compared to the same period in 2018. The decrease in net loss was primarily due to a \$15.1 million increase in noninterest income and a \$13.3 million increase in net interest income, partially offset by a \$5.0 million decrease in the benefit for income taxes and a \$1.4 million increase in noninterest expense. The increase in noninterest income was primarily due to the OTTI losses on available-for-sale securities recorded in 2018 and higher BOLI income, partially offset by a decrease in net gains recognized in income related to derivative contracts. The increase in net interest income was primarily due to higher earnings credits as a result of higher average balances and yields in our loan portfolio, partially offset by lower average balances in our investment securities portfolio. The decrease in the benefit for income taxes was primarily due to the decrease in net loss. The increase in noninterest expense was primarily due to higher contracted services and professional fees, salaries and employee benefits expenses and advertising and marketing expenses, partially offset by lower overall expenses that were allocated to the Treasury and Other segment and a decrease in regulatory assessment and fees. The decrease in total assets for the Treasury and Other segment was primarily due to a decrease in our investment securities portfolio.

## **Analysis of Financial Condition**

### ***Liquidity***

Liquidity refers to our ability to maintain cash flow that is adequate to fund operations and meet present and future financial obligations through either the sale or maturity of existing assets or by obtaining additional funding through liability management. We consider the effective and prudent management of liquidity to be fundamental to our health and strength. Our objective is to manage our cash flow and liquidity reserves so that they are adequate to fund our obligations and other commitments on a timely basis and at a reasonable cost.

Liquidity is managed to ensure stable, reliable and cost-effective sources of funds to satisfy demand for credit, deposit withdrawals and investment opportunities. Funding requirements are impacted by loan originations and refinancings, deposit balance changes, liability issuances and settlements and off-balance sheet funding commitments. We consider and comply with various regulatory and internal guidelines regarding required liquidity levels and periodically monitor our liquidity position in light of the changing economic environment and customer activity. Based on periodic liquidity assessments, we may alter our asset, liability and off-balance sheet positions. The Company's Asset Liability Management Committee ("ALCO") monitors sources and uses of funds and modifies asset and liability positions as liquidity requirements change. This process, combined with our ability to raise funds in money and capital markets and through private placements, provides flexibility in managing the exposure to liquidity risk.

Immediate liquid resources are available in cash which is primarily on deposit with the Federal Reserve Bank of San Francisco (the "FRB"). As of December 31, 2020 and 2019, cash and cash equivalents were \$1.0 billion and \$0.7 billion, respectively. Potential sources of liquidity also include investment securities in our available-for-sale portfolio. The carrying value of our available-for-sale investment securities were \$6.1 billion and \$4.1 billion as of December 31, 2020 and 2019, respectively. As of December 31, 2020 and 2019, we maintained our excess liquidity primarily in collateralized mortgage obligations issued by Ginnie Mae, Fannie Mae and Freddie Mac. As of December 31, 2020, our available-for-sale investment securities portfolio was comprised of securities with a weighted average life of approximately 4.8 years. These funds offer substantial resources to meet either new loan demand or to help offset reductions in our deposit funding base. Liquidity is further enhanced by our ability to pledge loans to access secured borrowings from the FHLB and the FRB. As of December 31, 2020, we have borrowing capacity of \$2.0 billion from the FHLB and \$1.1 billion from the FRB based on the amount of collateral pledged.

Our core deposits have historically provided us with a long-term source of stable and relatively lower cost of funding. Our core deposits, defined as all deposits exclusive of time deposits exceeding \$250,000, totaled \$17.9 billion and \$15.1 billion as of December 31, 2020 and 2019, which represented 93% and 92%, respectively, of our total deposits. These core deposits are normally less volatile, often with customer relationships tied to other products offered by the Company, however, deposit levels could decrease if interest rates increase significantly or if corporate customers increase investing activities and reduce deposit balances.

The Company's routine funding requirements are expected to consist primarily of general corporate needs and capital to be returned to our shareholders. We expect to meet these obligations from dividends paid by the Bank to the Parent. Additional sources of liquidity available to us include selling residential real estate loans in the secondary market, taking out short- and long-term borrowings and issuing long-term debt and equity securities. At the start of the pandemic, we increased our liquidity position through additional public time deposits in anticipation of a surge in funding needs due to our participation in the PPP and other additional liquidity needs. While our public time deposits have since decreased from the first and second quarters of 2020, we have continued to maintain strong levels of liquidity as of December 31, 2020.

### *Investment Securities*

Table 6 presents the estimated fair value of our available-for-sale investment securities portfolio as of December 31, 2020, 2019 and 2018:

<b>Investment Securities</b>	<b>Table 6</b>		
		<b>December 31,</b>	
(dollars in thousands)	<b>2020</b>	<b>2019</b>	<b>2018</b>
U.S. Treasury and government agency debt securities	\$ 171,421	\$ 29,888	\$ 389,470
Government-sponsored enterprises debt securities	—	101,439	241,594
Mortgage-backed securities:			
Residential - Government agency	160,462	291,209	411,536
Residential - Government-sponsored enterprises	447,200	399,492	150,847
Commercial - Government agency	599,650	—	—
Commercial - Government-sponsored enterprises	932,157	101,719	—
Collateralized mortgage obligations:			
Government agency	1,933,553	2,381,278	2,682,449
Government-sponsored enterprises	1,826,972	770,619	602,592
Debt securities issued by states and political subdivisions	—	—	19,854
<b>Total available-for-sale securities</b>	<b>\$ 6,071,415</b>	<b>\$ 4,075,644</b>	<b>\$ 4,498,342</b>

Table 7 presents the maturity distribution at amortized cost and weighted-average yield to maturity of our available-for-sale investment securities portfolio as of December 31, 2020:

	1 Year or Less		After 1 Year - 5 Years		After 5 Years - 10 Years		Over 10 Years		Total		Fair Value
	Amount	Weighted Average Yield	Amount	Weighted Average Yield	Amount	Weighted Average Yield	Amount	Weighted Average Yield	Amount	Weighted Average Yield	
(dollars in millions)											
<b>As of December 31, 2020</b>											
<b>Available-for-sale securities</b>											
U.S. Treasury and government agency debt securities . . . . .	\$ —	— %	\$ 38.2	0.82 %	\$ 83.6	1.05 %	\$ 48.3	1.65 %	\$ 170.1	1.17 %	\$ 171.4
Mortgage-backed securities <sup>(2)</sup> :											
Residential - Government agency . . . . .	—	—	155.2	2.35	—	—	—	—	155.2	2.35	160.5
Residential - Government-sponsored enterprises . . . . .	—	—	368.6	2.24	65.7	1.32	—	—	434.3	2.11	447.2
Commercial - Government agency . . . . .	—	—	465.8	2.20	117.4	1.68	—	—	583.2	2.10	599.6
Commercial - Government-sponsored enterprises . . . . .	—	—	70.2	1.95	539.7	1.50	321.2	1.53	931.1	1.55	932.2
Collateralized mortgage obligations <sup>(2)</sup> :											
Government agency . . . . .	74.9	1.91	1,671.8	1.62	155.6	1.20	—	—	1,902.3	1.60	1,933.5
Government-sponsored enterprises . . . . .	55.9	2.08	994.2	1.43	758.7	1.38	—	—	1,808.8	1.43	1,827.0
<b>Total available-for-sale securities as of December 31, 2020 . . . . .</b>	<b>\$ 130.8</b>	<b>1.99 %</b>	<b>\$ 3,764.0</b>	<b>1.74 %</b>	<b>\$ 1,720.7</b>	<b>1.41 %</b>	<b>\$ 369.5</b>	<b>1.55 %</b>	<b>\$ 5,985.0</b>	<b>1.64 %</b>	<b>\$ 6,071.4</b>

(1) Weighted-average yields were computed on a fully taxable-equivalent basis.

(2) Maturities for mortgage-backed securities and collateralized mortgage obligations anticipate future prepayments.

The fair value of our available-for-sale investment securities portfolio was \$6.1 billion as of December 31, 2020, an increase of \$2.0 billion or 49% compared to December 31, 2019. The higher balances in investment securities were primarily due to deploying excess balance sheet liquidity. Our available-for-sale investment securities are carried at fair value with changes in fair value reflected in other comprehensive income (loss) or through the Provision.

As of December 31, 2020, we maintained all of our investment securities in the available-for-sale category recorded at fair value in the consolidated balance sheets, with \$3.8 billion invested in collateralized mortgage obligations issued by Ginnie Mae, Fannie Mae and Freddie Mac. Our available-for-sale portfolio also included \$2.1 billion in mortgage-backed securities issued by Ginnie Mae, Fannie Mae, Freddie Mac and Municipal Housing Authorities and \$171.4 million in debt securities issued by the U.S. Treasury and government agencies (U.S. International Development Finance Corporation bonds).

We continually evaluate our investment securities portfolio in response to established asset/liability management objectives, changing market conditions that could affect profitability and the level of interest rate risk to which we are exposed. These evaluations may cause us to change the level of funds we deploy into investment securities and change the composition of our investment securities portfolio.

Gross unrealized gains in our investment securities portfolio were \$97.1 million and \$19.0 million as of December 31, 2020 and 2019, respectively. Gross unrealized losses in our investment securities portfolio were \$10.7 million and \$24.0 million as of December 31, 2020 and 2019, respectively. Higher unrealized gains in our investment securities portfolio were primarily due to lower market interest rates as of the year ended December 31, 2020, relative to December 31, 2019, resulting in higher valuation. The higher unrealized gain positions were primarily related to our mortgage-backed securities, commercial mortgage-backed securities and collateralized mortgage obligations, the fair value of which is sensitive to changes in market interest rates.

We conduct a regular assessment of our investment securities portfolio to determine whether any securities are impaired. If this assessment indicates that a credit loss exists, the present value of cash flows expected to be collected from the security is compared to the amortized cost basis of the security. If the present value of cash flows expected to be collected is less than the amortized cost basis, a credit loss exists and the ACL is recorded for the credit loss, limited by the amount that the fair value is less than the amortized cost basis. Any impairment that has not been recorded through the ACL is recognized in other comprehensive income. For the year ended December 31, 2020, we did not record any credit losses related to our investment securities portfolio.

We are required to hold non-marketable equity securities, comprised of FHLB stock, as a condition of our membership in the FHLB system. Our FHLB stock is accounted for at cost, which equals par or redemption value. As of December 31, 2020 and 2019, we held \$18.1 million and \$34.1 million in FHLB stock, respectively, which is recorded as a component of other assets in our consolidated balance sheets.

See “Note 3. Investment Securities” in the notes to the consolidated financial statements included in Item 8. Financial Statements and Supplementary Data for more information on our investment securities portfolio.

### *Loans and Leases*

Table 8 presents the composition of our loan and lease portfolio by major categories as of December 31 for each of the last five years:

(dollars in thousands)	December 31,				
	2020	2019	2018	2017	2016
Commercial and industrial . . . . .	<b>\$ 3,019,507</b>	\$ 2,743,242	\$ 3,208,760	\$ 3,135,266	\$ 3,239,600
Commercial real estate . . . . .	<b>3,392,676</b>	3,463,953	2,990,783	2,667,597	2,343,495
Construction. . . . .	<b>735,819</b>	519,241	626,757	632,911	450,012
Residential:					
Residential mortgage . . . . .	<b>3,690,218</b>	3,768,936	3,527,101	3,226,601	2,921,766
Home equity line . . . . .	<b>841,624</b>	893,239	912,517	863,452	874,693
Total residential. . . . .	<b>4,531,842</b>	4,662,175	4,439,618	4,090,053	3,796,459
Consumer. . . . .	<b>1,353,842</b>	1,620,556	1,662,504	1,586,476	1,510,772
Lease financing . . . . .	<b>245,411</b>	202,483	147,769	165,066	180,040
<b>Total loans and leases . . . . .</b>	<b><u>\$ 13,279,097</u></b>	<b><u>\$ 13,211,650</u></b>	<b><u>\$ 13,076,191</u></b>	<b><u>\$ 12,277,369</u></b>	<b><u>\$ 11,520,378</u></b>

Total loans and leases were \$13.3 billion as of December 31, 2020, an increase of \$67.4 million or 1% from December 31, 2019, with increases in commercial and industrial loans, construction loans and lease financing. The increase in total loans and leases was primarily due to our participation in the PPP which had a total amortized cost basis of \$801.2 million as of December 31, 2020. While we have not experienced declines in our loan portfolio in 2020, it is possible that the effects of COVID-19 on the economy could result in less demand for our loan products.

Commercial and industrial loans are made primarily to corporations, middle market and small businesses for the purpose of financing equipment acquisition, expansion, working capital and other general business purposes. We also offer a variety of automobile dealer flooring lines to our customers in Hawaii and California to assist with the financing of their inventory. Commercial and industrial loans were \$3.0 billion as of December 31, 2020, an increase of \$276.3 million or 10% from December 31, 2019. This increase was primarily due to PPP loans totaling \$801.2 million, offset by decreases in our Shared National Credit and dealer flooring portfolios during the year.

Commercial real estate loans are secured by first mortgages on commercial real estate at loan to value (“LTV”) ratios generally not exceeding 75% and a minimum debt service coverage ratio of 1.20 to 1. The commercial properties are predominantly apartments, neighborhood and grocery anchored retail, industrial, office, and to a lesser extent, specialized properties such as hotels. The primary source of repayment for investor property is cash flow from the property and for owner occupied property is the operating cash flow from the business. Commercial real estate loans were \$3.4 billion as of December 31, 2020, a decrease of \$71.3 million or 2% from December 31, 2019.

Construction loans are for the purchase or construction of a property for which repayment will be generated by the property. Loans in this portfolio are primarily for the purchase of land, as well as for the development of commercial properties, single family homes and condominiums. We classify loans as construction until the completion of the construction phase. Following construction, if a loan is retained by the Bank, the loan is reclassified to the commercial real estate or residential real estate classes of loans. Construction loans were \$735.8 million as of December 31, 2020, an increase of \$216.6 million or 42% from December 31, 2019. The increase in construction loans stemmed from various disbursements of project loans during the year.

Residential real estate loans are generally secured by 1-4 unit residential properties and are underwritten using traditional underwriting systems to assess the credit risks and financial capacity and repayment ability of the consumer. Decisions are primarily based on LTV ratios, debt-to-income (“DTI”) ratios, liquidity and credit scores. LTV ratios generally do not exceed 80%, although higher levels are permitted with mortgage insurance. We offer fixed rate mortgage products and variable rate mortgage products with interest rates that are subject to change every year after the first, third, fifth or tenth year, depending on the product and are based on LIBOR. Variable rate residential mortgage loans are underwritten at fully-indexed interest rates. We generally do not offer interest-only, payment-option facilities, Alt-A loans or any product with negative amortization. Residential real estate loans were \$4.5 billion as of December 31, 2020, a decrease of \$130.3 million or 3% from December 31, 2019. Our portfolio of residential real estate loans declined due to the sale of \$132.0 million in residential mortgages originated for investment during the year.

Consumer loans consist primarily of open- and closed-end direct and indirect credit facilities for personal, automobile and household purchases as well as credit card loans. We seek to maintain reasonable levels of risk in consumer lending by following prudent underwriting guidelines, which include an evaluation of personal credit history, cash flow and collateral values based on existing market conditions. Consumer loans were \$1.4 billion as of December 31, 2020, a decrease of \$266.7 million or 17% from December 31, 2019. The decrease in consumer loans was primarily due decreases in credit card balances and indirect automobile loans.

Lease financing consists of commercial single investor leases and leveraged leases. Underwriting of new lease transactions is based on our lending policy, including but not limited to an analysis of customer cash flows and secondary sources of repayment, including the value of leased equipment, the guarantors’ cash flows and/or other credit enhancements. No new leveraged leases are being added to the portfolio and all remaining leveraged leases are running off. Lease financing was \$245.4 million as of December 31, 2020, an increase of \$42.9 million or 21% from December 31, 2019. The increase in lease financing was due to portfolio growth in our commercial single investor leases.

See “Note 4. Loans and Leases” in the notes to the consolidated financial statements included in Item 8. Financial Statements and Supplementary Data and the discussion in “Analysis of Financial Condition — Allowance for Credit Losses” of this MD&A for more information on our loan and lease portfolio.

The Company’s loan and lease portfolio includes adjustable-rate loans, primarily tied to Prime and LIBOR, hybrid-rate loans, for which the initial rate is fixed for a period from one year to as much as ten years, and fixed rate loans, for which the interest rate does not change through the life of the loan. Table 9 presents the recorded investment in our loan and lease portfolio as of December 31, 2020:

	<b>December 31, 2020</b>							
	<b>Adjustable Rate</b>					<b>Hybrid Rate</b>	<b>Fixed Rate</b>	<b>Total</b>
(dollars in thousands)	<b>Prime</b>	<b>LIBOR</b>	<b>Treasury</b>	<b>Other</b>	<b>Total</b>	<b>Rate</b>	<b>Rate</b>	<b>Total</b>
Commercial and industrial.	\$ 208,119	\$ 1,609,210	\$ —	\$ 1,963	\$ 1,819,292	\$ 32,927	\$ 1,167,288	\$ 3,019,507
Commercial real estate . . .	142,188	1,998,682	328	854,259	2,995,457	126,151	271,068	3,392,676
Construction . . . . .	71,204	554,120	30	27,955	653,309	975	81,535	735,819
Residential:								
Residential mortgage . .	18,829	169,686	86,000	59,714	334,229	362,254	2,993,735	3,690,218
Home equity line . . . . .	344,466	—	7,265	—	351,731	489,856	37	841,624
Total residential . . . . .	363,295	169,686	93,265	59,714	685,960	852,110	2,993,772	4,531,842
Consumer . . . . .	298,674	16,137	1,300	126	316,237	133	1,037,472	1,353,842
Lease financing . . . . .	—	—	—	—	—	—	245,411	245,411
<b>Total loans and leases . . .</b>	<b>\$ 1,083,480</b>	<b>\$ 4,347,835</b>	<b>\$ 94,923</b>	<b>\$ 944,017</b>	<b>\$ 6,470,255</b>	<b>\$ 1,012,296</b>	<b>\$ 5,796,546</b>	<b>\$ 13,279,097</b>

% by rate type at								
December 31, 2020 . . . . .	8 %	33 %	1 %	7 %	49 %	7 %	44 %	100 %

Tables 10 and 11 present the geographic distribution of our loan and lease portfolio as of December 31, 2020 and 2019:

<b>Geographic Distribution of Loan and Lease Portfolio</b>					<b>Table 10</b>
					<b>December 31, 2020</b>
(dollars in thousands)	<b>Hawaii</b>	<b>U.S. Mainland<sup>(1)</sup></b>	<b>Guam &amp; Saipan</b>	<b>Foreign &amp; Other</b>	<b>Total</b>
Commercial and industrial . . . . .	\$ 1,755,804	\$ 1,042,318	\$ 193,829	\$ 27,556	\$ 3,019,507
Commercial real estate . . . . .	2,180,829	809,493	402,142	212	3,392,676
Construction . . . . .	333,112	398,218	4,489	—	735,819
Residential:					
Residential mortgage . . . . .	3,568,827	1,662	119,729	—	3,690,218
Home equity line . . . . .	811,964	—	29,660	—	841,624
Total residential . . . . .	4,380,791	1,662	149,389	—	4,531,842
Consumer . . . . .	1,001,868	18,993	331,255	1,726	1,353,842
Lease financing . . . . .	80,670	149,934	14,807	—	245,411
<b>Total Loans and Leases . . . . .</b>	<b>\$ 9,733,074</b>	<b>\$ 2,420,618</b>	<b>\$ 1,095,911</b>	<b>\$ 29,494</b>	<b>\$ 13,279,097</b>
<b>Percentage of Total Loans and Leases . . . . .</b>	<b>73%</b>	<b>18%</b>	<b>8%</b>	<b>1%</b>	<b>100%</b>

<sup>(1)</sup> For secured loans and leases, classification as U.S. Mainland is made based on where the collateral is located. For unsecured loans and leases, classification as U.S. Mainland is made based on the location where the majority of the borrower's business operations are conducted.

<b>Geographic Distribution of Loan and Lease Portfolio</b>					<b>Table 11</b>
					<b>December 31, 2019</b>
(dollars in thousands)	<b>Hawaii</b>	<b>U.S. Mainland<sup>(1)</sup></b>	<b>Guam &amp; Saipan</b>	<b>Foreign &amp; Other</b>	<b>Total</b>
Commercial and industrial . . . . .	\$ 1,270,997	\$ 1,285,340	\$ 140,929	\$ 45,976	\$ 2,743,242
Commercial real estate . . . . .	2,289,626	768,314	405,720	293	3,463,953
Construction . . . . .	261,089	253,577	4,575	—	519,241
Residential:					
Residential mortgage . . . . .	3,642,251	2,708	123,977	—	3,768,936
Home equity line . . . . .	861,079	78	32,082	—	893,239
Total residential . . . . .	4,503,330	2,786	156,059	—	4,662,175
Consumer . . . . .	1,202,762	22,521	393,045	2,228	1,620,556
Lease financing . . . . .	85,842	110,630	6,011	—	202,483
<b>Total Loans and Leases . . . . .</b>	<b>\$ 9,613,646</b>	<b>\$ 2,443,168</b>	<b>\$ 1,106,339</b>	<b>\$ 48,497</b>	<b>\$ 13,211,650</b>
<b>Percentage of Total Loans and Leases . . . . .</b>	<b>73%</b>	<b>18%</b>	<b>8%</b>	<b>1%</b>	<b>100%</b>

<sup>(1)</sup> For secured loans and leases, classification as U.S. Mainland is made based on where the collateral is located. For unsecured loans and leases, classification as U.S. Mainland is made based on the location where the majority of the borrower's business operations are conducted.

Our lending activities are concentrated primarily in Hawaii. However, we also have lending activities on the U.S. mainland, Guam and Saipan. Our commercial lending activities on the U.S. mainland include automobile dealer flooring activities in California, participation in the Shared National Credits Program and selective commercial real estate projects based on existing customer relationships. Our lease financing portfolio includes commercial leveraged and single investor lease financing activities both in Hawaii and on the U.S. mainland. However, no new leveraged leases are being added to the portfolio and all remaining leveraged leases are running off. Our consumer lending activities are concentrated primarily in Hawaii and to a smaller extent, Guam and Saipan.

Table 12 presents certain contractual loan maturity categories and sensitivities of those loans to changes in interest rates as of December 31, 2020:

Maturities for Selected Loan Categories <sup>(1)</sup>	December 31, 2020			
	Due in One Year or Less	Due After One to Five Years	Due After Five Years	Total
(dollars in thousands)				
Commercial and industrial . . . . .	\$ 955,817	\$ 1,809,058	\$ 254,632	\$ 3,019,507
Construction . . . . .	294,532	366,993	74,294	735,819
<b>Total Selected Loans . . . . .</b>	<b>\$ 1,250,349</b>	<b>\$ 2,176,051</b>	<b>\$ 328,926</b>	<b>\$ 3,755,326</b>
Total of loans with:				
Adjustable interest rates . . . . .	\$ 1,165,411	\$ 1,074,963	\$ 232,227	\$ 2,472,601
Hybrid interest rates . . . . .	545	26,246	7,111	33,902
Fixed interest rates . . . . .	84,393	1,074,842	89,588	1,248,823
<b>Total Selected Loans . . . . .</b>	<b>\$ 1,250,349</b>	<b>\$ 2,176,051</b>	<b>\$ 328,926</b>	<b>\$ 3,755,326</b>

<sup>(1)</sup> Based on contractual maturities.

### *Credit Quality*

We evaluate certain loans and leases, including commercial and industrial loans, commercial real estate loans and construction loans, individually for impairment and non-accrual status. A loan is considered to be impaired when it is probable that we will be unable to collect all amounts due according to the contractual terms of the loan. We generally place a loan on non-accrual status when management believes that collection of principal or interest has become doubtful or when a loan or lease becomes 90 days past due as to principal or interest, unless it is well secured and in the process of collection. Loans on non-accrual status are generally classified as impaired, but not all impaired loans are necessarily placed on non-accrual status. See “Note 5. Allowance for Credit Losses” in the notes to consolidated financial statements included in Item 8. Financial Statements and Supplementary Data for more information about our credit quality indicators.

For purposes of managing credit risk and estimating the ACL, management has identified three categories of loans (commercial, residential real estate and consumer) that we use to develop our systematic methodology to determine the ACL. The categorization of loans for the evaluation of credit risk is specific to our credit risk evaluation process and these loan categories are not necessarily the same as the loan categories used for other evaluations of our loan portfolio. See “Note 5. Allowance for Credit Losses” in the notes to the consolidated financial statements included in Item 8. Financial Statements and Supplementary Data for more information about our approach to estimating the ACL.

The following tables and discussion address non-performing assets, loans and leases that are 90 days past due but are still accruing interest, impaired loans and loans modified in a troubled debt restructuring.

*Non-Performing Assets and Loans and Leases Past Due 90 Days or More and Still Accruing Interest*

Table 13 presents information on our Non-Performing Assets (“NPAs”) and Accruing Loans and Leases Past Due 90 Days or More for each of the last five years:

<b>Non-Performing Assets and Accruing Loans and Leases Past Due 90 Days or More</b>		<b>Table 13</b>				
(dollars in thousands)		<b>December 31,</b>				
		<b>2020</b>	<b>2019</b>	<b>2018</b>	<b>2017</b>	<b>2016</b>
<b>Non-Performing Assets</b>						
Non-Accrual Loans and Leases						
Commercial Loans:						
Commercial and industrial . . . . .	\$	518	\$ 32	\$ 274	\$ 2,932	\$ 2,730
Commercial real estate . . . . .		80	30	1,658	1,786	—
Construction . . . . .		2,043	—	—	—	—
Lease financing . . . . .		—	—	—	—	153
<b>Total Commercial Loans . . . . .</b>		<b>2,641</b>	<b>62</b>	<b>1,932</b>	<b>4,718</b>	<b>2,883</b>
Residential Loans:						
Residential mortgage . . . . .		6,441	5,406	4,611	5,107	6,547
<b>Total Residential Loans . . . . .</b>		<b>6,441</b>	<b>5,406</b>	<b>4,611</b>	<b>5,107</b>	<b>6,547</b>
<b>Total Non-Accrual Loans and Leases . . . . .</b>		<b>9,082</b>	<b>5,468</b>	<b>6,543</b>	<b>9,825</b>	<b>9,430</b>
Other Real Estate Owned ("OREO") . . . . .		—	319	751	329	329
<b>Total Non-Performing Assets . . . . .</b>	<b>\$</b>	<b>9,082</b>	<b>\$ 5,787</b>	<b>\$ 7,294</b>	<b>\$ 10,154</b>	<b>\$ 9,759</b>
<b>Accruing Loans and Leases Past Due 90 Days or More</b>						
Commercial Loans:						
Commercial and industrial . . . . .	\$	2,108	\$ 1,429	\$ 141	\$ 220	\$ 449
Commercial real estate . . . . .		882	1,013	—	1,400	—
Construction . . . . .		93	2,367	—	—	—
Lease financing . . . . .		—	—	—	—	83
<b>Total Commercial Loans . . . . .</b>		<b>3,083</b>	<b>4,809</b>	<b>141</b>	<b>1,620</b>	<b>532</b>
Residential Loans:						
Residential mortgage . . . . .		—	74	32	—	—
Home equity line . . . . .		4,818	2,995	2,842	1,360	866
<b>Total Residential Loans . . . . .</b>		<b>4,818</b>	<b>3,069</b>	<b>2,874</b>	<b>1,360</b>	<b>866</b>
<b>Consumer . . . . .</b>		<b>3,266</b>	<b>4,272</b>	<b>3,373</b>	<b>1,394</b>	<b>1,870</b>
<b>Total Accruing Loans and Leases Past Due 90 Days or More . . . . .</b>	<b>\$</b>	<b>11,167</b>	<b>\$ 12,150</b>	<b>\$ 6,388</b>	<b>\$ 4,374</b>	<b>\$ 3,268</b>
<b>Restructured Loans on Accrual Status and Not Past Due 90 Days or More . . . . .</b>						
	<b>\$</b>	<b>16,684</b>	<b>\$ 14,493</b>	<b>\$ 24,033</b>	<b>\$ 34,130</b>	<b>\$ 44,496</b>
<b>Total Loans and Leases . . . . .</b>	<b>\$</b>	<b>13,279,097</b>	<b>\$ 13,211,650</b>	<b>\$ 13,076,191</b>	<b>\$ 12,277,369</b>	<b>\$ 11,520,378</b>
Ratio of Non-Accrual Loans and Leases to Total Loans and Leases . . . . .						
		<b>0.07 %</b>	<b>0.04 %</b>	<b>0.05 %</b>	<b>0.08 %</b>	<b>0.08 %</b>
Ratio of Non-Performing Assets to Total Loans and Leases and OREO . . . . .						
		<b>0.07 %</b>	<b>0.04 %</b>	<b>0.06 %</b>	<b>0.08 %</b>	<b>0.08 %</b>
Ratio of Non-Performing Assets and Accruing Loans and Leases Past Due 90 Days or More to Total Loans and Leases and OREO . . . . .						
		<b>0.15 %</b>	<b>0.14 %</b>	<b>0.10 %</b>	<b>0.12 %</b>	<b>0.11 %</b>

Table 14 presents the activity in NPAs for the years ended December 31, 2020 and 2019:

<b>Non-Performing Assets</b>		<b>Table 14</b>	
(dollars in thousands)		<b>Year Ended December 31,</b>	
		<b>2020</b>	<b>2019</b>
Balance at beginning of year . . . . .	\$	5,787	\$ 7,294
Additions . . . . .		51,864	12,767
Reductions			
Payments . . . . .		(15,125)	(10,783)
Return to accrual status . . . . .		(1,364)	(1,910)
Sales of other real estate owned . . . . .		(766)	(751)
Transfers to loans held for sale . . . . .		(14,566)	—
Charge-offs/write-downs . . . . .		(16,748)	(830)
<b>Total Reductions . . . . .</b>		<b>(48,569)</b>	<b>(14,274)</b>
<b>Balance at end of year . . . . .</b>	<b>\$</b>	<b>9,082</b>	<b>\$ 5,787</b>

The level of NPAs represents an indicator of the potential for future credit losses. NPAs consist of non-accrual loans and leases and OREO. Changes in the level of non-accrual loans and leases typically represent increases for loans and leases that reach a specified past due status, offset by reductions for loans and leases that are charged-off, paid down, sold, transferred to held for sale classification, transferred to OREO or are no longer classified as non-accrual because they have returned to accrual status as a result of continued performance and an improvement in the borrower's financial condition and loan repayment capabilities.

Total NPAs were \$9.1 million as of December 31, 2020, an increase of \$3.3 million or 57% from December 31, 2019. The ratio of our NPAs to total loans and leases and OREO was 0.07% as of December 31, 2020, an increase of three basis points from December 31, 2019. The increase in total NPAs was primarily due to a \$2.0 million increase in construction loans, a \$1.0 million increase in residential mortgage loans and a \$0.5 million increase in commercial and industrial loans, partially offset by a \$0.3 million decrease in OREO.

The largest component of our NPAs continues to be residential mortgage loans. The level of these NPAs remains elevated due to a lengthy judicial foreclosure process in Hawaii. As of December 31, 2020, residential mortgage non-accrual loans were \$6.4 million, an increase of \$1.0 million or 19% from December 31, 2019. As of December 31, 2020, our residential mortgage non-accrual loans were comprised of 39 loans with a weighted average current loan-to-value ("LTV") ratio of 49%.

Construction non-accrual loans were \$2.0 million as of December 31, 2020, an increase of \$2.0 million or 100% from December 31, 2019. This increase was primarily due to the addition of one construction non-accrual loan of \$2.2 million, partially offset by a \$0.4 million charge-off.

Commercial and industrial non-accrual loans were \$0.5 million as of December 31, 2020, an increase of \$0.5 million from December 31, 2019. This increase was primarily due to additions in commercial and industrial loans totaling \$28.6 million, partially offset by \$13.6 million in charge-offs, \$9.3 million in transfers to loans held for sale and \$5.3 million in payments. The additions in commercial and industrial loans during the year was primarily due to the impact of COVID-19 and the shut-down of the tourism industry in Hawaii.

Commercial real estate non-accrual loans were \$0.1 million as of December 31, 2020, an increase of \$0.1 million from December 31, 2019. During the year, there were additions in commercial real estate loans totaling \$15.9 million, offset by \$7.8 million in payments, \$5.3 million in transfers to loans held for sale and \$2.7 million in charge-offs. The additions in commercial real estate loans during the year was primarily due to the impact of COVID-19 and the shut-down of the tourism industry in Hawaii.

OREO represents property acquired as a result of borrower defaults on loans. OREO is recorded at fair value, less estimated selling costs, at the time of foreclosure. On an ongoing basis, properties are appraised as required by market conditions and applicable regulations. As of December 31, 2020, we did not hold any OREO. As of December 31, 2019, OREO was \$0.3 million which comprised of two residential properties.

*Loans and Leases Past Due 90 Days or More and Still Accruing Interest.* Loans and leases in this category are 90 days or more past due, as to principal or interest, and are still accruing interest because they are well secured and in the process of collection.

Loans and leases past due 90 days or more and still accruing interest were \$11.2 million as of December 31, 2020, a decrease of \$1.0 million or 8% as compared to December 31, 2019. Construction and consumer loans that were past due 90 days or more and still accruing interest decreased by \$2.3 million and \$1.0 million, respectively, during the year ended December 31, 2020. This was partially offset by increases in home equity lines and commercial and industrial loans that were past due 90 days or more and still accruing interest of \$1.8 million and \$0.7 million, respectively, during the year ended December 31, 2020.

*Impaired Loans.* A loan is impaired when, based on current information and events, it is probable that a creditor will be unable to collect all amounts due according to the contractual terms of the loan agreement. For a loan that has been modified in a troubled debt restructuring, the contractual terms of the loan agreement refer to the contractual terms specified by the original loan agreement, not the contractual terms specified by the modified loan agreement.

Impaired loans were \$25.8 million and \$20.6 million as of December 31, 2020 and 2019, respectively. These impaired loans had a related ACL of \$2.4 million and \$0.2 million as of December 31, 2020 and 2019, respectively. The increase in impaired loans during 2020 was primarily due to increases in commercial real estate loans and construction loans totaling \$6.5 million and \$1.8 million, respectively, partially offset by decreases in commercial and industrial loans and residential mortgages totaling \$2.1 million and \$1.1 million, respectively. The decreases in impaired loan balance include charge-offs and paydowns. For the years ended December 31, 2020 and 2019, we recorded charge-offs of \$16.8 million and \$0.6 million, respectively, related to our total impaired loans. Our impaired loans are considered in management's assessment of the overall adequacy of the ACL.

If interest due on the balances of all non-accrual loans as of December 31, 2020 had been accrued under the original terms, approximately \$1.0 million in additional interest income would have been recorded in the year ended December 31, 2020 and approximately \$0.2 million in additional interest income would have been recorded for 2019. Actual interest income recorded on these loans was \$0.2 million for the year ended December 31, 2020 and \$1.8 million for the year ended December 31, 2019.

### ***COVID-19 Financial Hardship Relief Programs***

Certain borrowers have been unable to meet their contractual payment obligations because of the adverse effects of COVID-19. To help mitigate these effects, we have been offering various relief programs to assist customers who are experiencing financial hardship due to COVID-19. For example, for certain residential mortgage and commercial loans, various relief options were available on a case-by-case basis, including payment deferrals for up to six months. For certain consumer loans, loan assistance was being offered in the form of payment deferrals for up to three months, which extended the term of the loan by the number of months deferred, and interest continued to accrue on the principal balance. The short-term modifications for payment deferrals, extensions of repayment terms, or delays in payment described above that are insignificant and made on a good faith basis in response to borrowers impacted by COVID-19 who were current prior to any relief are not required to be accounted for and disclosed as TDRs under GAAP. Please see "Note 1. Organization and Summary of Significant Accounting Policies" in the notes to our consolidated financial statements included in Item 8. Financial Statements and Supplementary Data for further discussion on short-term modifications.

Table 15 presents information on our loans and leases that received payment deferrals under our COVID-19 financial hardship relief programs as of December 31, 2020:

#### **Loans and Leases that Received Payment Deferrals under COVID-19 Financial Hardship Relief Programs**

**Table 15**

	<b>December 31, 2020</b>	
	<b>Number of Loans and Leases</b>	<b>Amortized Cost Basis</b>
<i>(dollars in thousands)</i>		
<b>Loans and Leases that Received Payment Deferrals under COVID-19 Financial Hardship Relief Programs</b>		
Commercial and industrial . . . . .	1,098	\$ 888,451
Commercial real estate . . . . .	421	1,150,566
Construction . . . . .	33	55,768
Lease financing . . . . .	59	11,162
Residential mortgage . . . . .	1,568	670,071
Consumer . . . . .	18,145	239,915
<b>Total Loans and Leases that Received Payment Deferrals under COVID-19 Financial Hardship Relief Programs</b> . . . . .	<b>21,324</b>	<b>\$ 3,015,933</b>
<b>Total Loans and Leases</b> . . . . .		<b>\$ 13,279,097</b>
Ratio of Loans and Leases that Received Payment Deferrals under COVID-19 Financial Hardship Relief Programs to Total Loans and Leases . . . . .		<u>22.7 %</u>

In addition to the relief programs described above, we are also participating in the PPP offered by the SBA. The PPP is intended to help small businesses impacted by the COVID-19 pandemic by providing “fully forgivable” loans to cover payroll expenses, including employee benefits, and can also be used for various other eligible expenses. PPP loans have a fixed interest rate of one percent per annum and a maturity date of up to five years, with the ability to prepay the loan in full without penalty. The first payment is deferred for 10 months or until compensation is received for forgiven amounts, and interest will continue to accrue during the initial deferment period. The borrower may apply with the Bank for loan forgiveness of the amount due on the loan in an amount equal to payroll, employee benefits, and other eligible expenses incurred, subject to limitations, in accordance with the PPP and CARES Act, as amended by the PPPF Act and CAA. Because the purpose of the PPP is to help small businesses keep their workers employed and paid, if the business spends less than 60% of loan proceeds on payroll costs, uses the loan proceeds for non-payroll costs that are not eligible expenses, or significantly reduces its employee count or compensation levels without qualifying for other exceptions, a portion of the loan will not be forgiven, and the business will be required to repay that portion of the loan to the Bank over the remaining term of the loan.

Table 16 presents information on our PPP loans outstanding as of December 31, 2020 to borrowers operating in industries we consider to be the most impacted by the COVID-19 pandemic (“high impact industries”) and all other industries:

**PPP Loans Outstanding to Borrowers by Industry** **Table 16**

(dollars in thousands)	December 31, 2020	
	Number of Loans	Amortized Cost Basis
<b>PPP Loans Outstanding to Borrowers by Industry</b>		
High Impact Industries:		
Food service .....	587	\$ 107,839
Automobile dealers .....	65	54,202
Retail .....	494	52,153
Hospitality/Hotel .....	91	55,382
Transportation .....	161	32,763
Total PPP Loans Outstanding to Borrowers Operating in High Impact Industries .....	1,398	302,339
All other industries <sup>(1)</sup> .....	4,334	498,902
<b>Total PPP Loans Outstanding <sup>(2)</sup></b> .....	<b>5,732</b>	<b>\$ 801,241</b>
<b>Total Loans and Leases</b> .....		<b>\$ 13,279,097</b>
Ratio of PPP Loans Outstanding to Borrowers Operating in High Impact Industries to Total Loans and Leases .....		
		<b>2.3 %</b>
Ratio of PPP Loans Outstanding to Total Loans and Leases .....		
		<b>6.0 %</b>

(1) “All other industries” represent borrowers that received PPP loans that did not operate in the five high impact industries listed above, which is primarily comprised of the construction, health care, professional services, and administrative and support services industries.

(2) Outstanding loan balances, which are a component of commercial and industrial loans, are reported net of deferred loan costs and fees of \$1.5 million and \$14.7 million, respectively, at December 31, 2020.

### ***Loans Modified in a Troubled Debt Restructuring***

Table 17 presents information on loans whose terms have been modified in a troubled debt restructuring (“TDR”) as of December 31 for each of the last five years:

**Loans Modified in a Troubled Debt Restructuring** **Table 17**

(dollars in thousands)	December 31,				
	2020	2019	2018	2017	2016
Commercial and industrial .....	\$ 2,298	\$ 4,919	\$ 8,445	\$ 15,251	\$ 24,842
Commercial real estate .....	7,126	692	4,086	8,850	12,546
Total commercial .....	9,424	5,611	12,531	24,101	37,388
Residential mortgage .....	7,553	10,487	12,128	12,394	13,813
<b>Total</b> .....	<b>\$ 16,977</b>	<b>\$ 16,098</b>	<b>\$ 24,659</b>	<b>\$ 36,495</b>	<b>\$ 51,201</b>

Loans modified in a TDR were \$17.0 million as of December 31, 2020, an increase of \$0.9 million or 5% from 2019. This increase was primarily due to increases in commercial real estate loans totaling \$6.4 million, partially offset by decreases in residential mortgage loans of \$2.9 million and commercial and industrial loans of \$2.6 million. As of December 31, 2020, \$16.7 million or 98% of our loans modified in a TDR were performing in accordance with their modified contractual terms and were on accrual status.

Generally, loans modified in a TDR are returned to accrual status after the borrower has demonstrated performance under the modified terms by making six consecutive timely payments. See “Note 1. Organization and Summary of Significant Accounting Policies” in the notes to the consolidated financial statements included in Item 8. Financial Statements and Supplementary Data and “Analysis of Financial Condition — COVID-19 Financial Hardship Relief Programs” for more information and a description of the modification programs that we have been offering to our customers.

As noted above, we have been providing our borrowers with opportunities to defer payments, or portions thereof. In the absence of intervening factors, such short-term modifications made on a good faith basis are not categorized as troubled debt restructurings, nor are loans granted payment deferrals related to COVID-19 reported as past due or placed on non-accrual status (provided the loans were not past due or on non-accrual status prior to the deferral).

#### ***Allowance for Credit Losses for Loans and Leases & Reserve for Unfunded Commitments***

We adopted the provisions of ASU No. 2016-13 on January 1, 2020. This guidance changes the accounting for credit losses from an “incurred loss” model, which estimates a loss allowance based on current known and inherent losses within a loan portfolio to an “expected loss” model, which estimates a loss based on losses expected to be recorded over the life of the loan portfolio.

Effective January 1, 2020, we recorded a pre-tax cumulative effect adjustment to increase the ACL by \$0.8 million and to increase the reserve for unfunded commitments by \$16.3 million. The Company’s ACL under CECL is significantly more dependent on the quantitative model and less on the qualitative assessment, compared to the previous incurred loss model. The increase in the ACL was primarily related to our indirect auto, commercial real estate and consumer loan products. This was partially offset by the decrease in the ACL related to our commercial and industrial, home equity lines and residential real estate loan products. These directional changes were predominantly due to differences between the loss emergence periods previously used under the incurred loss methodology and the remaining life of the loan as required under CECL. The large increase to our reserve for unfunded commitments was primarily due to an increase in utilization rates estimated using our CECL methodology.

Table 18 presents an analysis of our ACL for the years indicated:

Allowance for Credit Losses	December 31,				
	2020	2019	2018	2017	2016
(dollars in thousands)					
<b>Balance at Beginning of Year</b>	\$ 130,530	\$ 141,718	\$ 137,253	\$ 135,494	\$ 135,484
<b>Adjustment to Adopt ASC Topic 326</b>	770	—	—	—	—
<b>After Adoption of ASC Topic 326</b>	<b>131,300</b>	141,718	137,253	135,494	135,484
Loans and Leases Charged-Off					
Commercial Loans:					
Commercial and industrial	(15,572)	(2,718)	(778)	(1,519)	(348)
Commercial real estate	(2,753)	—	—	—	—
Construction	(379)	—	—	—	—
Lease financing	—	(24)	—	(147)	—
<b>Total Commercial Loans</b>	<b>(18,704)</b>	<b>(2,742)</b>	<b>(778)</b>	<b>(1,666)</b>	<b>(348)</b>
Residential Loans:					
Residential mortgage	(14)	(243)	(125)	(294)	(242)
Home equity line	(54)	(195)	(40)	(114)	(557)
<b>Total Residential Loans</b>	<b>(68)</b>	<b>(438)</b>	<b>(165)</b>	<b>(408)</b>	<b>(799)</b>
Consumer	(28,791)	(32,807)	(26,630)	(23,851)	(18,791)
<b>Total Loans and Leases Charged-Off</b>	<b>(47,563)</b>	<b>(35,987)</b>	<b>(27,573)</b>	<b>(25,925)</b>	<b>(19,938)</b>
Recoveries on Loans and Leases Previously Charged-Off					
Commercial Loans:					
Commercial and industrial	5,005	410	232	844	251
Commercial real estate	615	263	216	596	3,329
Construction	200	—	—	—	—
Lease financing	—	—	—	—	2
<b>Total Commercial Loans</b>	<b>5,820</b>	673	448	1,440	3,582
Residential Loans:					
Residential mortgage	216	741	523	299	626
Home equity line	167	226	417	388	732
<b>Total Residential Loans</b>	<b>383</b>	967	940	687	1,358
Consumer	10,499	9,359	8,470	7,057	6,408
<b>Total Recoveries on Loans and Leases Previously Charged-Off</b>	<b>16,702</b>	10,999	9,858	9,184	11,348
Net Loans and Leases Charged-Off	(30,861)	(24,988)	(17,715)	(16,741)	(8,590)
Provision for Credit Losses - Loans and Leases	108,015	13,800	22,180	18,500	8,600
<b>Balance at End of Year</b>	<b>\$ 208,454</b>	<b>\$ 130,530</b>	<b>\$ 141,718</b>	<b>\$ 137,253</b>	<b>\$ 135,494</b>
Average Loans and Leases Outstanding	\$ 13,518,308	\$ 13,063,716	\$ 12,570,182	\$ 11,944,596	\$ 11,175,213
Ratio of Net Loans and Leases Charged-Off to Average Loans and Leases Outstanding	0.23 %	0.19 %	0.14 %	0.14 %	0.08 %
Ratio of Allowance for Credit Losses for Loans and Leases to Loans and Leases Outstanding	1.57 %	0.99 %	1.08 %	1.12 %	1.18 %

Tables 19 and 20 present the allocation of the ACL by loan category, in both dollars and as a percentage of total loans and leases outstanding, as of the dates indicated:

Allocation of the Allowance for Credit Losses by Loan and Lease Category	December 31,				
	2020	2019	2018	2017	2016
(dollars in thousands)					
Commercial and industrial	\$ 24,711	\$ 28,975	\$ 34,501	\$ 34,006	\$ 33,129
Commercial real estate	58,123	22,325	19,725	18,044	18,448
Construction	10,039	4,844	5,813	6,817	4,513
Lease financing	3,298	424	432	611	847
<b>Total commercial</b>	<b>96,171</b>	56,568	60,471	59,478	56,937
Residential mortgage	40,461	29,303	33,525	32,585	32,058
Home equity line	7,163	9,876	11,381	10,267	11,378
<b>Total residential</b>	<b>47,624</b>	39,179	44,906	42,852	43,436
Consumer	64,659	34,644	35,813	31,249	28,388
Unallocated	—	139	528	3,674	6,733
<b>Total Allowance for Credit Losses for Loans and Leases</b>	<b>\$ 208,454</b>	<b>\$ 130,530</b>	<b>\$ 141,718</b>	<b>\$ 137,253</b>	<b>\$ 135,494</b>

**Allocation of the Allowance for Credit Losses by Loan and Lease Category (as a percentage of total loans and leases outstanding)**

**Table 20**

	December 31,									
	2020		2019		2018		2017		2016	
	Allocated ACL as % of loan or lease category	Loan category as % of total loans and leases	Allocated ACL as % of loan or lease category	Loan category as % of total loans and leases	Allocated ACL as % of loan or lease category	Loan category as % of total loans and leases	Allocated ACL as % of loan or lease category	Loan category as % of total loans and leases	Allocated ACL as % of loan or lease category	Loan category as % of total loans and leases
Commercial and industrial . . . . .	0.82 %	22.74 %	1.06 %	20.76 %	1.08 %	24.54 %	1.08 %	25.54 %	1.02 %	28.12 %
Commercial real estate . . . . .	1.71	25.55	0.64	26.22	0.66	22.87	0.68	21.73	0.79	20.34
Construction . . . . .	1.36	5.54	0.93	3.93	0.93	4.79	1.08	5.16	1.00	3.91
Lease financing . . . . .	1.34	1.85	0.21	1.53	0.29	1.13	0.37	1.34	0.47	1.56
Total commercial . . . . .	1.30	55.68	0.82	52.44	0.87	53.33	0.90	53.77	0.92	53.93
Residential mortgage . . . . .	1.10	27.78	0.78	28.53	0.95	26.98	1.01	26.28	1.10	25.37
Home equity line . . . . .	0.85	6.34	1.11	6.76	1.25	6.98	1.19	7.03	1.30	7.59
Total residential . . . . .	1.05	34.12	0.84	35.29	1.01	33.96	1.05	33.31	1.14	32.96
Consumer . . . . .	4.78	10.20	2.14	12.27	2.15	12.71	1.97	12.92	1.88	13.11
<b>Total . . . . .</b>	<b>1.57 %</b>	<b>100.00 %</b>	<b>0.99 %</b>	<b>100.00 %</b>	<b>1.08 %</b>	<b>100.00 %</b>	<b>1.12 %</b>	<b>100.00 %</b>	<b>1.18 %</b>	<b>100.00 %</b>

As of December 31, 2020, the ACL was \$208.5 million or 1.57% of total loans and leases outstanding, compared with an ACL of \$130.5 million or 0.99% of total loans and leases outstanding as of December 31, 2019. The level of the ACL was commensurate with the adverse impacts that COVID-19 is having on the Hawaii and global economy.

Net charge-offs of loans and leases were \$30.9 million or 0.23% of total average loans and leases for the year ended December 31, 2020 compared to \$25.0 million or 0.19% for 2019. Net charge-offs in our commercial lending portfolio were \$12.9 million for the year ended December 31, 2020 compared to net charge-offs of \$2.1 million for 2019. Net recoveries in our residential lending portfolio were \$0.3 million for the year ended December 31, 2020 compared to net recoveries of \$0.5 million for 2019. Our net recovery position in this portfolio segment is largely attributable to rising real estate prices in Hawaii. Net charge-offs in our consumer lending portfolio were \$18.3 million for the year ended December 31, 2020 compared to net charge-offs of \$23.4 million for 2019. Net charge-offs in our consumer portfolio segment include those related to credit card, automobile loans, installment loans and small business lines of credit and reflect the inherent risk associated with these loans.

Although we determine the amount of each component of the ACL separately, the ACL as a whole was considered appropriate by management as of December 31, 2020 and 2019 based on our ongoing analysis of estimated expected credit losses, credit risk profiles, economic conditions, coverage ratios and other relevant factors.

The increase in the ACL during year ended December 31, 2020 was primarily due to the adverse economic impact that COVID-19 is having and is expected to continue to have on the global, national and local economies. Business closures and the ripple effect it has had and will continue to have on unemployment filings is expected to impact the ability of our borrowers to continue to remain current on their loans and leases. As noted earlier, a significant number of our customers (primarily individuals and small businesses) have taken advantage of payment deferral programs in assisting them while they may be temporarily unemployed or while their businesses have closed. We continue to monitor the impact of COVID-19 on our tourism industry and the re-opening of the Hawaii economy under new guidelines. Once these measures are relaxed, we expect that local consumption of goods and services will begin to resume over an extended period of time. Although the State of Hawaii has begun to allow passengers from the U.S. mainland to bypass its mandatory 10-day self-quarantine requirement with an approved negative COVID-19 test within 72 hours prior to arrival in the state, the timing and extent of the return of air travel and the recovery of the Hawaii tourism industry is highly uncertain and is dependent upon the number of cases declining around the globe.

As of December 31, 2020, the higher allocation of our ACL to all of our portfolio segments is primarily due to expected credit losses related to COVID-19 and the impact it continues to have on the Hawaii economy, local businesses and our customers.

See “Note 5. Allowance for Credit Losses” in the notes to the consolidated financial statements included in Item 8. Financial Statements and Supplementary Data for more information on the ACL.

**Goodwill**

Goodwill was \$995.5 million as of both December 31, 2020 and 2019. Our goodwill originated from the acquisition of the Company by BNPP in December of 2001. Goodwill generated in that acquisition was recorded on the balance sheet of the Bank as a result of push down accounting treatment, and remains on our consolidated balance sheets.

The Company's policy is to assess goodwill for impairment at the reporting unit level on an annual basis or between annual assessments if a triggering event occurs or circumstances change that would more likely than not reduce the fair value of a reporting unit below its carrying amount. Impairment is the condition that exists when the carrying amount of a reporting unit exceeds its fair value. The Company performed its annual assessment of the criteria included in Accounting Standards Codification Topic 350, *Intangibles – Goodwill and Other*, and based on such assessment, the Company concluded that there was no impairment in our goodwill for the year ended December 31, 2020. Future events, including the ongoing impacts of the COVID-19 pandemic, that could cause a significant decline in our expected future cash flows or a significant adverse change in our business or the business climate may necessitate taking charges in future reporting periods related to the impairment of our goodwill.

### ***Other Assets***

Other assets were \$603.5 million as of December 31, 2020, an increase of \$112.9 million or 23% from December 31, 2019. This increase was primarily due to a \$66.4 million increase in interest rate swap agreements, a \$40.1 million increase in prepaid expenses, and a \$24.6 million increase in investments in affordable housing and other tax credit partnership interests. This was partially offset by an \$11.1 million decrease in current tax receivables and deferred tax assets.

### ***Deposits***

Deposits are the primary funding source for the Bank and are acquired from a broad base of local markets, including both individual and corporate customers. We obtain funds from depositors by offering a range of deposit types, including demand, savings, money market and time.

Table 21 presents the composition of our deposits as of December 31, 2020 and December 31, 2019:

<b>Deposits</b>	<b>December 31,</b>	
	<b>2020</b>	<b>2019</b>
(dollars in thousands)		
Demand .....	\$ 7,522,114	\$ 5,880,072
Savings .....	6,020,075	4,998,933
Money Market .....	3,337,236	3,055,832
Time .....	2,348,298	2,510,157
<b>Total Deposits<sup>(1)</sup></b> .....	<b>\$ 19,227,723</b>	<b>\$ 16,444,994</b>

<sup>(1)</sup> Public deposits were \$1.6 billion as of December 31, 2020, an increase of \$634.1 compared to December 31, 2019.

Total deposits were \$19.2 billion as of December 31, 2020, an increase of \$2.8 billion or 17% from December 31, 2019. The increase in deposit balances stemmed primarily from a \$1.6 billion increase in demand deposit balances and a \$629.7 million increase in public savings deposit balances. This was partially offset by a \$139.0 million or 7% decrease in non-public time deposit balances. We increased our liquidity position in anticipation of a surge in funding needs, primarily due to our participation in the PPP.

Table 22 presents the amount of time deposits of \$100,000 or more issued by the Company, further segregated by time remaining until maturity, as of December 31, 2020:

<b>(dollars in thousands)</b>	<b>December 31, 2020</b>		
	<b>Domestic</b>	<b>Foreign</b>	<b>Total</b>
Three months or less .....	\$ 509,469	\$ 49,155	\$ 558,624
Over three through six months .....	390,007	33,299	423,306
Over six through twelve months .....	422,563	43,630	466,193
Over twelve months .....	202,023	40,267	242,290
<b>Total</b> .....	<b>\$ 1,524,062</b>	<b>\$ 166,351</b>	<b>\$ 1,690,413</b>

### ***Short-term and Long-term Borrowings***

There were no short-term borrowings as of December 31, 2020, a decrease of \$400.0 million from December 31, 2019. The decrease was due to \$400.0 million in FHLB fixed-rate advances maturing during 2020.

Long-term borrowings were \$200.0 million as of both December 31, 2020 and 2019. The Company's long-term borrowings comprised \$200.0 million in FHLB fixed-rate advances with a weighted average interest rate of 2.73% and maturity dates ranging from 2023 to 2024. Long-term borrowings mature in excess of one year from the consolidated balance sheet date.

As of December 31, 2020 and 2019, the available remaining borrowing capacity with the FHLB was \$2.0 billion and \$1.7 billion, respectively. The FHLB fixed-rate advances and remaining borrowing capacity were secured by residential real estate loan collateral as of December 31, 2020 and 2019.

### ***Pension and Postretirement Plan Obligations***

We have a qualified noncontributory defined benefit pension plan, an unfunded supplemental executive retirement plan for certain key executives ("SERP"), a directors' retirement plan, a non-qualified pension plan for eligible directors and a postretirement benefit plan providing life insurance and healthcare benefits that we offer to our directors and employees, as applicable. The qualified noncontributory defined benefit pension plan, the SERP and the directors' retirement plan are all frozen plans to new participants. In March 2019, the Company's board of directors approved an amendment to the SERP to freeze the SERP, which became effective on July 1, 2019. As a result of the amendment, since the effective date, there have not been any, and there will be no, new accruals of benefits, including service accruals. Existing benefits under the SERP, as of the effective date of the amendment described above, will otherwise continue in accordance with the terms of the SERP. To calculate annual pension costs, we use the following key variables: (1) size of the employee population, length of service and estimated compensation increases; (2) actuarial assumptions and estimates; (3) expected long-term rate of return on plan assets; and (4) discount rate.

Pension and postretirement benefit plan obligations, net of pension plan assets, were \$127.1 million as of December 31, 2020, an increase of \$5.2 million or 4% from December 31, 2019. The balance as of December 31, 2020 included retirement benefits payable of \$143.4 million for the Company's underfunded plans, partially offset by pension plan assets for overfunded plans, recorded as a component of other assets on the consolidated balance sheets, of \$16.2 million.

See "Note 15. Benefit Plans" in the notes to the consolidated financial statements included in Item 8. Financial Statements and Supplementary Data for more information on our pension and postretirement benefit plans.

### ***Foreign Activities***

Cross-border outstandings are defined as loans (including accrued interest), acceptances, interest-bearing deposits with other banks, other interest-bearing investments and any other monetary assets which are denominated in dollars or other non-local currency. As of December 31, 2020, there were no aggregate cross-border outstandings in countries which amounted to 0.75% to 1% of our total consolidated assets. As of December 31, 2019 and 2018, aggregate cross-border outstandings in countries which amounted to 0.75% to 1% of our total consolidated assets totaled approximately \$174.7 million and \$186.3 million, respectively, to Japan and \$162.1 million and nil, respectively, to Canada. There were no cross-border outstandings in excess of 1% of our total consolidated assets.

### **Capital**

The Company and the Bank are subject to the Capital Rules, which implemented the Basel Committee on Banking Supervision's December 2010 final capital framework for strengthening international capital standards, known as Basel III, and various provisions of the Dodd-Frank Wall Street Reform and Consumer Protection Act. The Capital Rules require bank holding companies and their bank subsidiaries to maintain substantially more capital than previously required, with a greater emphasis on common equity. The Capital Rules, among other things, (i) impose a capital measure called CET1, (ii) specify that Tier 1 capital consists of CET1 and "Additional Tier 1 capital" instruments meeting specified requirements, (iii) define CET1 narrowly by requiring that most deductions/adjustments to regulatory capital measures be made to CET1 and not to the other components of capital and (iv) expand the scope of the deductions/adjustments to capital as compared to existing regulations.

The Capital Rules also require a 2.5% capital conservation buffer designed to absorb losses during periods of economic stress. The capital conservation buffer is composed entirely of CET1, on top of these minimum risk weighted asset ratios, effectively resulting in minimum ratios of (i) 7% CET1 to risk-weighted assets, (ii) 8.5% Tier 1 capital to risk-weighted assets, and (iii) 10.5% total capital to risk-weighted assets.

As of December 31, 2020, our capital levels remained characterized as “well capitalized” under the Capital Rules. Our regulatory capital ratios, calculated in accordance with the Capital Rules, are presented in Table 23 below. There have been no conditions or events since December 31, 2020 that management believes have changed either the Company’s or the Bank’s capital classifications.

<b>Regulatory Capital</b>	<b>Table 23</b>	
(dollars in thousands)	<b>December 31, 2020</b>	<b>December 31, 2019</b>
Stockholders' Equity .....	<b>\$ 2,744,104</b>	\$ 2,640,258
Less:		
Goodwill .....	<b>995,492</b>	995,492
Accumulated other comprehensive income (loss), net. ....	<b>31,604</b>	(31,749)
Common Equity Tier 1 Capital and Tier 1 Capital .....	<b>\$ 1,717,008</b>	\$ 1,676,515
Add:		
Qualifying allowance for credit losses and reserve for unfunded commitments . . .	<b>172,950</b>	131,130
Total Capital .....	<b>\$ 1,889,958</b>	\$ 1,807,645
Risk-Weighted Assets .....	<b>\$ 13,769,885</b>	\$ 14,110,799
 <b>Key Regulatory Capital Ratios</b>		
Common Equity Tier 1 Capital Ratio .....	<b>12.47 %</b>	11.88 %
Tier 1 Capital Ratio .....	<b>12.47 %</b>	11.88 %
Total Capital Ratio .....	<b>13.73 %</b>	12.81 %
Tier 1 Leverage Ratio .....	<b>8.00 %</b>	8.79 %

Total stockholders’ equity was \$2.7 billion as of December 31, 2020, an increase of \$103.8 million or 4% from December 31, 2019. The increase in stockholders’ equity was primarily due to earnings for the year ended December 31, 2020 of \$185.8 million and a net gain in the fair value of our investment securities of \$67.0 million. This was partially offset by dividends declared and paid to the Company’s stockholders of \$135.1 million, the cumulative effect adjustment of a change in accounting principle of \$12.5 million and common stock repurchased of \$5.0 million.

In January 2020, the Company announced a stock repurchase program for up to \$80.0 million of its outstanding common stock during 2020. Under this plan, the Company repurchased 217,759 shares at a total cost of approximately \$5.0 million during the first quarter of 2020. In April 2020, the Company’s Board of Directors voted to suspend the stock repurchase program. In February 2021, the Company announced a stock repurchase program for up to \$75.0 million of its outstanding common stock during 2021. The timing and amount of stock repurchases, if any, are influenced by various internal and external factors.

In January 2021, the Company’s Board of Directors declared a quarterly cash dividend of \$0.26 per share on our outstanding shares. The dividend is to be paid on March 5, 2021 to shareholders of record at the close of business on February 22, 2021.

## **Off-Balance Sheet Arrangements and Guarantees**

### ***Off-Balance Sheet Arrangements***

We hold interests in several unconsolidated variable interest entities (“VIEs”). These unconsolidated VIEs are primarily low-income housing tax credit investments in partnerships and limited liability companies. Variable interests are defined as contractual ownership or other interests in an entity that change with fluctuations in an entity’s net asset value. The primary beneficiary consolidates the VIE. Based on our analysis, we have determined that the Company is not the primary beneficiary of these entities. As a result, we do not consolidate these VIEs.

## *Guarantees*

We sell residential mortgage loans in the secondary market primarily to Fannie Mae or Freddie Mac. The agreements under which we sell residential mortgage loans to Fannie Mae or Freddie Mac contain provisions that include various representations and warranties regarding the origination and characteristics of the residential mortgage loans. Although the specific representations and warranties vary among investors, insurance or guarantee agreements, they typically cover: ownership of the loan; validity of the lien securing the loan; the absence of delinquent taxes or liens against the property securing the loan; compliance with loan criteria set forth in the applicable agreement; compliance with applicable federal, state, and local laws; and other matters. As of December 31, 2020 and 2019, the unpaid principal balance of our portfolio of residential mortgage loans sold was \$2.2 billion and \$2.3 billion, respectively. The agreements under which we sell residential mortgage loans require delivery of various documents to the investor or its document custodian. Although these loans are primarily sold on a non-recourse basis, we may be obligated to repurchase residential mortgage loans or reimburse investors for losses incurred if a loan review reveals that underwriting and documentation standards were potentially not met in the origination of those loans. Upon receipt of a repurchase request, we work with investors to arrive at a mutually agreeable resolution. Repurchase demands are typically reviewed on an individual loan by loan basis to validate the claims made by the investor to determine if a contractually required repurchase event has occurred. We manage the risk associated with potential repurchases or other forms of settlement through our underwriting and quality assurance practices and by servicing mortgage loans to meet investor and secondary market standards. For the year ended December 31, 2020, there were two repurchases of residential mortgage loans of \$0.8 million and one pending repurchase request of a residential mortgage loan of \$0.3 million.

In addition to servicing loans in our portfolio, substantially all of the loans we sell to investors are sold with servicing rights retained. We also service loans originated by other mortgage loan originators. As servicer, our primary duties are to: (1) collect payments due from borrowers; (2) advance certain delinquent payments of principal and interest; (3) maintain and administer any hazard, title, or primary mortgage insurance policies relating to the mortgage loans; (4) maintain any required escrow accounts for payment of taxes and insurance and administer escrow payments; and (5) foreclose on defaulted mortgage loans, or loan modifications or short sales. Each agreement under which we act as servicer generally specifies a standard of responsibility for actions taken by the Company in such capacity and provides protection against expenses and liabilities incurred by the Company when acting in compliance with the respective servicing agreements. However, if we commit a material breach of obligations as servicer, we may be subject to termination if the breach is not cured within a specified period following notice. The standards governing servicing and the possible remedies for violations of such standards vary by investor. These standards and remedies are determined by servicing guides issued by the investors as well as the contract provisions established between the investors and the Company. Remedies could include repurchase of an affected loan. For the year ended December 31, 2020, we had no repurchase requests related to loan servicing activities, nor were there any pending repurchase requests as of December 31, 2020.

Although to date repurchase requests related to representation and warranty provisions and servicing activities have been limited, it is possible that requests to repurchase mortgage loans may increase in frequency as investors more aggressively pursue all means of recovering losses on their purchased loans. However, as of December 31, 2020, management believes that this exposure is not material due to the historical level of repurchase requests and loss trends and thus has not established a liability for losses related to mortgage loan repurchases. As of December 31, 2020, 97% of our residential mortgage loans serviced for investors were current. We maintain ongoing communications with investors and continue to evaluate this exposure by monitoring the level and number of repurchase requests as well as the delinquency rates in loans sold to investors.

## Contractual Obligations

Our contractual obligations as of December 31, 2020 were as follows:

<b>Contractual Obligations</b>	<b>Table 24</b>				
(dollars in thousands)	<b>Less Than One Year</b>	<b>1 - 3 Years</b>	<b>4 - 5 Years</b>	<b>After 5 Years</b>	<b>Total</b>
<b>Contractual Obligations</b>					
Time certificates of deposits . . . . .	<b>\$ 1,889,975</b>	<b>\$ 327,474</b>	<b>\$ 130,588</b>	<b>\$ 261</b>	<b>\$ 2,348,298</b>
Long-term borrowings <sup>(1)</sup> . . . . .	<b>10</b>	<b>100,000</b>	<b>100,000</b>	<b>—</b>	<b>200,010</b>
Noncancelable operating leases . . . . .	<b>8,928</b>	<b>10,167</b>	<b>6,538</b>	<b>42,746</b>	<b>68,379</b>
Postretirement benefit contributions . . . . .	<b>1,227</b>	<b>2,736</b>	<b>2,984</b>	<b>7,960</b>	<b>14,907</b>
Purchase obligations . . . . .	<b>45,653</b>	<b>35,410</b>	<b>28,186</b>	<b>9,870</b>	<b>119,119</b>
Affordable housing commitments . . . . .	<b>67,192</b>	<b>21,130</b>	<b>162</b>	<b>542</b>	<b>89,026</b>
<b>Total Contractual Obligations</b> . . . . .	<b>\$ 2,012,985</b>	<b>\$ 496,917</b>	<b>\$ 268,458</b>	<b>\$ 61,379</b>	<b>\$ 2,839,739</b>

<sup>(1)</sup> Amounts include the Company's finance lease obligation.

Commitments to extend credit, standby letters of credit and commercial letters of credit do not necessarily represent future cash requirements in that these commitments often expire without being drawn upon; therefore, these items are not included in the table above. Purchase obligations arise from agreements to purchase goods or services that are enforceable and legally binding. Other contracts included in purchase obligations primarily consist of service agreements for various systems and applications supporting bank operations. Postretirement benefit contributions represent the minimum expected contribution to the postretirement benefit plan. Actual contributions may differ from these estimates.

Our liability for unrecognized tax benefits ("UTBs") as of December 31, 2020 and 2019 were \$154.5 million and \$149.0 million, respectively. The increase in UTB was primarily due to additions related to previously identified tax positions. We are unable to reasonably estimate the period of cash settlement with the respective taxing authority. As a result, our liability for UTBs is not disclosed in the table above.

See the discussion of credit, lease and other contractual commitments in "Note 4. Loans and Leases" and "Note 18. Commitments and Contingent Liabilities" in the notes to the consolidated financial statements included Item 8. Financial Statements and Supplementary Data.

## Critical Accounting Policies

Our consolidated financial statements were prepared in accordance with GAAP and follow general practices within the industries in which we operate. The most significant accounting policies we follow are presented in "Note 1. Organization and Summary of Significant Accounting Policies" in the notes to the consolidated financial statements included in Item 8. Financial Statements and Supplementary Data. Application of these principles requires us to make estimates, assumptions and judgments that affect the amounts reported in the consolidated financial statements and accompanying notes. Most accounting policies are not considered by management to be critical accounting policies. Several factors are considered in determining whether or not a policy is critical in the preparation of the consolidated financial statements. These factors include among other things, whether the policy requires management to make difficult, subjective and complex judgments about matters that are inherently uncertain and because it is likely that materially different amounts would be reported under different conditions or using different assumptions. The accounting policies which we believe to be most critical in preparing our consolidated financial statements are those that are related to the determination of the ACL, goodwill, fair value estimates, pension and postretirement benefit obligations and income taxes.

### *Allowance for Credit Losses*

Management's evaluation of the adequacy of the ACL is often the most critical of accounting estimates for a financial institution. Our determination of the amount of the ACL is a critical accounting estimate as it requires significant reliance on the accuracy of credit risk ratings on individual borrowers, the use of estimates and significant judgment as to the amount and timing of expected future cash flows on impaired loans, significant reliance on estimated loss rates on portfolios and consideration of our evaluation of macro-economic factors and trends. While our methodology in establishing the ACL attributes portions of the ACL to the commercial, residential real estate and consumer portfolio segments, the entire ACL is available to absorb credit losses in the total loan and lease portfolio.

The ACL is a valuation account that is deducted from the amortized cost basis of loans and leases to present the net amount expected to be collected from loans and leases. Loans and leases are charged-off against the ACL when management believes the uncollectibility of a loan or lease balance is confirmed. Expected recoveries do not exceed the aggregate of amounts previously charged-off and expected to be charged-off. Changes in the ACL and, therefore, in the related Provision, can materially affect net income. In applying the judgment and review required to determine the ACL, management considers changes in economic conditions, customer behavior, and collateral value, among other factors. From time to time, economic factors or business decisions may affect the composition and mix of the loan and lease portfolio, causing management to increase or decrease the ACL.

The following are some of the significant judgments and inherent limitations which affect the estimate of the ACL:

- **The Accuracy of Internal Credit Risk Ratings, Monitoring of Loans Past Due and Delinquency Trends.** The ACL related to our commercial portfolio segment is generally most sensitive to the accuracy of internal credit risk ratings assigned to each borrower. Commercial loan risk ratings are evaluated based on each situation by experienced senior credit officers and are subject to periodic review by an independent internal team of credit specialists.
- **Data.** We have applied considerable judgments about the sufficiency and applicability of our internal data to provide an accurate view of historical loss information. For each of our portfolio segments we have examined between 8 and 12 years of historical data. For many of our residential real estate and consumer loan classes, we have assumed that the historical loss period observed is sufficient to capture a full credit loss cycle and that the credit loss exposures observed over this historical loss period are representative of those for which we will be making estimates of future expected credit losses under CECL. In making this assumption, we have relied on the fact that the historical loss period incorporated the most recent observed recessionary period as well as the subsequent period of sustained recovery and growth.
- **Reasonable and Supportable Forecast Period.** For contractual periods which extend beyond the one-year reasonable and supportable forecast period, management elected an immediate reversion to the mean approach. Management will continue to assess whether a one-year reasonable and supportable forecast period is appropriate. Changes to the economic environment and uncertainty with regards to the timing and extent of an economic recovery may result in management decreasing or increasing the current reasonable and supportable forecast period.
- **Economic Adjustments over the Reasonable and Supportable Forecast Period.** The Company's economic forecast team meets at least quarterly to discuss the economic outlook over the reasonable and supportable forecast period and determines whether economic adjustments should be applied in estimating the total ACL. The adjustments could be attributable to forecasted levels of local and national employment, visitor arrivals and spending, interest rates and real estate prices. Various economic forecasts ranging from mild, medium to severe are evaluated to forecast losses over the reasonable and supportable forecast period. Such adjustments are highly subjective and are a result of significant management judgment.
- **Qualitative Adjustments.** For risks not captured in the long-run default rates or in the economic forecast over the reasonable and supportable forecast period, the Company applies segment level dollar adjustments. These adjustments are estimated based on the best information available as of the reporting date and may include, as appropriate, adjustments for model limitations, regulatory determinants, overlays for natural disasters, and other events such as the COVID-19 pandemic.

- **Identification and Measurement of Individually Assessed Loans, including Loans Modified in a TDR.** Our experienced senior credit officers may consider a loan impaired based on their evaluation of current information and events, including loans modified in a TDR. The measurement of impairment is typically based on an analysis of the present value of expected future cash flows. The development of these expectations requires significant management judgment and estimation.

See “Note 5. Allowance for Credit Losses” in the notes to the consolidated financial statements included in Item 8. Financial Statement and Supplementary Data and “Analysis of Financial Condition — Allowance for Credit Losses” for more information on the ACL.

### ***Goodwill***

Goodwill represents the cost of acquired businesses in excess of the fair value of the net assets acquired. The Company’s policy is to assess goodwill for impairment at the reporting unit level on an annual basis at December 31 or between annual assessments if a triggering event occurs or circumstances change that would more likely than not reduce the fair value of a reporting unit below its carrying amount. Goodwill is tested for impairment by comparing the estimated fair value of each reporting unit with its carrying amount. Impairment is the condition that exists when the carrying amount of a reporting unit exceeds its fair value, and an impairment loss would be recognized in an amount equal to that excess. Subsequent reversals of goodwill impairment are prohibited.

The fair value of our reporting units is estimated using valuation methods based on the market and income approaches:

- The market approach involves the calculation of valuation multiples of comparable public companies (e.g., based on market capitalization, net income, book equity and tangible book equity). Because the initial fair value determined under the market approach represents a noncontrolling interest, a control premium is applied to arrive at the estimated fair value on a controlling basis. The key assumptions with respect to this method are the selected multiples and control premium.
- The income approach uses a discounted cash flow (DCF) method to value a company on a going concern basis. The DCF method is based on the present value of (1) multi-period projections of free cash flows and (2) a terminal value. The sum of the present value of the cash flows from the discrete period and the present value of the terminal value represents the fair value of the reporting unit under the income approach. The projected cash flows and terminal value are converted to present value through applying a discount rate. The key assumptions with respect to this method are the determination of the free cash flows, discount rate and terminal value.

The Company performed its annual quantitative impairment test in accordance with Accounting Standards Codification Topic 350, *Intangibles – Goodwill and Other*, and based on such assessment, the Company concluded that there was no impairment in our goodwill for the year ended December 31, 2020.

Estimating the fair value of a reporting unit requires significant judgment and often involves the use of estimates and assumptions that could have a significant effect on whether or not an impairment charge is recorded and the magnitude of such a charge. Changes in these factors, as well as downturns in economic or business conditions, including the ongoing impacts of the COVID-19 pandemic, could have a significant adverse impact on the fair value of our reporting units in relation to their carrying amounts and could necessitate taking charges in future reporting periods related to the impairment of our goodwill.

See “Note 7. Other Assets” in the notes to the consolidated financial statements included in Item 8. Financial Statements and Supplementary Data for more information on goodwill.

## *Fair Value Measurements*

Fair value is the price that would be received to sell an asset or paid to transfer a liability in the principal or most advantageous market for an asset or liability in an orderly transaction between market participants at the measurement date. The degree of management judgment involved in determining the fair value of a financial instrument is dependent upon the availability of quoted market prices or observable market inputs. For financial instruments that are traded actively and have quoted market prices or observable market inputs, there is minimal subjectivity involved in measuring fair value. However, when quoted market prices or observable market inputs are not fully available, significant management judgment may be necessary to estimate fair value. In developing our fair value measurements, we maximize the use of observable inputs and minimize the use of unobservable inputs.

The fair value hierarchy defines Level 1 valuations as those based on quoted prices, unadjusted, for identical instruments traded in active markets. Level 2 valuations are those based on quoted prices for similar instruments in active markets, quoted prices for identical or similar instruments in markets that are not active or model-based valuation techniques for which all significant assumptions are observable in the market. Level 3 valuations are based on model-based techniques that use at least one significant assumption not observable in the market, or significant management judgment or estimation, some of which may be internally developed.

Financial assets that are recorded at fair value on a recurring basis include available for sale investment securities, and derivative financial instruments. As of December 31, 2020 and 2019, \$6.2 billion or 27% and \$4.1 billion or 21%, respectively, of our total assets consisted of financial assets recorded at fair value on a recurring basis and most of these financial assets consisted of available for sale investment securities measured using information from a third-party pricing service. These investments in debt securities and mortgage backed securities were classified in Level 2 of the fair value hierarchy. Financial liabilities that were recorded at fair value on a recurring basis were comprised of derivative financial instruments. As of December 31, 2020 and 2019, \$5.8 million or less than 1% and \$4.9 million or less than 1%, respectively, of our total liabilities, consisted of financial liabilities recorded at fair value on a recurring basis. As of December 31, 2020 and 2019, \$1.3 million and \$0.7 million, respectively, was classified in Level 2 of the fair value hierarchy and \$4.6 million and \$4.2 million, respectively, was classified in Level 3 of the fair value hierarchy. As of December 31, 2020 and 2019, the liability which was classified in Level 3 of the fair value hierarchy was related to the sale of our Visa Class B restricted shares in 2016. We recorded a derivative liability which requires payment to the buyer of the Visa Class B restricted shares in the event Visa further reduces the conversion rate to its publicly traded Visa Class A shares.

Our third-party pricing service makes no representations or warranties that the pricing data provided to us is complete or free from errors, omissions or defects. As a result, we have processes in place to monitor and periodically review the information provided to us by our third-party pricing service:

- (1) Our third-party pricing service provides us with documentation by asset class of inputs and methodologies used to value securities. We review this documentation to evaluate the inputs and valuation methodologies used to place securities into the appropriate level of the fair value hierarchy. This documentation is periodically updated by our third-party pricing service. Accordingly, transfers of securities within the fair value hierarchy are made if deemed necessary. During the year ended December 31, 2020, there were no transfers of securities within the fair value hierarchy.
- (2) On a monthly basis, management reviews the pricing information received from our third-party pricing service. This review process includes a comparison to non-binding third-party broker quotes, as well as a review of market related conditions impacting the information provided by our third-party pricing service. We also identify investment securities which may have traded in illiquid or inactive markets by identifying instances of a significant decrease in the volume or frequency of trades relative to historic levels, as well as instances of a significant widening of the bid ask spread in the brokered markets. As of December 31, 2020, management did not make adjustments to prices provided by our third-party pricing service as a result of illiquid or inactive markets.
- (3) On an annual basis, to the extent available, we obtain and review independent auditor's reports from our third-party pricing service related to controls placed in operation and tests of operating effectiveness. We did not note any significant control deficiencies in our review of the independent auditors' reports related to services rendered by our third-party pricing service.

- (4) Our third-party pricing service has also established processes for us to submit inquiries regarding quoted prices. Periodically, we will challenge the quoted prices provided by our third-party pricing service. Our third-party pricing service will review the inputs to the evaluation in light of the new market data presented by us. Our third-party pricing service may then affirm the original quoted price or may update the evaluation on a going forward basis.

Based on the composition of our investment securities portfolio, we believe that we have developed appropriate internal controls and performed appropriate due diligence procedures to prevent or detect material misstatements by our third-party pricing service. See “Note 22. Fair Value” in the notes to the consolidated financial statements included in Item 8. Financial Statements and Supplementary Data for more information on our use of fair value estimates.

### ***Pension and Postretirement Benefit Obligations***

We use the following key variables to calculate annual pension costs: (1) size of the employee population, length of service and estimated compensation increases; (2) actuarial assumptions and estimates; (3) expected long-term rate of return on plan assets; and (4) discount rate. Pension cost is directly affected by the number of employees eligible for pension benefits and their estimated compensation increases. To calculate estimated compensation increases, management reviews our salary increases each year and compares this data with industry information. For all pension and postretirement plan calculations, we use a measurement date of December 31.

The expected long-term rate of return was based on a calculated rate of return from average rates of return on various asset classes over a 20-year historical time horizon. Using long-term historical data allows the Company to capture multiple economic environments, which management believes is relevant when using historical returns. Net actuarial gains or losses that exceed a 5% corridor of the greater of the projected benefit obligation or the fair value of plan assets as of the beginning of the year are amortized from accumulated other comprehensive income into net periodic pension cost on a straight-line basis over five years.

In estimating the projected benefit obligation, an independent actuary bases assumptions on factors such as mortality rate, turnover rate, retirement rate, disability rate and other assumptions related to the population of individuals in the pension plan. If significant actuarial gains or losses occur, the actuary reviews the demographic and economic assumptions with management, at which time the Company considers revising these assumptions based on actual results.

Our determination of the pension and postretirement benefit plan obligations and net periodic benefit cost is a critical accounting estimate as it requires the use of estimates and judgment related to the amount and timing of expected future cash outflows for benefit payments and cash inflows for maturities and return on plan assets. Changes in estimates and assumptions related to mortality rates and future health care costs could also have a material impact to our financial condition or results of operations. The discount rate assumption is used to determine the present value of future benefit obligations and the net periodic benefit cost. The discount rate assumption used to value the present value of future benefit obligations as of each year end is the rate used to determine the net periodic benefit cost for the following year.

See “Note 15. Benefit Plans” in the notes to the consolidated financial statements included in Item 8. Financial Statements and Supplementary Data for more information on pension and postretirement benefit plan obligations.

### ***Income Taxes***

In estimating income taxes payable or receivable, we assess the relative merits and risks of the appropriate tax treatment considering statutory, judicial and regulatory guidance in the context of each tax position. Accordingly, previously estimated liabilities are regularly reevaluated and adjusted through the provision for income taxes. Changes in the estimate of income taxes payable or receivable occur periodically due to changes in tax rates, interpretations of tax law, the status of examinations being conducted by various taxing authorities, the expiration of statutes of limitations and newly enacted statutory, judicial and regulatory guidance that impact the relative merits and risks of each tax position. These changes, when they occur, may affect the provision for income taxes as well as current and deferred income taxes, and may be significant to our consolidated statements of income and balance sheets.

Management's determination of the realization of net deferred tax assets is based upon management's judgment of various future events and uncertainties, including the timing and amount of future income, as well as the implementation of various tax planning strategies to maximize realization of the deferred tax assets. A valuation allowance is provided when it is more likely than not that some portion of the deferred tax asset will not be realized.

We are also required to record a liability for UTBs for the entire amount of a tax benefit taken in a prior or future income tax return when we determine that a tax position has a less than 50% likelihood of being accepted by the taxing authority. As of December 31, 2020 and 2019, our liabilities for UTBs were \$154.5 million and \$149.0 million, respectively. See "Note 16. Income Taxes" in the notes to the consolidated financial statements included in Item 8. Financial Statements and Supplementary Data for more information on income taxes.

### **Future Application of Accounting Pronouncements**

For a discussion of the expected impact of accounting pronouncements recently issued but not adopted by us as of December 31, 2020, see "Note 1. Organization and Summary of Significant Accounting Policies — Recent Accounting Pronouncements" in the notes to the consolidated financial statements included in Item 8. Financial Statements and Supplementary Data for more information.

### **Risk Governance and Quantitative and Qualitative Disclosures About Market Risk**

Managing risk is an essential part of successfully operating our business. Management believes that the most prominent risk exposures for the Company are credit risk, market risk, liquidity risk management, capital management and operational risk. See "Analysis of Financial Condition — Liquidity" and "—Capital" sections of this MD&A for further discussions of liquidity risk management and capital management, respectively.

#### ***Credit Risk***

Credit risk is the risk that borrowers or counterparties will be unable or unwilling to repay their obligations in accordance with the underlying contractual terms. We manage and control credit risk in the loan and lease portfolio by adhering to well-defined underwriting criteria and account administration standards established by management. Written credit policies document underwriting standards, approval levels, exposure limits and other limits or standards deemed necessary and prudent. Portfolio diversification at the obligor, industry, product, and/or geographic location levels is actively managed to mitigate concentration risk. In addition, credit risk management includes an independent credit review process that assesses compliance with commercial, real estate and consumer credit policies, risk ratings and other critical credit information. In addition to implementing risk management practices that are based upon established and sound lending practices, we adhere to sound credit principles. We understand and evaluate our customers' borrowing needs and capacity to repay, in conjunction with their character and history.

Management has identified three categories of loans that we use to develop our systematic methodology to determine the ACL: commercial, residential and consumer.

Commercial lending is further categorized into four distinct classes based on characteristics relating to the borrower, transaction and collateral. These classes are: commercial and industrial, commercial real estate, construction and lease financing. Commercial and industrial loans are primarily for the purpose of financing equipment acquisition, expansion, working capital and other general business purposes by medium to larger Hawaii based corporations, as well as U.S. mainland and international companies. Commercial and industrial loans are typically secured by non-real estate assets whereby the collateral is trading assets, enterprise value or inventory. As with many of our customers, our commercial and industrial loan customers are heavily dependent on tourism, government expenditures and real estate values. Commercial real estate loans are secured by real estate, including but not limited to structures and facilities to support activities designated as retail, health care, general office space, warehouse and industrial space. Our Bank's underwriting policy generally requires that net cash flows from the property be sufficient to service the debt while still maintaining an appropriate amount of reserves. Commercial real estate loans in Hawaii are characterized by having a limited supply of real estate at commercially attractive locations, long delivery time frames for development and high interest rate sensitivity. Our construction lending portfolio consists primarily of land loans, single family and condominium development loans. Financing of construction loans is subject to a high degree of credit risk given the long delivery time frames for such projects. Construction lending activities are underwritten on a project financing basis whereby the cash flows or lease rents from the underlying real estate collateral or the sale of the finished inventory is the primary source of

repayment. Market feasibility analysis is typically performed by assessing market comparables, market conditions and demand in the specific lending area and general community. We require presales of finished inventory prior to loan funding. However, because this analysis is typically performed on a forward-looking basis, real estate construction projects typically present a higher risk profile in our lending activities. Lease financing activities include commercial single investor leases and leveraged leases used to purchase items ranging from computer equipment to transportation equipment. Underwriting of new leasing arrangements typically includes analyzing customer cash flows, evaluating secondary sources of repayment, such as the value of the leased asset, the guarantors' net cash flows as well as other credit enhancements provided by the lessee.

Residential lending is further categorized into the following classes: residential mortgages (loans secured by 1-4 family residential properties and home equity loans) and home equity lines of credit. Our Bank's underwriting standards typically require LTV ratios of not more than 80%, although higher levels are permitted with accompanying mortgage insurance. First mortgage loans secured by residential properties generally carry a moderate level of credit risk, with an average loan size of approximately \$359,000. Residential mortgage loan production is added to our loan portfolio or is sold in the secondary market, based on management's evaluation of our liquidity, capital and loan portfolio mix as well as market conditions. Changes in interest rates, the economic environment and other market factors have impacted, and will likely continue to impact, the marketability and value of collateral and the financial condition of our borrowers which impacts the level of credit risk inherent in this portfolio, although we remain in a supply constrained housing environment in Hawaii. Geographic concentrations exist for this portfolio as nearly all residential mortgage loans and home equity lines of credit are for residences located in Hawaii, Guam or Saipan. These island locales are susceptible to a wide array of potential natural disasters including, but not limited to, hurricanes, floods, tsunamis and earthquakes. We offer home equity lines of credit with variable rates; fixed rate lock options may be available post-closing. All lines are underwritten at 2% over the fully indexed rate. Our procedures for underwriting home equity lines of credit include an assessment of an applicant's overall financial capacity and repayment ability. Decisions are primarily based on repayment ability via debt-to-income ratios, LTV ratios and an evaluation of credit history.

Consumer lending is further categorized into the following classes of loans: credit cards, automobile loans and other consumer-related installment loans. Consumer loans are either unsecured or secured by the borrower's personal assets. The average loan size is generally small and risk is diversified among many borrowers. We offer a wide array of credit cards for business and personal use. In general, our customers are attracted to our credit card offerings on the basis of price, credit limit, reward programs and other product features. Credit card underwriting decisions are generally based on repayment ability of our borrower via DTI ratios, credit bureau information, including payment history, debt burden and credit scores, such as FICO, and analysis of financial capacity. Automobile lending activities include loans and leases secured by new or used automobiles. We originate the majority of our automobile loans and leases on an indirect basis through selected dealerships. Our procedures for underwriting automobile loans include an assessment of an applicant's overall financial capacity and repayment ability, credit history and the ability to meet existing obligations and payments on the proposed loan or lease. Although an applicant's creditworthiness is the primary consideration, the underwriting process also includes a comparison of the value of the collateral security to the proposed loan amount. We require borrowers to maintain full coverage automobile insurance on automobile loans and leases, with the Bank listed as either the loss payee or additional insured. Installment loans consist of open and closed end facilities for personal and household purchases. We seek to maintain reasonable levels of risk in installment lending by following prudent underwriting guidelines which include an evaluation of personal credit history and cash flow.

In addition to geographic concentration risk, we also monitor our exposure to industry risk. While the Bank, our customers and our results of operations could be adversely impacted by events affecting the tourism industry, we also monitor our other industry exposures, including, but not limited to, our exposures in the oil, gas and energy industries. As of December 31, 2020 and 2019, we did not have material exposures to customers in the oil, gas and energy industries.

### ***Market Risk***

Market risk is the potential of loss arising from changes in interest rates, foreign exchange rates, equity prices and commodity prices, including the correlation among these factors and their volatility. When the value of an instrument is tied to such external factors, the holder faces market risk. We are exposed to market risk primarily from interest rate risk, which is defined as the risk of loss of net interest income or net interest margin because of changes in interest rates.

The potential cash flows, sales or replacement value of many of our assets and liabilities, especially those that earn or pay interest, are sensitive to changes in the general level of interest rates. In the banking industry, changes in interest rates can significantly impact earnings and the safety and soundness of an entity.

Interest rate risk arises primarily from our core business activities of extending loans and accepting deposits. This occurs when our interest earning loans and interest-bearing deposits mature or reprice at different times, on a different basis or in unequal amounts. Interest rates may also affect loan demand, credit losses, mortgage origination volume, prepayment speeds and other items affecting earnings.

Many factors affect our exposure to changes in interest rates, such as general economic and financial conditions, customer preferences, historical pricing relationships and repricing characteristics of financial instruments. Our earnings are affected not only by general economic conditions, but also by the monetary and fiscal policies of the United States and its agencies, particularly the Federal Reserve. The monetary policies of the Federal Reserve can influence the overall growth of loans, investment securities and deposits and the level of interest rates earned on assets and paid for liabilities.

### **Market Risk Measurement**

We primarily use net interest income simulation analysis to measure and analyze interest rate risk. We run various hypothetical interest rate scenarios and compare these results against a measured base case scenario. Our net interest income simulation analysis incorporates various assumptions, which we believe are reasonable but which may have a significant impact on results. These assumptions include: (1) the timing of changes in interest rates, (2) shifts or rotations in the yield curve, (3) re-pricing characteristics for market rate sensitive instruments on and off-balance sheet, (4) differing sensitivities of financial instruments due to differing underlying rate indices and (5) varying loan prepayment speeds for different interest rate scenarios. Because of limitations inherent in any approach used to measure interest rate risk, simulation results are not intended as a forecast of the actual effect of a change in market interest rates on our results but rather as a means to better plan and execute appropriate asset liability management strategies to manage our interest rate risk.

Table 25 presents, for the twelve months subsequent to December 31, 2020 and 2019, an estimate of the changes in net interest income that would result from ramps (gradual changes) and shocks (immediate changes) in market interest rates, moving in a parallel fashion over the entire yield curve, relative to the measured base case scenario. Ramp scenarios assume interest rates move gradually in parallel across the yield curve relative to the base case scenario. Shock scenarios assume an immediate and sustained parallel shift in interest rates across the entire yield curve, relative to the base case scenario. The base case scenario assumes that the balance sheet and interest rates are generally unchanged. We evaluate the sensitivity by using a static forecast, where the balance sheets as of December 31, 2020 and 2019 are held constant.

	<b>Table 25</b>	
	<b>Static Forecast</b>	<b>Static Forecast</b>
	<b>December 31, 2020</b>	<b>December 31, 2019</b>
<b>Net Interest Income Sensitivity Profile - Estimated Percentage Change Over 12 Months</b>		
<b>Ramp Change in Interest Rates (basis points)</b>		
+100 .....	<b>6.4 %</b>	4.0 %
+50 .....	<b>3.2</b>	1.9
(50) .....	<b>(1.7)</b>	(2.3)
(100) .....	<b>(2.5)</b>	(4.4)
<b>Immediate Change in Interest Rates (basis points)</b>		
+100 .....	<b>12.4 %</b>	8.9 %
+50 .....	<b>6.3</b>	4.4
(50) .....	<b>(3.0)</b>	(4.9)
(100) .....	<b>(4.4)</b>	(9.6)

The table above shows the effects of a simulation which estimates the effect of a gradual and immediate sustained parallel shift in the yield curve of -100, -50, +50 and +100 basis points in market interest rates over a twelve-month period on our net interest income.

Currently, our interest rate profile is such that we project net interest income will benefit from higher interest rates as our assets would reprice faster and to a greater degree than our liabilities, while in the case of lower interest rates, our assets would reprice downward and to a greater degree than our liabilities.

Under the static balance sheet forecast as of December 31, 2020, our net interest income sensitivity profile is more sensitive in higher interest rate scenarios and less sensitive in lower interest rate scenarios as compared to similar forecasts as of December 31, 2019. The sensitivity impacts described above are primarily due to holding a larger federal funds position and market interest rates being lower as of December 31, 2020 as compared with December 31, 2019. A larger federal funds position has the effect of magnifying the impact of higher interest rate scenarios. Lower market interest rates have the effect of higher prepayments on loans and investment securities and reinvestments which occur at lower rates. Because market interest rates have been approaching an interest rate floor, this dampens the impact of the lower interest rate scenarios for both ramp and shock scenarios.

The comparisons above provide insight into the potential effects of changes in interest rates on net interest income. The Company believes that its approach to interest rate risk has appropriately considered its susceptibility to both rising and falling rates and has adopted strategies which minimize the impact of such risks.

We also have longer term interest rate risk exposures which may not be appropriately measured by net interest income simulation analysis. We use market value of equity (“MVE”) sensitivity analysis to study the impact of long-term cash flows on earnings and capital. MVE involves discounting present values of all cash flows of on-balance sheet and off-balance sheet items under different interest rate scenarios. The discounted present value of all cash flows represents our MVE. MVE analysis requires modifying the expected cash flows in each interest rate scenario, which will impact the discounted present value. The amount of base case measurement and its sensitivity to shifts in the yield curve allow management to measure longer term repricing option risk in the balance sheet.

#### ***Limitations of Market Risk Measures***

The results of our simulation analyses are hypothetical, and a variety of factors might cause actual results to differ substantially from what is depicted. For example, if the timing and magnitude of interest rate changes differ from those projected, our net interest income might vary significantly. Non-parallel yield curve shifts such as a flattening or steepening of the yield curve or changes in interest rate spreads would also cause our net interest income to be different from that depicted. An increasing interest rate environment could reduce projected net interest income if deposits and other short-term liabilities re-price faster than expected or faster than our assets re-price. Actual results could differ from those projected if we grow assets and liabilities faster or slower than estimated, if we experience a net outflow of deposits or if our mix of assets and liabilities otherwise changes. For example, while we maintain relatively high levels of liquidity, a faster than expected withdrawal of deposits out of the bank may cause us to seek higher cost sources of funding. Actual results could also differ from those projected if we experience substantially different prepayment speeds in our loan portfolio than those assumed in the simulation analyses. Finally, these simulation results do not consider all the actions that we may undertake in response to potential or actual changes in interest rates, such as changes to our loan, investment, deposit, funding or hedging strategies.

#### ***Market Risk Governance***

We seek to achieve consistent growth in net interest income and capital while managing volatility arising from changes in market interest rates. The objective of our interest rate risk management process is to increase net interest income while operating within acceptable limits established for interest rate risk and maintaining adequate levels of funding and liquidity.

To manage the impact on net interest income, we manage our exposure to changes in interest rates through our asset and liability management activities within guidelines established by our ALCO and approved by our board of directors. The ALCO has the responsibility for approving and ensuring compliance with the ALCO management policies, including interest rate risk exposures. The objective of our interest rate risk management process is to maximize net interest income while operating within acceptable limits established for interest rate risk and maintaining adequate levels of funding and liquidity.

Through review and oversight by the ALCO, we attempt to engage in strategies that neutralize interest rate risk as much as possible. Our use of derivative financial instruments, as detailed in “Note 17. Derivative Financial Instruments” in the notes to the consolidated financial statements included in Item 8. Financial Statements and Supplementary Data, has generally been limited. This is due to natural on balance sheet hedges arising out of offsetting interest rate exposures from loans and investment securities with deposits and other interest-bearing liabilities. In particular, the investment securities portfolio is utilized to manage the interest rate exposure and sensitivity to within the guidelines and limits established by the ALCO. We utilize natural and offsetting economic hedges in an effort to reduce the need to employ off-balance sheet derivative financial instruments to hedge interest rate risk exposures. Expected movements in interest rates are also considered in managing interest rate risk. Thus, as interest rates change, we may use different techniques to manage interest rate risk.

Management uses the results of its various simulation analyses to formulate strategies to achieve a desired risk profile within the parameters of our capital and liquidity guidelines.

### ***Operational Risk***

Operational risk is the risk of loss arising from inadequate or failed processes, people or systems, external events (such as natural disasters), or compliance, reputational or legal matters, including the risk of loss resulting from fraud, litigation and breaches in data security. Operational risk is inherent in all of our business ventures and the management of that risk is important to the achievement of our objectives. We have a framework in place that includes the reporting and assessment of any operational risk events, and the assessment of our mitigating strategies within our key business lines. This framework is implemented through our policies, processes and reporting requirements. We measure and report operational risk using the seven operational risk event types projected by the Basel Committee on Banking Supervision in Basel II: (1) external fraud; (2) internal fraud; (3) employment practices and workplace safety; (4) clients, products and business practices; (5) damage to physical assets; (6) business disruption and system failures; and (7) execution, delivery and process management. Our operational risk review process is also a core part of our assessment of material new products or activities.

## Selected Quarterly Financial Data (Unaudited)

Table 26

(dollars in thousands, except per share data)	2020				2019			
	Quarters Ended				Quarters Ended			
	12/31	9/30	6/30	3/31	12/31	9/30	6/30	3/31
Interest income	\$ 141,681	\$ 141,927	\$ 140,619	\$ 158,532	\$ 162,132	\$ 170,181	\$ 173,818	\$ 172,561
Interest expense	6,454	7,925	12,797	19,849	22,513	27,100	28,205	27,472
Net interest income	135,227	134,002	127,822	138,683	139,619	143,081	145,613	145,089
Provision for credit losses	20,000	5,072	55,446	41,200	4,250	—	3,870	5,680
Noninterest income <sup>(1)</sup>	53,598	48,898	45,656	49,228	46,708	49,980	48,773	47,072
Noninterest expense <sup>(2)</sup>	88,127	91,629	91,450	96,466	91,058	93,466	93,290	92,623
Income before income taxes	80,698	86,199	26,582	50,245	91,019	99,595	97,226	93,858
Provision for income taxes	18,959	21,098	6,533	11,380	23,183	25,396	24,793	23,934
Net income	\$ 61,739	\$ 65,101	\$ 20,049	\$ 38,865	\$ 67,836	\$ 74,199	\$ 72,433	\$ 69,924
<b>Per share information:</b>								
Earnings Per Common								
Share - Basic	\$ 0.48	\$ 0.50	\$ 0.15	\$ 0.30	\$ 0.52	\$ 0.56	\$ 0.54	\$ 0.52
Earnings Per Common								
Share - Diluted	\$ 0.47	\$ 0.50	\$ 0.15	\$ 0.30	\$ 0.52	\$ 0.56	\$ 0.54	\$ 0.52
Cash dividends declared per common								
share	\$ 0.26	\$ 0.26	\$ 0.26	\$ 0.26	\$ 0.26	\$ 0.26	\$ 0.26	\$ 0.26
<b>Common share price:</b>								
High	\$ 23.90	\$ 18.96	\$ 21.50	\$ 31.25	\$ 29.47	\$ 27.84	\$ 28.20	\$ 27.67
Low	\$ 14.16	\$ 14.32	\$ 13.56	\$ 15.42	\$ 25.48	\$ 24.25	\$ 24.83	\$ 22.13
Quarter-end	\$ 23.58	\$ 14.47	\$ 17.24	\$ 16.53	\$ 28.85	\$ 26.70	\$ 25.87	\$ 26.05
<b>Performance Ratios:</b>								
Return on average tangible								
stockholders' equity (non-GAAP) <sup>(3)</sup>	14.14 %	15.16 %	4.74 %	9.39 %	16.40 %	17.81 %	17.99 %	18.35 %
Return on average tangible assets								
(non-GAAP) <sup>(3)</sup>	1.14 %	1.21 %	0.38 %	0.81 %	1.41 %	1.52 %	1.50 %	1.45 %
Efficiency ratio	46.59 %	50.01 %	52.70 %	51.33 %	48.86 %	48.41 %	47.99 %	48.20 %
Net interest margin	2.71 %	2.70 %	2.58 %	3.12 %	3.15 %	3.19 %	3.25 %	3.23 %

<sup>(1)</sup> Noninterest income for the quarter ended December 31, 2020 included a \$4.8 million loss related to an adjustment to revalue the Visa Class B derivative liability. Noninterest income for the quarter ended December 31, 2019 included a \$4.5 million loss related to an adjustment to revalue the Visa Class B derivative liability. Noninterest income for the quarter ended March 31, 2019 included \$2.6 million related to net losses due to the investment portfolio restructuring and sale of 48 investment securities.

<sup>(2)</sup> Return on average tangible stockholders' equity and return on average tangible assets are non-GAAP financial measures. For a reconciliation to the most directly comparable GAAP financial measures for return on average tangible stockholders' equity and return on average tangible assets, see "Item 6. Selected Financial Data - GAAP to Non-GAAP Reconciliation."

## ITEM 7A. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

See "Item 7. MD&A - Risk Governance and Quantitative and Qualitative Disclosures About Market Risk."

## ITEM 8. FINANCIAL STATEMENTS AND SUPPLEMENTARY DATA

### REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

To the Stockholders and the Board of Directors of  
First Hawaiian, Inc.  
Honolulu, Hawaii

#### Opinion on the Financial Statements

We have audited the accompanying consolidated balance sheets of First Hawaiian, Inc. and subsidiary (the “Company”) as of December 31, 2020 and 2019, the related consolidated statements of income, comprehensive income, stockholders' equity, and cash flows for each of the three years in the period ended December 31, 2020, and the related notes (collectively referred to as the “financial statements”). In our opinion, the financial statements present fairly, in all material respects, the financial position of the Company as of December 31, 2020 and 2019, and the results of its operations and its cash flows for each of the three years in the period ended December 31, 2020, in conformity with accounting principles generally accepted in the United States of America.

We have also audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States) (PCAOB), the Company's internal control over financial reporting as of December 31, 2020, based on criteria established in *Internal Control — Integrated Framework (2013)* issued by the Committee of Sponsoring Organizations of the Treadway Commission and our report dated February 25, 2021, expressed an unqualified opinion on the Company's internal control over financial reporting.

#### Change in Accounting Principle

As discussed in Note 1 to the financial statements, the Company has changed its method of accounting for its allowance for credit losses in 2020 due to the adoption of Financial Accounting Standards Board (FASB) Accounting Standards Update (ASU) No. 2016-13, *Financial Instruments – Credit Losses (Topic 326): Measurement of Credit Losses on Financial Instruments*.

#### Basis for Opinion

These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on the Company's financial statements based on our audits. We are a public accounting firm registered with the PCAOB and are required to be independent with respect to the Company in accordance with the U.S. federal securities laws and the applicable rules and regulations of the Securities and Exchange Commission and the PCAOB.

We conducted our audits in accordance with the standards of the PCAOB. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement, whether due to error or fraud. Our audits included performing procedures to assess the risks of material misstatement of the financial statements, whether due to error or fraud, and performing procedures that respond to those risks. Such procedures included examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements. Our audits also included evaluating the accounting principles used and significant estimates made by management, as well as evaluating the overall presentation of the financial statements. We believe that our audits provide a reasonable basis for our opinion.

#### Critical Audit Matters

The critical audit matters communicated below are matters arising from the current-period audit of the financial statements that were communicated or required to be communicated to the audit committee and that (1) relate to accounts or disclosures that are material to the financial statements and (2) involved our especially challenging, subjective, or complex judgments. The communication of critical audit matters does not alter in any way our opinion on the financial statements, taken as a whole, and we are not, by communicating the critical audit matters below, providing separate opinions on the critical audit matters or on the accounts or disclosures to which they relate.

***Allowance for Credit Losses (ACL) — Refer to Note 5 to the financial statements.***

*Critical Audit Matter Description*

On January 1, 2020, the Company adopted ASU 2016-13, *Financial Instruments – Credit Losses (Topic 326): Measurement of Credit Losses on Financial Instruments*, which modified the accounting for the allowance for credit losses from an incurred loss model to an expected loss model.

The Company's ACL methodology considers many factors including, but not limited to, historical loss experience and estimated defaults based on portfolio trends, delinquencies, and future economic conditions that will impact the amount of such future losses. Management's expectation of future economic conditions is reflected in management's selected economic forecast, ranging from mild, medium, to severe, based on various economic information including forecasted levels of employment, visitor arrivals and spending, interest rates and real estate prices. Management also incorporates qualitative adjustments to the quantitative model to capture the impact of events that are not easily captured in the model.

Determining the appropriate economic forecast adjustment and level of qualitative overlays is inherently subjective and relies on significant judgment. Given the magnitude of the impact of the economic forecast and qualitative overlays and significant amount of judgment required by management in developing these estimates, performing audit procedures to evaluate the reasonableness of the ACL required a high degree of auditor judgment, an increased extent of audit effort, and the need to involve more experienced audit professionals.

*How the Critical Audit Matter Was Addressed in the Audit*

Our audit procedures related to the economic forecast adjustment and qualitative overlays included the following procedures, among others:

- We tested the effectiveness of controls over the ACL, including management's controls over the respective economic forecast and qualitative overlays selected.
- We evaluated the reasonableness and conceptual soundness of the ACL modeling framework, including the selection of the economic forecast adjustment and the use of qualitative adjustments.
- We tested the mathematical accuracy of the calculation of the qualitative component of the ACL, as well as the accuracy and completeness of data used as inputs to the determination of the qualitative adjustments.
- We evaluated the reasonableness of the economic forecast selection, including assessing the basis for the selection, as well as the accuracy and completeness of data used as inputs to the determination of the economic forecast selection.
- We evaluated the qualitative overlays to the historical loss rates, including assessing the basis for the adjustments and the reasonableness of the significant assumptions.
- We evaluated the magnitude and proportion of the overall allowance, including the directional consistency and magnitude of the qualitative overlays as compared to the prior year and prior quarters, as well as the absolute value of the ACL attributable to the qualitative overlays.
- In order to identify potential bias in the determination of the ACL, we performed analytical analysis, including retrospective review, various coverage and ratio analysis, and peer institution analysis, to evaluate the relevance of the underlying drivers used to determine qualitative overlays and the economic forecast adjustment to credit losses in the loan portfolios.

***Other Assets - Goodwill – Refer to Note 7 to the financial statements.***

*Critical Audit Matter Description*

The Company's goodwill balance was \$995.5 million as of December 31, 2020, which was allocated to the Retail and Commercial reporting units. The fair values of the Company's reporting units exceeded their carrying values as of the measurement date and, therefore, no impairment was recognized. The Company's evaluation of goodwill for impairment involves the comparison of the fair value of each reporting unit to its carrying value. The Company applied an equal weighting of the income approach (discounted cash flows) and market approach to estimate fair value. The income approach requires management to make significant estimates and assumptions related to the discount rates and forecasts of future net interest income and net income. Changes in these assumptions could have a significant impact on either the fair value, the amount of any goodwill impairment charge, or both.

Given the significant judgments made by management to estimate the fair value of its reporting units and the difference between the fair value and carrying value, performing audit procedures to evaluate the reasonableness of management's estimates and assumptions related to the selection of the discount rates and forecasts of future net interest income and net income, required a high degree of auditor judgment and an increased extent of effort, including the need to involve our fair value specialists.

*How the Critical Audit Matter Was Addressed in the Audit*

Our audit procedures related to the discount rates and forecasts of future net interest income and net income for each reporting unit included the following procedures, among others:

- We tested the effectiveness of controls over management's goodwill impairment evaluation, including those over the determination of fair value of the Retail and Commercial reporting units, including controls related to management's forecasts and selection of the discount rates and forecasts of future net interest income and net income.
- We evaluated management's ability to accurately forecast future cash flows by comparing actual results to management's historical forecasts.
- We evaluated the reasonableness of management's forecasts of future cash flows by comparing the forecasts to:
  - Supporting calculations of net interest income and net income.
  - Internal communications to management and the Board of Directors.
  - Forecasted information included in Company press releases as well as in analyst and industry reports for the Company and certain of its peer companies.
- With the assistance of our fair value specialists, we evaluated the reasonableness of the (1) valuation methodology and (2) the discount rates by:
  - Testing the source information underlying the determination of the discount rates and the mathematical accuracy of the calculation.
  - Developing a range of independent estimates and comparing those to the discount rates selected by management.
- We evaluated the reasonableness of management's sensitivity analysis used to "stress" its assumptions.

/s/ DELOITTE & TOUCHE LLP

Honolulu, Hawaii  
February 25, 2021

We have served as the Company's auditor since 2012.

FIRST HAWAIIAN, INC. AND SUBSIDIARY  
CONSOLIDATED STATEMENTS OF INCOME

(dollars in thousands, except per share amounts)	Year Ended December 31,		
	2020	2019	2018
<b>Interest income</b>			
Loans and lease financing . . . . .	\$ 496,523	\$ 574,013	\$ 529,877
Available-for-sale securities . . . . .	81,808	92,505	107,123
Other . . . . .	4,428	12,174	9,051
Total interest income . . . . .	<u>582,759</u>	<u>678,692</u>	<u>646,051</u>
<b>Interest expense</b>			
Deposits . . . . .	35,471	87,865	72,976
Short-term and long-term borrowings . . . . .	11,554	17,425	6,757
Total interest expense . . . . .	<u>47,025</u>	<u>105,290</u>	<u>79,733</u>
Net interest income . . . . .	535,734	573,402	566,318
Provision for credit losses . . . . .	121,718	13,800	22,180
Net interest income after provision for credit losses . . . . .	<u>414,016</u>	<u>559,602</u>	<u>544,138</u>
<b>Noninterest income</b>			
Service charges on deposit accounts . . . . .	28,169	33,778	32,036
Credit and debit card fees . . . . .	55,451	66,749	65,716
Other service charges and fees . . . . .	33,876	36,253	38,316
Trust and investment services income . . . . .	35,652	35,102	31,324
Bank-owned life insurance . . . . .	15,754	15,479	9,217
Investment securities losses, net . . . . .	(114)	(2,715)	—
Other-than-temporary impairment (OTTI) losses on available-for-sale debt securities . . . . .	—	—	(24,085)
Other . . . . .	28,592	7,887	26,469
Total noninterest income . . . . .	<u>197,380</u>	<u>192,533</u>	<u>178,993</u>
<b>Noninterest expense</b>			
Salaries and employee benefits . . . . .	174,221	173,098	167,162
Contracted services and professional fees . . . . .	60,546	56,321	49,775
Occupancy . . . . .	28,821	28,753	27,330
Equipment . . . . .	20,277	17,343	17,714
Regulatory assessment and fees . . . . .	8,659	7,390	14,217
Advertising and marketing . . . . .	5,695	6,910	4,813
Card rewards program . . . . .	22,114	29,961	24,860
Other . . . . .	47,339	50,661	59,082
Total noninterest expense . . . . .	<u>367,672</u>	<u>370,437</u>	<u>364,953</u>
Income before provision for income taxes . . . . .	243,724	381,698	358,178
Provision for income taxes . . . . .	57,970	97,306	93,784
<b>Net income</b> . . . . .	<u>\$ 185,754</u>	<u>\$ 284,392</u>	<u>\$ 264,394</u>
Basic earnings per share . . . . .	<u>\$ 1.43</u>	<u>\$ 2.14</u>	<u>\$ 1.93</u>
Diluted earnings per share . . . . .	<u>\$ 1.43</u>	<u>\$ 2.13</u>	<u>\$ 1.93</u>
Basic weighted-average outstanding shares . . . . .	<u>129,890,225</u>	<u>133,076,489</u>	<u>136,945,134</u>
Diluted weighted-average outstanding shares . . . . .	<u>130,220,077</u>	<u>133,387,157</u>	<u>137,111,420</u>

The accompanying notes are an integral part of these consolidated financial statements.

FIRST HAWAIIAN, INC. AND SUBSIDIARY  
CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

(dollars in thousands)	Year Ended December 31,		
	2020	2019	2018
Net income. . . . .	<b>\$ 185,754</b>	\$ 284,392	\$ 264,394
Other comprehensive income (loss), net of tax:			
Net change in pensions and other benefits . . . . .	(3,655)	297	2,960
Net change in investment securities . . . . .	67,008	100,149	(14,259)
Net change in cash flow derivative hedges . . . . .	—	—	(4,445)
Other comprehensive income (loss). . . . .	<b>63,353</b>	100,446	(15,744)
<b>Total comprehensive income</b> . . . . .	<b>\$ 249,107</b>	\$ 384,838	\$ 248,650

The accompanying notes are an integral part of these consolidated financial statements.

FIRST HAWAIIAN, INC. AND SUBSIDIARY  
CONSOLIDATED BALANCE SHEETS

(dollars in thousands, except share amount)	December 31, 2020	December 31, 2019
<b>Assets</b>		
Cash and due from banks . . . . .	\$ 303,373	\$ 360,375
Interest-bearing deposits in other banks . . . . .	737,571	333,642
Investment securities, at fair value (amortized cost: \$5,985,031 as of December 31, 2020 and \$4,080,663 as of December 31, 2019) . . . . .	6,071,415	4,075,644
Loans held for sale . . . . .	11,579	904
Loans and leases . . . . .	13,279,097	13,211,650
Less: allowance for credit losses . . . . .	208,454	130,530
Net loans and leases . . . . .	<u>13,070,643</u>	<u>13,081,120</u>
Premises and equipment, net . . . . .	322,401	316,885
Other real estate owned and repossessed personal property . . . . .	—	319
Accrued interest receivable . . . . .	69,626	45,239
Bank-owned life insurance . . . . .	466,537	453,873
Goodwill . . . . .	995,492	995,492
Mortgage servicing rights . . . . .	10,731	12,668
Other assets . . . . .	603,463	490,573
<b>Total assets</b> . . . . .	<b><u>\$ 22,662,831</u></b>	<b><u>\$ 20,166,734</u></b>
<b>Liabilities and Stockholders' Equity</b>		
Deposits:		
Interest-bearing . . . . .	\$ 11,705,609	\$ 10,564,922
Noninterest-bearing . . . . .	<u>7,522,114</u>	<u>5,880,072</u>
Total deposits . . . . .	19,227,723	16,444,994
Short-term borrowings . . . . .	—	400,000
Long-term borrowings . . . . .	200,010	200,019
Retirement benefits payable . . . . .	143,373	138,222
Other liabilities . . . . .	<u>347,621</u>	<u>343,241</u>
Total liabilities . . . . .	<u>19,918,727</u>	<u>17,526,476</u>
Commitments and contingent liabilities (Note 18)		
Stockholders' equity		
Common stock (\$0.01 par value; authorized 300,000,000 shares; issued/outstanding: 140,191,133 / 129,912,272 as of December 31, 2020; issued/outstanding: 139,917,150 / 129,928,479 as of December 31, 2019) . . . . .	1,402	1,399
Additional paid-in capital . . . . .	2,514,014	2,503,677
Retained earnings . . . . .	473,974	437,072
Accumulated other comprehensive income (loss), net . . . . .	31,604	(31,749)
Treasury stock (10,278,861 shares as of December 31, 2020 and 9,988,671 shares as of December 31, 2019) . . . . .	<u>(276,890)</u>	<u>(270,141)</u>
Total stockholders' equity . . . . .	<u>2,744,104</u>	<u>2,640,258</u>
<b>Total liabilities and stockholders' equity</b> . . . . .	<b><u>\$ 22,662,831</u></b>	<b><u>\$ 20,166,734</u></b>

The accompanying notes are an integral part of these consolidated financial statements.

FIRST HAWAIIAN, INC. AND SUBSIDIARY  
CONSOLIDATED STATEMENTS OF STOCKHOLDERS' EQUITY

(dollars in thousands, except share amounts)	Common Stock		Additional Paid-In Capital	Retained Earnings	Accumulated Other Comprehensive Income (Loss)	Treasury Stock	Total
	Shares	Amount					
Balance as of December 31, 2017.....	139,588,782	\$ 1,396	\$ 2,488,643	\$ 139,177	\$ (96,383)	\$ (282)	\$ 2,532,551
Net income .....	—	—	—	264,394	—	—	264,394
Cash dividends declared (\$0.96 per share) .....	—	—	—	(131,036)	—	—	(131,036)
Common stock issued under Employee Stock Purchase Plan .....	12,341	—	342	—	—	—	342
Equity-based awards .....	43,049	1	6,868	(684)	—	(53)	6,132
Common stock repurchased .....	(4,769,870)	—	—	—	—	(131,800)	(131,800)
Adoption of Accounting Standards Update No. 2018-02 .....	—	—	—	20,068	(20,068)	—	—
Other comprehensive loss, net of tax .....	—	—	—	—	(15,744)	—	(15,744)
Balance as of December 31, 2018.....	<u>134,874,302</u>	<u>1,397</u>	<u>2,495,853</u>	<u>291,919</u>	<u>(132,195)</u>	<u>(132,135)</u>	<u>2,524,839</u>
Net income .....	—	—	—	284,392	—	—	284,392
Cash dividends declared (\$1.04 per share) .....	—	—	—	(138,246)	—	—	(138,246)
Equity-based awards .....	194,187	2	7,824	(993)	—	(1,764)	5,069
Common stock repurchased .....	(5,140,010)	—	—	—	—	(136,242)	(136,242)
Other comprehensive income, net of tax ..	—	—	—	—	100,446	—	100,446
Balance as of December 31, 2019.....	<u>129,928,479</u>	<u>1,399</u>	<u>2,503,677</u>	<u>437,072</u>	<u>(31,749)</u>	<u>(270,141)</u>	<u>2,640,258</u>
<b>Cumulative-effect adjustment of a change in accounting principle, net of tax: ASU No. 2016-13, Financial Instruments - Credit Losses (Topic 326), Measurement of Credit Losses on Financial Instruments .....</b>	<b>—</b>	<b>—</b>	<b>—</b>	<b>(12,517)</b>	<b>—</b>	<b>—</b>	<b>(12,517)</b>
<b>Net income .....</b>	<b>—</b>	<b>—</b>	<b>—</b>	<b>185,754</b>	<b>—</b>	<b>—</b>	<b>185,754</b>
<b>Cash dividends declared (\$1.04 per share) .....</b>	<b>—</b>	<b>—</b>	<b>—</b>	<b>(135,099)</b>	<b>—</b>	<b>—</b>	<b>(135,099)</b>
<b>Common stock issued under Employee Stock Purchase Plan .....</b>	<b>19,069</b>	<b>—</b>	<b>312</b>	<b>—</b>	<b>—</b>	<b>—</b>	<b>312</b>
<b>Equity-based awards .....</b>	<b>182,483</b>	<b>3</b>	<b>10,025</b>	<b>(1,236)</b>	<b>—</b>	<b>(1,749)</b>	<b>7,043</b>
<b>Common stock repurchased .....</b>	<b>(217,759)</b>	<b>—</b>	<b>—</b>	<b>—</b>	<b>—</b>	<b>(5,000)</b>	<b>(5,000)</b>
<b>Other comprehensive income, net of tax .....</b>	<b>—</b>	<b>—</b>	<b>—</b>	<b>—</b>	<b>63,353</b>	<b>—</b>	<b>63,353</b>
<b>Balance as of December 31, 2020 .....</b>	<b><u>129,912,272</u></b>	<b><u>\$ 1,402</u></b>	<b><u>\$ 2,514,014</u></b>	<b><u>\$ 473,974</u></b>	<b><u>\$ 31,604</u></b>	<b><u>\$ (276,890)</u></b>	<b><u>\$ 2,744,104</u></b>

The accompanying notes are an integral part of these consolidated financial statements.

FIRST HAWAIIAN, INC. AND SUBSIDIARY  
CONSOLIDATED STATEMENTS OF CASH FLOWS

(dollars in thousands)	Year Ended December 31,		
	2020	2019	2018
<b>Cash flows from operating activities</b>			
Net income	\$ 185,754	\$ 284,392	\$ 264,394
Adjustments to reconcile net income to net cash provided by operating activities:			
Provision for credit losses	121,718	13,800	22,180
Depreciation, amortization and accretion, net	63,071	67,824	54,903
Deferred income tax (benefit) provision	(19,396)	17,060	(3,602)
Stock-based compensation	10,028	7,826	6,185
Other (gains) losses	(4)	19	(1,062)
Originations of loans held for sale	(327,076)	(19,164)	(29,707)
Proceeds from sales of loans held for sale	326,785	18,156	29,467
Net (gains) losses on sales of loans originated for investment and held for sale	(18,995)	1,102	(199)
Net losses on investment securities	114	2,715	—
OTTI losses on available-for-sale debt securities	—	—	24,085
Change in assets and liabilities:			
Net (increase) decrease in other assets	(17,880)	(20,923)	11,859
Net decrease in other liabilities	(114,613)	(76,303)	(27,090)
Net cash provided by operating activities	209,506	296,504	351,413
<b>Cash flows from investing activities</b>			
Available-for-sale securities:			
Proceeds from maturities and principal repayments	1,474,587	767,892	810,260
Proceeds from calls and sales	644,983	1,070,715	—
Purchases	(4,045,871)	(1,301,041)	(130,252)
Other investments:			
Proceeds from sales	34,822	14,292	12,842
Purchases	(77,927)	(30,996)	(65,239)
Loans:			
Net increase in loans and leases resulting from originations and principal repayments	(217,530)	(133,702)	(572,488)
Proceeds from sales of loans originated for investment	153,647	407,698	562
Purchases of loans	(41,146)	(398,735)	(270,272)
Proceeds from bank-owned life insurance	3,089	7,682	1,151
Purchases of premises, equipment and software	(33,390)	(29,354)	(35,880)
Purchases of mortgage servicing rights	—	—	(6,444)
Proceeds from sales of other real estate owned	787	759	718
Other	186	2	(2,767)
Net cash (used in) provided by investing activities	(2,103,763)	375,212	(257,809)
<b>Cash flows from financing activities</b>			
Net increase (decrease) in deposits	2,782,729	(705,074)	(462,054)
Repayment of short-term borrowings	(400,000)	—	—
Proceeds from long-term borrowings	—	—	600,000
Repayment of long-term borrowings	(9)	(10)	(10)
Dividends paid	(135,099)	(138,246)	(131,036)
Stock tendered for payment of withholding taxes	(1,749)	(1,764)	(53)
Proceeds from employee stock purchase plan	312	—	342
Common stock repurchased	(5,000)	(136,242)	(131,800)
Net cash provided by (used in) financing activities	2,241,184	(981,336)	(124,611)
Net increase (decrease) in cash and cash equivalents	346,927	(309,620)	(31,007)
Cash and cash equivalents at beginning of year	694,017	1,003,637	1,034,644
Cash and cash equivalents at end of year	\$ 1,040,944	\$ 694,017	\$ 1,003,637
<b>Supplemental disclosures</b>			
Interest paid	\$ 52,865	\$ 102,457	\$ 80,381
Income taxes paid, net of income tax refunds	53,272	70,508	43,002
Noncash investing and financing activities:			
Transfers from loans and leases to other real estate owned	437	310	549
Operating lease right-of-use assets obtained in exchange for new lease obligations	3,796	1,401	—
Transfers from loans and leases to loans held for sale	145,036	408,264	—
Obligation to fund low-income housing partnerships	13,767	31,628	36,044

The accompanying notes are an integral part of these consolidated financial statements.

FIRST HAWAIIAN, INC. AND SUBSIDIARY  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

## 1. Organization and Summary of Significant Accounting Policies

### Basis of Presentation

First Hawaiian, Inc. (“FHI” or the “Parent”), a bank holding company, owns 100% of the outstanding common stock of First Hawaiian Bank (“FHB” or the “Bank”). FHB is a state-chartered bank that is not a member of the Federal Reserve System. FHB, the oldest financial institution in Hawaii, was established as Bishop & Company in 1858. As of December 31, 2020, FHB was the largest bank in Hawaii in terms of total assets, loans and leases, deposits, and net income. FHB has 54 branches located throughout the State of Hawaii, Guam and Saipan, and offers a comprehensive suite of banking services to consumer and commercial customers including loans, deposit products, wealth management, insurance, trust, retirement planning, credit card and merchant processing services.

The accounting and reporting principles of First Hawaiian, Inc. and Subsidiary (the “Company”) conform to U.S. generally accepted accounting principles (“GAAP”) and prevailing practices within the financial services industry. Intercompany accounts and transactions have been eliminated in consolidation.

### Transition to an Independent Public Company

Prior to our initial public offering in August 2016 (“IPO”), we were an indirect wholly owned subsidiary of BNP Paribas (“BNPP”), a global financial institution based in France.

On April 1, 2016, BNPP effected a series of transactions (“Reorganization Transactions”) pursuant to which FHI, which was then known as BancWest Corporation (“BancWest”), contributed Bank of the West (“BOW”), its subsidiary at the time, to BancWest Holding Inc. (“BWHI”), a newly formed bank holding company and a wholly owned subsidiary of BancWest. Following the contribution of BOW to BWHI, BancWest distributed its interest in BWHI to BNPP, and BWHI became a wholly owned subsidiary of BNPP. As part of these transactions, we amended our certificate of incorporation to change our name to First Hawaiian, Inc., with First Hawaiian Bank remaining our only direct wholly owned subsidiary.

On July 1, 2016, we became an indirect wholly owned subsidiary of BNP Paribas USA, Inc. (“BNP Paribas USA”), BNPP’s U.S. intermediate holding company. As part of that reorganization, we became a direct wholly owned subsidiary of BancWest Corporation (“BWC”), a direct wholly owned subsidiary of BNP Paribas USA.

In August 2016, FHI completed its IPO and shares of FHI’s common stock began trading on the NASDAQ Global Select Market (“NASDAQ”) under the ticker symbol “FHB” on August 4, 2016.

In 2017, 2018 and 2019, BNPP, acting through BWC, sold all of the shares of FHI common stock that it beneficially owned in underwritten public offerings and share repurchases by the Company. FHI did not receive any of the proceeds from the sales of shares of FHI common stock in any such offering or the IPO. As a result of the completion of the February 1, 2019 public offering, BNPP (through BWC, the selling stockholder) fully exited its ownership interest in FHI common stock.

### Use of Estimates in the Preparation of Financial Statements

The preparation of consolidated financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Management bases its estimates on historical experience and various other assumptions believed to be reasonable. Although these estimates are based on management’s best knowledge of current events, actual results may differ from these estimates.

## **Variable Interest Entities**

A variable interest entity (“VIE”) is a legal entity that lacks the ability to financially support its activities or whose equity investors lack the ability to control its activities or absorb profits and losses proportionately with their investment in the entity. The primary beneficiary consolidates the VIE. The primary beneficiary is defined as the enterprise that has both the power to direct the activities of the VIE that most significantly impact the entity’s economic performance and the obligation to absorb losses or the right to receive benefits that could be significant to the VIE.

The Company has a limited partnership interest or is a member in a limited liability company (“LLC”) in several low-income housing partnerships. These partnerships or LLCs provide funds for the construction and operation of apartment complexes that provide affordable housing to that segment of the population with lower family income. If these developments successfully attract a specified percentage of residents falling in that lower income range, state and/or federal income tax credits are made available to the partners or members. The tax credits are generally recognized over 5 or 10 years. In order to continue receiving the tax credits each year over the life of the partnership or LLC, the low-income residency targets must be maintained.

The Company generally accounts for its interests in these low-income housing partnerships using the proportional amortization method. Unfunded commitments to fund these investments were \$89.0 million and \$102.8 million as of December 31, 2020 and 2019, respectively. These unfunded commitments are unconditional and legally binding and are recorded in other liabilities in the consolidated balance sheets.

These low-income housing partnership and LLC entities meet the definition of a VIE; however, the Company is not the primary beneficiary of the entities, as the general partner or managing member has both the power to direct the activities that most significantly impact the economic performance of the entities and the obligation to absorb losses or the right to receive benefits that could be significant to the entities. While the partnership or LLC agreements allow the limited partners and members, through a majority vote, to remove the general partner or managing member, this right is not deemed to be substantive as the general partner or managing member can only be removed for cause.

## **Cash and Due from Banks**

Cash and due from banks include amounts due from other financial institutions as well as in-transit clearings. Because amounts due from other financial institutions often exceed the Federal Deposit Insurance Corporation (“FDIC”) deposit insurance limit, the Company evaluates the credit risk of these institutions through periodic review of their financial condition and regulatory capital position. Under the terms of the Depository Institutions Deregulation and Monetary Control Act, the Company is required to maintain reserves with the Federal Reserve Bank of San Francisco (“FRB”) based on the amount of deposits held. The average amount of cash reserves required was \$18.4 million and \$67.4 million for the years ended December 31, 2020 and 2019, respectively. Cash and cash equivalents include cash and due from banks and interest-bearing deposits in other banks. All amounts are readily convertible to cash and have maturities of less than 90 days.

## **Interest-bearing Deposits in Other Banks**

Interest-bearing deposits in other banks include funds held in other financial institutions that are either fixed or variable rate instruments, including certificates of deposits. Interest income is recorded when earned and presented within other interest income in the Company’s consolidated statements of income.

## **Investment Securities**

As of December 31, 2020 and 2019, investment securities were primarily comprised of debt, mortgage-backed securities and collateralized mortgage obligations issued by the U.S. Government, its agencies and government-sponsored enterprises. The Company amortizes premiums and accretes discounts using the interest method over the expected lives of the individual securities. Premiums on callable debt securities are amortized to their earliest call date. All investment securities transactions are recorded on a trade-date basis. All of the Company’s investment securities were categorized as available-for-sale as of December 31, 2020 and 2019. Available-for-sale investment securities are reported at fair value, with unrealized gains and losses reported in accumulated other comprehensive income. Gains and losses realized on sales of investment securities are determined using the specific identification method.

For available-for-sale debt securities in an unrealized loss position, the Company first assesses whether it intends to sell, or it is more likely than not that it will be required to sell the security before recovery of its amortized cost basis. If either of the criteria regarding intent or requirement to sell is met, the security's amortized cost basis is written down to fair value through income. For available-for-sale debt securities that do not meet the aforementioned criteria, the Company evaluates at the individual security level whether the decline in fair value has resulted from credit losses or other factors. In making this assessment, management considers the extent to which fair value is less than amortized cost and adverse conditions specifically related to the security, among other factors. If this assessment indicates that a credit loss exists, the present value of cash flows expected to be collected from the security is compared to the amortized cost basis of the security. If the present value of cash flows expected to be collected is less than the amortized cost basis, a credit loss exists and an allowance for credit losses is recorded for the credit loss, limited by the amount that the fair value is less than the amortized cost basis. Any impairment that has not been recorded through an allowance for credit losses is recognized in other comprehensive income.

Changes in the allowance for credit losses, if any, are recorded as a provision for (or reversal of) credit losses. Losses are charged against the allowance when management believes the uncollectibility of an available-for-sale investment security is confirmed or when either of the criteria regarding intent or requirement to sell is met. As noted above, as of December 31, 2020, the Company's available-for-sale investment securities were comprised entirely of debt, mortgage-backed securities and collateralized mortgage obligations issued by the U.S. Government, its agencies and government-sponsored enterprises. Management has concluded that the long history with no credit losses from these issuers indicates an expectation that nonpayment of the amortized cost basis is zero. The Company's available-for-sale investment securities are explicitly or implicitly fully guaranteed by the U.S. government. The U.S. government can print its own currency and its currency is routinely held by central banks and other major financial institutions. The dollar is used in international commerce, and commonly is viewed as a reserve currency, all of which qualitatively indicates that historical credit loss information should be minimally affected by current conditions and reasonable and supportable forecasts. Thus, the Company has not recorded an allowance for credit losses for its available-for-sale debt securities as of December 31, 2020.

Accrued interest receivable related to available-for-sale investment securities was \$10.6 million as of December 31, 2020 and is recorded separately from the amortized cost basis of investment securities on the Company's consolidated balance sheet.

### **Loans Held for Sale**

The Company originates certain loans for individual sale or for sale as a pool of loans to government-sponsored enterprises. Loans held for sale are carried, on an aggregate basis, at the lower of cost or fair value. The fair value of loans held for sale is primarily determined based on quoted prices for similar loans in active markets. Net gains and losses on loan sales are recorded as a component of other noninterest income. Direct loan origination costs and fees are deferred at origination of the loan and are recognized in other noninterest income upon sale of the loan.

### **Loans and Leases**

Loans are reported at amortized cost, which includes the principal amount outstanding net of unamortized and unaccreted deferred loan fees and costs, and cumulative net charge-offs. Interest income is recognized on an accrual basis. Loan origination fees, certain direct costs and unearned discounts and premiums, if any, are deferred and are generally accreted or amortized into interest income as yield adjustments using the interest method over the contractual life of the loan. Other credit-related fees are recognized as fee income, a component of noninterest income, when earned.

Direct financing leases are carried at the aggregate of lease payments receivable plus the estimated residual value of leased property, less unearned income. Unearned income on direct financing leases is amortized over the lease term by methods that approximate the interest method. Residual values on leased assets are periodically reviewed for impairment.

Accrued interest receivable related to loans and leases was \$59.0 million as of December 31, 2020 and is recorded separately from the amortized cost basis of loans and leases on the Company's consolidated balance sheet.

## **Nonaccrual Loans and Leases**

The Company generally places a loan or lease on nonaccrual status when management believes that collection of principal or interest has become doubtful or when a loan or lease becomes 90 days past due as to principal or interest, unless it is well secured and in the process of collection. A full or partial charge-off is recorded in the period in which the loan or lease is deemed uncollectible. When the Company places a loan or lease on nonaccrual status, previously accrued and uncollected interest is concurrently reversed against interest income. When the Company receives an interest payment on a nonaccrual loan or lease, the payment is applied as a reduction of the principal balance. Nonaccrual loans and leases are generally returned to accrual status when they become current as to principal and interest and future payments are reasonably assured.

## **Troubled Debt Restructurings**

A restructuring of debt constitutes a troubled debt restructuring (“TDR”) if the Company, for economic or legal reasons related to the debtor’s financial difficulties, grants a concession to the debtor that it would not otherwise consider. The Company offers various types of concessions when modifying a loan, including term extensions, temporary deferral of principal and temporary interest rate reductions. However, forgiveness of principal is rarely granted. Generally, a non-accrual loan that has been modified in a TDR remains on non-accrual status for at least six months to demonstrate that the borrower is able to meet the terms of the modified loan. However, performance prior to the modification, or significant events that coincide with the modification, are included in assessing whether the borrower can meet the new terms and may result in the loan being returned to accrual status at the time of loan modification or after a shorter performance period. However, if the borrower’s ability to meet the revised payment terms is uncertain, the loan remains on non-accrual status.

In response to the Coronavirus Disease 2019 (“COVID-19”) pandemic, on March 27, 2020, the Coronavirus Aid, Relief, and Economic Security Act (the “CARES Act”) was signed into law. The CARES Act creates a forbearance program for federally backed mortgage loans, protects borrowers from negative credit reporting due to loan accommodations related to the National Emergency, and provides financial institutions the option to temporarily suspend certain requirements under GAAP related to TDRs for a limited period of time to account for the effects of COVID-19. Financial institutions accounting for eligible loans under the CARES Act are not required to report such loans as TDRs in accordance with GAAP. In addition, Interagency Statements were issued on March 22, 2020 and April 7, 2020 to encourage financial institutions to work prudently with borrowers and to describe the agencies’ interpretation of how current accounting rules under GAAP apply to certain COVID-19 related modifications. The agencies confirmed with the FASB that short-term modifications (e.g., six months or less) for payment deferrals, fee waivers, extensions of repayment terms, or delays in payment that are insignificant and made on a good faith basis in response to borrowers impacted by COVID-19 who were current prior to any relief are not TDRs under GAAP. The agencies also confirmed that these short-term modifications generally should not be reported as being on nonaccrual status and generally should not be considered past due during the period of the deferral. The Company has adopted the provisions of both the CARES Act and Interagency Statements. The Company is first applying the CARES Act guidance in determining if certain loan modifications are not required to be reported as TDRs. If the loan modification does not qualify under the CARES Act, then the Interagency Statement guidance is applied. On December 27, 2020, the Consolidated Appropriations Act – 2021 (the “CAA”) was signed into law, which extends the temporary relief from TDR reporting through the earlier of (1) January 1, 2022, or (2) 60 days after the date on which the national emergency concerning COVID-19 terminates. The disclosures presented within “Note 5. Allowance for Credit Losses” reflects the application of this guidance.

## **Allowance for Credit Losses**

The allowance for credit losses for loans and leases (the “ACL”) is a valuation account that is deducted from the amortized cost basis of loans and leases to present the net amount expected to be collected from loans and leases. Loans and leases are charged-off against the ACL when management believes the uncollectibility of a loan or lease balance is confirmed. Expected recoveries do not exceed the aggregate of amounts previously charged-off and expected to be charged-off. The Company’s ACL and the reserve for unfunded commitments under the Current Expected Credit Losses (“CECL”) approach utilizes both quantitative and qualitative components. The Company’s methodology utilizes a quantitative model based on a single forward-looking macroeconomic forecast. The quantitative estimation is overlaid with qualitative adjustments to account for current conditions and forward-looking events not captured in the quantitative model. Qualitative adjustments that are considered include adjustments for regulatory determinants, model limitations, model maturity, and other current or forecasted events that are not captured in the Company’s historical loss experience.

The Company generally evaluates loans and leases on a collective or pool basis when similar risk characteristics exist. However, loans and leases that do not share similar risk characteristics are evaluated on an individual basis. Such loans and leases evaluated individually are excluded from the collective evaluation. Individually assessed loans are measured for estimated credit loss (“ECL”) based on the present value of expected future cash flows discounted at the loan’s effective interest rate or the fair value of the collateral, less estimated selling costs, if the loan is collateral-dependent.

Management reviews relevant available information, from internal and external sources, relating to past events, current conditions, and reasonable and supportable forecasts about the future. Historical credit loss experience provides the basis for the estimation of expected credit losses. Adjustments to historical loss information are made for differences in current loan-specific risk characteristics such as differences in underwriting standards, portfolio mix, delinquency levels, or term as well as for changes in environmental conditions, such as changes in unemployment rates, property values, or other relevant factors.

The Company utilizes a Probability of Default (“PD”)/Loss Given Default (“LGD”) framework to estimate the ACL and the reserve for unfunded commitments. The PD represents the percentage expectation to default, measured by assessing loans and leases that migrate to default status (i.e., nonaccrual status, troubled debt restructurings (“TDRs”), 90 days or more past due, partial or full charge-offs or bankruptcy). LGD is defined as the percentage of the exposure at default (“EAD”) lost at the time of default, net of any recoveries, and will be unique to each of the collateral types securing the Company’s loans. PD and LGD’s are based on past experience of the Company and management’s expectations of the future. The ECL on loans and leases is calculated by taking the product of the credit exposure, lifetime default probability (“LDP”) and the LGD.

The ECL model is applied to current credit exposures at the account level, using assumptions calibrated at the portfolio segment level using internal historical loan and lease level data. The Company estimates the default risk of a credit exposure over the remaining life of each account using a transition probability matrix approach which captures both the average rate of up/down-grade and default transitions, as well as withdrawal rates which capture the historical rate of exposure decline due to loan and lease amortization and prepayment. To apply the transition matrices, each credit exposure’s remaining life is split into two time segments. The first time segment is for the reasonable and supportable forecast period over which the transition matrices which are applied have been adjusted to incorporate current and forecasted conditions over that period. Management has determined that using a one year time horizon for the reasonable and supportable forecast period for all classes of loans and leases is a reasonable forecast horizon given the difficulty in predicting future economic conditions with a high degree of certainty. The second time segment is the reversion period from the end of the reasonable and supportable forecast period to the maturity of the exposure, over which long-run average transition matrices are applied. Management elected to use an immediate reversion to the mean approach. Lifetime loss rates are applied against the amortized cost basis of loans and leases and unfunded commitments to estimate the ACL and the reserve for unfunded commitments, respectively.

On at least a quarterly basis, management convenes the Bank’s forecasting team which is responsible for forecasting the economic outlook over the reasonable and supportable forecast period within the context of forecasting credit losses. Management reviews local and national economic forecasts and other pertinent materials to inform the team in establishing their best estimate of the economic outlook over the reasonable and supportable forecast period. The team considers unemployment rates, gross domestic product, personal income per capita, visitor arrivals and expenditures and home prices along with other relevant information. The results from the Bank’s forecasting team dictates the direction of the economic forecast compared to current economic conditions (i.e., better or worse) and the magnitude of the forecast adjustment (e.g., mild, medium or severe). The direction of the economic forecast and magnitude are used to adjust the modifier that is applied to the long-run default rates over the reasonable and supportable forecast period.

The Company has identified three portfolio segments in estimating the ACL: commercial, residential real estate and consumer lending. The Company’s commercial portfolio segment is comprised of four distinct classes: commercial and industrial loans, commercial real estate loans, construction loans and lease financing. The key risk drivers related to this portfolio segment include risk rating, collateral type, and remaining maturity. The Company’s residential real estate portfolio segment is comprised of two distinct classes: residential real estate loans and home equity lines of credit. Specific risk characteristics related to this portfolio include the value of the underlying collateral, credit score and remaining maturity. Finally, the Company’s consumer portfolio segment is not further segmented, but consists primarily of automobile loans, credit cards and other installment loans. Automobile loans constitute the majority of this segment and are monitored using credit scores, collateral values and remaining maturity. The remainder of the consumer portfolio is predominantly unsecured.

## **Reserve for Unfunded Commitments**

The Company estimates expected credit losses over the contractual period in which the Company is exposed to credit risk via a contractual obligation to extend credit, unless that obligation is unconditionally cancellable by the Company. The reserve for unfunded commitments, which is a component of other liabilities in the consolidated balance sheets, is adjusted through the provision for credit losses. The estimate includes consideration of the likelihood that funding will occur and an estimate of expected credit losses on commitments expected to be funded over its estimated life.

## **Provision for Credit Losses**

The provision for credit losses (the “Provision”) represents the amount charged against current period earnings to achieve an ACL and reserve for unfunded commitments that in management’s judgment is adequate to absorb expected credit losses related to the Company’s loan and lease portfolio and off-balance sheet credit exposures. Accordingly, the Provision will vary from period to period based on management’s ongoing assessment of the overall adequacy of the ACL and reserve for unfunded commitments.

## **Premises and Equipment**

Premises and equipment, including leasehold improvements, are stated at cost less accumulated depreciation and amortization. Depreciation and amortization are computed on a straight-line basis over the estimated useful lives of 7 to 39 years for premises, 3 to 20 years for equipment and the shorter of the lease term or remaining useful life for leasehold improvements.

On a periodic basis, long-lived assets are reviewed for impairment. An impairment loss is recognized if the carrying amount of a long-lived asset exceeds its fair value and is not recoverable. An impairment analysis is performed whenever events or changes in circumstances suggest that the carrying value of an asset or group of assets may not be recoverable.

Operating lease rental income for leased assets, primarily premises, is recognized on a straight-line basis as an offset to rental expense.

## **Other Real Estate Owned and Repossessed Personal Property**

Other real estate owned (“OREO”) and repossessed personal property are comprised primarily of properties that the Company acquires through foreclosure proceedings. The Company values these properties at fair value less estimated costs to sell the property upon acquisition, which establishes the new carrying value. The Company charges losses arising upon the acquisition of the property against the ACL. If the fair value of the property at the time of acquisition exceeds the carrying amount of the loan, the excess is recorded either as a recovery to the ACL if a charge-off had previously been recorded, or as a gain on initial transfer in other noninterest income. After acquisition, the Company carries such properties at the lower of cost or fair value less estimated selling costs on a nonrecurring basis. Any write-downs or losses from the subsequent disposition of such properties are included in other noninterest expense. Gains recognized on the sale of such properties are included in other noninterest income.

## **Goodwill**

Goodwill represents the cost of acquired businesses in excess of the fair value of the net assets acquired. The Company performs impairment testing of goodwill, an indefinite-lived intangible asset, as required under GAAP on an annual basis or when circumstances change that indicate that a potential impairment may have occurred. The Company has assigned goodwill to its operating segments for impairment testing purposes. The goodwill impairment guidance provides the option to first assess qualitative factors to determine whether the existence of events or circumstances leads to a determination that it is more likely than not that the fair value of a reporting unit is less than its carrying amount. If, after assessing the totality of events or circumstances, an entity determines it is not more likely than not that the fair value of a reporting unit is less than its carrying amount, then performing further impairment tests is unnecessary. However, if an entity concludes otherwise, or does not elect this option, it is required to perform impairment testing. The quantitative impairment test identifies potential impairments at the reporting unit level by comparing the estimated fair value of each identified reporting unit to its carrying amount. If the estimated fair value of a reporting unit exceeds its carrying amount,

there is no impairment of goodwill. However, if the carrying amount exceeds the estimated fair value, an impairment exists, and an impairment loss is recognized in an amount equal to that excess. Subsequent reversals of goodwill impairment are prohibited.

### **Mortgage Servicing Rights**

Mortgage servicing rights are recognized as assets when residential mortgage loans are sold and the rights to service those loans are retained. Mortgage servicing rights are initially recorded at fair value by using a discounted cash flow model to calculate the present value of estimated future net servicing income, incorporating assumptions that market participants would use in their estimates of fair value.

The Company's mortgage servicing rights are accounted for under the amortization method and periodically assessed for impairment. The Company amortizes the mortgage servicing rights over the period of estimated net servicing income, taking into account prepayment assumptions. Any such indicated impairment is recognized in earnings during the period in which the impairment occurs. Mortgage servicing income, net of the amortization of mortgage servicing rights, is recorded as a component of other noninterest income in the consolidated statements of income.

### **Non-Marketable Equity Securities**

The Company is required to own Federal Home Loan Bank ("FHLB") of Des Moines stock as a condition of membership. These securities are accounted for under the cost method, which equals par value, and are included in other assets in the consolidated balance sheets. These securities do not have a readily determinable fair value as ownership is restricted and there is no market for these securities. The Company reviews these securities periodically for impairment. Management considers these securities to be long-term investments. Accordingly, when evaluating these securities for impairment, management considers the ultimate recoverability of the par value rather than recognizing temporary declines in value. No impairment was recognized on non-marketable equity securities for the years ended December 31, 2020, 2019 and 2018.

### **Pension and Other Postretirement Benefit Plans**

The Company has a qualified noncontributory defined benefit pension plan, an unfunded supplemental executive retirement plan, a directors' retirement plan, a non-qualified pension plan for eligible directors and a postretirement benefit plan providing life insurance and healthcare benefits that is offered to directors and employees, as applicable. The qualified noncontributory defined benefit pension plan, the unfunded supplemental executive retirement plan and the directors' retirement plan are all frozen plans to new participants. To calculate annual pension costs, management uses the following key variables: (1) size of the employee population, length of service and estimated compensation increases; (2) actuarial assumptions and estimates; (3) expected long-term rate of return on plan assets; and (4) discount rate. For all pension and postretirement benefit plan calculations, the Company uses a December 31<sup>st</sup> measurement date.

The expected long-term rate of return was based on a calculated rate of return from average rates of return on various asset classes over a 20-year historical time horizon. Using long-term historical data allows the Company to capture multiple economic environments, which management believes is relevant when using historical returns. Net actuarial gains or losses that exceed a 5% corridor of the greater of the projected benefit obligation or the fair value of plan assets as of the beginning of the year are amortized from accumulated other comprehensive income into net periodic pension cost on a straight-line basis over five years.

In estimating the projected benefit obligation, an independent actuary bases assumptions on factors such as mortality rate, turnover rate, retirement rate, disability rate and other assumptions related to the population of individuals in the pension plan. If significant actuarial gains or losses occur, the actuary reviews the demographic and economic assumptions with management, at which time the Company considers revising these assumptions based on actual results.

The Company recognizes an asset on its consolidated balance sheets for a plan's overfunded status or a liability for a plan's underfunded status. The Company also measures the plans' assets and obligations that determine its funded status as of the end of the year and recognizes those changes in other comprehensive income, net of tax. Periodic pension expense (or income) includes service costs, interest costs based on the assumed discount rate, the expected return on plan assets based on an actuarially derived market-related value and amortization of actuarial gains and losses. Service cost is included in salaries and employee benefits expense, while all other components of net periodic pension cost are included in other noninterest expense in the consolidated statements of income.

## **Income Taxes**

Current income tax expense is recognized for the amount of income taxes expected to be payable or refundable for the current period, and deferred income taxes are provided to reflect the tax effect of temporary differences between financial statement carrying amounts and the corresponding tax basis of assets and liabilities. Deferred income taxes are calculated by applying enacted statutory tax rates and tax laws to future years in which temporary differences are expected to reverse. The impact on deferred tax assets and liabilities from a change in tax rates is recognized in income in the period that the tax rate change is enacted. A deferred tax valuation allowance is established if it is more likely than not that a deferred tax asset will not be realized. Interest and penalties, if any, expected to be assessed or refunded by taxing authorities relating to an underpayment or overpayment of income taxes are accrued and recorded as part of income tax expense.

Excise tax credits relating to premises and equipment are accounted for using the flow-through method, and the benefit is recognized in the year the asset is placed in service. General business and excise tax credits generated from the leasing portfolio, except for credits that are passed on to lessees, are recognized over the term of the lease for book purposes, but in the year placed in service for tax purposes.

The Company maintains reserves for unrecognized tax benefits that arise in the normal course of business. As of December 31, 2020, these positions were evaluated based on an assessment of probabilities as to the likelihood of whether a liability had been incurred. Such assessments are reviewed as events occur and adjustments to the reserves are made as appropriate. In evaluating a tax position for recognition, the Company evaluates whether it is more likely than not that a tax position will be sustained upon examination, including resolution of related appeals or litigation processes, based on the technical merits of the position. If the tax position meets the more likely than not recognition threshold, the tax position is measured and recognized in the Company's consolidated financial statements as the largest amount of tax benefit that, in management's judgment, is greater than 50% likely of being realized upon ultimate settlement.

## **Derivative Instruments and Hedging Activities**

Derivatives are recognized on the consolidated balance sheets at fair value. On the date the Company enters into a derivative contract, the Company designates the derivative instrument as: (1) a hedge of the fair value of a recognized asset or liability or of an unrecognized firm commitment ("fair value hedge"); (2) a hedge of a forecasted transaction or the variability of cash flows to be received or paid related to a recognized asset or liability ("cash flow hedge"); or (3) held for trading, customer accommodation or not qualifying for hedge accounting ("free-standing derivative instrument").

For a fair value hedge, changes in the fair value of the derivative instrument and changes in the fair value of the hedged asset or liability or of an unrecognized firm commitment attributable to interest rate risk are recorded in current period earnings.

For a cash flow hedge, to the extent that the hedge is considered highly effective, changes in the fair value of the derivative instrument are recorded in other comprehensive income and subsequently reclassified to net income in the same period that the hedged transaction impacts net income. For free-standing derivative instruments, changes in fair values are reported in current period earnings.

The Company formally documents the relationship between hedging instruments and hedged items, as well as the risk management objective and strategy for undertaking various hedge transactions. This process includes linking all derivative instruments that are designated as hedges to specific assets or liabilities, unrecognized firm commitments or forecasted transactions. The Company also formally assesses, both at the inception of a hedge and on a quarterly basis, whether the derivative instruments used are highly effective in offsetting changes in fair values of, or cash flows related to, hedged items.

## **Fair Value Measurements**

Fair value measurements apply whenever GAAP requires or permits assets or liabilities to be measured at fair value either on a recurring or nonrecurring basis. Fair value is defined as the price that would be received to sell an asset or paid to transfer a liability in the principal or most advantageous market for an asset or liability in an orderly transaction between market participants at the measurement date. Fair value is based on the assumptions that management believes market participants would use when pricing an asset or liability. Fair value measurement and disclosure guidance established a three-level fair value hierarchy that prioritizes the use of inputs used in valuation methodologies. Management maximizes the use of observable inputs and minimizes the use of unobservable inputs when determining fair value measurements.

## **Stock-Based Compensation**

The Company grants stock-based awards, including restricted stock, restricted shares, performance share units, performance shares and restricted stock units. These awards are issued at no cost to the recipient. The fair value of restricted stock, restricted shares and restricted stock unit awards was based on the closing price of FHI's common stock on the date of grant. Such awards were recognized in the Company's consolidated statements of income on a straight-line basis over the vesting period. Recipients of performance shares and performance share units are entitled to receive shares of FHI common stock at no cost, subject to the Company's achievement of specified market or performance conditions. The grant date fair value of the performance share units subject to the Company's achievement of specified market conditions was estimated using a Monte Carlo simulation model. For purposes of this modeling exercise, historical volatilities of FHI common stock and members of the peer group were used. The risk-free interest rate that was used in the valuation was that of a zero-coupon U.S. Treasury note that was commensurate with the performance period. The grant date fair value of the performance shares subject to the Company's achievement of performance conditions was based on the closing price of FHI's common stock on the date of grant.

As compensation cost is recognized, a deferred tax asset is established which represents an estimate of the future tax deduction from the release of restrictions or the achievement of performance targets. At the time that restrictions on the stock-based awards are released, the Company may be required to recognize an adjustment to income tax expense, depending on the market price of the Company's common stock at that time.

## **Treasury Stock**

Shares of the Parent's common stock that were repurchased or that are used to satisfy payroll tax withholdings related to stock-based compensation are recorded in treasury stock at cost. On the date of subsequent reissuance, the treasury stock account will be reduced by the cost of such stock on a first-in, first-out basis.

## **Earnings per Share**

Basic earnings per share are computed by dividing net income by the weighted average number of common shares outstanding for the period. Diluted earnings per share are computed by dividing net income by the weighted average number of common shares outstanding for the period, assuming conversion of potentially dilutive common stock equivalents.

## **Advertising and Marketing Costs**

Advertising and marketing costs are expensed as incurred. Advertising and marketing costs were \$5.7 million, \$6.9 million and \$4.8 million for the years ended December 31, 2020, 2019 and 2018, respectively.

## Accounting Standards Adopted in 2020

In June 2016, the Financial Accounting Standards Board (“FASB”) issued Accounting Standards Update (“ASU”) No. 2016-13, *Financial Instruments – Credit Losses (Topic 326), Measurement of Credit Losses on Financial Instruments*. This guidance eliminates the probable recognition threshold for credit losses on financial assets measured at amortized cost. For loans and held-to-maturity debt securities, this guidance requires a CECL approach to determine an ACL. CECL requires loss estimates for the remaining estimated life of the financial asset using historical experience, current conditions, and reasonable and supportable forecasts. CECL also applies to off-balance sheet (“OBS”) credit exposures (e.g., unfunded loan commitments), except for unconditionally cancellable commitments. In addition, this guidance modifies the other-than-temporary-impairment model for available-for-sale debt securities to require an allowance for credit losses instead of a direct write-down, which allows for a reversal of credit losses in future periods. In April 2019, the FASB also issued ASU No. 2019-04, *Codification Improvements to Topic 326, Financial Instruments – Credit Losses, Topic 815, Derivatives and Hedging, and Topic 825, Financial Instruments*. As it relates to CECL, this guidance amended certain provisions contained in ASU No. 2016-13, particularly with regards to the inclusion of accrued interest in the definition of amortized cost, as well as clarifying that extension and renewal options that are not unconditionally cancelable by the entity that are included in the original or modified contract should be considered in the entity’s determination of expected credit losses. As permitted by ASU No. 2016-13, the Company elected the practical expedient to use the fair value of collateral at the reporting date when recording the net carrying amount of the asset and determining the ACL for a financial asset for which the repayment is expected to be provided substantially through the operation or sale of the collateral when the borrower is experiencing financial difficulty based on the Company’s assessment as of the reporting date. Furthermore, as permitted by ASU No. 2019-04, the Company made accounting policy elections to not measure an ACL on accrued interest receivable, write-off accrued interest receivable by reversing interest income and present accrued interest receivable separately from the related financial asset on the balance sheet.

The implementation of CECL required significant operational changes, particularly in data collection and analysis. The Company formed a working group comprised of teams from different disciplines, including credit, finance and information technology, to evaluate the requirements of the new standard and the impact it will have on the Company’s existing processes. The Company also engaged a software vendor and had run several CECL parallel run productions during 2019. The Company adopted the provisions of ASU No. 2016-13 and related amendments by recording a cumulative effect adjustment to retained earnings as of January 1, 2020. Note that the Company did not opt to delay the implementation of CECL requirements as permitted under the CARES Act, which allowed entities to delay implementation until the earlier of (1) December 31, 2020, or (2) the date on which the national emergency concerning COVID-19 terminates.

The following table presents the impact of adopting Accounting Standards Codification (“ASC”) Topic 326 as of January 1, 2020:

(dollars in thousands)	Prior to the Adoption of ASC Topic 326	Adjustment to Adopt ASC Topic 326	After Adoption of ASC Topic 326
<b>Assets:</b>			
Allowance for Credit Losses - Loans and Leases. . . . .	\$ 130,530	\$ 770	\$ 131,300
<b>Liabilities:</b>			
Reserve for Unfunded Commitments <sup>(1)</sup> . . . . .	600	<u>16,300</u>	16,900
Pretax Cumulative Effect Adjustment of a Change in Accounting Principle . . . . .		17,070	
Less: Income Taxes. . . . .		<u>(4,553)</u>	
<b>Cumulative-Effect Adjustment of a Change in Accounting Principle, Net of Tax . . . . .</b>		<u>\$ 12,517</u>	

<sup>(1)</sup> The reserve for unfunded commitments is included as a component of other liabilities in the Company's consolidated balance sheets.

In January 2017, the FASB issued ASU No. 2017-04, *Intangibles – Goodwill and Other (Topic 350), Simplifying the Test for Goodwill Impairment*. This guidance simplifies the subsequent measurement of goodwill by eliminating Step 2 from the current two-step goodwill impairment test. This guidance provides that a goodwill impairment test be conducted by comparing the fair value of a reporting unit with its carrying amount. Entities are to recognize an impairment charge for goodwill by the amount by which the carrying amount exceeds the reporting unit’s fair value. Entities will continue to have the option to perform the qualitative assessment for a reporting unit to determine if the quantitative impairment test is necessary. The Company adopted the provisions of ASU No. 2017-04 on January 1, 2020 and it did not have a material impact on the Company’s consolidated financial statements.

In August 2018, the FASB issued ASU No. 2018-13, *Fair Value Measurement (Topic 820), Disclosure Framework – Changes to the Disclosure Requirements for Fair Value Measurement*. This guidance is a part of the FASB’s disclosure framework project to improve disclosure effectiveness. This guidance eliminates certain disclosure requirements for fair value measurements: the amount of and reasons for transfers between Level 1 and Level 2 of the fair value hierarchy, an entity’s policy for the timing of transfers between levels of the fair value hierarchy and an entity’s valuation processes for Level 3 fair value measurements. This guidance also adds new disclosure requirements for public entities: changes in unrealized gains and losses for the period included in other comprehensive income for recurring Level 3 fair value measurements of instruments held at the end of the reporting period, and the range and weighted average of significant unobservable inputs used to develop recurring and nonrecurring Level 3 fair value measurements, including how the weighted average is calculated. Furthermore, this guidance modifies certain requirements which will involve disclosing: transfers into and out of Level 3 of the fair value hierarchy, purchases and issuances of Level 3 assets and liabilities, and information about the measurement uncertainty of Level 3 fair value measurements as of the reporting date. The Company adopted the provisions of ASU No. 2018-13 on January 1, 2020 and it did not have a material impact on the Company’s consolidated financial statements. See “Note 22. Fair Value” for required disclosures related to this new guidance.

In August 2018, the FASB issued ASU No. 2018-14, *Compensation – Retirement Benefits – Defined Benefit Plans – General (Subtopic 715-20), Disclosure Framework – Changes to the Disclosure Requirements for Defined Benefit Plans*. This guidance is a part of the FASB’s disclosure framework project to improve disclosure effectiveness. This guidance makes minor changes to the disclosure requirements for employers that sponsor defined benefit pension and/or other postretirement benefit plans. The new guidance removes certain disclosures that are no longer considered cost beneficial, clarifies the specific requirements of certain disclosures, and adds certain new disclosure requirements the FASB has identified as relevant. The Company adopted the provisions of ASU No. 2018-14 on January 1, 2020 and it did not have a material impact on the Company’s consolidated financial statements. See “Note 15. Benefit Plans” for required disclosures related to this new guidance.

In March 2020, the FASB issued ASU No. 2020-04, *Reference Rate Reform (Topic 848), Facilitation of the Effects of Reference Rate Reform on Financial Reporting*. The relief provided by this guidance is elective and applies to all entities, subject to meeting certain criteria, that have contracts, hedging relationships, and other transactions that reference the London Interbank Offered Rate (“LIBOR”) or another reference rate expected to be discontinued because of reference rate reform. The guidance provides that changes in contract terms that are made to effect the reference rate reform transition are considered related to the replacement of a reference rate if they are not the result of a business decision that is separate from or in addition to changes to the terms of a contract to effect that transition. If certain criteria are met, entities can elect to not apply certain modification accounting requirements to contracts affected by reference rate reform. For example, an entity that makes this election would not be required to remeasure the contracts at the modification date or reassess a previous accounting determination. The optional amendments in ASU No. 2020-04 are effective for all entities as of March 12, 2020 through December 31, 2022. As permitted by ASU No. 2020-04, for all contract modifications that meet the stated criteria, as of October 1, 2020, the Company has elected the optional expedients to not apply certain modification accounting requirements to contracts affected by reference rate reform.

In January 2021, the FASB issued ASU No. 2021-01, *Reference Rate Reform (Topic 848), Scope*. The amendments in this guidance refine the scope of Topic 848 and clarify that certain optional expedients and exceptions in Topic 848 for contract modifications and hedge accounting also apply to derivative instruments that use an interest rate for margining, discounting, or contract price alignment that is modified as a result of reference rate reform (commonly referred to as the “discounting transition”). ASU No. 2021-01 expands the scope of Topic 848 to also include certain derivative instruments that do not reference LIBOR or a reference rate that is expected to be discontinued, but that are being modified as a result of the discounting transition. If certain criteria are met, similar to the relief described in ASU No. 2020-04, entities can elect to not apply certain contract modification accounting requirements to derivative instruments

that are affected by the discounting transition. For example, an entity that makes this election would not be required to remeasure the contracts at the modification date or reassess a previous accounting determination. The optional expedients in ASU No. 2021-01 are effective for all entities as of March 12, 2020 through December 31, 2022. As permitted by ASU No. 2021-01, for all contract modifications to derivative instruments that meet the stated criteria, as of October 1, 2020, the Company has elected the optional expedients to not apply certain contract modification accounting requirements to derivative instruments affected by the discounting transition.

## Recent Accounting Pronouncements

The following ASU has been issued by the FASB and is applicable to the Company in future reporting periods.

In October 2020, the FASB issued ASU No. 2020-08, *Codification Improvements to Subtopic 310-20, Receivables – Nonrefundable Fees and Other Costs*. Prior to the adoption of ASU No. 2020-08, previous guidance shortened the amortization period for certain purchased callable debt securities held at a premium by requiring that entities amortize the premium associated with those callable debt securities to the earliest call date. The guidance in ASU No. 2020-08 changes the amortization period so that an entity shall amortize the premium to the next call date. The Company adopted the provisions of ASU No. 2020-08 on January 1, 2021 and it did not have a material impact on the Company’s consolidated financial statements.

## 2. Transactions with Affiliates and Related Parties

In the normal course of business, the Company makes loans to executive officers and directors of the Company and its subsidiary and to entities and individuals affiliated with those executive officers and directors. These loans are made on terms no less favorable to the Company than those prevailing at the time for comparable transactions with unrelated persons or, in the case of certain residential real estate loans, on terms that are widely available to employees of the Company who are not directors or executive officers.

Changes in the loans to such executive officers, directors and affiliates during 2020, 2019 and 2018 were as follows:

(dollars in thousands)	Year Ended December 31,		
	2020	2019	2018
Balance at beginning of year	\$ 85,280	\$ 66,088	\$ 61,603
New loans made	18,133	22,682	6,756
Repayments	(12,187)	(3,490)	(2,271)
<b>Balance at end of year</b>	<b>\$ 91,226</b>	<b>\$ 85,280</b>	<b>\$ 66,088</b>

The Company had participated in various transactions with BWC, BOW, BNPP and its affiliates, in each case while such entities were affiliates and related parties of the Company. These transactions were subject to review by the FRB, FDIC and other regulatory authorities. The transactions were required to be on terms at least as favorable to the Company as those prevailing at the time for similar non-affiliate transactions. These transactions included the provision of services, sales and purchases of assets, foreign exchange activities, financial guarantees, international services, interest rate swaps and intercompany deposits and borrowings.

The Company participated in forward and spot transactions with BOW (which ceased being an affiliate of the Company in February 2019) as the counterparty.

The Company's transactions with its related parties as of December 31, 2020, 2019 and 2018 are summarized below.

(dollars in thousands)	As of December 31,		
	2020	2019	2018
Cash and due from banks	\$ —	\$ —	\$ 55,454
Other assets	—	—	19,358
Noninterest-bearing demand deposits	—	—	(346)
Noninterest income from affiliates	—	382	5,677
Noninterest expense to affiliates	—	(4)	(59)

The Company had no other liabilities with affiliates and no off-balance sheet commitments with affiliates to purchase and sell foreign currencies as of December 31, 2020, 2019 and 2018.

The Company did not transact in hedging or trading activities on behalf of BOW or BWC, in each case while such entities were affiliates and related parties of the Company.

In 2016, BWC and the Company entered into an Expense Reimbursement Agreement whereby BWC agreed to reimburse the Company for certain expenses incurred by the Company that are provided for the ultimate benefit of BNPP and its subsidiaries. Payments received from BWC amounted to \$7.2 million and \$14.6 million for the years ended December 31, 2019 and 2018, respectively. Expenses incurred by the Company after 2019 are not subject to reimbursement by BWC under the Expense Reimbursement Agreement.

### 3. Investment Securities

As of December 31, 2020 and 2019, investment securities consisted predominantly of the following investment categories:

*U.S. Treasury and debt securities* – includes U.S. Treasury notes and debt securities issued by government-sponsored enterprises.

*Mortgage-backed securities* – includes securities backed by notes or receivables secured by mortgage assets with cash flows based on actual or scheduled payments.

*Collateralized mortgage obligations* – includes securities backed by a pool of mortgages with cash flows distributed based on certain rules rather than pass through payments.

As of December 31, 2020 and 2019, all of the Company's investment securities were classified as debt securities and available-for-sale. Amortized cost and fair value of securities as of December 31, 2020 and 2019 were as follows:

(dollars in thousands)	2020				2019			
	Amortized Cost	Unrealized Gains	Unrealized Losses	Fair Value	Amortized Cost	Unrealized Gains	Unrealized Losses	Fair Value
U.S. Treasury and government agency debt securities	\$ 170,123	\$ 1,359	\$ (61)	\$ 171,421	\$ 29,832	\$ 56	\$ —	\$ 29,888
Government-sponsored enterprises debt securities	—	—	—	—	101,697	19	(277)	101,439
Mortgage-backed securities:								
Residential - Government agency	155,169	5,293	—	160,462	290,131	2,224	(1,146)	291,209
Residential - Government-sponsored enterprises	434,282	13,643	(725)	447,200	395,039	6,126	(1,673)	399,492
Commercial - Government agency	583,232	16,537	(119)	599,650	—	—	—	—
Commercial - Government-sponsored enterprises	931,095	9,045	(7,983)	932,157	101,798	555	(634)	101,719
Collateralized mortgage obligations:								
Government agency	1,902,326	32,246	(1,019)	1,933,553	2,390,143	7,483	(16,348)	2,381,278
Government-sponsored enterprises	1,808,804	18,991	(823)	1,826,972	772,023	2,505	(3,909)	770,619
<b>Total available-for-sale securities</b>	<b>\$ 5,985,031</b>	<b>\$ 97,114</b>	<b>\$ (10,730)</b>	<b>\$ 6,071,415</b>	<b>\$ 4,080,663</b>	<b>\$ 18,968</b>	<b>\$ (23,987)</b>	<b>\$ 4,075,644</b>

Proceeds from call and sales of investment securities were \$102.0 million and \$543.0 million, respectively, for the year ended December 31, 2020. Proceeds from call and sales of investment securities were \$63.0 million and \$1.0 billion, respectively, for the year ended December 31, 2019. Proceeds from both calls and sales of investment securities were nil for the year ended December 31, 2018. The Company recorded gross realized gains of \$0.6 million and gross realized losses of \$0.7 million for the year ended December 31, 2020. The Company recorded gross realized gains of \$0.5 million and gross realized losses of \$3.2 million for the year ended December 31, 2019. The Company recorded no gross realized gains and no gross realized losses for the year ended December 31, 2018. The income tax benefit related to the Company's net realized loss on the sale of investment securities was nil for the year ended December 31, 2020. The income tax benefit related to the Company's net realized loss on the sale of investment securities was \$0.7 million for the year ended December 31, 2019. The income tax expense related to the Company's net realized gains on the sale of investment securities was nil during the year ended December 31, 2018. Gains and losses realized on sales of securities are determined using the specific identification method.

Interest income from taxable investment securities was \$80.9 million, \$92.5 million and \$106.6 million for the years ended December 31, 2020, 2019 and 2018, respectively. Interest income from non-taxable investment securities was \$0.9 million, nil and \$0.5 million for the years ended December 31, 2020, 2019 and 2018, respectively.

The amortized cost and fair value of debt securities issued by the U.S. Treasury and government agencies as of December 31, 2020, by contractual maturity, are shown below. Mortgage-backed securities and collateralized mortgage obligations are disclosed separately in the table below as remaining expected maturities will differ from contractual maturities as borrowers have the right to prepay obligations.

(dollars in thousands)	December 31, 2020	
	Amortized Cost	Fair Value
Due in one year or less . . . . .	\$ —	\$ —
Due after one year through five years . . . . .	38,244	38,757
Due after five years through ten years . . . . .	83,560	84,129
Due after ten years. . . . .	48,319	48,535
	<u>170,123</u>	<u>171,421</u>
Mortgage-backed securities:		
Residential - Government agency . . . . .	155,169	160,462
Residential - Government-sponsored enterprises. . . . .	434,282	447,200
Commercial - Government agency . . . . .	583,232	599,650
Commercial - Government-sponsored enterprises. . . . .	931,095	932,157
Total mortgage-backed securities . . . . .	<u>2,103,778</u>	<u>2,139,469</u>
Collateralized mortgage obligations:		
Government agency . . . . .	1,902,326	1,933,553
Government-sponsored enterprises. . . . .	1,808,804	1,826,972
Total collateralized mortgage obligations. . . . .	<u>3,711,130</u>	<u>3,760,525</u>
<b>Total available-for-sale securities . . . . .</b>	<b><u>\$ 5,985,031</u></b>	<b><u>\$ 6,071,415</u></b>

At December 31, 2020, pledged securities totaled \$2.4 billion, of which \$2.3 billion was pledged to secure public deposits and \$186.1 million was pledged to secure other financial transactions. At December 31, 2019, pledged securities totaled \$1.8 billion, of which \$1.5 billion was pledged to secure public deposits and \$242.3 million was pledged to secure other financial transactions.

The Company held no securities of any single issuer, other than debt securities issued by the U.S. government, government agencies and government-sponsored enterprises, which were in excess of 10% of stockholders' equity as of December 31, 2020 and 2019.

The following table presents the unrealized gross losses and fair values of securities in the available-for-sale portfolio by length of time that the 50 and 118 individual securities in each category have been in a continuous loss position as of December 31, 2020 and 2019, respectively. The unrealized losses on investment securities were attributable to market conditions. At December 31, 2020 and 2019, the Company did not have any securities with the intent to sell and determined it was more likely than not that the Company would not be required to sell the securities prior to recovery of the amortized cost basis. As the Company had the intent and ability to hold the remaining securities in an unrealized loss position as of December 31, 2020 and 2019, each security with an unrealized loss position in the below tables has been further assessed to determine if a credit loss exists. As of December 31, 2020 and 2019, the Company did not expect any credit losses in its debt securities and no credit losses were recognized on securities during the years ended December 31, 2020 and 2019.

	Time in Continuous Loss as of December 31, 2020					
	Less Than 12 Months		12 Months or More		Total	
	Unrealized Losses	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses	Fair Value
(dollars in thousands)						
U.S. Treasury and government agency debt securities	\$ (61)	\$ 38,507	\$ —	\$ —	\$ (61)	\$ 38,507
Mortgage-backed securities:						
Residential - Government-sponsored enterprises	(725)	64,987	—	—	(725)	64,987
Commercial - Government agency	(119)	32,346	—	—	(119)	32,346
Commercial - Government-sponsored enterprises	(7,983)	427,759	—	—	(7,983)	427,759
Collateralized mortgage obligations:						
Government agency	(994)	209,124	(25)	6,190	(1,019)	215,314
Government-sponsored enterprises	(823)	296,160	—	—	(823)	296,160
<b>Total available-for-sale securities with unrealized losses</b>	<b>\$ (10,705)</b>	<b>\$ 1,068,883</b>	<b>\$ (25)</b>	<b>\$ 6,190</b>	<b>\$ (10,730)</b>	<b>\$ 1,075,073</b>

	Time in Continuous Loss as of December 31, 2019					
	Less Than 12 Months		12 Months or More		Total	
	Unrealized Losses	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses	Fair Value
(dollars in thousands)						
Government-sponsored enterprises debt securities	\$ (277)	\$ 49,716	\$ —	\$ —	\$ (277)	\$ 49,716
Mortgage-backed securities:						
Residential - Government agency	—	—	(1,146)	109,614	(1,146)	109,614
Residential - Government-sponsored enterprises	(115)	76,481	(1,558)	109,025	(1,673)	185,506
Commercial - Government-sponsored enterprises	(634)	38,062	—	—	(634)	38,062
Collateralized mortgage obligations:						
Government agency	(8,049)	969,762	(8,299)	565,764	(16,348)	1,535,526
Government-sponsored enterprises	(583)	180,785	(3,326)	209,752	(3,909)	390,537
<b>Total available-for-sale securities with unrealized losses</b>	<b>\$ (9,658)</b>	<b>\$ 1,314,806</b>	<b>\$ (14,329)</b>	<b>\$ 994,155</b>	<b>\$ (23,987)</b>	<b>\$ 2,308,961</b>

## Visa Class B Restricted Shares

In 2008, the Company received 394,000 Visa Class B restricted shares as part of Visa's initial public offering. Visa Class B restricted shares are not currently convertible to publicly traded Visa Class A common shares, and only transferable in limited circumstances, until the settlement of certain litigation which are indemnified by Visa members, including the Company. As there are existing transfer restrictions and the outcome of the aforementioned litigation is uncertain, these shares were included in the consolidated balance sheets at their historical cost of \$0.

In 2016, the Company recorded a \$22.7 million net realized gain related to the sale of 274,000 Visa Class B restricted shares. Concurrent with the sale of the Visa Class B restricted shares, the Company entered into an agreement with the buyer that requires payment to the buyer in the event Visa reduces each member bank's Class B conversion rate to unrestricted Class A common shares. On June 28, 2018, Visa additionally funded its litigation escrow account, thereby reducing each member bank's Class B conversion rate to unrestricted Class A common shares. Accordingly, on July 5, 2018, Visa announced a decrease in conversion rate from 1.6483 to 1.6298 effective June 28, 2018. In July 2018, the Company made a payment of approximately \$0.7 million to the buyer as a result of the reduction in the Visa Class B conversion rate. On September 27, 2019, Visa additionally funded its litigation escrow account, thereby further reducing each member bank's Class B conversion rate to unrestricted Class A common shares. Accordingly, on September 30, 2019, Visa announced a decrease in conversion rate from 1.6298 to 1.6228, effective September 27, 2019. In October 2019, the Company made a payment of approximately \$0.3 million to the buyer as a result of the reduction in the Visa Class B conversion rate. See "Note 17. Derivative Financial Instruments" in the notes to the consolidated financial statements for more information.

The Company held approximately 120,000 Visa Class B restricted shares as of both December 31, 2020 and 2019. These shares continued to be carried at \$0 cost basis during each of the respective periods.

#### 4. Loans and Leases

As of December 31, 2020 and 2019, loans and leases were comprised of the following:

(dollars in thousands)	December 31,	
	2020	2019
Commercial and industrial .....	\$ 3,019,507	\$ 2,743,242
Commercial real estate .....	3,392,676	3,463,953
Construction .....	735,819	519,241
Residential:		
Residential mortgage .....	3,690,218	3,768,936
Home equity line .....	841,624	893,239
Total residential .....	4,531,842	4,662,175
Consumer .....	1,353,842	1,620,556
Lease financing .....	245,411	202,483
<b>Total loans and leases .....</b>	<b>\$ 13,279,097</b>	<b>\$ 13,211,650</b>

Outstanding loan balances are reported net of deferred loan costs and fees of \$26.1 million and \$41.0 million at December 31, 2020 and 2019, respectively.

As of December 31, 2020, residential real estate loans totaling \$2.9 billion were pledged to collateralize the Company's borrowing capacity at the FHLB, and consumer, commercial and industrial, commercial real estate and residential mortgage loans totaling \$1.9 billion were pledged to collateralize the borrowing capacity at the FRB. As of December 31, 2019, residential real estate loans totaling \$2.9 billion were pledged to collateralize the Company's borrowing capacity at the FHLB, and consumer, commercial and industrial and commercial real estate loans totaling \$953.2 million were pledged to collateralize the borrowing capacity at the FRB. Residential real estate loans collateralized by properties that were in the process of foreclosure totaled \$2.3 million and \$4.1 million at December 31, 2020 and 2019, respectively.

Net gains related to the sales of loans, recorded as a component of other noninterest income, were \$14.5 million for the year ended December 31, 2020. Net losses related to the sales of loans, recorded as a component of other noninterest income, were \$1.3 million and \$0.2 million for the years ended December 31, 2019 and 2018, respectively.

In the course of evaluating the credit risk presented by a customer and the pricing that will adequately compensate the Company for assuming that risk, management may require a certain amount of collateral support. The type of collateral held varies, but may include accounts receivable, inventory, land, buildings, equipment, income-producing commercial properties and residential real estate. The Company applies the same collateral policy for loans whether they are funded immediately or on a delayed basis. The loan and lease portfolio is principally located in Hawaii and, to a lesser extent, on the U.S. Mainland, Guam and Saipan. The risk inherent in the portfolio depends upon both the economic stability of the state or territories, which affects property values, and the financial strength and creditworthiness of the borrowers.

#### 5. Allowance for Credit Losses

The Company maintains an ACL that is deducted from the amortized cost basis of loans and leases to present the net carrying value of loans and leases expected to be collected. The measurement of expected credit losses is based on relevant information about past events, including historical experience, current conditions, and reasonable and supportable forecasts that affect the collectibility of the reported amount of loans and leases.

The Company also maintains an estimated reserve for unfunded commitments on the consolidated balance sheets. The reserve for unfunded commitments is reduced in the period in which the off-balance sheet financial instruments expire, loan funding occurs, or is otherwise settled.

## Rollforward of the Allowance for Credit Losses

The following presents the activity in the ACL by class of loans and leases for the year ended December 31, 2020:

(dollars in thousands)	Year Ended December 31, 2020								
	Commercial Lending				Residential Lending				Total
	Commercial and Industrial	Commercial Real Estate	Construction	Lease Financing	Residential Mortgage	Home Equity Line	Consumer	Unallocated	
<b>Allowance for credit losses:</b>									
Balance at beginning of year	\$ 28,975	\$ 22,325	\$ 4,844	\$ 424	\$ 29,303	\$ 9,876	\$ 34,644	\$ 139	\$ 130,530
Adoption of ASU No. 2016-13	(16,105)	10,559	(1,803)	207	(2,793)	(4,731)	15,575	(139)	770
Charge-offs	(15,572)	(2,753)	(379)	—	(14)	(54)	(28,791)	—	(47,563)
Recoveries	5,005	615	200	—	216	167	10,499	—	16,702
Increase in Provision	22,408	27,377	7,177	2,667	13,749	1,905	32,732	—	108,015
<b>Balance at end of year</b>	<b>\$ 24,711</b>	<b>\$ 58,123</b>	<b>\$ 10,039</b>	<b>\$ 3,298</b>	<b>\$ 40,461</b>	<b>\$ 7,163</b>	<b>\$ 64,659</b>	<b>\$ —</b>	<b>\$ 208,454</b>

The following presents the activity in the ACL by class of loans and leases and the disaggregation of the ACL and recorded investment in loans by impairment methodology for the years ended December 31, 2019 and 2018, presented in accordance with Topic 310, *Receivables*:

(dollars in thousands)	Year Ended December 31, 2019								
	Commercial Lending				Residential	Consumer	Unallocated	Total	
	Commercial and Industrial	Commercial Real Estate	Construction	Lease Financing					
<b>Allowance for credit losses:</b>									
Balance at beginning of year	\$ 34,501	\$ 19,725	\$ 5,813	\$ 432	\$ 44,906	\$ 35,813	\$ 528	\$ 141,718	
Charge-offs	(2,718)	—	—	(24)	(438)	(32,807)	—	(35,987)	
Recoveries	410	263	—	—	967	9,359	—	10,999	
Increase (decrease) in Provision	(3,218)	2,337	(969)	16	(6,256)	22,279	(389)	13,800	
<b>Balance at end of year</b>	<b>\$ 28,975</b>	<b>\$ 22,325</b>	<b>\$ 4,844</b>	<b>\$ 424</b>	<b>\$ 39,179</b>	<b>\$ 34,644</b>	<b>\$ 139</b>	<b>\$ 130,530</b>	
Individually evaluated for impairment	46	27	—	—	130	—	—	203	
Collectively evaluated for impairment	28,929	22,298	4,844	424	39,049	34,644	139	130,327	
<b>Loans and leases:</b>									
Individually evaluated for impairment	\$ 4,951	\$ 723	\$ —	\$ —	\$ 14,964	\$ —	\$ —	\$ 20,638	
Collectively evaluated for impairment	2,738,291	3,463,230	519,241	202,483	4,647,211	1,620,556	—	13,191,012	
<b>Balance at end of year</b>	<b>\$ 2,743,242</b>	<b>\$ 3,463,953</b>	<b>\$ 519,241</b>	<b>\$ 202,483</b>	<b>\$ 4,662,175</b>	<b>\$ 1,620,556</b>	<b>\$ —</b>	<b>\$ 13,211,650</b>	

(dollars in thousands)	Year Ended December 31, 2018								
	Commercial Lending				Residential	Consumer	Unallocated	Total	
	Commercial and Industrial	Commercial Real Estate	Construction	Lease Financing					
<b>Allowance for credit losses:</b>									
Balance at beginning of year	\$ 34,006	\$ 18,044	\$ 6,817	\$ 611	\$ 42,852	\$ 31,249	\$ 3,674	\$ 137,253	
Charge-offs	(778)	—	—	—	(165)	(26,630)	—	(27,573)	
Recoveries	232	216	—	—	940	8,470	—	9,858	
Increase (decrease) in Provision	1,041	1,465	(1,004)	(179)	1,279	22,724	(3,146)	22,180	
<b>Balance at end of year</b>	<b>\$ 34,501</b>	<b>\$ 19,725</b>	<b>\$ 5,813</b>	<b>\$ 432</b>	<b>\$ 44,906</b>	<b>\$ 35,813</b>	<b>\$ 528</b>	<b>\$ 141,718</b>	
Individually evaluated for impairment	108	32	—	—	396	—	—	536	
Collectively evaluated for impairment	34,393	19,693	5,813	432	44,510	35,813	528	141,182	
<b>Loans and leases:</b>									
Individually evaluated for impairment	\$ 8,719	\$ 5,743	\$ —	\$ —	\$ 16,114	\$ —	\$ —	\$ 30,576	
Collectively evaluated for impairment	3,200,041	2,985,040	626,757	147,769	4,423,504	1,662,504	—	13,045,615	
<b>Balance at end of year</b>	<b>\$ 3,208,760</b>	<b>\$ 2,990,783</b>	<b>\$ 626,757</b>	<b>\$ 147,769</b>	<b>\$ 4,439,618</b>	<b>\$ 1,662,504</b>	<b>\$ —</b>	<b>\$ 13,076,191</b>	

## Rollforward of the Reserve for Unfunded Commitments

The following presents the activity in the Reserve for Unfunded Commitments for the year ended December 31, 2020:

(dollars in thousands)	Year Ended December 31, 2020							
	Commercial Lending				Residential Lending			Total
	Commercial and Industrial	Commercial Real Estate	Construction	Lease Financing	Residential Mortgage	Home Equity Line	Consumer	
<b>Reserve for unfunded commitments:</b>								
Balance at beginning of year	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ 600	\$ 600
Adoption of ASU No. 2016-13	5,390	778	4,119	—	7	6,587	(581)	16,300
Increase (decrease) in Provision	6,329	550	4,918	—	(5)	1,865	46	13,703
<b>Balance at end of year</b>	<b>\$ 11,719</b>	<b>\$ 1,328</b>	<b>\$ 9,037</b>	<b>\$ —</b>	<b>\$ 2</b>	<b>\$ 8,452</b>	<b>\$ 65</b>	<b>\$ 30,603</b>

## Credit Quality Information

The Company performs an internal loan review and grading or scoring procedures on an ongoing basis. The review provides management with periodic information as to the quality of the loan portfolio and effectiveness of the Company's lending policies and procedures. The objective of the loan review and grading or scoring procedures is to identify, in a timely manner, existing or emerging credit quality issues so that appropriate steps can be initiated to avoid or minimize future losses.

Loans and leases subject to grading primarily include: commercial and industrial loans, commercial real estate loans, construction loans and lease financing. Other loans subject to grading include installment loans to businesses or individuals for business and commercial purposes, overdraft lines of credit, commercial credit cards, and other credits as may be determined. Credit quality indicators for internally graded loans and leases are generally updated on an annual basis or on a quarterly basis for those loans and leases deemed to be of potentially higher risk.

An internal credit risk rating system is used to determine loan grade and is based on borrower credit risk and transactional risk. The loan grading process is a mechanism used to determine the risk of a particular borrower and is based on the following factors of a borrower: character, earnings and operating cash flow, asset and liability structure, debt capacity, management and controls, borrowing entity, and industry and operating environment.

*Pass* – “Pass” (uncriticized) loans and leases are not considered to carry greater than normal risk. The borrower has the apparent ability to satisfy obligations to the Company, and therefore no loss in ultimate collection is anticipated.

*Special Mention* – Loans and leases that have potential weaknesses that deserves management's close attention. If left uncorrected, these potential weaknesses may result in deterioration of the repayment prospects for assets or in the institution's credit position at some future date. Special mention assets are not adversely classified and do not expose an institution to sufficient risk to warrant adverse classification.

*Substandard* – Loans and leases that are inadequately protected by the current financial condition and paying capacity of the obligor or by any collateral pledged. Loans and leases so classified must have a well-defined weakness or weaknesses that jeopardize the collection of the debt. They are characterized by the distinct possibility that the bank may sustain some loss if the deficiencies are not corrected.

*Doubtful* – Loans and leases that have weaknesses found in substandard borrowers with the added provision that the weaknesses make collection of debt in full, on the basis of currently existing facts, conditions, and values, highly questionable and improbable.

*Loss* – Loans and leases classified as loss are considered uncollectible and of such little value that their continuance as an asset is not warranted. This classification does not mean that the loan or lease has absolutely no recovery or salvage value, but rather that it is not practical or desirable to defer writing off this basically worthless asset even though partial recovery may be effected in the future.

Loans that are primarily monitored for credit quality using FICO scores include: residential mortgage loans, home equity lines and consumer loans. FICO scores are calculated primarily based on a consideration of payment history, the current amount of debt, the length of credit history available, a recent history of new sources of credit and the mix of credit type. FICO scores are updated on a monthly, quarterly or bi-annual basis, depending on the product type.

The amortized cost basis by year of origination and credit quality indicator of the Company's loans and leases as of December 31, 2020 was as follows:

(dollars in thousands)	Term Loans						Revolving Loans Amortized Cost Basis	Revolving Loans Converted to Term Loans Amortized Cost Basis	Total
	Amortized Cost Basis by Origination Year								
	2020	2019	2018	2017	2016	Prior			
<b>Commercial Lending</b>									
<b>Commercial and Industrial</b>									
Risk rating:									
Pass . . . . .	\$ 873,639	\$ 324,030	\$ 183,329	\$ 73,000	\$ 49,886	\$ 94,360	\$ 1,058,786	\$ 28,853	\$ 2,685,883
Special Mention . . . . .	20,937	10,370	20,164	2,099	279	8,316	101,183	1,549	164,897
Substandard . . . . .	23,804	2,023	2,568	677	4,063	8,113	33,775	250	75,273
Other <sup>(1)</sup> . . . . .	13,142	13,426	9,246	5,337	1,867	280	50,156	—	93,454
Total Commercial and Industrial . . . . .	931,522	349,849	215,307	81,113	56,095	111,069	1,243,900	30,652	3,019,507
<b>Commercial Real Estate</b>									
Risk rating:									
Pass . . . . .	342,845	611,243	541,104	447,366	295,426	814,398	47,604	323	3,100,309
Special Mention . . . . .	1,500	63,617	26,187	33,482	37,841	61,279	2,999	—	226,905
Substandard . . . . .	29	3,964	18,983	3,779	10,615	18,083	9,511	—	64,964
Other <sup>(1)</sup> . . . . .	—	—	—	—	—	498	—	—	498
Total Commercial Real Estate . . . . .	344,374	678,824	586,274	484,627	343,882	894,258	60,114	323	3,392,676
<b>Construction</b>									
Risk rating:									
Pass . . . . .	53,931	233,730	202,808	83,792	23,171	41,536	28,386	—	667,354
Special Mention . . . . .	—	508	707	4,717	—	9,172	—	—	15,104
Substandard . . . . .	—	—	541	1,840	521	989	—	—	3,891
Other <sup>(1)</sup> . . . . .	16,578	16,393	7,775	3,685	1,800	2,656	583	—	49,470
Total Construction . . . . .	70,509	250,631	211,831	94,034	25,492	54,353	28,969	—	735,819
<b>Lease Financing</b>									
Risk rating:									
Pass . . . . .	79,064	60,717	13,669	17,207	3,010	61,266	—	—	234,933
Special Mention . . . . .	950	892	311	1,300	351	295	—	—	4,099
Substandard . . . . .	2,708	1,677	327	1,141	—	526	—	—	6,379
Total Lease Financing . . . . .	82,722	63,286	14,307	19,648	3,361	62,087	—	—	245,411
<b>Total Commercial Lending . . . . .</b>	<b>\$ 1,429,127</b>	<b>\$ 1,342,590</b>	<b>\$ 1,027,719</b>	<b>\$ 679,422</b>	<b>\$ 428,830</b>	<b>\$ 1,121,767</b>	<b>\$ 1,332,983</b>	<b>\$ 30,975</b>	<b>\$ 7,393,413</b>

(continued)

(continued) (dollars in thousands)	Term Loans Amortized Cost Basis by Origination Year						Revolving Loans	Revolving Loans Converted to Term Loans	Total
	2020	2019	2018	2017	2016	Prior	Amortized Cost Basis	Amortized Cost Basis	
<b>Residential Lending</b>									
<b>Residential Mortgage</b>									
FICO:									
740 and greater . . . . .	\$ 728,807	\$ 384,248	\$ 290,484	\$ 361,297	\$ 314,971	\$ 830,795	\$ —	\$ —	\$ 2,910,602
680 - 739 . . . . .	85,151	53,090	44,616	50,703	39,230	144,537	—	—	417,327
620 - 679 . . . . .	15,767	7,604	11,460	9,628	7,982	43,393	—	—	95,834
550 - 619 . . . . .	—	1,971	2,818	2,920	4,474	10,144	—	—	22,327
Less than 550 . . . . .	—	861	593	2,916	594	2,138	—	—	7,102
No Score <sup>(3)</sup> . . . . .	13,823	18,861	21,214	21,821	14,355	45,147	—	—	135,221
Other <sup>(2)</sup> . . . . .	21,011	15,860	18,540	22,677	9,550	13,426	578	163	101,805
Total Residential Mortgage . . . . .	864,559	482,495	389,725	471,962	391,156	1,089,580	578	163	3,690,218
<b>Home Equity Line</b>									
FICO:									
740 and greater . . . . .	—	—	—	—	—	—	608,282	2,163	610,445
680 - 739 . . . . .	—	—	—	—	—	—	159,886	3,155	163,041
620 - 679 . . . . .	—	—	—	—	—	—	44,005	1,571	45,576
550 - 619 . . . . .	—	—	—	—	—	—	11,644	884	12,528
Less than 550 . . . . .	—	—	—	—	—	—	5,159	330	5,489
No Score <sup>(3)</sup> . . . . .	—	—	—	—	—	—	4,545	—	4,545
Total Home Equity Line . . . . .	—	—	—	—	—	—	833,521	8,103	841,624
<b>Total Residential Lending . . . . .</b>	<b>864,559</b>	<b>482,495</b>	<b>389,725</b>	<b>471,962</b>	<b>391,156</b>	<b>1,089,580</b>	<b>834,099</b>	<b>8,266</b>	<b>4,531,842</b>
<b>Consumer Lending</b>									
FICO:									
740 and greater . . . . .	113,373	122,965	99,678	54,691	24,029	6,034	114,748	275	535,793
680 - 739 . . . . .	83,316	90,853	66,143	36,426	16,358	4,985	76,391	773	375,245
620 - 679 . . . . .	40,469	48,904	33,917	24,705	11,144	3,788	36,622	1,221	200,770
550 - 619 . . . . .	9,125	20,274	17,693	15,126	7,825	2,883	12,980	1,458	87,364
Less than 550 . . . . .	3,017	10,139	9,189	6,517	3,123	1,118	5,261	799	39,163
No Score <sup>(3)</sup> . . . . .	339	103	64	109	10	—	33,854	356	34,835
Other <sup>(2)</sup> . . . . .	380	1,890	73	2,214	45	6,768	69,302	—	80,672
<b>Total Consumer Lending . . . . .</b>	<b>250,019</b>	<b>295,128</b>	<b>226,757</b>	<b>139,788</b>	<b>62,534</b>	<b>25,576</b>	<b>349,158</b>	<b>4,882</b>	<b>1,353,842</b>
<b>Total Loans and Leases . . . . .</b>	<b>\$ 2,543,705</b>	<b>\$ 2,120,213</b>	<b>\$ 1,644,201</b>	<b>\$ 1,291,172</b>	<b>\$ 882,520</b>	<b>\$ 2,236,923</b>	<b>\$ 2,516,240</b>	<b>\$ 44,123</b>	<b>\$ 13,279,097</b>

- (1) Other credit quality indicators used for monitoring purposes are primarily FICO scores. The majority of the loans in this population were originated to borrowers with a prime FICO score.
- (2) Other credit quality indicators used for monitoring purposes are primarily internal risk ratings. The majority of the loans in this population were graded with a "Pass" rating.
- (3) No FICO scores are primarily related to loans and leases extended to non-residents. Loans and leases of this nature are primarily secured by collateral and/or are closely monitored for performance.

There were no loans and leases graded as Loss as of December 31, 2020.

The amortized cost basis of revolving loans that were converted to term loans during the year ended December 31, 2020 was as follows:

(dollars in thousands)	Year Ended December 31, 2020
Commercial and industrial . . . . .	\$ 35,760
Commercial real estate . . . . .	310
Residential mortgage . . . . .	296
Home equity line . . . . .	13,569
Consumer . . . . .	4,882
<b>Total Revolving Loans Converted to Term Loans During the Year . . . . .</b>	<b>\$ 54,817</b>

The credit risk profiles by internally assigned grade for loans and leases as of December 31, 2019, presented in accordance with Topic 310, *Receivables*, were as follows:

(dollars in thousands)	December 31, 2019				
	Commercial and Industrial	Commercial Real Estate	Construction	Lease Financing	Total
Grade:					
Pass	\$ 2,585,908	\$ 3,327,659	\$ 515,993	\$ 201,461	\$ 6,631,021
Special mention	91,365	106,331	127	1,022	198,845
Substandard	65,969	29,963	3,121	—	99,053
<b>Total</b>	<b>\$ 2,743,242</b>	<b>\$ 3,463,953</b>	<b>\$ 519,241</b>	<b>\$ 202,483</b>	<b>\$ 6,928,919</b>

There were no loans and leases graded as Loss as of December 31, 2019.

The credit risk profiles based on payment activity for loans and leases that were not subject to loan grading as of December 31, 2019 presented in accordance with Topic 310, *Receivables*, were as follows:

(dollars in thousands)	December 31, 2019					
	Residential Mortgage	Home Equity Line	Consumer	Consumer - Auto	Credit Cards	Total
Performing	\$ 3,759,799	\$ 886,879	\$ 219,046	\$ 1,016,142	\$ 347,264	\$ 6,229,130
Non-performing and delinquent	9,137	6,360	7,258	24,326	6,520	53,601
<b>Total</b>	<b>\$ 3,768,936</b>	<b>\$ 893,239</b>	<b>\$ 226,304</b>	<b>\$ 1,040,468</b>	<b>\$ 353,784</b>	<b>\$ 6,282,731</b>

### Past-Due Status

The Company continually updates its aging analysis for loans and leases to monitor the migration of loans and leases into past due categories. The Company considers loans and leases that are delinquent for 30 days or more to be past due. As of December 31, 2020, the aging analysis of the amortized cost basis of the Company's past due loans and leases was as follows:

(dollars in thousands)	December 31, 2020							
	Past Due				Total	Current	Total Loans and Leases	Loans and Leases Past Due 90 Days or More and Still Accruing Interest
	30-59 Days Past Due	60-89 Days Past Due	Greater Than or Equal to 90 Days Past Due	Greater Than or Equal to 90 Days Past Due				
Commercial and industrial	\$ 2,585	\$ 604	\$ 2,626	\$ 5,815	\$ 3,013,692	\$ 3,019,507	\$ 2,108	
Commercial real estate	75	2,568	963	3,606	3,389,070	3,392,676	882	
Construction	779	376	2,137	3,292	732,527	735,819	93	
Lease financing	—	—	—	—	245,411	245,411	—	
Residential mortgage	3,382	4,125	3,372	10,879	3,679,339	3,690,218	—	
Home equity line	1,375	743	4,818	6,936	834,688	841,624	4,818	
Consumer	18,492	5,205	3,266	26,963	1,326,879	1,353,842	3,266	
<b>Total</b>	<b>\$ 26,688</b>	<b>\$ 13,621</b>	<b>\$ 17,182</b>	<b>\$ 57,491</b>	<b>\$ 13,221,606</b>	<b>\$ 13,279,097</b>	<b>\$ 11,167</b>	

As of December 31, 2019, the aging analysis of the Company's past due loans and leases, presented in accordance with Topic 310, *Receivables*, was as follows:

(dollars in thousands)	December 31, 2019							
	Accruing Loans and Leases					Total Accruing Loans and Leases	Total Non Accruing Loans and Leases	Total Outstanding
	30-59 Days Past Due	60-89 Days Past Due	Greater Than or Equal to 90 Days Past Due	Total Past Due	Total Current			
Commercial and industrial	\$ 1,525	\$ 808	\$ 1,429	\$ 3,762	\$ 2,739,448	\$ 2,743,210	\$ 32	\$ 2,743,242
Commercial real estate	1,664	1,125	1,013	3,802	3,460,121	3,463,923	30	3,463,953
Construction	—	—	2,367	2,367	516,874	519,241	—	519,241
Lease financing	—	—	—	—	202,483	202,483	—	202,483
Residential mortgage	3,258	399	74	3,731	3,759,799	3,763,530	5,406	3,768,936
Home equity line	2,971	394	2,995	6,360	886,879	893,239	—	893,239
Consumer	26,810	7,022	4,272	38,104	1,582,452	1,620,556	—	1,620,556
<b>Total</b>	<b>\$ 36,228</b>	<b>\$ 9,748</b>	<b>\$ 12,150</b>	<b>\$ 58,126</b>	<b>\$ 13,148,056</b>	<b>\$ 13,206,182</b>	<b>\$ 5,468</b>	<b>\$ 13,211,650</b>

## Nonaccrual Loans and Leases

The Company generally places a loan or lease on nonaccrual status when management believes that collection of principal or interest has become doubtful or when a loan or lease becomes 90 days past due as to principal or interest, unless it is well secured and in the process of collection. The Company charges off a loan or lease when facts indicate that the loan or lease is considered uncollectible.

The amortized cost basis of loans and leases on nonaccrual status as of December 31, 2020 and January 1, 2020 and the amortized cost basis of loans and leases on nonaccrual status with no allowance for credit losses as of December 31, 2020 were as follows:

	December 31, 2020		January 1, 2020
	Nonaccrual Loans and Leases With No Allowance for Credit Losses	Nonaccrual Loans and Leases	Nonaccrual Loans and Leases
(dollars in thousands)			
Commercial and industrial	\$ —	\$ 518	\$ 32
Commercial real estate	—	80	30
Construction	1,840	2,043	—
Residential mortgage	1,316	6,441	5,406
<b>Total Nonaccrual Loans and Leases</b>	<b>\$ 3,156</b>	<b>\$ 9,082</b>	<b>\$ 5,468</b>

For the year ended December 31, 2020, the Company recognized interest income of \$0.2 million on nonaccrual loans and leases. Furthermore, for the year ended December 31, 2020, the amount of accrued interest receivables written off by reversing interest income was \$1.4 million.

## Collateral-Dependent Loans and Leases

Collateral-dependent loans and leases are those for which repayment (on the basis of the Company's assessment as of the reporting date) is expected to be provided substantially through the operation or sale of the collateral and the borrower is experiencing financial difficulty. As of December 31, 2020, the amortized cost basis of collateral-dependent loans was \$21.0 million. These loans were primarily collateralized by residential real estate property and borrower assets. As of December 31, 2020, the fair value of collateral on substantially all collateral-dependent loans were significantly in excess of their amortized cost basis.

## Impaired Loans

The total carrying amounts and the total unpaid principal balances of impaired loans and leases as of December 31, 2019, presented in accordance with Topic 310, *Receivables*, were as follows:

	December 31, 2019		
	Recorded Investment	Unpaid Principal Balance	Related ACL
(dollars in thousands)			
Impaired loans with no related ACL recorded:			
Commercial and industrial	\$ 3,825	\$ 3,841	\$ —
Commercial real estate	30	30	—
Residential mortgage	10,425	10,718	—
<b>Total</b>	<b>\$ 14,280</b>	<b>\$ 14,589</b>	<b>\$ —</b>
Impaired loans with a related ACL recorded:			
Commercial and industrial	\$ 1,126	\$ 1,126	\$ 46
Commercial real estate	693	693	27
Residential mortgage	4,539	4,819	130
<b>Total</b>	<b>\$ 6,358</b>	<b>\$ 6,638</b>	<b>\$ 203</b>
Total impaired loans:			
Commercial and industrial	\$ 4,951	\$ 4,967	\$ 46
Commercial real estate	723	723	27
Residential mortgage	14,964	15,537	130
<b>Total</b>	<b>\$ 20,638</b>	<b>\$ 21,227</b>	<b>\$ 203</b>

The following table provides information with respect to the Company's average balances, and of interest income recognized from, impaired loans for the years ended December 31, 2019 and 2018, presented in accordance with Topic 310, *Receivables*:

	Year Ended December 31, 2019	
	Average Recorded Investment	Interest Income Recognized
(dollars in thousands)		
Impaired loans with no related ACL recorded:		
Commercial and industrial .....	\$ 3,687	\$ 431
Commercial real estate .....	2,825	481
Residential mortgage .....	8,777	440
Consumer .....	40	—
<b>Total</b> .....	<u>\$ 15,329</u>	<u>\$ 1,352</u>
Impaired loans with a related ACL recorded:		
Commercial and industrial .....	\$ 4,485	\$ 85
Commercial real estate .....	710	40
Residential mortgage .....	6,413	339
<b>Total</b> .....	<u>\$ 11,608</u>	<u>\$ 464</u>
Total impaired loans:		
Commercial and industrial .....	\$ 8,172	\$ 516
Commercial real estate .....	3,535	521
Residential mortgage .....	15,190	779
Consumer .....	40	—
<b>Total</b> .....	<u>\$ 26,937</u>	<u>\$ 1,816</u>
	Year Ended December 31, 2018	
	Average Recorded Investment	Interest Income Recognized
(dollars in thousands)		
Impaired loans with no related ACL recorded:		
Commercial and industrial .....	\$ 11,409	\$ 408
Commercial real estate .....	7,873	231
Construction .....	1,248	91
Residential mortgage .....	9,356	529
<b>Total</b> .....	<u>\$ 29,886</u>	<u>\$ 1,259</u>
Impaired loans with a related ACL recorded:		
Commercial and industrial .....	\$ 3,154	\$ 273
Commercial real estate .....	942	67
Residential mortgage .....	7,369	335
<b>Total</b> .....	<u>\$ 11,465</u>	<u>\$ 675</u>
Total impaired loans:		
Commercial and industrial .....	\$ 14,563	\$ 681
Commercial real estate .....	8,815	298
Construction .....	1,248	91
Residential mortgage .....	16,725	864
<b>Total</b> .....	<u>\$ 41,351</u>	<u>\$ 1,934</u>

## Modifications

Commercial and industrial loans modified in a TDR may involve temporary interest-only payments, term extensions, and converting revolving credit lines to term loans. Modifications of commercial real estate and construction loans in a TDR may involve reducing the interest rate for the remaining term of the loan, extending the maturity date at an interest rate lower than the current market rate for new debt with similar risk, or substituting or adding a new borrower or guarantor. Modifications of construction loans in a TDR may also involve extending the interest-only payment period. Interest continues to accrue on the missed payments and as a result, the effective yield on the loan remains unchanged. Residential real estate loans modified in a TDR may be comprised of loans where monthly payments are lowered to accommodate the borrowers' financial needs for a period of time, normally two years. Generally, consumer loans are not classified as a TDR as they are normally charged off upon reaching a predetermined delinquency status that ranges from 120 to 180 days and varies by product type.

Loans modified in a TDR may already be on nonaccrual status and in some cases, partial charge-offs may have already been taken against the outstanding loan balance. Loans modified in a TDR are evaluated for impairment. As a result, this may have a financial effect of increasing the specific ACL associated with the loan. An ACL for impaired commercial loans, including commercial real estate and construction loans, that have been modified in a TDR is measured based on the present value of expected future cash flows discounted at the loan's effective interest rate or if the loan is collateral-dependent, the estimated fair value of the collateral, less any selling costs. An ACL for impaired residential real estate loans that have been modified in a TDR is measured based on the estimated fair value of the collateral, less any selling costs. Management exercises significant judgment in developing these estimates.

The following presents, by class, information related to loans modified in a TDR during the years ended December 31, 2020, 2019 and 2018:

	Year Ended December 31, 2020		
(dollars in thousands)	Number of Contracts <sup>(1)</sup>	Recorded Investment <sup>(2)</sup>	Related ACL
Commercial and industrial	1	\$ 500	\$ 30
Commercial real estate	3	6,470	470
Residential mortgage	1	825	90
<b>Total</b>	<b>5</b>	<b>\$ 7,795</b>	<b>\$ 590</b>

	Year Ended December 31, 2019		
(dollars in thousands)	Number of Contracts <sup>(1)</sup>	Recorded Investment <sup>(2)</sup>	Related ACL
Commercial and industrial	2	\$ 571	\$ 25
Residential mortgage	1	609	—
<b>Total</b>	<b>3</b>	<b>\$ 1,180</b>	<b>\$ 25</b>

	Year Ended December 31, 2018		
(dollars in thousands)	Number of Contracts <sup>(1)</sup>	Recorded Investment <sup>(2)</sup>	Related ACL
Commercial and industrial	1	\$ 369	\$ 10
Residential mortgage	3	875	29
<b>Total</b>	<b>4</b>	<b>\$ 1,244</b>	<b>\$ 39</b>

<sup>(1)</sup> The number of contracts does not include TDRs that have been fully paid off, charged off or foreclosed upon by the end of the period.

<sup>(2)</sup> The recorded investment balances reflect all partial paydowns and charge-offs since the modification date and do not include TDRs that have been fully paid off, charged off or foreclosed upon by the end of the period.

The above loans were modified in a TDR through an extension of maturity dates, temporary interest-only payments, reduced payments or below-market interest rates.

The Company had commitments to extend credit, standby letters of credit and commercial letters of credit totaling \$6.1 billion as of both December 31, 2020 and 2019. Of the \$6.1 billion at December 31, 2020, there were commitments of \$0.2 million related to borrowers who had loan terms modified in a TDR. Of the \$6.1 billion at December 31, 2019, there were commitments of \$4.5 million related to borrowers who had loan terms modified in a TDR.

The following table presents, by class, loans modified in TDRs that have defaulted in the current period within 12 months of their permanent modification date for the periods indicated. The Company is reporting these defaulted TDRs based on a payment default definition of 30 days past due:

(dollars in thousands)	Year Ended December 31,					
	2020		2019		2018	
	Number of Contracts <sup>(1)</sup>	Recorded Investment <sup>(2)</sup>	Number of Contracts <sup>(1)</sup>	Recorded Investment <sup>(2)</sup>	Number of Contracts <sup>(1)</sup>	Recorded Investment <sup>(2)</sup>
Commercial and industrial <sup>(3)</sup> .....	1	\$ 500	2	\$ 571	—	\$ —
<b>Total</b> .....	<b>1</b>	<b>\$ 500</b>	<b>2</b>	<b>\$ 571</b>	<b>—</b>	<b>\$ —</b>

- (1) The number of contracts does not include TDRs that have been fully paid off, charged off or foreclosed upon by the end of the period.
- (2) The recorded investment balances reflect all partial paydowns and charge-offs since the modification date and do not include TDRs that have been fully paid off, charged off or foreclosed upon by the end of the period.
- (3) In 2020, the maturity date for the commercial and industrial loan that subsequently defaulted was extended. In 2019, the commercial and industrial loans that subsequently defaulted were temporarily modified to interest-only payments.

### Foreclosure Proceedings

As of December 31, 2020, there were no residential mortgage loans collateralized by real estate property that was modified in a TDR that was in process of foreclosure. As of December 31, 2019, there was one residential mortgage loan collateralized by real estate property of \$0.3 million that was modified in a TDR that was in process of foreclosure.

### Foreclosed Property

As of December 31, 2020, there were no residential real estate properties held from foreclosed residential real estate loans. Residential real estate properties held from two foreclosed residential mortgage loans included in other real estate owned and repossessed personal property shown in the consolidated balance sheets were \$0.3 million as of December 31, 2019.

## 6. Premises and Equipment

At December 31, 2020 and 2019, premises and equipment were comprised of the following:

(dollars in thousands)	December 31,	
	2020	2019
Buildings .....	\$ 296,107	\$ 289,271
Furniture and equipment .....	98,800	86,485
Land .....	114,852	106,487
Leasehold improvements .....	57,063	64,828
Total premises and equipment .....	566,822	547,071
Less: Accumulated depreciation and amortization .....	244,421	230,186
Net book value .....	<b>\$ 322,401</b>	<b>\$ 316,885</b>

Depreciation and amortization expenses included in occupancy and equipment expenses for 2020, 2019 and 2018 were as follows:

(dollars in thousands)	Year Ended December 31,		
	2020	2019	2018
Occupancy .....	\$ 9,231	\$ 9,037	\$ 8,815
Equipment .....	6,721	5,485	6,488
Total .....	<b>\$ 15,952</b>	<b>\$ 14,522</b>	<b>\$ 15,303</b>

The Company, as a lessor, leases certain properties that it owns. See “Note 14. Leases” in the notes to the consolidated financial statements for more information.

## 7. Other Assets

### Goodwill

Goodwill originated from the acquisition of BancWest by BNPP in December 2001. Goodwill generated in that acquisition was recorded on the Company's consolidated balance sheets as a result of push-down accounting treatment.

The carrying amount of goodwill reported in two of the Company's reporting segments as of December 31, 2020 and 2019 were as shown below. The Treasury and Other segment is not assigned goodwill.

(in thousands)	<u>Retail Banking</u>	<u>Commercial Banking</u>	<u>Total</u>
<b>December 31, 2020</b> .....	<b>\$ 687,492</b>	<b>\$ 308,000</b>	<b>\$ 995,492</b>
December 31, 2019 .....	687,492	308,000	995,492

There was no impairment of the Company's goodwill for the years ended December 31, 2020, 2019 and 2018.

### Mortgage Servicing Rights ("MSRs")

Mortgage servicing activities include collecting principal, interest, tax and insurance payments from borrowers while accounting for and remitting payments to investors, taxing authorities and insurance companies. The Company also monitors delinquencies and administers foreclosure proceedings.

Mortgage loan servicing income is recorded in noninterest income as a part of other service charges and fees and amortization of the servicing assets is recorded in noninterest income as part of other income. The unpaid principal amount of residential real estate loans serviced for others was \$2.2 billion and \$2.3 billion as of December 31, 2020 and 2019, respectively. Servicing fees include contractually specified fees, late charges and ancillary fees and were \$5.7 million, \$6.3 million and \$7.0 million for the years ended December 31, 2020, 2019 and 2018, respectively.

Amortization of MSRs was \$6.3 million, \$3.6 million and \$3.8 million for the years ended December 31, 2020, 2019 and 2018, respectively. The estimated future amortization expenses for MSRs over the next five years are as follows:

(dollars in thousands)	<u>Estimated Amortization</u>
<b>Year ending December 31:</b>	
2021 .....	\$ 2,462
2022 .....	1,879
2023 .....	1,477
2024 .....	1,188
2025 .....	971

The details of the Company's MSRs are presented below:

(dollars in thousands)	<u>December 31,</u>	
	<u>2020</u>	<u>2019</u>
Gross carrying amount .....	\$ 67,856	\$ 63,480
Less: accumulated amortization .....	57,125	50,812
Net carrying value .....	<u>\$ 10,731</u>	<u>\$ 12,668</u>

The following table presents changes in amortized MSR for the years indicated:

(dollars in thousands)	Year Ended December 31,	
	2020	2019
Balance at beginning of year	\$ 12,668	\$ 16,155
Originations	4,376	138
Amortization	(6,313)	(3,625)
<b>Balance at end of year</b>	<b>\$ 10,731</b>	<b>\$ 12,668</b>
Fair value of amortized MSR at beginning of year	\$ 20,329	\$ 27,662
Fair value of amortized MSR at end of year	\$ 14,029	\$ 20,329
Balance of loans serviced for others	\$ 2,189,027	\$ 2,344,899

MSR are evaluated for impairment if events and circumstances indicate a possible impairment. No impairment of MSR was recorded for the years ended December 31, 2020, 2019 and 2018.

The quantitative assumptions used in determining the lower of cost or fair value of the Company's MSR were as follows:

	December 31, 2020		December 31, 2019	
	Range	Weighted Average	Range	Weighted Average
Conditional prepayment rate	11.86 % - 26.52 %	16.90 %	10.74 % - 23.39 %	11.10 %
Life in years (of the MSR)	1.83 - 6.68	4.45	2.04 - 6.33	5.99
Weighted-average coupon rate	3.24 % - 6.98 %	3.84 %	3.96 % - 7.26 %	4.01 %
Discount rate	10.00 % - 10.00 %	10.00 %	10.00 % - 10.01 %	10.00 %

The sensitivities surrounding MSR are expected to have an immaterial impact on fair value.

## Other

The Company had \$170.2 million and \$145.6 million in affordable housing and other tax credit investment partnership interest as of December 31, 2020 and 2019, respectively, included in other assets on the consolidated balance sheets. The amount of amortization of such investments reported in the provision for income taxes was \$10.5 million, \$11.3 million and \$5.2 million during the years ended December 31, 2020, 2019 and 2018, respectively. The affordable housing tax credits and other benefits recognized during the years ended December 31, 2020, 2019 and 2018 were \$15.8 million, \$10.6 million and \$6.3 million, respectively.

Nonmarketable equity securities include FHLB stock, which the Company holds to meet regulatory requirements. As a member of the FHLB system, the Company is required to maintain a minimum level of investment in FHLB non-publicly traded stock based on specific percentages of the Company's total assets and outstanding advances in accordance with the FHLB's capital plan which may be amended or revised periodically. Amounts in excess of the required minimum may be transferred at par to another member institution subject to prior approval of the FHLB. Excess stock may also be sold to the FHLB subject to a five-year redemption notice period and at the sole discretion of the FHLB. These securities are accounted for under the cost method. These investments are considered long-term investments by management and accordingly, the ultimate recoverability of its par value is considered rather than considering temporary declines in value. The investment in FHLB stock was included in other assets on the consolidated balance sheets and was \$18.1 million and \$34.1 million as of December 31, 2020 and 2019, respectively.

## 8. Transfers of Financial Assets

The Company's transfers of financial assets with continuing interest may include pledges of collateral to secure public deposits and repurchase agreements, FHLB and FRB borrowing capacity, automated clearing house ("ACH") transactions and interest rate swaps.

For public deposits and repurchase agreements, the Company enters into bilateral agreements with the entity to pledge investment securities as collateral in the event of default. The right of setoff for a repurchase agreement resembles a secured borrowing, whereby the collateral pledged by the Company would be used to settle the fair value of the repurchase agreement should the Company be in default. The counterparty has the right to sell or repledge the investment securities. The Company is required by the counterparty to maintain adequate collateral levels. In the event the collateral fair value falls below stipulated levels, the Company will pledge additional investment securities. For transfers of assets with the FHLB and the FRB, the Company enters into bilateral agreements to pledge loans as collateral to secure borrowing capacity. For ACH transactions, the Company enters into bilateral agreements to collateralize possible daylight overdrafts. For interest rate swaps, the Company enters into bilateral agreements to pledge collateral when either party is in a negative fair value position to mitigate counterparty credit risk. Counterparties to ACH transactions, certain interest rate swaps, the FHLB and the FRB do not have the right to sell or repledge the collateral.

The carrying amounts of the assets pledged as collateral to secure public deposits, borrowing arrangements and other transactions as of December 31, 2020 and 2019 were as follows:

(dollars in thousands)	2020	2019
Public deposits . . . . .	\$ 2,251,508	\$ 1,543,492
Federal Home Loan Bank . . . . .	2,917,317	2,928,581
Federal Reserve Bank . . . . .	1,919,744	953,169
ACH transactions . . . . .	111,347	155,360
Interest rate swaps . . . . .	56,004	43,296
<b>Total</b> . . . . .	<b>\$ 7,255,920</b>	<b>\$ 5,623,898</b>

As the Company did not enter into reverse repurchase agreements, no collateral was accepted as of December 31, 2020 and 2019. In addition, no debt was extinguished by in-substance defeasance.

## 9. Deposits

As of December 31, 2020 and 2019, deposits were categorized as interest-bearing or noninterest-bearing as follows:

(dollars in thousands)	2020	2019
U.S.:		
Interest-bearing . . . . .	\$ 10,928,712	\$ 9,782,957
Noninterest-bearing . . . . .	6,674,352	5,188,696
Foreign:		
Interest-bearing . . . . .	776,897	781,965
Noninterest-bearing . . . . .	847,762	691,376
<b>Total deposits</b> . . . . .	<b>\$ 19,227,723</b>	<b>\$ 16,444,994</b>

The following table presents the maturity distribution of time certificates of deposit as of December 31, 2020:

(dollars in thousands)	Under \$250,000	\$250,000 or More	Total
Three months or less . . . . .	\$ 244,324	\$ 451,982	\$ 696,306
Over three through six months . . . . .	206,181	342,044	548,225
Over six through twelve months . . . . .	298,884	346,560	645,444
2022 . . . . .	136,478	83,842	220,320
2023 . . . . .	76,014	31,140	107,154
2024 . . . . .	64,369	6,249	70,618
2025 . . . . .	38,112	21,858	59,970
Thereafter . . . . .	261	—	261
<b>Total</b> . . . . .	<b>\$ 1,064,623</b>	<b>\$ 1,283,675</b>	<b>\$ 2,348,298</b>

Time certificates of deposit in denominations of \$250,000 or more, in the aggregate, were \$1.3 billion and \$1.4 billion as of December 31, 2020 and 2019, respectively. Overdrawn deposit accounts are classified as loans and totaled \$2.6 million and \$3.6 million at December 31, 2020 and 2019, respectively.

## 10. Short-Term Borrowings

As of December 31, 2020 and 2019, short-term borrowings were comprised of the following:

(dollars in thousands)	December 31,	
	2020	2019
Short-term FHLB fixed-rate advances <sup>(1)</sup>	\$ —	\$ 400,000
<b>Total short-term borrowings</b>	<b>\$ —</b>	<b>\$ 400,000</b>

<sup>(1)</sup> Interest is payable monthly.

As of December 31, 2020, the Company had no short-term borrowings as the short-term FHLB fixed-rate advances matured in 2020. As of December 31, 2019, the Company's short-term borrowings included \$400.0 million in short-term FHLB fixed-rate advances with a weighted average interest rate of 2.84%. The short-term FHLB fixed-rate advances required monthly interest-only payments with the principal amount due on the maturity date. At December 31, 2020 and 2019, the Company had a remaining line of credit of \$2.0 billion and \$1.7 billion available from the FHLB, respectively. The FHLB fixed-rate advances and remaining borrowing capacity were secured by residential real estate loan collateral as of December 31, 2020 and 2019. As of December 31, 2020 and 2019, the Company had an undrawn line of credit of \$1.1 billion and \$596.8 million available from the FRB, respectively. The borrowing capacity with the FRB was secured by consumer, commercial and industrial, commercial real estate and residential mortgage loans as of December 31, 2020 and 2019. See "Note 8. Transfers of Financial Assets" for more information.

The table below provides selected information for short-term borrowings during the years ended December 31, 2020, 2019 and 2018:

(dollars in thousands)	Year Ended December 31,		
	2020	2019	2018
Federal funds purchased:			
Weighted-average interest rate at December 31, . . . . .	— %	— %	— %
Highest month-end balance . . . . .	\$ —	\$ 110,000	\$ 374,875
Average outstanding balance . . . . .	\$ 1,366	\$ 16,410	\$ 32,987
Weighted-average interest rate paid . . . . .	0.43 %	2.44 %	2.18 %
Short-term FHLB fixed-rate advance:			
Weighted-average interest rate at December 31, . . . . .	— %	2.84 %	— %
Highest month-end balance . . . . .	\$ 400,000	\$ 400,000	\$ 81,800
Average outstanding balance . . . . .	\$ 208,197	\$ 193,425	\$ 6,929
Weighted-average interest rate paid . . . . .	2.88 %	2.85 %	1.90 %

The Company treats securities sold under agreements to repurchase as collateralized financings. The Company reflects the obligations to repurchase the same or similar securities sold as liabilities, with the dollar amount of securities underlying the agreements remaining in the asset accounts. Generally, for these types of agreements, there is a requirement that collateral be maintained with a market value equal to or in excess of the principal amount borrowed. As such, the collateral pledged may be increased or decreased over time to meet contractual obligations. The securities underlying the agreements to repurchase are held in collateral accounts with a third-party custodian. The Company did not enter into any repurchase agreements in 2020 and 2019.

## 11. Long-Term Borrowings

Long-term borrowings consisted of the following at December 31, 2020 and 2019:

(dollars in thousands)	December 31,	
	2020	2019
Finance lease . . . . .	\$ 10	\$ 19
FHLB fixed-rate advances <sup>(1)</sup> . . . . .	200,000	200,000
<b>Total long-term borrowings</b> . . . . .	<b>\$ 200,010</b>	<b>\$ 200,019</b>

<sup>(1)</sup> Interest is payable monthly.

As of December 31, 2020 and 2019, the Company's long-term borrowings included \$200.0 million in FHLB fixed-rate advances with a weighted average interest rate of 2.73% and maturity dates ranging from 2023 to 2024. The FHLB fixed-rate advances require monthly interest-only payments with the principal amount due on the maturity date.

At December 31, 2020 and 2019, the Company's long-term borrowings included a finance lease obligation with a 6.78% annual interest rate that matures in 2022.

At December 31, 2020, future contractual principal payments and maturities on long-term borrowings were as follows:

(dollars in thousands)	Principal Payments
<b>Year ending December 31:</b>	
2021 .....	\$ 10
2022 .....	—
2023 <sup>(1)</sup> .....	100,000
2024 <sup>(2)</sup> .....	100,000
2025 .....	—
Total .....	<u>\$ 200,010</u>

<sup>(1)</sup> FHLB fixed-rate advance callable on March 3, 2021 with an interest rate of 2.80%

<sup>(2)</sup> FHLB fixed-rate advance callable on April 15, 2021 with an interest rate of 2.65%

## 12. Accumulated Other Comprehensive Income (Loss)

Accumulated other comprehensive income (loss) is defined as the revenues, expenses, gains and losses that are included in comprehensive income, but excluded from net income. The Company's significant items of accumulated other comprehensive income (loss) are pension and other benefits, investment securities and cash flow derivative hedges. Changes in accumulated other comprehensive income (loss) for the years ended December 31, 2020, 2019 and 2018 are presented below:

(dollars in thousands)	Pre-tax Amount	Income Tax Benefit (Expense)	Net of Tax
Accumulated other comprehensive loss at December 31, 2019 .....	\$ (43,450)	\$ 11,701	\$ (31,749)
<b>Year ended December 31, 2020</b>			
Pension and other benefits:			
Net actuarial losses arising during the year .....	(10,399)	2,774	(7,625)
Prior service credit .....	(51)	14	(37)
Amortization of net loss included in net income .....	5,595	(1,492)	4,103
Change in Company tax rate .....	—	(96)	(96)
Net change in pension and other benefits .....	<u>(4,855)</u>	<u>1,200</u>	<u>(3,655)</u>
Investment securities:			
Unrealized net gains arising during the year .....	91,289	(24,365)	66,924
Reclassification of net losses to net income:			
Investment securities losses, net .....	114	(30)	84
Net change in investment securities .....	<u>91,403</u>	<u>(24,395)</u>	<u>67,008</u>
Other comprehensive income .....	<u>86,548</u>	<u>(23,195)</u>	<u>63,353</u>
<b>Accumulated other comprehensive income at December 31, 2020 .....</b>	<b><u>\$ 43,098</u></b>	<b><u>\$ (11,494)</u></b>	<b><u>\$ 31,604</u></b>

(dollars in thousands)	<b>Pre-tax Amount</b>	<b>Income Tax Benefit (Expense)</b>	<b>Net of Tax</b>
Accumulated other comprehensive loss at December 31, 2018. . . . .	\$ (180,915)	\$ 48,720	\$ (132,195)
<b>Year ended December 31, 2019</b>			
Pension and other benefits:			
Net actuarial losses arising during the year . . . . .	(5,774)	1,555	(4,219)
Prior service credit . . . . .	(429)	115	(314)
Amortization of net loss included in net income . . . . .	6,610	(1,780)	4,830
Net change in pension and other benefits . . . . .	<u>407</u>	<u>(110)</u>	<u>297</u>
Investment securities:			
Unrealized net gains arising during the period. . . . .	134,343	(36,178)	98,165
Reclassification of net losses to net income:			
Investment securities losses, net . . . . .	2,715	(731)	1,984
Net change in investment securities . . . . .	<u>137,058</u>	<u>(36,909)</u>	<u>100,149</u>
Other comprehensive income. . . . .	<u>137,465</u>	<u>(37,019)</u>	<u>100,446</u>
Accumulated other comprehensive loss at December 31, 2019. . . . .	<u>\$ (43,450)</u>	<u>\$ 11,701</u>	<u>\$ (31,749)</u>

(dollars in thousands)	<b>Pre-tax Amount</b>	<b>Income Tax Benefit (Expense)</b>	<b>Net of Tax</b>
Accumulated other comprehensive loss at December 31, 2017. . . . .	\$ (159,423)	\$ 63,040	\$ (96,383)
<b>Year ended December 31, 2018</b>			
Early adoption of ASU No. 2018-02. . . . .	—	(20,068)	(20,068)
Pension and other benefits:			
Net actuarial losses arising during the year . . . . .	(2,835)	763	(2,072)
Prior service credit . . . . .	(429)	116	(313)
Amortization of net loss included in net income . . . . .	7,315	(1,970)	5,345
Net change in pension and other benefits . . . . .	<u>4,051</u>	<u>(1,091)</u>	<u>2,960</u>
Investment securities:			
Unrealized net losses arising during the year. . . . .	(43,545)	11,686	(31,859)
Reclassification of net gains to net income:			
OTTI losses on available-for-sale debt securities, net. . . . .	24,085	(6,485)	17,600
Net change in investment securities . . . . .	<u>(19,460)</u>	<u>5,201</u>	<u>(14,259)</u>
Cash flow derivative hedges:			
Unrealized net gains on cash flow derivative hedges arising during the year. . . . .	1,475	(397)	1,078
Reclassification of net gains to net income:			
Other noninterest expense . . . . .	(7,558)	2,035	(5,523)
Net change in cash flow derivative hedges. . . . .	<u>(6,083)</u>	<u>1,638</u>	<u>(4,445)</u>
Other comprehensive loss . . . . .	<u>(21,492)</u>	<u>5,748</u>	<u>(15,744)</u>
Accumulated other comprehensive loss at December 31, 2018. . . . .	<u>\$ (180,915)</u>	<u>\$ 48,720</u>	<u>\$ (132,195)</u>

The following table summarizes changes in accumulated other comprehensive loss, net of tax, for the years indicated:

(dollars in thousands)	Pensions and Other Benefits	Investment Securities	Cash Flow Derivative Hedges	Accumulated Other Comprehensive Income (Loss)
<b>Year Ended December 31, 2020</b>				
Balance at beginning of year . . . . .	\$ (28,082)	\$ (3,667)	\$ —	\$ (31,749)
Other comprehensive (loss) income . . . . .	(3,655)	67,008	—	63,353
Balance at end of year . . . . .	<u>\$ (31,737)</u>	<u>\$ 63,341</u>	<u>\$ —</u>	<u>\$ 31,604</u>
<b>Year Ended December 31, 2019</b>				
Balance at beginning of year . . . . .	\$ (28,379)	\$ (103,816)	\$ —	\$ (132,195)
Other comprehensive income . . . . .	297	100,149	—	100,446
Balance at end of year . . . . .	<u>\$ (28,082)</u>	<u>\$ (3,667)</u>	<u>\$ —</u>	<u>\$ (31,749)</u>
<b>Year Ended December 31, 2018</b>				
Balance at beginning of year . . . . .	\$ (25,946)	\$ (74,117)	\$ 3,680	\$ (96,383)
Early adoption of ASU No. 2018-02 . . . . .	(5,393)	(15,440)	765	(20,068)
Other comprehensive income (loss) . . . . .	2,960	(14,259)	(4,445)	(15,744)
Balance at end of year . . . . .	<u>\$ (28,379)</u>	<u>\$ (103,816)</u>	<u>\$ —</u>	<u>\$ (132,195)</u>

As of December 31, 2020 and 2019, the Company did not have any available-for-sale debt securities in an unrealized loss position with the intent to sell and determined it was not more likely than not that the Company would be required to sell the securities prior to recovery of the amortized cost basis. Thus, for the year ended December 31, 2020, there was no incremental non-credit-related impairment loss recognized in earnings on these securities, and for the year ended December 31, 2019, there was no non-credit OTTI loss on these securities. For the year ended December 31, 2018, an OTTI loss on available-for-sale debt securities of \$24.1 million was recorded due to the Company's intent to sell as of December 31, 2018.

### 13. Regulatory Capital Requirements

Federal and state laws and regulations limit the amount of dividends the Company may declare or pay. The Company depends primarily on dividends from FHB as the source of funds for the Company's payment of dividends.

The Company and the Bank are subject to various regulatory capital requirements imposed by federal banking agencies. Failure to meet minimum capital requirements can initiate certain mandatory, and possibly additional discretionary, actions by regulators that, if undertaken, could have a direct material effect on the Company's and the Bank's operating activities and financial condition. Under capital adequacy guidelines and the regulatory framework for prompt corrective action, the Company and Bank must meet specific capital guidelines that involve quantitative measures of its assets and certain off-balance-sheet items. The capital amounts and classifications are also subject to qualitative judgments by the regulators about components, risk weightings and other factors.

Quantitative measures established by regulation to ensure capital adequacy require the Company and Bank to maintain minimum amounts and ratios of Common Equity Tier 1 ("CET1") capital, Tier 1 capital and total capital to risk-weighted assets, as well as a minimum leverage ratio.

The following provides definitions for the regulatory risk-based capital ratios and leverage ratio, which are calculated as per standard regulatory guidance:

*Risk-Weighted Assets* — Assets are weighted for risk according to a formula used by the Federal Reserve to conform to capital adequacy guidelines. On- and off-balance sheet items are weighted for risk, with off-balance sheet items converted to balance sheet equivalents, using risk conversion factors, before being allocated a risk-adjusted weight. The off-balance sheet items comprise a minimal part of the overall calculation.

*Common Equity Tier 1 Risk-Based Capital Ratio* — The CET1 risk-based capital ratio is calculated as CET1 capital, divided by risk-weighted assets. CET1 is the sum of equity, adjusted for ineligible goodwill as well as certain other comprehensive income items as follows: net unrealized gains/losses on securities and derivatives, and net unrealized pension and other benefit losses.

*Tier 1 Risk-Based Capital Ratio* — The Tier 1 capital ratio is calculated as Tier 1 capital divided by risk-weighted assets.

*Total Risk-Based Capital Ratio* — The total risk-based capital ratio is calculated as the sum of Tier 1 capital and an allowable amount of the reserve for credit losses (limited to 1.25 percent of risk-weighted assets), divided by risk-weighted assets.

*Tier 1 Leverage Ratio* — The Tier 1 leverage ratio is calculated by dividing Tier 1 capital by adjusted quarterly average total assets.

The table below sets forth those ratios at December 31, 2020 and 2019:

(dollars in thousands)	First Hawaiian, Inc.		First Hawaiian Bank		Minimum Capital Ratio <sup>(1)</sup>	Well-Capitalized Ratio <sup>(1)</sup>
	Amount	Ratio	Amount	Ratio		
<b>December 31, 2020:</b>						
Common equity tier 1 capital to risk-weighted assets . . . . .	\$ 1,717,008	12.47 %	\$ 1,699,485	12.34 %	4.50 %	6.50 %
Tier 1 capital to risk-weighted assets . . . . .	1,717,008	12.47 %	1,699,485	12.34 %	6.00 %	8.00 %
Total capital to risk-weighted assets . . . . .	1,889,958	13.73 %	1,872,427	13.60 %	8.00 %	10.00 %
Tier 1 capital to average assets (leverage ratio) . . . . .	1,717,008	8.00 %	1,699,485	7.92 %	4.00 %	5.00 %
December 31, 2019:						
Common equity tier 1 capital to risk-weighted assets . . . . .	\$ 1,676,515	11.88 %	\$ 1,654,304	11.72 %	4.50 %	6.50 %
Tier 1 capital to risk-weighted assets . . . . .	1,676,515	11.88 %	1,654,304	11.72 %	6.00 %	8.00 %
Total capital to risk-weighted assets . . . . .	1,807,645	12.81 %	1,785,434	12.65 %	8.00 %	10.00 %
Tier 1 capital to average assets (leverage ratio) . . . . .	1,676,515	8.79 %	1,654,304	8.67 %	4.00 %	5.00 %

<sup>(1)</sup> As defined by the regulations issued by the Board of Governors of the Federal Reserve System, the Office of the Comptroller of the Currency and the FDIC.

A capital conservation buffer, comprised of CET1 capital, was established above the regulatory minimum capital requirements. As of December 31, 2020, under the bank regulatory capital guidelines, the Company and Bank were both classified as well-capitalized and exceeded the aforementioned capital conservation buffer. Management is not aware of any conditions or events that have occurred since December 31, 2020, to change the capital adequacy category of the Company or the Bank.

#### 14. Leases

The Company, as lessee, is obligated under a number of noncancelable operating leases primarily for branch premises and related real estate. Terms of such leases extend for periods up to 43 years, many of which provide for periodic adjustment of rent payments based on changes in various economic indicators. Renewal options are included in the Company's lease liabilities and related right-of-use assets to the extent that the Company is reasonably certain to exercise such options. For all of the Company's short-term leases (i.e., leases with an initial term of 12 months or less), the Company recognizes lease expense on a straight-line basis over the lease term. Variable lease payments are recognized in the period in which the obligation for those payments is incurred.

The Company's branch premises leases typically require that the Company is responsible to pay for variable lease expense, primarily maintenance expense, as well as real property taxes, property insurance and sales taxes. Maintenance expense is paid to maintain common areas and covers costs including landscaping, cleaning and general maintenance. Such variable costs are typically re-evaluated by the landlord on an annual basis and are charged to the Company based on the portion of the total building premises that is occupied by the Company.

The Company subleases certain premises and real estate to third parties. The sublease portfolio consists of operating leases for space connected with three of the Company's branch properties.

The components of the Company's net lease expense for the years ended December 31, 2020 and 2019 were as follows:

(dollars in thousands)	Year Ended December 31,	
	2020	2019
Operating lease expense	\$ 9,169	\$ 9,158
Short-term lease expense	397	487
Variable lease expense	2,353	2,152
Finance lease expense:		
Amortization of right-of-use assets	3	3
Interest on lease liabilities	1	2
Total finance lease expense	4	5
Less: Sublease income	(1,222)	(1,073)
<b>Net lease expense</b>	<b>\$ 10,701</b>	<b>\$ 10,729</b>

For the year ended December 31, 2018, rental expense, net of sublease income, presented in accordance with Topic 840, *Leases* was as follows:

(dollars in thousands)	Year Ended December 31, 2018
Rental expense charged to occupancy	\$ 9,947
Less: Sublease income	903
Net rental expense charged to occupancy	9,044
Rental expense charged to equipment expense	3,679
Total	\$ 12,723

Other information related to the Company's lease liabilities as of and for the years ended December 31, 2020 and 2019 were as follows:

(dollars in thousands)	Year Ended December 31,	
	2020	2019
<b>Supplemental Cash Flows Information</b>		
Cash paid for amounts included in the measurement of lease liabilities:		
Operating cash flows paid for operating leases	\$ 8,848	\$ 8,802
Operating cash flows paid for finance leases	\$ —	\$ 10
Financing cash flows paid for finance leases	\$ 10	\$ 10
Right-of-use assets obtained in exchange for new lease obligations:		
Operating leases	\$ 3,796	\$ 1,401
<b>Weighted Average Remaining Lease Term</b>		
Operating leases (years)	16.1	15.7
Finance leases (years)	1.5	2.5
<b>Weighted Average Discount Rate</b>		
Operating leases	3.17 %	3.36 %
Finance leases	6.78 %	6.78 %

Operating lease right-of-use assets were \$40.2 million and \$44.3 million as of December 31, 2020 and 2019, respectively, and finance lease right-of-use assets were not material as of both December 31, 2020 and 2019. Operating lease right-of-use assets and finance lease right-of-use assets were recorded as a component of other assets and premises and equipment, respectively, as of December 31, 2020 and 2019. Operating lease liabilities were \$40.6 million and \$44.4 million as of December 31, 2020 and 2019, respectively, and finance lease liabilities were not material as of both December 31, 2020 and 2019. Operating lease liabilities and finance lease liabilities were recorded as a component of other liabilities and long-term borrowings, respectively, as of December 31, 2020 and 2019.

The most significant assumption related to the Company's application of Topic 842 was the discount rate assumption. As most of the Company's lease agreements do not provide for an implicit interest rate, the Company used the collateralized interest rate that the Company would have to pay to borrow over a similar term to estimate the Company's lease liabilities.

The following table sets forth future minimum rental payments under noncancelable operating leases with terms in excess of one year as of December 31, 2020:

(dollars in thousands)	Net Operating Lease Payments
<b>Year ending December 31:</b>	
2021 .....	\$ 8,928
2022 .....	6,334
2023 .....	3,833
2024 .....	3,601
2025 .....	2,937
Thereafter .....	42,746
Total future minimum lease payments .....	<u>68,379</u>
Less: Imputed interest .....	<u>(20,792)</u>
Total .....	<u>\$ 47,587</u>

The Company has several operating leases with related parties associated with its branch premises. The lease payments to related parties were nil and \$0.3 million for the years ended December 31, 2020 and 2019, respectively.

The Company, as lessor, rents office space in its headquarters office building as well as office space located primarily in Hawaii to third party lessees. The cost and accumulated depreciation related to leased properties were \$304.3 million and \$150.0 million, respectively, as of December 31, 2020, and \$288.8 million and \$141.3 million, respectively, as of December 31, 2019. Terms of such leases, including renewal options, may be extended for up to ten years, many of which provide for periodic adjustment of rent payments based on changes in consumer or other price indices. The Company recognizes lease income on a straight-line basis over the lease term. Non-lease components, primarily consisting of costs incurred by the Company for maintenance and utilities, are recognized as income in the period in which the payments are due.

The Company recognized operating lease income related to lease payments of \$6.3 million and \$5.9 million for the years ended December 31, 2020 and 2019, respectively. In addition, the Company recognized \$5.6 million and \$5.3 million of lease income related to variable lease payments for the years ended December 31, 2020 and 2019, respectively.

Certain of the Company's leases are with related parties for the use of space at the Company's headquarters office building. The rental income paid by the related parties for both the years ended December 31, 2020 and 2019 was \$0.4 million. The future minimum rental income from related parties are \$0.4 million (2021), \$0.4 million (2022), \$0.4 million (2023), \$0.4 million (2024), \$0.4 million (2025), and \$0.4 million thereafter.

The following table sets forth future minimum rental income under noncancelable operating leases with terms in excess of one year as of December 31, 2020:

(dollars in thousands)	<b>Minimum Rental Income</b>
<b>Year ending December 31:</b>	
2021 .....	\$ 6,454
2022 .....	4,724
2023 .....	3,800
2024 .....	2,973
2025 .....	2,404
Thereafter .....	5,932
Total .....	<u>\$ 26,287</u>

## 15. Benefit Plans

### Qualified Pension Plan

The Company’s employees participate in the Employees’ Retirement Plan of First Hawaiian, Inc. (the “FHI ERP”). The FHI ERP is a frozen plan whereby there are no further benefit accruals for the Company’s employees. However, employees retain rights to participant benefits accrued as of the date of the plan freeze.

No contributions to the pension trust are expected to be made during 2021 for the Company’s participants in the FHI ERP. However, should contributions be required in accordance with the funding rules under the Employee Retirement Income Security Act of 1974 (“ERISA”), including the impact of the Pension Protection Act of 2006, the Company would make those required contributions.

### Nonqualified Pension and Other Postretirement Benefit Plans

The Company also sponsors an unfunded supplemental executive retirement plan for certain key executives (“SERP”). In addition, the Company sponsors a directors’ retirement plan (“Directors’ Plan”), a non-qualified pension plan for eligible FHI and FHB directors that qualify for retirement benefits based on their years of service as a director. Both the SERP and the Directors’ Plan were frozen as of January 1, 2005 to new participants. In March 2019, the Company’s board of directors approved an amendment to the SERP to freeze the SERP, which became effective on July 1, 2019. As a result of the amendment, since the effective date, there have not been any, and there will be no, new accruals of benefits, including service accruals. Existing benefits under the SERP, as of the effective date of the amendment described above, will otherwise continue in accordance with the terms of the SERP. No contributions to the SERP are expected to be made in 2021.

A postretirement benefit plan is also offered to eligible employees that provides life insurance and healthcare benefits upon retirement. The Company provides access to medical coverage for eligible retirees under age 65 at active employee premium rates and a monthly stipend to both retiree and retiree’s spouse after age 62.

The Company expects to contribute \$0.2 million to its Directors’ Plan and \$1.2 million to its postretirement medical and life insurance plans in 2021. These contributions reflect the estimated benefit payments for the unfunded plans and may vary depending on retirements during 2021.

## Defined Contribution Plans

### 401(k) Savings Plan and Money Purchase Pension Plan

The Company matched employee contributions to the First Hawaiian, Inc. 401(k) Savings Plan, a qualified defined contribution plan, up to 5% of the employee's pay in 2020, 2019 and 2018. The Company also contributed 2.5% of employee pay to the First Hawaiian, Inc. Future Plan, a money purchase pension plan. The plans cover all employees who satisfy eligibility requirements. A select group of key executives who participate in an unqualified grandfathered supplemental executive retirement plan may participate in the 401(k) plan but are not eligible to receive the matching contribution.

The employer contributions to the above-mentioned plans for the years ended December 31, 2020, 2019 and 2018 were \$8.6 million, \$7.5 million and \$7.8 million, respectively, and are included in salaries and employee benefits within the consolidated statements of income.

### Annual Incentive Awards for Key Executives

The Company makes cash-based annual incentive awards under the First Hawaiian, Inc. Bonus Plan (the "Bonus Plan"). The Bonus Plan limits the aggregate and individual value of the awards that could be issued in any one fiscal year. The Bonus Plan expenses totaled \$15.2 million, \$15.6 million and \$14.3 million for the years ended December 31, 2020, 2019 and 2018, respectively, and are included in salaries and employee benefits within the consolidated statements of income.

The following table details the amounts recognized in other comprehensive income during the years presented. Pension benefits include benefits from the qualified and non-qualified plans. Other benefits include life insurance and healthcare benefits from the postretirement benefit plan.

(dollars in thousands)	Pension Benefits			Other Benefits		
	2020	2019	2018	2020	2019	2018
Amounts arising during the year:						
Net (gain) loss on pension assets . . . . .	\$ (4,839)	\$ (16,278)	\$ 12,209	\$ —	\$ —	\$ —
Net loss (gain) on pension obligations . . . . .	14,935	21,512	(6,619)	303	540	(2,755)
Reclassification adjustments recognized as components of net periodic benefit cost during the year:						
Net (gain) loss . . . . .	(5,806)	(6,995)	(7,315)	211	385	—
Prior service credit . . . . .	—	—	—	51	429	429
<b>Amount recognized in other comprehensive income . . . . .</b>	<b>\$ 4,290</b>	<b>\$ (1,761)</b>	<b>\$ (1,725)</b>	<b>\$ 565</b>	<b>\$ 1,354</b>	<b>\$ (2,326)</b>

The following table shows the amounts within accumulated other comprehensive loss that had not yet been recognized as components of net periodic benefit cost as of December 31, 2020 and 2019:

(dollars in thousands)	Pension Benefits		Other Benefits	
	2020	2019	2020	2019
Net actuarial loss (gain) . . . . .	\$ 44,351	\$ 40,061	\$ (1,068)	\$ (1,582)
Prior service credit . . . . .	—	—	—	(51)
Total, pretax effect . . . . .	44,351	40,061	(1,068)	(1,633)
Tax impact . . . . .	(11,831)	(10,786)	285	440
<b>Ending balance in accumulated other comprehensive loss . . . . .</b>	<b>\$ 32,520</b>	<b>\$ 29,275</b>	<b>\$ (783)</b>	<b>\$ (1,193)</b>

The following tables summarize the changes to the projected benefit obligation (“PBO”) and fair value of plan assets for pension benefits and the accumulated postretirement benefit obligation and fair value of plan assets for other benefits:

(dollars in thousands)	Pension Benefits		Other Benefits	
	2020	2019	2020	2019
Benefit obligation at beginning of year	\$ 213,285	\$ 199,072	\$ 21,305	\$ 19,716
Service cost	—	14	768	710
Interest cost	6,519	8,261	640	808
Actuarial loss	14,935	22,573	303	540
Curtailement gain	—	(1,061)	—	—
Benefit payments	(15,347)	(15,574)	(478)	(469)
<b>Benefit obligation at end of year</b>	<b>\$ 219,392</b>	<b>\$ 213,285</b>	<b>\$ 22,538</b>	<b>\$ 21,305</b>

The actuarial losses related to changes in the Company’s PBO for pension benefits are primarily due to changes in discount rates for the years ended December 31, 2020 and 2019.

(dollars in thousands)	Pension Benefits		Other Benefits	
	2020	2019	2020	2019
Fair value of plan assets at beginning of year	\$ 112,659	\$ 99,581	\$ —	\$ —
Actual return on plan assets	9,637	20,863	—	—
Benefit payments from trust	(7,501)	(7,785)	—	—
<b>Fair value of plan assets at end of year</b>	<b>\$ 114,795</b>	<b>\$ 112,659</b>	<b>\$ —</b>	<b>\$ —</b>

The following table summarizes the funded status of the Company’s plans and amounts recognized in the Company’s consolidated balance sheets as of December 31, 2020 and 2019:

(dollars in thousands)	Pension Benefits		Other Benefits	
	2020	2019	2020	2019
Pension assets for overfunded plans	\$ 16,237	\$ 16,291	\$ —	\$ —
Pension liabilities for underfunded plans	(120,834)	(116,917)	(22,538)	(21,305)
Funded status	<b>\$ (104,597)</b>	<b>\$ (100,626)</b>	<b>\$ (22,538)</b>	<b>\$ (21,305)</b>

The following table provides information regarding the PBO, accumulated benefit obligation (“ABO”), and fair value of plan assets as of December 31, 2020 and 2019:

(dollars in thousands)	Funded Pension Plan		Unfunded Pension Plans		Total Pension Plans	
	2020	2019	2020	2019	2020	2019
Projected benefit obligation	\$ 98,558	\$ 96,368	\$ 120,834	\$ 116,917	\$ 219,392	\$ 213,285
Accumulated benefit obligation	98,558	96,368	120,766	116,834	219,324	213,202
Fair value of plan assets	114,795	112,659	—	—	114,795	112,659
Overfunded (underfunded) portion of PBO/ABO	16,237	16,291	(120,834)	(116,917)	(104,597)	(100,626)

The Company recognizes the overfunded and underfunded status of its pension plans as an asset and liability in the consolidated balance sheets.

Unrecognized net gains or losses that exceed 5% of the greater of the PBO or the fair value of plan assets as of the beginning of the year are amortized on a straight-line basis over five years in accordance with ASC 715. Amortization of the unrecognized net gain or loss is included as a component of net periodic pension cost. If amortization results in an amount less than the minimum amortization required under GAAP, the minimum required amount is recorded.

The following table summarizes the change in net actuarial loss and amortization for the years ended December 31, 2020 and 2019:

(dollars in thousands)	Pension Benefits		Other Benefits	
	2020	2019	2020	2019
Net actuarial loss (gain) at beginning of year	\$ 40,061	\$ 41,822	\$ (1,582)	\$ (2,507)
Amortization cost	(5,806)	(6,995)	211	385
Liability loss	14,935	21,512	303	540
Asset gain	(4,839)	(16,278)	—	—
<b>Net actuarial loss (gain) at end of year</b>	<b>\$ 44,351</b>	<b>\$ 40,061</b>	<b>\$ (1,068)</b>	<b>\$ (1,582)</b>

The following table sets forth the components of net periodic benefit cost for the years ended December 31, 2020, 2019 and 2018:

(dollars in thousands)	Income line item where recognized in the consolidated statements of income	Pension Benefits			Other Benefits		
		2020	2019	2018	2020	2019	2018
Service cost	Salaries and employee benefits	\$ —	\$ 14	\$ 696	\$ 768	\$ 710	\$ 750
Interest cost	Other noninterest expense	6,519	8,261	7,362	640	808	739
Expected return on plan assets	Other noninterest expense	(4,800)	(4,585)	(5,273)	—	—	—
Prior service credit	Other noninterest expense	—	—	—	(51)	(429)	(429)
Recognized net actuarial loss (gain)	Other noninterest expense	5,806	6,995	7,315	(211)	(385)	—
<b>Total net periodic benefit cost</b>		<b>\$ 7,525</b>	<b>\$ 10,685</b>	<b>\$ 10,100</b>	<b>\$ 1,146</b>	<b>\$ 704</b>	<b>\$ 1,060</b>

The funded pension benefit amounts included in pension benefits for the years ended December 31, 2020, 2019 and 2018 were as follows:

(dollars in thousands)	Funded Pension Benefits		
	2020	2019	2018
Interest cost	\$ 2,946	\$ 3,808	\$ 3,420
Expected return on plan assets	(4,800)	(4,585)	(5,273)
Recognized net actuarial loss	1,421	3,714	2,600
<b>Total net periodic benefit cost</b>	<b>\$ (433)</b>	<b>\$ 2,937</b>	<b>\$ 747</b>

## Assumptions

The following weighted-average assumptions were used to determine benefit obligations at December 31, 2020 and 2019:

	FHI ERP Pension Benefits		SERP Pension Benefits		Other Benefits	
	2020	2019	2020	2019	2020	2019
Discount rate	2.37 %	3.16 %	2.37 %	3.16 %	2.37 %	3.16 %
Rate of compensation increase	NA	NA	NA	4.00 %	NA	NA

Weighted-average assumptions used to determine net periodic benefit cost for the years ended December 31, 2020, 2019 and 2018 were as follows:

	FHI ERP Pension Benefits			SERP Pension Benefits			Other Benefits		
	2020	2019	2018	2020	2019	2018	2020	2019	2018
Discount rate	3.16 %	4.30 %	3.51 %	3.16 %	4.30 %	3.51 %	3.16 %	4.30 %	3.51 %
Expected long-term return on plan assets	4.40 %	4.75 %	4.75 %	NA	NA	NA	NA	NA	NA
Rate of compensation increase	NA	NA	NA	NA	4.00 %	4.00 %	NA	NA	NA

To select the discount rate, the Company reviews the yield on high quality corporate bonds. This rate is adjusted to convert the yield to an annual discount rate basis and may be adjusted for the population of plan participants to reflect the expected duration of the benefit payments of the plan.

Assumed healthcare cost trend rates were as follows at December 31, 2020, 2019 and 2018:

	<u>2020</u>	<u>2019</u>	<u>2018</u>
Healthcare cost trend rate assumed for next year . . . . .	6.25 %	6.50 %	7.00 %
Rate to which the cost trend is assumed to decline (the ultimate trend rate) . . . . .	5.00 %	5.00 %	5.00 %
Year that the rate reaches the ultimate trend rate . . . . .	2026	2026	2026

### Plan Assets

The Company's pension plan assets were allocated as follows as of December 31, 2020 and 2019:

	<u>Asset Allocation</u>	
	<u>2020</u>	<u>2019</u>
Equity securities . . . . .	13 %	31 %
Debt securities . . . . .	85 %	66 %
Other securities . . . . .	2 %	3 %
Total . . . . .	<u>100 %</u>	<u>100 %</u>

There were no holdings of FHI or BNPP stock included in equity securities at December 31, 2020 and 2019.

The assets within the pension plan are managed in accordance with ERISA. The objective of the plan is to achieve, over full market cycles, a compounded annual rate of return equal to or greater than the pension plan's expected long-term rate of return. The pension plan's participants recognize that capital markets can be unpredictable and that any investment could result in periods where the market value of the pension plan's assets will decline in value. Asset allocation is likely to be the primary determinant of the pension plan's return and the associated volatility of returns for the pension plan. The Company estimated the long-term rate of return for the 2020 net periodic pension cost to be 4.40%. The return was selected based on a model of U.S. capital market assumptions with expected returns reflecting the anticipated asset allocation of the pension plan.

The target asset allocation for the pension plan at December 31, 2020, was as follows:

	<u>Target Allocation</u>
Equity securities . . . . .	10 %
Debt securities . . . . .	88 %
Other securities . . . . .	2 %

### Estimated Future Benefit Payments

The following table presents benefit payments that are expected to be paid over the next ten years, giving consideration to expected future service as appropriate:

<u>(dollars in thousands)</u>	<u>Pension Benefits</u>	<u>Other Benefits</u>
2021 . . . . .	\$ 15,861	\$ 1,227
2022 . . . . .	15,608	1,324
2023 . . . . .	15,238	1,412
2024 . . . . .	14,829	1,480
2025 . . . . .	14,960	1,504
2026 to 2030 . . . . .	67,898	7,960

### Fair Value Measurement of Plan Assets

The Company's overall investment strategy includes a wide diversification of asset types, fund strategies and fund managers. Investments in mutual funds and exchange-traded funds consist primarily of investments in large-cap companies located in the United States. Fixed income securities include U.S. government agencies and corporate bonds of companies from diversified industries.

The fair values of the Company's pension plan assets at December 31, 2020 and 2019, by asset class, were as follows:

(dollars in thousands)	December 31, 2020			
	Quoted Prices In Active Markets for Identical Assets	Significant Other Observable Inputs	Significant Unobservable Inputs	Total
	(Level 1)	(Level 2)	(Level 3)	
Asset classes:				
Cash and cash equivalents . . . . .	\$ 2,576	\$ —	\$ —	\$ 2,576
Fixed income - U.S. Treasury securities . . . . .	—	6,776	—	6,776
Fixed income - U.S. government agency securities . . . . .	—	12,441	—	12,441
Fixed income - U.S. corporate securities . . . . .	—	70,401	—	70,401
Fixed income - municipal securities . . . . .	—	521	—	521
Fixed income - mutual funds . . . . .	5,626	—	—	5,626
Fixed income - international securities . . . . .	1,980	—	—	1,980
Equity - large-cap exchange-traded funds . . . . .	9,321	—	—	9,321
Equity - mid-cap exchange-traded funds . . . . .	1,566	—	—	1,566
Equity - small-cap exchange-traded funds . . . . .	785	—	—	785
Equity - international funds . . . . .	2,802	—	—	2,802
Total . . . . .	<u>\$ 24,656</u>	<u>\$ 90,139</u>	<u>\$ —</u>	<u>\$ 114,795</u>

(dollars in thousands)	December 31, 2019			
	Quoted Prices In Active Markets for Identical Assets	Significant Other Observable Inputs	Significant Unobservable Inputs	Total
	(Level 1)	(Level 2)	(Level 3)	
Asset classes:				
Cash and cash equivalents . . . . .	\$ 2,824	\$ —	\$ —	\$ 2,824
Fixed income - U.S. Treasury securities . . . . .	—	4,053	—	4,053
Fixed income - U.S. government agency securities . . . . .	—	3,504	—	3,504
Fixed income - U.S. corporate securities . . . . .	—	58,808	—	58,808
Fixed income - municipal securities . . . . .	—	484	—	484
Fixed income - mutual funds . . . . .	6,204	—	—	6,204
Fixed income - international securities . . . . .	1,544	—	—	1,544
Equity - large-cap exchange-traded funds . . . . .	23,278	—	—	23,278
Equity - mid-cap exchange-traded funds . . . . .	3,379	—	—	3,379
Equity - small-cap exchange-traded funds . . . . .	1,645	—	—	1,645
Equity - international funds . . . . .	6,936	—	—	6,936
Total . . . . .	<u>\$ 45,810</u>	<u>\$ 66,849</u>	<u>\$ —</u>	<u>\$ 112,659</u>

No fair value measurements used Level 3 inputs as of December 31, 2020 and 2019.

The plan's investments in fixed income securities represent approximately 85.1% and 66.2% of total plan assets as of December 31, 2020 and 2019, respectively, which is the most significant concentration of risk in the plan.

#### Valuation Methodologies

*Cash and cash equivalents* — includes institutional money market funds, whose carrying value represents fair value because of their short-term maturities of the instruments held by these funds.

*U.S. Treasury securities* — includes securities issued by the U.S. government valued at fair value based on observable market prices for similar securities or other market observable inputs.

*U.S. government agency securities* — includes investment-grade debt securities issued by U.S. government agencies. These securities are valued at fair value based upon the quoted market values of the underlying net assets.

*U.S. corporate securities* — includes investment-grade debt securities issued by U.S. corporations. These securities are valued at fair value based on observable market prices for similar securities or other market observable inputs.

*Municipal securities* — includes bonds issued by a city or other local government, or their agencies. Potential issuers of municipal bonds include cities, counties, redevelopment agencies, special-purpose districts, school districts, public utility districts, publicly owned airports and seaports, and any other governmental entity (or group of governments) below the state level. Municipal bonds may be general obligations of the issuer or secured by specified revenues. These securities are valued at fair value based on observable market prices for similar securities or other market observable inputs.

*Mutual funds* — includes an open-end fixed-income fund benchmarked to the Barclay's Capital U.S. Government/Credit Bond Index. At least 80% of its assets are high-grade corporate bonds and U.S. government debt obligations. The fair value is based upon the quoted market values of the underlying net assets.

*International securities* — includes investment-grade debt securities issued by international corporations. The fair value is based upon the quoted market values of the underlying net assets.

*Large-cap exchange-traded fund* — includes an exchange-traded fund which invests mainly in U.S. large-cap stocks such as those in the S&P 500 index. The fair value is based upon the quoted market values of the underlying net assets.

*Mid-cap exchange-traded funds* — includes broadly-diversified exchange-traded funds which invest in U.S. mid-cap stocks such as those in the S&P 400 Mid Cap index. The fair value is based upon the quoted market values of the underlying net assets.

*Small-cap exchange-traded funds* — includes broadly-diversified exchange-traded funds which invest in U.S. small-cap stocks such as those in the S&P 600 Small Cap index. The fair value is based upon the quoted market values of the underlying net assets.

*International funds* — includes well-diversified exchange-traded funds tracking broad-based international equity indexes. The fair value is based upon the quoted market values of the underlying net assets.

## 16. Income Taxes

For the years ended December 31, 2020, 2019 and 2018, the provision (benefit) for income taxes was comprised of the following:

(dollars in thousands)	Year Ended December 31,		
	2020	2019	2018
Current:			
Federal . . . . .	\$ 55,535	\$ 56,450	\$ 69,477
State and local . . . . .	21,831	23,796	27,909
Total current . . . . .	<u>77,366</u>	<u>80,246</u>	<u>97,386</u>
Deferred:			
Federal . . . . .	(10,638)	14,047	(2,043)
State and local . . . . .	(8,758)	3,013	(1,559)
Total deferred . . . . .	<u>(19,396)</u>	<u>17,060</u>	<u>(3,602)</u>
<b>Total provision for income taxes . . . . .</b>	<b>\$ 57,970</b>	<b>\$ 97,306</b>	<b>\$ 93,784</b>

The Company files Federal and state income tax returns for its subsidiaries. The Company's subsidiary also files income tax returns in Guam, Saipan and certain other state jurisdictions. The Company had a current income tax receivable due from various jurisdictions of \$19.0 million and \$24.4 million as of December 31, 2020 and 2019, respectively, for its share of consolidated and combined tax overpayments that had not yet been received.

The components of net deferred income tax assets and liabilities at December 31, 2020 and 2019, were as follows:

(dollars in thousands)	December 31,	
	2020	2019
<b>Assets:</b>		
Deferred compensation expense . . . . .	\$ 57,727	\$ 56,148
Allowance for credit losses and nonperforming assets . . . . .	63,899	35,195
Lease liabilities . . . . .	10,839	11,951
Investment securities . . . . .	—	2,474
State income taxes . . . . .	4,243	3,338
Total deferred income tax assets before valuation allowance . . . . .	<u>136,708</u>	<u>109,106</u>
Valuation allowance . . . . .	<u>(1,675)</u>	<u>(1,393)</u>
Total deferred income tax assets after valuation allowance . . . . .	<u>135,033</u>	<u>107,713</u>
<b>Liabilities:</b>		
Leases . . . . .	(18,583)	(14,873)
Investment securities . . . . .	(19,965)	—
Deferred income . . . . .	(11,399)	(16,069)
Lease right-of-use assets . . . . .	(10,736)	(11,931)
Intangible assets . . . . .	(604)	(500)
Other . . . . .	(19,222)	(10,570)
Total deferred income tax liabilities . . . . .	<u>(80,509)</u>	<u>(53,943)</u>
<b>Net deferred income tax assets</b> . . . . .	<u>\$ 54,524</u>	<u>\$ 53,770</u>

Net deferred income tax assets were included in other assets in the consolidated balance sheets as of December 31, 2020 and 2019.

Management evaluated the deferred income tax assets for recoverability by considering negative and positive evidence. Negative evidence included the uncertainty of generating future capital gains and restrictions on the ability to sell low-income housing investments during periods when carrybacks of capital losses are allowed. Positive evidence included the generation of capital gains in the current year and carryback years. Based on the weight of all available evidence, management determined a valuation allowance to offset deferred tax assets related to investments in low-income housing projects that can only be utilized to offset capital gains was required. Management further concluded it is more likely than not that the remaining deferred tax assets will be realized through carryback to taxable income in prior years, future reversals of existing taxable temporary differences, and projected future taxable income. Consequently, the remaining deferred income tax assets are not subject to a valuation allowance.

The following analysis reconciles the Federal statutory income tax rate to the effective income tax rate for the years ended December 31, 2020, 2019 and 2018:

(dollars in thousands)	Year Ended December 31,					
	2020		2019		2018	
	Amount	Percent	Amount	Percent	Amount	Percent
Federal statutory income tax expense and rate . . . . .	\$ 51,182	21.00 %	\$ 80,157	21.00 %	\$ 75,217	21.00 %
State and local taxes, net of federal income tax benefit . .	10,327	4.24	21,179	5.55	20,817	5.81
Tax credits . . . . .	(3,914)	(1.60)	(400)	(0.10)	(61)	(0.02)
Nontaxable income . . . . .	(3,678)	(1.51)	(3,269)	(0.86)	(2,037)	(0.57)
Other . . . . .	4,053	1.66	(361)	(0.10)	(152)	(0.04)
<b>Income tax expense and effective income tax rate . . .</b>	<u>\$ 57,970</u>	<u>23.79 %</u>	<u>\$ 97,306</u>	<u>25.49 %</u>	<u>\$ 93,784</u>	<u>26.18 %</u>

The Company is subject to examination by the Internal Revenue Service (“IRS”) and tax authorities in states in which the Company has significant business operations. The tax years under examination and open for examination vary by jurisdiction. The Company’s 2010, 2011, 2016 and 2017 first short-period tax returns are currently under IRS examination. In addition, refund claims and tax returns for certain years are being reviewed by state jurisdictions. No material adjustments are anticipated as a result of these examinations and reviews. The Company’s income tax returns for 2017 and subsequent tax years generally remain subject to examination by U.S. federal and foreign jurisdictions, and 2016 and subsequent years are subject to examination by state taxing authorities.

A reconciliation of the amount of unrecognized tax benefits is as follows for the years ended December 31, 2020, 2019 and 2018:

(dollars in thousands)	Year Ended December 31,								
	2020			2019			2018		
	Tax	Interest and Penalties	Total	Tax	Interest and Penalties	Total	Tax	Interest and Penalties	Total
Balance at beginning of year . . . . .	\$ 134,312	\$ 14,701	\$ 149,013	\$ 131,570	\$ 12,524	\$ 144,094	\$ 130,619	\$ 10,660	\$ 141,279
Additions for current year									
tax positions . . . . .	1,426	—	1,426	1,038	—	1,038	2,260	—	2,260
Additions for Reorganization Transactions . . . . .	—	1,479	1,479	—	986	986	—	832	832
Additions for prior years' tax positions:									
New uncertain tax positions identified . . . . .	—	—	—	1,894	—	1,894	—	—	—
Accrual of interest and penalties . . . . .	—	2,812	2,812	—	1,280	1,280	—	1,159	1,159
Other . . . . .	—	—	—	—	—	—	—	—	—
Reductions for prior years' tax positions:									
Expiration of statute of limitations . . . . .	(143)	(66)	(209)	(190)	(89)	(279)	(280)	(127)	(407)
Other . . . . .	—	—	—	—	—	—	(1,029)	—	(1,029)
<b>Balance at December 31, . . . . .</b>	<b>\$ 135,595</b>	<b>\$ 18,926</b>	<b>\$ 154,521</b>	<b>\$ 134,312</b>	<b>\$ 14,701</b>	<b>\$ 149,013</b>	<b>\$ 131,570</b>	<b>\$ 12,524</b>	<b>\$ 144,094</b>

Included in the balance of unrecognized tax benefits for the years ended December 31, 2020, 2019 and 2018, was \$22.2 million, \$19.1 million and \$16.2 million, respectively, of unrecognized tax benefits that, if recognized, would impact the effective tax rate.

In connection with the Reorganization Transactions discussed below, the Company recorded unrecognized tax benefits and interest and penalties of \$121.4 million and \$7.0 million, respectively. Included in the balance of the unrecognized tax benefits as of December 31, 2020 and 2019, was \$93.9 million attributable to tax refund claims with respect to tax years 2005 through 2012 in the State of California. Such refund claims were filed by the Company in 2015, on behalf of the Company and its affiliates, including BOW, concerning the determination of taxes for which no benefit is currently recognized. It is reasonably possible that the amount of unrecognized tax benefits could decrease within the next 12 months by as much as \$2.4 million of taxes and \$0.9 million of accrued interest and penalties as a result of settlements and the expiration of the statute of limitations in various states.

The Company recognizes interest and penalties attributable to both unrecognized tax benefits and undisputed tax adjustments in the provision for income taxes. For the years ended December 31, 2020, 2019 and 2018, the Company recorded \$4.4 million, \$2.4 million and \$1.0 million, respectively, of net expense attributable to interest and penalties. The Company had a liability of \$20.6 million and \$16.3 million as of December 31, 2020 and 2019, respectively, accrued for interest and penalties, of which \$18.9 million and \$14.7 million as of December 31, 2020 and 2019, respectively, were attributable to unrecognized tax benefits and the remainder was attributable to tax adjustments which are not expected to be in dispute.

Prior to the Reorganization Transactions, the Company filed consolidated U.S. Federal and combined state tax returns that incorporated the tax receivables and unrecognized tax benefits of FHB and BOW. The consummation of the Reorganization Transactions did not relieve the Company of the pre-Reorganization Transactions tax receivables and unrecognized tax benefits recognized by BOW that were included in the Company's consolidated and combined tax returns. As a result, on April 1, 2016, the Company recorded \$72.8 million related to current tax receivables, \$116.6 million related to unrecognized tax benefits, and an indemnification payable of \$28.6 million. As of both December 31, 2020 and 2019, the Company maintained balances of \$93.1 million related to current tax receivables. As of December 31, 2020 and 2019, the Company maintained balances of \$119.3 million and \$118.1 million, respectively, related to unrecognized tax benefits, and an indemnification receivable of \$26.1 million and \$25.0 million, respectively. Additionally, in connection with the Reorganization Transactions, the Company has incurred certain tax-related liabilities related to the distribution of its interest in BWHI amounting to \$95.4 million. The amount necessary to pay the distribution taxes (net of the expected federal tax benefit of \$33.4 million) was paid by BNPP to the Company on April 1, 2016. The Company reported total

distribution taxes of \$92.1 million in the 2016 tax returns of various state and local jurisdictions, and reimbursed BWHI approximately \$2.1 million pursuant to a tax sharing agreement entered into on April 1, 2016 and pursuant to certain tax allocation agreements entered into among the parties. The Company expects that any future adjustment to such taxes will be similarly reimbursed to, or funded by, BWHI or its affiliates. Accordingly, the assumption of the pre-Reorganization Transactions tax receivables, unrecognized tax benefits and distribution tax liabilities and the offsetting indemnification receivables or payables were reflected as equity contributions and distributions on April 1, 2016. The reimbursement of distribution taxes to BWHI was also reflected as an adjustment to equity. If there are any future adjustments to the indemnified tax receivables or unrecognized tax benefits, including as a result of the IRS audit of the Company's income tax returns, an offsetting adjustment to the indemnification receivables or payables will be recorded to the provision for income taxes and other noninterest income or expense. For the years ended December 31, 2020, 2019 and 2018, the Company recorded \$1.2 million, nil and \$1.5 million, respectively, of such adjustments through the provision for income taxes and noninterest income.

## 17. Derivative Financial Instruments

The Company enters into derivative contracts primarily to manage its interest rate risk, as well as for customer accommodation purposes. Derivatives used for risk management purposes consist of interest rate swaps that are designated as either a fair value hedge or a cash flow hedge. The derivatives are recognized on the consolidated balance sheets as either assets or liabilities at fair value. Derivatives entered into for customer accommodation purposes consist of various free-standing interest rate derivative products and foreign exchange contracts. The Company is party to master netting arrangements with its financial institution counterparties; however, the Company does not offset assets and liabilities under these arrangements for financial statement presentation purposes.

The following table summarizes notional amounts and fair values of derivatives held by the Company as of December 31, 2020 and 2019:

	December 31, 2020			December 31, 2019		
	Notional Amount	Fair Value		Notional Amount	Fair Value	
(dollars in thousands)		Asset Derivatives <sup>(1)</sup>	Liability Derivatives <sup>(2)</sup>		Asset Derivatives <sup>(1)</sup>	Liability Derivatives <sup>(2)</sup>
Derivatives designated as hedging instruments:						
Interest rate swaps . . . . .	\$ 22,451	\$ —	\$ (1,276)	\$ 23,190	\$ —	\$ (682)
Derivatives not designated as hedging instruments:						
Interest rate swaps . . . . .	3,002,333	129,888	—	2,818,803	63,527	—
Funding swap . . . . .	92,647	—	(4,554)	82,900	—	(4,233)
Interest rate caps and floors . . . . .	148,800	7	(7)	—	—	—
Foreign exchange contracts . . . . .	326	—	—	1,428	12	—

(1) The positive fair values of derivative assets are included in other assets.

(2) The negative fair values of derivative liabilities are included in other liabilities.

Certain interest rate swaps noted above, are cleared through clearinghouses, rather than directly with counterparties. Those transactions cleared through a clearinghouse require initial margin collateral and variation margin payments depending on the contracts being in a net asset or liability position. The amount of initial margin cash collateral posted by the Company was \$4.8 million and \$8.7 million as of December 31, 2020 and 2019, respectively. As of December 31, 2020 and 2019, the variation margin was \$129.9 million and \$63.5 million, respectively.

As of December 31, 2020, the Company pledged \$30.8 million in financial instruments and \$25.2 million in cash as collateral for interest rate swaps. As of December 31, 2019, the Company pledged \$29.9 million in financial instruments and \$13.4 million in cash as collateral for interest rate swaps. As of December 31, 2020 and 2019, the cash collateral includes the excess initial margin for interest rate swaps cleared through clearinghouses and cash collateral for interest rate swaps with financial institution counterparties.

## Fair Value Hedges

To manage the risk related to the Company's net interest margin, interest rate swaps are utilized to hedge certain fixed-rate loans. These swaps have maturity, amortization and prepayment features that correspond to the loans hedged and are designated and qualify as fair value hedges. Any gain or loss on the swaps, as well as the offsetting loss or gain on the hedged item attributable to the hedged risk, is recognized in current period earnings.

At December 31, 2020 and 2019, the Company carried one interest rate swap with a notional amount of \$22.5 million and \$23.2 million, respectively, with a negative fair value of \$1.3 million and \$0.7 million, respectively, that was categorized as a fair value hedge for a commercial and industrial loan. The Company received a USD Prime floating rate and paid a fixed rate of 2.90%. The swap matures in 2023.

The following table shows the net gains and losses recognized in income related to derivatives in fair value hedging relationships for the years ended December 31, 2020, 2019 and 2018:

(dollars in thousands)	Gains (losses) recognized in the consolidated statements of income line item	December 31,		
		2020	2019	2018
<b>Gains (losses) on fair value hedging relationships recognized in interest income<sup>(1)</sup>:</b>				
Recognized on interest rate swap . . . . .	Loans and lease financing	\$ (594)	\$ (671)	\$ —
Recognized on hedged item . . . . .	Loans and lease financing	470	735	—
<b>Gains (losses) on fair value hedging relationships recognized in noninterest income<sup>(2)</sup>:</b>				
Recognized on interest rate swap . . . . .	Other	\$ —	\$ —	\$ 629
Recognized on hedged item . . . . .	Other	—	—	(723)

(1) In connection with the adoption of ASU 2017-12, beginning January 1, 2019, gain (loss) amounts for the interest rate swap qualifying as fair value hedging and the hedged item are included in interest income from loans and lease financing.

(2) Prior to January 1, 2019, gain (loss) amounts for the interest rate swaps qualifying as fair value hedging and the hedged items were included in other noninterest income.

As of December 31, 2020 and 2019, the following amounts were recorded in the consolidated balance sheets related to the cumulative basis adjustments for fair value hedges:

(dollars in thousands)	Carrying Amount of the Hedged Asset		Cumulative Amount of Fair Value Hedging Adjustment Included in the Carrying Amount of the Hedged Asset	
	December 31, 2020	December 31, 2019	December 31, 2020	December 31, 2019
<b>Line item in the consolidated balance sheets in which the hedged item is included</b>				
Loans and leases . . . . .	\$ 24,355	\$ 24,415	\$ 1,487	\$ 1,017

## Cash Flow Hedges

During 2018, the Company carried two interest rate swaps with notional amounts totaling \$150.0 million, in order to reduce exposure to interest rate increases associated with short-term fixed-rate liabilities. The Company received 6-month LIBOR and paid fixed rates ranging from 2.98% to 3.03%. The swaps matured in December 2018. As of December 31, 2020 and 2019, the Company held no cash flow hedges.

The Company utilized interest rate swaps to reduce exposure to interest rates associated with short-term fixed-rate liabilities. The Company entered into interest rate swaps paying fixed rates and receiving LIBOR. The LIBOR index corresponded to the short-term fixed-rate nature of the liabilities being hedged. If interest rates rose, the increase in interest received on the swaps offset increases in interest costs associated with these liabilities. By hedging with interest rate swaps, the Company minimized the adverse impact on interest expense associated with increasing rates on short-term liabilities.

The interest rate swaps were designated and qualified as cash flow hedges. The effective portion of the gain or loss on the interest rate swaps was reported as a component of other comprehensive income and reclassified into earnings in the same period or periods during which the hedged transaction affected earnings. During the year ended December 31, 2018, the pretax gain recognized in accumulated other comprehensive income of \$7.6 million was reclassified into other noninterest income on the maturity dates of the cash flow hedges. The interest rate swaps designated as cash flow hedges resulted in net interest expense of \$1.2 million during the year ended December 31, 2018. The Company also recognized expenses related to the ineffective portion of the change in fair value of the cash flow hedges of nil for the year ended December 31, 2018.

The following table summarizes the effect of cash flow hedging relationships for the year ended December 31, 2018:

(dollars in thousands)	<u>2018</u>
Pretax gains recognized in other comprehensive income on derivatives (effective portion) . . . . .	\$ 1,475
Pretax gain reclassified from accumulated other comprehensive income . . . . .	(7,558)

### Free-Standing Derivative Instruments

For the derivatives that are not designated as hedges, changes in fair value are reported in current period earnings. The following table summarizes the impact on pretax earnings of derivatives not designated as hedges, as reported on the consolidated statements of income for the years ended December 31, 2020, 2019 and 2018:

(dollars in thousands)	Net gains (losses) recognized in the consolidated statements of income line item	December 31,		
		2020	2019	2018
<b>Derivatives Not Designated As Hedging Instruments:</b>				
Interest rate swaps . . . . .	Other noninterest income	\$ —	\$ 16	\$ 574
Funding swap . . . . .	Other noninterest income	(4,641)	(5,355)	(172)
Foreign exchange contracts . . . . .	Other noninterest income	—	12	(58)

As of December 31, 2020, the Company carried multiple interest rate swaps with notional amounts totaling \$3.0 billion, all of which were related to the Company's customer swap program, with a positive fair value of \$129.9 million and a negative fair value of nil. The Company received floating rates ranging from 0.15% to 3.16% and paid fixed rates ranging from 2.02% to 5.78%. The swaps mature between 2021 and 2040. As of December 31, 2019, the Company carried multiple interest rate swaps with notional amounts totaling \$2.8 billion, all of which were related to the Company's customer swap program, with a positive fair value of \$63.5 million and a negative fair value of nil. The Company received 1-month LIBOR and paid fixed rates ranging from 1.71% to 8.73%. These swaps resulted in net interest expense of nil, nil and \$0.5 million for the years ended December 31, 2020, 2019, and 2018, respectively.

The Company's customer swap program is designed by offering customers a variable-rate loan that is swapped to fixed-rate through an interest-rate swap. The Company simultaneously executes an offsetting interest-rate swap with a swap dealer. Upfront fees on the dealer swap are recorded in other noninterest income and totaled \$8.3 million, \$4.5 million and \$7.3 million for the years ended December 31, 2020, 2019, and 2018, respectively.

In conjunction with the 2016 sale of Class B restricted shares of common stock issued by Visa, the Company entered into a funding swap agreement with the buyer that requires payment to the buyer in the event Visa reduces each member bank's Class B conversion rate to unrestricted Class A common shares. On June 28, 2018, Visa additionally funded its litigation escrow account, thereby reducing each member bank's Class B conversion rate to unrestricted Class A common shares. Accordingly, on July 5, 2018, Visa announced a decrease in conversion rate from 1.6483 to 1.6298 effective June 28, 2018. In July 2018, the Company made a payment of approximately \$0.7 million to the buyer as a result of the reduction in the Visa Class B conversion rate. On September 27, 2019, Visa additionally funded its litigation escrow account, thereby further reducing each member bank's Class B conversion rate to unrestricted Class A common shares. Accordingly, on September 30, 2019, Visa announced a decrease in conversion rate from 1.6298 to 1.6228, effective September 27, 2019. In October 2019, the Company made a payment of approximately \$0.3 million to the buyer as a result of the reduction in the Visa Class B conversion rate. Under the terms of the funding swap agreement, the Company will

make monthly payments to the buyer based on Visa's Class A stock price and the number of Visa Class B restricted shares that were sold until the date on which the covered litigation is settled. During the years ended December 31, 2020 and 2019, the Company recorded losses in other noninterest income of \$4.8 million and \$4.5 million, respectively, related to a revaluation adjustment to increase the fair value of the derivative liability ("Visa derivative"). The Visa derivative of \$4.6 million and \$4.2 million was included in the consolidated balance sheets at December 31, 2020 and 2019, respectively, to provide for the fair value of this liability. There were no sales of these shares prior to 2016. See "Note 22. Fair Value" in the notes to the consolidated financial statements for more information.

### **Counterparty Credit Risk**

By using derivatives, the Company is exposed to counterparty credit risk if counterparties to the derivative contracts do not perform as expected. If a counterparty fails to perform, the Company's counterparty credit risk is equal to the amount reported as a derivative asset, net of cash or other collateral received, and net of derivatives in a loss position with the same counterparty to the extent master netting arrangements exist. The Company minimizes counterparty credit risk through credit approvals, limits, monitoring procedures, executing master netting arrangements and obtaining collateral, where appropriate. Counterparty credit risk related to derivatives is considered in determining fair value.

The Company's interest rate swap agreements include bilateral collateral agreements with collateral requirements which begin with exposures in excess of \$0.3 million. For each counterparty, the Company reviews the interest rate swap collateral daily. Collateral for customer interest rate swap agreements, calculated as the pledged asset less loan balance, requires valuation of the pledged asset. Counterparty credit risk adjustments of \$0.1 million were recognized during each of the years ended December 31, 2020, 2019 and 2018.

### **Credit-Risk Related Contingent Features**

Certain of our derivative contracts contain provisions whereby if the Company's credit rating were to be downgraded by certain major credit rating agencies as a result of a merger or material adverse change in the Company's financial condition, the counterparty could require an early termination of derivative instruments in a net liability position. The aggregate fair value of all derivative instruments with such credit-risk related contingent features that are in a net liability position was \$19.8 million and \$4.0 million at December 31, 2020 and 2019, respectively, for which we posted \$20.4 million and \$4.7 million, respectively, in collateral in the normal course of business. If the Company's credit rating had been downgraded on December 31, 2020 and 2019, we may have been required to settle the contract in an amount equal to its fair value.

## **18. Commitments and Contingent Liabilities**

### **Contingencies**

On November 2, 2020, a lawsuit was filed in Hawaii Circuit Court by a Bank customer related to the sale of credit facilities that the Bank had previously extended to the customer. The customer asserts claims against the Bank for interference with the customer's contract and business opportunity, unfair methods of competition and declaratory and injunctive relief. The outcome of this legal proceeding is uncertain at this point. Based on information available to the Company at present, the Company cannot reasonably estimate a range of potential loss, if any, for this action. Accordingly, the Company has not recognized any liability associated with this action. Management disputes any wrongdoing and the case is being vigorously defended.

On January 27, 2017, a putative class action lawsuit was filed by a Bank customer alleging that FHB improperly charges an overdraft fee in circumstances where an account had sufficient funds to cover the transaction at the time the transaction is authorized, but not at the time the transaction is presented for payment and that this practice constitutes an unjust and deceptive trade practice and a breach of contract. The lawsuit further alleged that FHB's practice of assessing a one-time continuous negative balance overdraft fee on accounts remaining in a negative balance for a seven-day period constitutes a usurious interest charge and an unfair and deceptive trade practice. On October 2, 2018, the parties reached an agreement in principle to resolve this class action lawsuit. In connection with the anticipated settlement agreement, the Company recorded an expense of approximately \$4.1 million during the year ended December 31, 2018. In August 2019, the court approved the settlement agreement executed by the parties, pursuant to which the Company funded a \$4.1 million settlement account. During the year ended December 31, 2019, the Company received insurance proceeds of \$0.7 million to partially cover the litigation expense incurred in the prior year.

In addition to the litigation noted above, various other legal proceedings are pending or threatened against the Company. After consultation with legal counsel, management does not expect that the aggregate liability, if any, resulting from these proceedings would have a material effect on the Company's consolidated financial position, results of operations or cash flows.

### Financial Instruments with Off-Balance Sheet Risk

The Company is a party to financial instruments with off-balance sheet risk in the normal course of business to meet the financing needs of its customers. These financial instruments include commitments to extend credit and standby and commercial letters of credit which are not reflected in the consolidated financial statements.

### Unfunded Commitments to Extend Credit

A commitment to extend credit is a legally binding agreement to lend funds to a customer, usually at a stated interest rate and for a specified purpose. Commitments are reported net of participations sold to other institutions. Such commitments have fixed expiration dates and generally require a fee. The extension of a commitment gives rise to credit risk. The actual liquidity requirements or credit risk that the Company will experience is expected to be lower than the contractual amount of commitments to extend credit because a significant portion of those commitments are expected to expire without being drawn upon. Certain commitments are subject to loan agreements containing covenants regarding the financial performance of the customer that must be met before the Company is required to fund the commitment. The Company uses the same credit policies in making commitments to extend credit as it does in making loans. In addition, the Company manages the potential credit risk in commitments to extend credit by limiting the total amount of arrangements, both by individual customer and in the aggregate, by monitoring the size and expiration structure of these portfolios and by applying the same credit standards maintained for all of its related credit activities. Commitments to extend credit are reported net of participations sold to other institutions of \$93.1 million and \$94.1 million at December 31, 2020 and 2019, respectively.

### Standby and Commercial Letters of Credit

Standby letters of credit are issued on behalf of customers in connection with contracts between the customers and third parties. Under standby letters of credit, the Company assures that the third parties will receive specified funds if customers fail to meet their contractual obligations. The credit risk to the Company arises from its obligation to make payment in the event of a customer's contractual default. Standby letters of credit are reported net of participations sold to other institutions of \$11.0 million and \$9.0 million at December 31, 2020 and 2019, respectively. The Company also had commitments for commercial and similar letters of credit. Commercial letters of credit are issued specifically to facilitate commerce whereby the commitment is typically drawn upon when the underlying transaction between the customer and a third-party is consummated. The maximum amount of potential future payments guaranteed by the Company is limited to the contractual amount of these letters. The credit risk involved in issuing letters of credit is essentially the same as that involved in extending loan facilities to customers. Collateral held supports those commitments for which collateral is deemed necessary. The commitments outstanding as of December 31, 2020 have maturities ranging from January 2021 to May 2022. Substantially all fees received from the issuance of such commitments are deferred and amortized on a straight-line basis over the term of the commitment.

Financial instruments with off-balance sheet risk at December 31, 2020 and 2019 were as follows:

(dollars in thousands)	December 31,	
	2020	2019
Financial instruments whose contract amounts represent credit risk:		
Commitments to extend credit . . . . .	\$ 5,934,535	\$ 5,907,690
Standby letters of credit . . . . .	185,108	181,412
Commercial letters of credit . . . . .	3,834	7,334

## Guarantees

The Company sells residential mortgage loans in the secondary market primarily to The Federal National Mortgage Association (“FNMA” or “Fannie Mae”) and The Federal Home Loan Mortgage Corporation (“FHLMC” or “Freddie Mac”) that may potentially require repurchase under certain conditions. This risk is managed through the Company’s underwriting practices. The Company services loans sold to investors and loans originated by other originators under agreements that may include repurchase remedies if certain servicing requirements are not met. This risk is managed through the Company’s quality assurance and monitoring procedures. Management does not anticipate any material losses as a result of these transactions.

## Lease Commitments

The Company’s lease commitments are discussed in “Note 14. Leases” in the notes to the consolidated financial statements.

## Foreign Exchange Contracts

The Company has forward foreign exchange contracts that represent commitments to purchase or sell foreign currencies at a future date at a specified price. The Company’s utilization of forward foreign exchange contracts is subject to the primary underlying risk of movements in foreign currency exchange rates and to additional counterparty risk should its counterparties fail to meet the terms of their contracts. Forward foreign exchange contracts are utilized to mitigate the Company’s risk to satisfy customer demand for foreign currencies and are not used for trading purposes. See “Note 17. Derivative Financial Instruments” in the notes to the consolidated financial statements for more information.

## Reorganization Transactions

In connection with the Reorganization Transactions as discussed in “Note 1. Organization and Summary of Significant Accounting Policies” in the notes to the consolidated financial statements, FHI (formerly BancWest) distributed its interest in BWHI (including BOW) to BNPP so that BWHI was held directly by BNPP (BWHI is now held indirectly by BNPP through its intermediate holding company). As a result of the Reorganization Transactions that occurred on April 1, 2016, various tax or other contingent liabilities could arise related to the business of BOW, or related to the Company’s operations prior to the restructuring when it was known as BancWest, including its then wholly owned subsidiary, BOW. The Company is not able to determine the ultimate outcome or estimate the amounts of these contingent liabilities, if any, at this time.

## 19. Revenue from Contracts with Customers

In accordance with Topic 606, *Revenue from Contracts with Customers*, revenues are recognized when control of promised goods or services is transferred to customers in an amount that reflects the consideration the Company expects to be entitled to in exchange for those goods or services. To determine revenue recognition for arrangements that an entity determines are within the scope of Topic 606, the Company performs the following five steps: (i) identify the contract(s) with a customer; (ii) identify the performance obligations in the contract; (iii) determine the transaction price; (iv) allocate the transaction price to the performance obligations in the contract; and (v) recognize revenue when (or as) the Company satisfies a performance obligation. The Company only applies the five-step model to contracts when it is probable that the entity will collect the consideration it is entitled to in exchange for the goods or services it transfers to the customer. At contract inception, once the contract is determined to be within the scope of Topic 606, the Company assesses the goods or services that are promised within each contract and identifies those that contain performance obligations, and assesses whether each promised good or service is distinct. The Company then recognizes as revenue the amount of the transaction price that is allocated to the respective performance obligation when (or as) the performance obligation is satisfied.

## Disaggregation of Revenue

The following table summarizes the Company's revenues, which includes net interest income on financial instruments and noninterest income, disaggregated by type of service and business segments for the years ended December 31, 2020, 2019 and 2018:

(dollars in thousands)	Year Ended December 31, 2020			
	Retail Banking	Commercial Banking	Treasury and Other	Total
<b>Net interest income<sup>(1)</sup></b>	<b>\$ 393,466</b>	<b>\$ 133,301</b>	<b>\$ 8,967</b>	<b>\$ 535,734</b>
Service charges on deposit accounts	25,326	1,305	1,538	28,169
Credit and debit card fees	—	48,999	4,373	53,372
Other service charges and fees	20,084	1,550	1,533	23,167
Trust and investment services income	35,652	—	—	35,652
Other	700	6,403	1,811	8,914
Not in scope of Topic 606 <sup>(1)</sup>	16,264	19,945	11,897	48,106
Total noninterest income	98,026	78,202	21,152	197,380
<b>Total revenue</b>	<b>\$ 491,492</b>	<b>\$ 211,503</b>	<b>\$ 30,119</b>	<b>\$ 733,114</b>

(dollars in thousands)	Year Ended December 31, 2019			
	Retail Banking	Commercial Banking	Treasury and Other	Total
<b>Net interest income<sup>(1)</sup></b>	<b>\$ 413,029</b>	<b>\$ 141,227</b>	<b>\$ 19,146</b>	<b>\$ 573,402</b>
Service charges on deposit accounts	30,298	1,238	2,242	33,778
Credit and debit card fees	—	58,034	6,812	64,846
Other service charges and fees	20,454	2,096	2,155	24,705
Trust and investment services income	35,102	—	—	35,102
Other	715	4,899	3,351	8,965
Not in scope of Topic 606 <sup>(1)</sup>	8,844	7,368	8,925	25,137
Total noninterest income	95,413	73,635	23,485	192,533
<b>Total revenue</b>	<b>\$ 508,442</b>	<b>\$ 214,862</b>	<b>\$ 42,631</b>	<b>\$ 765,935</b>

(dollars in thousands)	Year Ended December 31, 2018			
	Retail Banking	Commercial Banking	Treasury and Other	Total
<b>Net interest income<sup>(1)</sup></b>	<b>\$ 420,165</b>	<b>\$ 140,333</b>	<b>\$ 5,820</b>	<b>\$ 566,318</b>
Service charges on deposit accounts	28,866	1,146	2,024	32,036
Credit and debit card fees	—	78,218	7,080	85,298
Other service charges and fees	19,977	4,089	2,175	26,241
Trust and investment services income	31,324	—	—	31,324
Other	585	6,616	2,731	9,932
Not in scope of Topic 606 <sup>(1)</sup>	8,917	(9,165)	(5,590)	(5,838)
Total noninterest income	89,669	80,904	8,420	178,993
<b>Total revenue</b>	<b>\$ 509,834</b>	<b>\$ 221,237</b>	<b>\$ 14,240</b>	<b>\$ 745,311</b>

<sup>(1)</sup> Most of the Company's revenue is not within the scope of Topic 606. The guidance explicitly excludes net interest income from financial assets and liabilities as well as other noninterest income from loans, leases, investment securities and derivative financial instruments.

For the years ended December 31, 2020, 2019 and 2018, substantially all of the Company's revenues under the scope of Topic 606 were related to performance obligations satisfied at a point in time.

The following is a discussion of revenues within the scope of Topic 606.

### *Service Charges on Deposit Accounts*

Service charges on deposit accounts relate to fees generated from a variety of deposit products and services rendered to customers. Charges include, but are not limited to, overdraft fees, non-sufficient fund fees, dormant fees and monthly service charges. Such fees are recognized concurrent with the event on a daily basis or on a monthly basis depending upon the customer's cycle date.

### *Credit and Debit Card Fees*

Credit and debit card fees primarily represent revenues earned from interchange fees, ATM fees and merchant processing fees. Interchange and network revenues are earned on credit and debit card transactions conducted with payment networks. ATM fees are primarily earned as a result of surcharges assessed to non-FHB customers who use an FHB ATM. Merchant processing fees are primarily earned on transactions in which FHB is the acquiring bank. Such fees are generally recognized concurrently with the delivery of services on a daily basis.

### *Trust and Investment Services Fees*

Trust and investment services fees represent revenue earned by directing, holding and managing customers' assets. Fees are generally computed based on a percentage of the previous period's value of assets under management. The transaction price (i.e., percentage of assets under management) is established at the inception of each contract. Trust and investment services fees also include broker dealer fees which represent revenue earned from buying and selling securities on behalf of customers. Such fees are recognized at the end of a valuation period or concurrently with the execution of a buy or sell transaction.

### *Other Fees*

Other fees primarily include revenues generated from wire transfers, lockboxes, bank issuance of checks and insurance commissions. Such fees are recognized concurrent with the event or on a monthly basis.

### **Contract Balances**

A contract liability is an entity's obligation to transfer goods or services to a customer for which the entity has received consideration (or the amount is due) from the customer. In prior years, the Company received signing bonuses from two vendors which are being amortized over the term of the respective contracts. As of December 31, 2020 and 2019, the Company had contract liabilities of \$1.0 million and \$1.8 million, respectively, which will be recognized over the remaining term of the respective contracts with the vendors. For each of the years ended December 31, 2020, 2019 and 2018, the Company recognized revenues, thereby decreasing contract liabilities by approximately \$0.8 million due to the passage of time. There were no changes in contract liabilities due to changes in transaction price estimates.

A contract asset is the right to consideration for transferred goods or services when the amount is conditioned on something other than the passage of time. As of December 31, 2020 and 2019, there were no material receivables from contracts with customers or contract assets recorded on the Company's consolidated balance sheets.

### **Other**

Except for the contract liabilities noted above, the Company did not have any significant performance obligations as of December 31, 2020 and 2019. The Company also did not have any material contract acquisition costs or use any significant judgments or estimates in recognizing revenue for financial reporting purposes.

### **20. Earnings per Share**

For the year ended December 31, 2020, the Company made no adjustments to net income for the purpose of computing earnings per share and there were 410,000 antidilutive securities. For the years ended December 31, 2019 and 2018, the Company made no adjustments to net income for the purpose of computing earnings per share and there were no antidilutive securities.

The computations of basic and diluted earnings per share were as follows for the years ended December 31, 2020, 2019 and 2018:

(dollars in thousands, except shares and per share amounts)	Year Ended December 31,		
	2020	2019	2018
<b>Numerator:</b>			
Net income . . . . .	<u>\$ 185,754</u>	<u>\$ 284,392</u>	<u>\$ 264,394</u>
<b>Denominator:</b>			
Basic: weighted-average shares outstanding . . . . .	<u>129,890,225</u>	<u>133,076,489</u>	<u>136,945,134</u>
Add: weighted-average equity-based awards . . . . .	<u>329,852</u>	<u>310,668</u>	<u>166,286</u>
Diluted: weighted-average shares outstanding . . . . .	<u>130,220,077</u>	<u>133,387,157</u>	<u>137,111,420</u>
Basic earnings per share . . . . .	<u>\$ 1.43</u>	<u>\$ 2.14</u>	<u>\$ 1.93</u>
Diluted earnings per share . . . . .	<u>\$ 1.43</u>	<u>\$ 2.13</u>	<u>\$ 1.93</u>

## 21. Stock-Based Compensation

The Company has several stock-based compensation plans that allow for grants of restricted stock, restricted shares, performance share units, performance shares and restricted stock units to its employees and non-employee directors. The Company’s stock-based compensation plans are administered by the Compensation Committee of the Board of Directors. For the years ended December 31, 2020, 2019 and 2018, stock-based compensation expense was \$10.0 million, \$7.8 million and \$6.9 million, respectively, and the related income tax benefit was \$2.4 million, \$2.0 million and \$1.8 million, respectively. For the years ended December 31, 2020, 2019 and 2018, all common stock issuances in connection with stock-based compensation arrangements were issued from unissued shares.

As of December 31, 2020, total shares authorized under the Company’s stock-based compensation plan for employees were 5.6 million shares, of which 3.8 million shares were available for future grants. As of December 31, 2020, total shares authorized under the 2016 Non-Employee Director Plan were 75,000 shares, of which 6,059 shares were available for future grants.

### Restricted Share Awards

Restricted share awards (“Restricted Stock”) provide grantees with rights to shares of common stock contingent upon completion of a service period. Restricted Stock generally vests and any restrictions will lapse over a period of three years in equal annual installments on each of the first, second and third anniversaries of the grant date, provided that the grantee remain continuously employed through the applicable vesting date, subject to certain exceptions. Grantees have the right to receive all dividends without restrictions at the times and in the manner paid to shareholders generally. The fair value of Restricted Stock is determined based on the closing price of FHI’s common stock on the date of grant. The Company recognizes compensation expense related to Restricted Stock on a straight-line basis over the vesting period for service-based awards.

The following presents the Company's Restricted Stock activity for the years ended December 31, 2020 and 2019:

	Number of Shares	Weighted Average Grant Date Fair Value
Unvested as of December 31, 2018 .....	—	\$ —
Granted .....	162,550	27.06
Vested .....	(11,239)	27.37
Forfeited .....	(11,593)	27.04
Unvested as of December 31, 2019 .....	139,718	27.04
Granted .....	<b>172,046</b>	<b>25.96</b>
Vested .....	<b>(48,340)</b>	<b>27.03</b>
Forfeited .....	<b>(1,047)</b>	<b>25.96</b>
<b>Unvested as of December 31, 2020 .....</b>	<b><u>262,377</u></b>	<b><u>\$ 26.35</u></b>

For the year ended December 31, 2020, the Company granted 172,046 shares of Restricted Stock with a weighted-average grant date fair value of \$25.96 to key employees. For the year ended December 31, 2019, the Company granted 162,550 shares of Restricted Stock with a weighted-average grant date fair value of \$27.06 to key employees.

The total grant date fair value of Restricted Stock that vested for the years ended December 31, 2020 and 2019 was \$1.3 million and \$0.3 million, respectively. Unrecognized compensation expense related to unvested Restricted Stock was \$4.1 million and \$2.9 million as of December 31, 2020 and 2019, respectively. The unrecognized compensation expense as of December 31, 2020 is expected to be recognized over a weighted average vesting period of 1.1 years.

There were no shares of Restricted Stock granted for the year ended December 31, 2018.

#### Performance Share Units and Performance Share Awards

Performance share units (“PSUs”) and performance share awards (“PSAs”) (collectively, “Performance Awards”) are an award of units or shares in which the recipient’s rights in the units or shares are contingent on the achievement of pre-established performance goals. At the end of the performance period, the Compensation Committee will determine to what extent the performance goals originally outlined when the Performance Awards were granted have been achieved. Depending on the level of performance achieved, 0-100% of the original grant (target number) of PSUs will be earned and will vest and 0-200% of the original grant (target number) of PSAs will be earned and will vest. All remaining unvested PSUs or PSAs will be immediately forfeited. Employees must be continuously employed by the Company from the grant date through the applicable vesting date, with any unvested Performance Awards being forfeited upon termination of employment, subject to certain exceptions. Following vesting, the Company will issue one share of FHI common stock for each vested PSU and evidence of ownership of one share of FHI common stock for each vested PSA. The fair value of Performance Awards is estimated based on the use of a Monte Carlo simulation or based on the closing price of FHI’s common stock on the date of grant and is amortized on a straight-line basis over the vesting period. For PSUs, grantees have no voting rights until the shares of common stock underlying vested PSUs are delivered to the grantee. Conversely, for PSAs, grantees have full voting rights as of the grant date.

The Performance Awards are governed by the Company’s Long-Term Incentive Plan (the “LTIP”), which is designed to reward selected key executives for their individual performance and the Company’s performance measured over multi-year performance cycles. Awards related to the LTIP provide for equity-based awards based on the Company’s profitability and market conditions that are based on the Company’s performance relative to peer groups over a three-year performance period.

The following presents the Company's Performance Award activity for the years ended December 31, 2020, 2019 and 2018:

	<u>Number of Shares</u>	<u>Weighted Average Grant Date Fair Value</u>
Unvested as of December 31, 2017 .....	506,051	\$ 30.82
Granted .....	277,197	22.39
Vested .....	(229,809)	32.17
Forfeited .....	<u>(48,942)</u>	<u>30.52</u>
Unvested as of December 31, 2018 .....	504,497	25.93
Granted .....	310,696	27.04
Vested .....	(36,342)	24.51
Forfeited .....	<u>(83,535)</u>	<u>26.37</u>
Unvested as of December 31, 2019 .....	695,316	26.46
Granted .....	<b>340,758</b>	<b>25.96</b>
Vested .....	<b>(172,167)</b>	<b>29.95</b>
Forfeited .....	<u><b>(6,625)</b></u>	<u><b>26.13</b></u>
<b>Unvested as of December 31, 2020 .....</b>	<u><b>857,282</b></u>	<u><b>\$ 25.43</b></u>

For the years ended December 31, 2020, 2019 and 2018, the Company granted 340,758, 310,696 and 277,197 Performance Awards, respectively, to key employees. The Company granted these Performance Awards in connection with its LTIP for the three-year performance periods which began on January 1, 2020, 2019 and 2018. These awards have performance conditions that are based on the Company's profitability and market conditions that are based on the Company's performance relative to peer groups.

For the year ended December 31, 2016, the Company granted 115,566 PSUs in connection with its IPO. One-third of these PSUs vested on each of the first, second and third anniversaries of the IPO date. However, transfer restrictions remained on these shares for six months following the vesting date. The performance condition related to these PSUs was based on the Company's profitability in the fiscal years immediately preceding the vesting dates.

The total grant date fair value of Performance Awards that vested for the years ended December 31, 2020, 2019 and 2018 was \$5.2 million, \$0.9 million and \$7.4 million, respectively. Unrecognized compensation expense related to unvested Performance Shares was \$6.2 million, \$5.6 million and \$6.2 million as of December 31, 2020, 2019 and 2018, respectively. The unrecognized compensation expense as of December 31, 2020 is expected to be recognized over a weighted average vesting period of 1.1 years.

### Restricted Stock Units

Restricted stock units ("RSUs") are an award of units that correspond in number and value to a specified number of shares of FHI's common stock that are subject to vesting requirements, including certain service conditions, and transferability restrictions. RSUs do not represent actual ownership of common stock and grantees have no voting rights until the shares of common stock underlying the RSUs are delivered. Following vesting, the Company will issue one share of FHI common stock for each vested RSU. The fair value of RSUs is valued based on the closing price of FHI's common stock on the date of grant and is amortized on a straight-line basis over the vesting period.

The following presents the Company's RSU activity for the years ended December 31, 2020, 2019 and 2018:

	<u>Number of Shares</u>	<u>Weighted Average Grant Date Fair Value</u>
Unvested as of December 31, 2017 .....	11,506	\$ 29.74
Granted .....	47,094	28.64
Vested .....	(9,839)	32.31
Forfeited .....	—	—
Unvested as of December 31, 2018 .....	48,761	28.60
Granted .....	20,418	26.50
Vested .....	(22,452)	28.37
Forfeited .....	(1,944)	28.29
Unvested as of December 31, 2019 .....	44,783	27.82
Granted .....	<b>28,783</b>	<b>15.86</b>
Vested .....	<b>(30,016)</b>	<b>27.47</b>
Forfeited .....	—	—
<b>Unvested as of December 31, 2020 .....</b>	<b><u>43,550</u></b>	<b><u>\$ 21.93</u></b>

For the year ended December 31, 2020, the Company granted 28,783 RSUs to non-employee directors with a weighted-average grant date fair value of \$15.86 and no RSUs were granted to employees. For the year ended December 31, 2019, the Company granted 15,918 RSUs to non-employee directors with a weighted-average grant date fair value of \$26.38 and granted 4,500 RSUs to employees with a weighted average grant date fair value of \$26.92. For the year ended December 31, 2018, the Company granted 11,799 RSUs to non-employee directors with a weighted-average grant date fair value of \$27.89 and granted 35,295 RSUs to employees with a weighted average grant date fair value of \$28.89. The awards will vest on various dates.

The total grant date fair value of RSUs that vested during the years ended December 31, 2020, 2019 and 2018 was \$0.8 million, \$0.6 million and \$0.3 million, respectively. Unrecognized compensation expense related to unvested RSUs was \$0.4 million, \$0.9 million and \$1.1 million as of December 31, 2020, 2019 and 2018, respectively. The unrecognized compensation expense as of December 31, 2020 is expected to be recognized over a weighted average vesting period of 0.5 years.

For all awards of PSUs, PSAs, and RSUs, dividend equivalents will accrue from the date of grant and the Company, upon delivery of the common stock, with respect to the vested PSUs and RSUs, and evidence of ownership of the shares, with respect to the vested PSAs, will pay to each grantee a cash amount equal to the product of all cash dividends paid on a share of common stock from the grant date to such delivery date and the number of shares of common stock underlying such vested PSUs, PSAs, and RSUs, as applicable, on such delivery date.

### Employee Stock Purchase Plan

The Company also has an employee stock purchase plan ("ESPP") which permits employees to periodically purchase Company stock on a payroll deduction basis. Participant purchases through the ESPP receive a discount of 5% from the closing price of FHI's common stock on the exercise date. Participants are required to adhere to a two-year holding period with regards to shares purchased through the ESPP. The ESPP has been determined to be non-compensatory in nature. As a result, the Company expects that expenses related to the ESPP will not be material. As of December 31, 2020, total shares authorized under the Company's ESPP were 600,000 shares. The Company issued 19,069 shares and 12,341 shares of common stock to employee participants in July 2020 and January 2018, respectively, which resulted in 552,629 shares of common stock authorized for future purchases.

## 22. Fair Value

The Company determines the fair values of its financial instruments based on the requirements established in ASC 820, *Fair Value Measurements*, which provides a framework for measuring fair value under GAAP and requires an entity to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value. ASC 820 defines fair value as the exit price, the price that would be received for an asset or paid to transfer a liability, in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants on the measurement date under current market conditions.

## Fair Value Hierarchy

ASC 820 establishes three levels of fair values based on the markets in which the assets or liabilities are traded and the reliability of the assumptions used to determine fair value. The levels are:

- Level 1: Quoted prices (unadjusted) in active markets for identical assets or liabilities that the Company has the ability to access.
- Level 2: Observable inputs other than Level 1 prices, such as quoted prices for similar assets and liabilities; quoted prices in markets that are not active; or other inputs that are observable or can be corroborated by observable market data for substantially the full term of the assets or liabilities.
- Level 3: Valuation is generated from model-based techniques that use significant assumptions not observable in the market. These unobservable assumptions reflect the Company's own estimates of assumptions that market participants would use in pricing the asset or liability ("Company-level data"). Level 3 assets and liabilities include financial instruments whose value is determined using unobservable inputs to pricing models, discounted cash flow methodologies, or similar techniques, as well as instruments for which the determination of fair value requires significant management judgment or estimation.

ASC 820 requires that the Company disclose estimated fair values for certain financial instruments. Financial instruments include such items as investment securities, loans, deposits, interest rate and foreign exchange contracts, swaps and other instruments as defined by the standard. The Company has an organized and established process for determining and reviewing the fair value of financial instruments reported in the Company's financial statements. The fair value measurements are reviewed to ensure they are reasonable and in line with market experience in similar asset and liability classes.

Additionally, the Company may be required to record at fair value other assets on a nonrecurring basis, such as other real estate owned, other customer relationships, and other intangible assets. These nonrecurring fair value adjustments typically involve the application of lower-of-cost-or-fair-value accounting or write-downs of individual assets.

Disclosure of fair values is not required for certain items such as lease financing, obligations for pension and other postretirement benefits, premises and equipment, prepaid expenses, deposit liabilities with no defined or contractual maturity, and income tax assets and liabilities.

Reasonable comparisons of fair value information with that of other financial institutions cannot necessarily be made because the standard permits many alternative calculation techniques, and numerous assumptions have been used to estimate the Company's fair values.

## Valuation Techniques Used in the Fair Value Measurement of Assets and Liabilities Carried at Fair Value

For the assets and liabilities measured at fair value on a recurring basis (categorized in the valuation hierarchy table below), the Company applies the following valuation techniques:

### *Available-for-sale securities*

Available-for-sale debt securities are recorded at fair value on a recurring basis. Fair value measurement is based on quoted prices, including estimates by third-party pricing services, if available. If quoted prices are not available, fair values are measured using proprietary valuation models that utilize market observable parameters from active market makers and inter-dealer brokers whereby securities are valued based upon available market data for securities with similar characteristics. Management reviews the pricing information received from the Company's third-party pricing service to evaluate the inputs and valuation methodologies used to place securities into the appropriate level of the fair value hierarchy and transfers of securities within the fair value hierarchy are made if necessary. On a monthly basis, management reviews the pricing information received from the third-party pricing service which includes a comparison to non-binding third-party broker quotes, as well as a review of market-related conditions impacting the information provided by the third-party pricing service. Management also identifies investment securities which may have traded in illiquid or inactive markets by identifying instances of a significant decrease in the volume or frequency of trades, relative to historical levels, as well as instances of a significant widening of the bid-ask spread in the brokered markets. As of December 31, 2020 and 2019, management did not make adjustments to prices provided by the third-party pricing services as a result of illiquid

or inactive markets. The Company's third-party pricing service has also established processes for the Company to submit inquiries regarding quoted prices. Periodically, the Company will challenge the quoted prices provided by the third-party pricing service. The Company's third-party pricing service will review the inputs to the evaluation in light of the new market data presented by the Company. The Company's third-party pricing service may then affirm the original quoted price or may update the evaluation on a going forward basis. The Company classifies all available-for-sale securities as Level 2.

### Derivatives

Most of the Company's derivatives are traded in over-the-counter markets where quoted market prices are not readily available. For those derivatives, the Company measures fair value on a recurring basis using proprietary valuation models that primarily use market observable inputs, such as yield curves, and option volatilities. The fair value of derivatives includes values associated with counterparty credit risk and the Company's own credit standing. The Company classifies these derivatives, included in other assets and other liabilities, as Level 2.

Concurrent with the sale of the Visa Class B restricted shares, the Company entered into an agreement with the buyer that requires payment to the buyer in the event Visa reduces each member bank's Class B conversion rate to unrestricted Class A common shares. On July 5, 2018, Visa announced a decrease in conversion rate from 1.6483 to 1.6298 effective June 28, 2018. Additionally, on September 30, 2019, Visa announced a decrease in conversion rate from 1.6298 to 1.6228, effective September 27, 2019. The Visa derivative of \$4.6 million and \$4.2 million was included in the consolidated balance sheets at December 31, 2020 and 2019, respectively, to provide for the fair value of this liability. The potential liability related to this funding swap agreement was determined based on management's estimate of the timing and the amount of Visa's litigation settlement and the resulting payments due to the counterparty under the terms of the contract. As such, the funding swap agreement is classified as Level 3 in the fair value hierarchy. The significant unobservable inputs used in the fair value measurement of the Company's funding swap agreement are the potential future changes in the conversion rate, expected term and growth rate of the market price of Visa Class A common shares. Material increases (or decreases) in any of those inputs may result in a significantly higher (or lower) fair value measurement.

### Assets and Liabilities Recorded at Fair Value on a Recurring Basis

Assets and liabilities measured at fair value on a recurring basis as of December 31, 2020 and 2019 are summarized below:

	Fair Value Measurements as of December 31, 2020			
	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)	Total
(dollars in thousands)				
<b>Assets</b>				
U.S. Treasury and government agency debt securities . . . .	\$ —	\$ 171,421	\$ —	\$ 171,421
Mortgage-backed securities:				
Residential - Government agency <sup>(1)</sup> . . . . .	—	160,462	—	160,462
Residential - Government-sponsored enterprises <sup>(1)</sup> . . . . .	—	447,200	—	447,200
Commercial - Government agency . . . . .	—	599,650	—	599,650
Commercial - Government-sponsored enterprises . . . . .	—	932,157	—	932,157
Collateralized mortgage obligations:				
Government agency . . . . .	—	1,933,553	—	1,933,553
Government-sponsored enterprises . . . . .	—	1,826,972	—	1,826,972
<b>Total available-for-sale securities</b> . . . . .	—	<b>6,071,415</b>	—	<b>6,071,415</b>
Other assets <sup>(2)</sup> . . . . .	11,691	129,895	—	141,586
<b>Liabilities</b>				
Other liabilities <sup>(3)</sup> . . . . .	—	(1,283)	(4,554)	(5,837)
<b>Total</b> . . . . .	<b>\$ 11,691</b>	<b>\$ 6,200,027</b>	<b>\$ (4,554)</b>	<b>\$ 6,207,164</b>

(dollars in thousands)	Fair Value Measurements as of December 31, 2019			
	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)	Total
<b>Assets</b>				
U.S. Treasury securities . . . . .	\$ —	\$ 29,888	\$ —	\$ 29,888
Government-sponsored enterprises debt securities . . . . .	—	101,439	—	101,439
Mortgage-backed securities:				
Residential - Government agency <sup>(1)</sup> . . . . .	—	291,209	—	291,209
Residential - Government-sponsored enterprises <sup>(1)</sup> . . . . .	—	399,492	—	399,492
Commercial - Government-sponsored enterprises . . . . .	—	101,719	—	101,719
Collateralized mortgage obligations:				
Government agency . . . . .	—	2,381,278	—	2,381,278
Government-sponsored enterprises . . . . .	—	770,619	—	770,619
<b>Total available-for-sale securities</b> . . . . .	—	4,075,644	—	4,075,644
Other assets <sup>(2)</sup> . . . . .	—	63,539	—	63,539
<b>Liabilities</b>				
Other liabilities <sup>(3)</sup> . . . . .	—	(682)	(4,233)	(4,915)
<b>Total</b> . . . . .	\$ —	\$ 4,138,501	\$ (4,233)	\$ 4,134,268

(1) Backed by residential real estate.

(2) As of December 31, 2020, other assets classified as Level 1 include mutual funds and money market funds that have quoted prices in active markets and are related to the Company's deferred compensation plans. Other assets classified as Level 2 include derivative assets as of December 31, 2020 and 2019.

(3) Other liabilities include derivative liabilities.

### Changes in Fair Value Levels

For any transfers in and out of the levels of the fair value hierarchy, the Company discloses the fair value measurement at the beginning of the reporting period during which the transfer occurred. During the years ended December 31, 2020 and 2019, there were no transfers between fair value hierarchy levels.

The changes in Level 3 liabilities measured at fair value on a recurring basis for the years ended December 31, 2020 and 2019 are summarized below:

(dollars in thousands)	Visa Derivative	
	2020	2019
<b>Year Ended December 31,</b>		
Balance as of January 1, . . . . .	\$ (4,233)	\$ (2,607)
Total net losses included in other noninterest income . . . . .	(4,641)	(5,354)
Settlements . . . . .	4,320	3,728
Balance as of December 31, . . . . .	\$ (4,554)	\$ (4,233)
Total net losses included in net income attributable to the change in unrealized gains or losses related to liabilities still held as of December 31, . . . . .	\$ (4,641)	\$ (5,354)

## Assets and Liabilities Carried at Other Than Fair Value

The following tables summarize for the periods indicated the estimated fair value of the Company's financial instruments that are not required to be carried at fair value on a recurring basis, excluding leases and deposit liabilities with no defined or contractual maturity:

(dollars in thousands)	December 31, 2020				
	Book Value	Fair Value Measurements			Total
		Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)	
<b>Financial assets:</b>					
Cash and cash equivalents . . . . .	\$ 1,040,944	\$ 303,373	\$ 737,571	\$ —	\$ 1,040,944
Loans held for sale . . . . .	11,579	—	12,018	—	12,018
Loans <sup>(1)</sup> . . . . .	13,033,686	—	—	13,255,636	13,255,636
<b>Financial liabilities:</b>					
Time deposits <sup>(2)</sup> . . . . .	\$ 2,348,298	\$ —	\$ 2,357,137	\$ —	\$ 2,357,137
Long-term borrowings <sup>(3)</sup> . . . . .	200,000	—	214,167	—	214,167
December 31, 2019					
(dollars in thousands)	Book Value	Fair Value Measurements			Total
		Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)	
<b>Financial assets:</b>					
Cash and cash equivalents . . . . .	\$ 694,017	\$ 360,375	\$ 333,642	\$ —	\$ 694,017
Loans held for sale . . . . .	904	—	904	—	904
Loans <sup>(1)</sup> . . . . .	13,009,167	—	—	13,140,898	13,140,898
<b>Financial liabilities:</b>					
Time deposits <sup>(2)</sup> . . . . .	\$ 2,510,157	\$ —	\$ 2,501,478	\$ —	\$ 2,501,478
Short-term borrowings . . . . .	400,000	—	401,709	—	401,709
Long-term borrowings <sup>(3)</sup> . . . . .	200,000	—	207,104	—	207,104

(1) Excludes financing leases of \$245.4 million at December 31, 2020 and \$202.5 million at December 31, 2019.

(2) Excludes deposit liabilities with no defined or contractual maturity of \$16.9 billion at December 31, 2020 and \$13.9 billion at December 31, 2019.

(3) Excludes capital lease obligations of \$10 thousand and \$19 thousand at December 31, 2020 and 2019, respectively.

Unfunded loan and lease commitments and letters of credit are not included in the tables above. As of both December 31, 2020 and 2019, the Company had \$6.1 billion of unfunded loan and lease commitments and letters of credit. A reasonable estimate of the fair value of these instruments is the carrying value of deferred fees plus the related reserve for unfunded commitments, which totaled \$42.3 million and \$14.4 million at December 31, 2020 and 2019, respectively. No active trading market exists for these instruments and the estimated fair value does not include value associated with the borrower relationship. The Company does not estimate the fair values of certain unfunded loan and lease commitments that can be canceled by providing notice to the borrower. As Company-level data is incorporated into the fair value measurement, unfunded loan and lease commitments and letters of credit are classified as Level 3.

## Valuation Techniques Used in the Fair Value Measurement of Assets and Liabilities Carried at the Lower of Cost or Fair Value

The Company applies the following valuation techniques to assets measured at the lower of cost or fair value:

### *Mortgage servicing rights*

MSRs are carried at the lower of cost or fair value and are therefore subject to fair value measurements on a nonrecurring basis. The fair value of MSRs is determined using models which use significant unobservable inputs, such as estimates of prepayment rates, the resultant weighted average lives of the MSRs and the option-adjusted spread levels. Accordingly, the Company classifies MSRs as Level 3.

### *Collateral-dependent loans*

Collateral-dependent loans are those for which repayment is expected to be provided substantially through the operation or sale of the collateral. These loans are measured at fair value on a nonrecurring basis using collateral values as a practical expedient. The fair values of collateral are primarily based on real estate appraisal reports prepared by third-party appraisers less estimated selling costs. The Company measures the estimated credit losses on collateral-dependent loans by performing a lower-of-cost-or-fair-value analysis. If the estimated credit losses are determined by the value of the collateral, the net carrying amount is adjusted to fair value on a nonrecurring basis as Level 3 by recognizing an allowance for credit losses.

### *Other real estate owned*

The Company values these properties at fair value at the time the Company acquires them, which establishes their new cost basis. After acquisition, the Company carries such properties at the lower of cost or fair value less estimated selling costs on a nonrecurring basis. Fair value is measured on a nonrecurring basis using collateral values as a practical expedient. The fair values of collateral for other real estate owned are primarily based on real estate appraisal reports prepared by third-party appraisers less disposition costs and are classified as Level 3.

## Assets and Liabilities Recorded at Fair Value on a Nonrecurring Basis

The Company may be required to record certain assets at fair value on a nonrecurring basis in accordance with GAAP. These assets are subject to fair value adjustments that result from the application of lower of cost or fair value accounting or write-downs of individual assets to fair value.

The following table provides the level of valuation inputs used to determine each fair value adjustment and the fair value of the related individual assets or portfolio of assets with fair value adjustments on a nonrecurring basis as of December 31, 2020 and 2019:

<u>(dollars in thousands)</u>	<u>Level 1</u>	<u>Level 2</u>	<u>Level 3</u>
<b>December 31, 2020</b>			
Collateral-dependent loans.....	<u>\$ —</u>	<u>\$ —</u>	<u>\$ 1,840</u>
<b>December 31, 2019</b>			
Collateral-dependent loans.....	<u>\$ —</u>	<u>\$ —</u>	<u>\$ 1,502</u>

Total losses on collateral-dependent loans for the years ended December 31, 2020, 2019 and 2018 were \$0.4 million, \$1.0 million and \$0.7 million, respectively.

For Level 3 assets and liabilities measured at fair value on a recurring or nonrecurring basis as of December 31, 2020 and 2019, the significant unobservable inputs used in the fair value measurements were as follows:

**Quantitative Information about Level 3 Fair Value Measurements at December 31, 2020**

<u>(dollars in thousands)</u>	<u>Fair value</u>	<u>Valuation Technique</u>	<u>Significant Unobservable Input</u>	<u>Range</u>
Collateral-dependent loans . . . . .	\$ 1,840	Appraisal Value	Appraisal Value	n/m <sup>(1)</sup>
Visa derivative . . . . .	\$ (4,554)	Discounted Cash Flow	Expected Conversion Rate - 1.6228 <sup>(2)</sup> Expected Term - 1 year <sup>(3)</sup> Growth Rate - 13% <sup>(4)</sup>	1.5977-1.6228 0.5 to 1.5 years 4% - 17%

- (1) The fair value of these assets is determined based on appraised values of the collateral or broker opinions, the range of which is not meaningful to disclose.
- (2) Due to the uncertainty in the movement of the conversion rate, the current conversion rate was utilized in the fair value calculation.
- (3) The expected term of 1 year was based on the median of 0.5 to 1.5 years.
- (4) The growth rate of 13% was based on the arithmetic average of analyst price targets.

**Quantitative Information about Level 3 Fair Value Measurements at December 31, 2019**

<u>(dollars in thousands)</u>	<u>Fair value</u>	<u>Valuation Technique</u>	<u>Significant Unobservable Input</u>
Collateral-dependent loans . . . . .	\$ 1,502	Appraisal Value	Appraisal Value
Visa derivative . . . . .	\$ (4,233)	Discounted Cash Flow	Expected Conversion Rate - 1.6228 Expected Term - 1 year Growth Rate - 13%

### 23. Reportable Operating Segments

The Company's operations are organized into three business segments – Retail Banking, Commercial Banking and Treasury and Other. These segments reflect how discrete financial information is currently evaluated by the chief operating decision maker and how performance is assessed and resources allocated. The Company's internal management process measures the performance of these business segments. This process, which is not necessarily comparable with similar information for any other financial institution, uses various techniques to assign balance sheet and income statement amounts to the business segments, including allocations of income, expense, the provision for credit losses and capital. This process is dynamic and requires certain allocations based on judgment and other subjective factors. Unlike financial accounting, there is no comprehensive authoritative guidance for management accounting that is equivalent to GAAP.

The net interest income of the business segments reflects the results of a funds transfer pricing process that matches assets and liabilities with similar interest rate sensitivity and maturity characteristics and reflects the allocation of net interest income related to the Company's overall asset and liability management activities on a proportionate basis. The basis for the allocation of net interest income is a function of the Company's assumptions that are subject to change based on changes in current interest rates and market conditions. Funds transfer pricing also serves to transfer interest rate risk to Treasury.

The Company allocates the provision for credit losses from the Treasury and Other business segment (which is comprised of many of the Company's support units) to the Retail and Commercial business segments. These allocations are based on direct costs incurred by the Retail and Commercial business segments.

Noninterest income and expense includes allocations from support units to the business segments. These allocations are based on actual usage where practicably calculated or by management's estimate of such usage. Income tax expense is allocated to each business segment based on the consolidated effective income tax rate for the period shown.

## Business Segments

### *Retail Banking*

Retail Banking offers a broad range of financial products and services to consumers and small businesses. Loan and lease products offered include residential and commercial mortgage loans, home equity lines of credit, automobile loans and leases, personal lines of credit, installment loans and small business loans and leases. Deposit products offered include checking, savings and time deposit accounts. Retail Banking also offers wealth management services. Products and services from Retail Banking are delivered to customers through 54 banking locations throughout the State of Hawaii, Guam and Saipan.

### *Commercial Banking*

Commercial Banking offers products that include corporate banking, residential and commercial real estate loans, commercial lease financing, automobile loans and auto dealer financing, business deposit products and credit cards. Commercial lending and deposit products are offered primarily to middle-market and large companies locally, nationally and internationally.

### *Treasury and Other*

Treasury consists of corporate asset and liability management activities including interest rate risk management. The segment's assets and liabilities (and related interest income and expense) consist of interest-bearing deposits, investment securities, federal funds sold and purchased, government deposits, short- and long-term borrowings and bank-owned properties. The primary sources of noninterest income are from bank-owned life insurance, net gains from the sale of investment securities, foreign exchange income related to customer-driven currency requests from merchants and island visitors and management of bank-owned properties. The net residual effect of the transfer pricing of assets and liabilities is included in Treasury, along with the elimination of intercompany transactions.

Other organizational units (Technology, Operations, Credit and Risk Management, Human Resources, Finance, Administration, Marketing and Corporate and Regulatory Administration) provide a wide-range of support to the Company's other income earning segments. Expenses incurred by these support units are charged to the business segments through an internal cost allocation process.

The following tables present selected business segment financial information for the years indicated:

<u>(dollars in thousands)</u>	<u>Retail Banking</u>	<u>Commercial Banking</u>	<u>Treasury and Other</u>	<u>Total</u>
<b>Year Ended December 31, 2020</b>				
Net interest income . . . . .	\$ 393,466	\$ 133,301	\$ 8,967	\$ 535,734
Provision for credit losses . . . . .	<u>(52,719)</u>	<u>(53,921)</u>	<u>(15,078)</u>	<u>(121,718)</u>
Net interest income (loss) after provision for credit losses . . . . .	340,747	79,380	(6,111)	414,016
Noninterest income . . . . .	98,026	78,202	21,152	197,380
Noninterest expense . . . . .	<u>(231,404)</u>	<u>(81,533)</u>	<u>(54,735)</u>	<u>(367,672)</u>
Income (loss) before (provision) benefit for income taxes . . . . .	207,369	76,049	(39,694)	243,724
(Provision) benefit for income taxes . . . . .	<u>(48,605)</u>	<u>(17,171)</u>	<u>7,806</u>	<u>(57,970)</u>
<b>Net income (loss) . . . . .</b>	<b><u>\$ 158,764</u></b>	<b><u>\$ 58,878</u></b>	<b><u>\$ (31,888)</u></b>	<b><u>\$ 185,754</u></b>
<b>Total assets as of December 31, 2020 . . . . .</b>	<b><u>\$ 7,611,375</u></b>	<b><u>\$ 5,810,090</u></b>	<b><u>\$ 9,241,366</u></b>	<b><u>\$ 22,662,831</u></b>

(dollars in thousands)	Retail Banking	Commercial Banking	Treasury and Other	Total
<b>Year Ended December 31, 2019</b>				
Net interest income . . . . .	\$ 413,029	\$ 141,227	\$ 19,146	\$ 573,402
Provision for credit losses . . . . .	<u>(6,248)</u>	<u>(7,552)</u>	<u>—</u>	<u>(13,800)</u>
Net interest income after provision for credit losses . . . . .	406,781	133,675	19,146	559,602
Noninterest income . . . . .	95,413	73,635	23,485	192,533
Noninterest expense . . . . .	<u>(228,389)</u>	<u>(82,380)</u>	<u>(59,668)</u>	<u>(370,437)</u>
Income (loss) before (provision) benefit for income taxes . . . . .	273,805	124,930	(17,037)	381,698
(Provision) benefit for income taxes . . . . .	<u>(69,285)</u>	<u>(32,298)</u>	<u>4,277</u>	<u>(97,306)</u>
<b>Net income (loss) . . . . .</b>	<u><b>\$ 204,520</b></u>	<u><b>\$ 92,632</b></u>	<u><b>\$ (12,760)</b></u>	<u><b>\$ 284,392</b></u>
<b>Total assets as of December 31, 2019 . . . . .</b>	<u><b>\$ 7,276,047</b></u>	<u><b>\$ 6,071,356</b></u>	<u><b>\$ 6,819,331</b></u>	<u><b>\$ 20,166,734</b></u>

(dollars in thousands)	Retail Banking	Commercial Banking	Treasury and Other <sup>(1)</sup>	Total
<b>Year Ended December 31, 2018</b>				
Net interest income . . . . .	\$ 420,165	\$ 140,333	\$ 5,820	\$ 566,318
Provision for credit losses . . . . .	<u>(8,753)</u>	<u>(13,427)</u>	<u>—</u>	<u>(22,180)</u>
Net interest income after provision for credit losses . . . . .	411,412	126,906	5,820	544,138
Noninterest income . . . . .	89,669	80,904	8,420	178,993
Noninterest expense . . . . .	<u>(225,881)</u>	<u>(80,766)</u>	<u>(58,306)</u>	<u>(364,953)</u>
Income (loss) before (provision) benefit for income taxes . . . . .	275,200	127,044	(44,066)	358,178
(Provision) benefit for income taxes . . . . .	<u>(70,335)</u>	<u>(32,700)</u>	<u>9,251</u>	<u>(93,784)</u>
<b>Net income (loss) . . . . .</b>	<u><b>\$ 204,865</b></u>	<u><b>\$ 94,344</b></u>	<u><b>\$ (34,815)</b></u>	<u><b>\$ 264,394</b></u>
<b>Total assets as of December 31, 2018 . . . . .</b>	<u><b>\$ 7,078,016</b></u>	<u><b>\$ 6,346,541</b></u>	<u><b>\$ 7,271,121</b></u>	<u><b>\$ 20,695,678</b></u>

<sup>(1)</sup> Includes \$24.1 million in OTTI write-downs.

## 24. Parent Company

The following tables present Parent Company-only condensed financial statements:

### Condensed Statements of Comprehensive Income

(dollars in thousands)	Year Ended December 31,		
	2020	2019	2018
<b>Income</b>			
Dividends from FHB.....	\$ 142,000	\$ 300,300	\$ 263,400
Other income.....	1,169	1,691	1,541
Total income.....	<u>143,169</u>	<u>301,991</u>	<u>264,941</u>
<b>Noninterest expense</b>			
Salaries and employee benefits.....	3,660	5,241	5,940
Contracted services and professional fees.....	2,544	2,689	3,780
Equipment.....	31	—	31
Other.....	1,439	721	732
Total noninterest expense.....	<u>7,674</u>	<u>8,651</u>	<u>10,483</u>
Income before benefit for income taxes and equity in undistributed income (excess distributions) of FHB.....	135,495	293,340	254,458
Benefit for income taxes.....	679	1,672	1,184
Equity in undistributed income (excess distributions) of FHB.....	49,580	(10,620)	8,752
<b>Net income.....</b>	<u>\$ 185,754</u>	<u>\$ 284,392</u>	<u>\$ 264,394</u>
<b>Comprehensive income.....</b>	<u>\$ 249,107</u>	<u>\$ 384,838</u>	<u>\$ 248,650</u>

### Condensed Statements of Condition

(dollars in thousands)	December 31,	
	2020	2019
<b>Assets</b>		
Cash and cash equivalents.....	\$ 18,066	\$ 24,455
Investment in FHB.....	2,726,497	2,617,949
Other assets.....	26,138	24,969
<b>Total assets.....</b>	<u>\$ 2,770,701</u>	<u>\$ 2,667,373</u>
<b>Liabilities and Stockholders' Equity</b>		
Retirement benefits payable.....	\$ 580	\$ 553
Other liabilities.....	26,017	26,562
Total liabilities.....	<u>26,597</u>	<u>27,115</u>
Total stockholders' equity.....	2,744,104	2,640,258
<b>Total liabilities and stockholders' equity.....</b>	<u>\$ 2,770,701</u>	<u>\$ 2,667,373</u>

## Condensed Statements of Cash Flows

(dollars in thousands)	Year Ended December 31,		
	2020	2019	2018
<b>Cash flows from operating activities</b>			
Net income	\$ 185,754	\$ 284,392	\$ 264,394
Adjustments to reconcile net income to net cash provided by operating activities:			
(Equity in undistributed income) excess distributions of FHB	(49,580)	10,620	(8,752)
Deferred income taxes	5	85	(48)
Stock-based compensation	713	84	281
Change in assets and liabilities:			
Net (increase) decrease in other assets	(1,451)	5,318	(9,635)
Net (decrease) increase in other liabilities	(294)	(5,439)	7,633
Net cash provided by operating activities	<u>135,147</u>	<u>295,060</u>	<u>253,873</u>
<b>Cash flows from financing activities</b>			
Dividends paid	(135,099)	(138,246)	(131,036)
Stock tendered for payment of withholding taxes	(1,749)	(1,764)	(69)
Proceeds from employee stock purchase plan	312	—	342
Common stock repurchased	(5,000)	(136,242)	(131,800)
Net cash used in financing activities	<u>(141,536)</u>	<u>(276,252)</u>	<u>(262,563)</u>
Net (decrease) increase in cash and cash equivalents	(6,389)	18,808	(8,690)
<b>Cash and cash equivalents at beginning of year</b>	<b>24,455</b>	<b>5,647</b>	<b>14,337</b>
<b>Cash and cash equivalents at end of year</b>	<b><u>\$ 18,066</u></b>	<b><u>\$ 24,455</u></b>	<b><u>\$ 5,647</u></b>

## **ITEM 9. CHANGES IN AND DISAGREEMENTS WITH ACCOUNTANTS ON ACCOUNTING AND FINANCIAL DISCLOSURE**

Not applicable.

### **ITEM 9A. CONTROLS AND PROCEDURES**

#### *Disclosure Controls and Procedures*

The Company's management, including the Chief Executive Officer and Chief Financial Officer, conducted an evaluation of the effectiveness of the Company's disclosure controls and procedures (as defined in Rules 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934, as amended (the "Exchange Act")) as of December 31, 2020. The Company's disclosure controls and procedures are designed to ensure that information required to be disclosed by the Company in the reports that it files or submits under the Exchange Act is recorded, processed, summarized, and reported within the time periods specified in the U.S. Securities and Exchange Commission's rules and forms, and that such information is accumulated and communicated to the Company's management, including the Company's Chief Executive Officer and Chief Financial Officer, to allow timely decisions regarding required disclosure. Based on this evaluation, the Chief Executive Officer and Chief Financial Officer concluded that the Company's disclosure controls and procedures were effective as of December 31, 2020.

#### *Management's Annual Report on Internal Control over Financial Reporting*

Management of the Company is responsible for establishing and maintaining effective internal control over financial reporting. Internal control is designed to provide reasonable assurance to the Company's management and board of directors regarding the preparation of reliable published financial statements. Internal control over financial reporting includes self-monitoring mechanisms, and actions are taken to correct deficiencies as they are identified.

Because of inherent limitations in any system of internal control, no matter how well designed, misstatements due to error or fraud may occur and not be detected, including the possibility of the circumvention or overriding of controls. Accordingly, even effective internal control over financial reporting can provide only reasonable assurance with respect to financial statement preparation. Further, because of changes in conditions, internal control effectiveness may vary over time.

Management assessed the Company's internal control over financial reporting as of December 31, 2020. This assessment was based on criteria for effective internal control over financial reporting described in "Internal Control – Integrated Framework" issued by the Committee of Sponsoring Organizations of the Treadway Commission (2013 framework). Based on this assessment, the Chief Executive Officer and Chief Financial Officer assert that the Company maintained effective internal control over financial reporting as of December 31, 2020 based on the specified criteria.

#### *Attestation Report of the Company's Independent Registered Public Accounting Firm*

The effectiveness of the Company's internal control over financial reporting as of December 31, 2020 has been audited by Deloitte & Touche LLP, the independent registered public accounting firm who also has audited the Company's consolidated financial statements included in this Annual Report on Form 10-K. Deloitte & Touche LLP's attestation report on the Company's internal control over financial reporting appears on the following page and is incorporated by reference herein.

#### *Changes in Internal Control over Financial Reporting*

There were no changes in the Company's internal control over financial reporting (as defined in Rules 13a-15(f) and 15d-15(f) under the Exchange Act) that occurred during the quarter ended December 31, 2020 that have materially affected or are reasonably likely to materially affect the Company's internal control over financial reporting.

## **REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM**

To the Stockholders and the Board of Directors of  
First Hawaiian, Inc.  
Honolulu, Hawaii

### **Opinion on Internal Control over Financial Reporting**

We have audited the internal control over financial reporting of First Hawaiian, Inc. and Subsidiary (the “Company”) as of December 31, 2020, based on criteria established in *Internal Control — Integrated Framework (2013)* issued by the *Committee of Sponsoring Organizations of the Treadway Commission (COSO)*. Because management's assessment and our audit were conducted to meet the reporting requirements of Section 112 of the Federal Deposit Insurance Corporation Improvement Act (FDICIA), management's assessment and our audit of the Company’s internal control over financial reporting included controls over the preparation of the schedules equivalent to the basic financial statements in accordance with the instructions for the Consolidated Financial Statements for Bank Holding Companies (Form FR Y-9C). In our opinion, the Company maintained, in all material respects, effective internal control over financial reporting as of December 31, 2020, based on criteria established in *Internal Control — Integrated Framework (2013)* issued by COSO.

We have not examined and, accordingly, we do not express an opinion or any other form of assurance on management's statement referring to compliance with laws and regulations.

We have also audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States) (PCAOB), the consolidated financial statements as of and for the year ended December 31, 2020, of the Company and our report dated February 25, 2021 expressed an unqualified opinion on those financial statements and included an explanatory paragraph regarding the Company’s adoption of a new accounting standard.

### **Basis for Opinion**

The Company’s management is responsible for maintaining effective internal control over financial reporting and for its assessment of the effectiveness of internal control over financial reporting, included in the accompanying Management’s Annual Report on Internal Control over Financial Reporting. Our responsibility is to express an opinion on the Company’s internal control over financial reporting based on our audit. We are a public accounting firm registered with the PCAOB and are required to be independent with respect to the Company in accordance with the U.S. federal securities laws and the applicable rules and regulations of the Securities and Exchange Commission and the PCAOB.

We conducted our audit in accordance with the standards of the PCAOB. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether effective internal control over financial reporting was maintained in all material respects. Our audit included obtaining an understanding of internal control over financial reporting, assessing the risk that a material weakness exists, testing and evaluating the design and operating effectiveness of internal control based on the assessed risk, and performing such other procedures as we considered necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinion.

### **Definition and Limitations of Internal Control over Financial Reporting**

A company’s internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company’s internal control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company’s assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

/s/ DELOITTE & TOUCHE LLP

Honolulu, Hawaii  
February 25, 2021

## **ITEM 9B. OTHER INFORMATION**

Not applicable.

### **PART III**

## **ITEM 10. DIRECTORS, EXECUTIVE OFFICERS AND CORPORATE GOVERNANCE**

### **Directors and Executive Officers**

For information relating to the directors of the Company, the section captioned “Director Nominees” in the Company’s definitive Proxy Statement for the 2021 Annual Meeting of Stockholders (the “Proxy Statement”) to be filed with the SEC within 120 days after the end of the Company’s fiscal year is incorporated herein by reference. For information relating to the executive officers of the Company, the section captioned “Executive Officers” in the Proxy Statement is incorporated herein by reference.

### **Compliance with Section 16(a) of the Securities Exchange Act of 1934**

For information regarding compliance with Section 16(a) of the Securities Exchange Act of 1934, the section captioned “Delinquent Section 16(a) Reports” in the Proxy Statement is incorporated herein by reference.

### **Disclosure of Code of Ethics**

For information concerning the Company’s Code of Ethics, the information contained under the section captioned “Corporate Governance and Board Matters – Board of Directors, Committees and Governance—Corporate Governance Guidelines and Code of Conduct and Ethics” in the Proxy Statement is incorporated herein by reference.

### **Procedures for Stockholder Nominations**

For information regarding procedures for stockholder nominations, the section captioned “Other Business – Stockholder Proposals for the 2021 Annual Meeting” in the Proxy Statement is incorporated herein by reference.

### **Audit Committee**

For information regarding the Audit Committee and its composition and the audit committee financial experts, the section captioned “Board of Directors, Committees and Governance — Committees of Our Board of Directors — Audit Committee” in the Proxy Statement is incorporated herein by reference.

## **ITEM 11. EXECUTIVE COMPENSATION**

For information regarding executive and director compensation, the sections captioned “Executive Compensation” and “Director Compensation” in the Proxy Statement are incorporated herein by reference.

For information regarding compensation committee interlocks and insider participation, the section captioned “Corporate Governance and Board Matters – Board of Directors, Committees and Governance — Compensation Committee Interlocks and Insider Participation” in the Proxy Statement is incorporated herein by reference. For our Compensation Committee Report, the section captioned “Executive Compensation — Compensation Committee Report” in the Proxy Statement is incorporated herein by reference.

**ITEM 12. SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT AND RELATED STOCKHOLDER MATTERS**

For information regarding Security Ownership of Certain Beneficial Owners, Directors and Management, the section captioned “Stock Ownership” in the Proxy Statement is incorporated herein by reference.

The following table sets forth information about the Company common stock that may be issued upon the exercise of stock options, warrants and rights under all of the Company’s equity compensation plans as of December 31, 2020.

Plan Category	Number of securities to be issued upon exercise of outstanding options, warrants and rights	Weighted average exercise price of outstanding options, warrants and rights	Number of securities remaining available for future issuance under equity compensation plans
Equity compensation plans approved by security holders . . . . .	1,163,209	\$ —	4,358,977
Equity compensation plans not approved by security holders . . . . .	—	—	—
<b>Total</b> . . . . .	<b>1,163,209</b>	<b>\$ —</b>	<b>4,358,977</b>

**ITEM 13. CERTAIN RELATIONSHIPS AND RELATED TRANSACTIONS, AND DIRECTOR INDEPENDENCE**

For information regarding transactions with related persons, promoters and certain control persons, the section captioned “Corporate Governance and Board Matters – Board of Directors, Committees and Governance – Our Relationship with BNPP and Certain Other Related Party Transactions” in the Proxy Statement is incorporated herein by reference.

For information regarding director independence, the section captioned “Board of Directors, Committees and Governance — Director Independence” in the Company’s Proxy Statement is incorporated herein by reference.

**ITEM 14. PRINCIPAL ACCOUNTING FEES AND SERVICES**

For information regarding principal accounting fees and services, the sections captioned “Audit Fees – Principal Accountant Fees” and “– Preapproval Policies and Procedures” in the Proxy Statement is incorporated herein by reference.

## PART IV

### ITEM 15. EXHIBITS, FINANCIAL STATEMENT SCHEDULES

(a) 1. Financial Statements

The following consolidated financial statements of First Hawaiian, Inc. and Subsidiary are included in Item 8 of this report:

Consolidated Statements of Income – For the years ended December 31, 2020, 2019 and 2018

Consolidated Statements of Comprehensive Income – For the years ended December 31, 2020, 2019 and 2018

Consolidated Balance Sheets – As of December 31, 2020 and 2019

Consolidated Statements of Stockholders' Equity – For the years ended December 31, 2020, 2019 and 2018

Consolidated Statements of Cash Flows – For the years ended December 31, 2020, 2019 and 2018

Notes to Consolidated Financial Statements

2. Financial Statement Schedules

All schedules are omitted since the required information is either not applicable, not deemed material, or is disclosed in the Company's consolidated financial statements.

3. Exhibits

The list of exhibits required to be filed as exhibits to this Annual Report on Form 10-K is listed below in the "Exhibit Index".

### ITEM 16. FORM 10-K SUMMARY

None.

## EXHIBIT INDEX

### Exhibit Number

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- 3.1 Second Amended and Restated Certificate of Incorporation (incorporated by reference to Exhibit 3.1 to the Current Report on Form 8-K filed by First Hawaiian, Inc. on August 10, 2016 (File No. 001-14585))
- 3.2 Certificate of Amendment to Amended and Restated Certificate of Incorporation (incorporated by reference to Exhibit 3.1(a) to the Quarterly Report on Form 10-Q filed by First Hawaiian, Inc. on April 27, 2018 (File No. 001-14585))
- 3.3 Fourth Amended and Restated Bylaws of First Hawaiian, Inc., effective as of February 26, 2020 (incorporated by reference to Exhibit 3.3 to the Annual Report on Form 10-K filed by First Hawaiian, Inc. on February 28, 2020 (File No. 001-14585))
- 4.1 Description of First Hawaiian, Inc. securities registered pursuant to Section 12 of the Securities Exchange Act of 1934, as amended (incorporated by reference to Exhibit 4.1 to the Annual Report on Form 10-K filed by First Hawaiian, Inc. on February 28, 2020 (File No. 001-14585))
- 10.1 Master Reorganization Agreement, dated as of April 1, 2016, by and among BancWest Corporation (to be renamed First Hawaiian, Inc.), BancWest Holding Inc., BWC Holding Inc. and BNP Paribas (incorporated by reference to Exhibit 10.8 to the Registration Statement on Form S-1 filed by First Hawaiian, Inc. on July 8, 2016 (File No. 333-212451))
- 10.2 Tax Sharing Agreement, dated as of April 1, 2016, by and among BNP Paribas, BancWest Corporation (to be renamed First Hawaiian, Inc.) and BancWest Holding Inc. (incorporated by reference to Exhibit 10.9 to the Registration Statement on Form S-1 filed by First Hawaiian, Inc. on July 8, 2016 (File No. 333-212451))
- 10.3 Agreement for Allocation and Settlement of Income Tax Liabilities, effective as of July 1, 2016, by and among BNP Paribas, BNP Paribas Fortis, BNP Paribas USA, Inc., BancWest Corporation, BancWest Holding Inc., Bank of the West, First Hawaiian, Inc. and First Hawaiian Bank (incorporated by reference to Exhibit 10.17 to Amendment No. 1 the Registration Statement on Form S-1 filed by First Hawaiian, Inc. on July 26, 2016 (File No. 333-212451))
- 10.4 Insurance Agreement, by and among BNP Paribas, BNP Paribas USA, Inc. and First Hawaiian, Inc. (incorporated by reference to Exhibit 10.6 to the Current Report on Form 8-K filed by First Hawaiian, Inc. on August 10, 2016 (File No. 001-14585))
- 10.5 First Hawaiian Bank Long-Term Incentive Plan, as amended and restated as of January 1, 2013 (incorporated by reference to Exhibit 10.5 to the Registration Statement on Form S-1 filed by First Hawaiian, Inc. on July 8, 2016 (File No. 333-212451))
- 10.6 Certification Regarding Amendment and Restatement of the First Hawaiian Bank Incentive Plan for Key Employees, dated February 24, 2014 (incorporated by reference to Exhibit 10.6 to the Registration Statement on Form S-1 filed by First Hawaiian, Inc. on July 8, 2016 (File No. 333-212451))
- 10.7 First Hawaiian, Inc. 2016 Omnibus Incentive Compensation Plan (incorporated by reference to Exhibit 10.1 to the Registration Statement on Form S-8 filed by First Hawaiian, Inc. on August 8, 2016 (File No. 333-212996))
- 10.8 First Hawaiian, Inc. 2016 Non-Employee Director Plan (incorporated by reference to Exhibit 10.2 to the Registration Statement on Form S-8 filed by First Hawaiian, Inc. on August 8, 2016 (File No. 333-212996))
- 10.9 First Hawaiian, Inc. Bonus Plan (incorporated by reference to Exhibit 10.4 to the Current Report on Form 8-K filed by First Hawaiian, Inc. on August 10, 2016 (File No. 001-14585))
- 10.10 First Hawaiian, Inc. Employee Stock Purchase Plan (incorporated by reference to Exhibit 10.3 to the Registration Statement on Form S-8 filed by First Hawaiian, Inc. on August 8, 2016 (File No. 333-212996))

**Exhibit Number**

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- 10.11 Executive Change-in-Control Retention Plan of First Hawaiian Bank (incorporated by reference to Exhibit 10.20 to the Registration Statement on Form S-1 filed by First Hawaiian, Inc. on July 8, 2016 (File No. 333-212451))
- 10.12 First Hawaiian, Inc. Long-Term Incentive Plan, as amended and restated effective August 9, 2016 (incorporated by reference to Exhibit 10.7 to the Current Report on Form 8-K filed by First Hawaiian, Inc. on August 10, 2016 (File No. 001-14585))
- 10.13 Form of First Hawaiian, Inc. 2016 Omnibus Incentive Compensation Plan IPO Restricted Share Award Agreement (incorporated by reference to Exhibit 10.22 to the Registration Statement on Form S-1 filed by First Hawaiian, Inc. on July 8, 2016 (File No. 333-212451))
- 10.14 Form of First Hawaiian, Inc. 2016 Omnibus Incentive Compensation Plan IPO Performance Share Unit Award Agreement (incorporated by reference to Exhibit 10.23 to the Registration Statement on Form S-1 filed by First Hawaiian, Inc. on July 8, 2016 (File No. 333-212451))
- 10.15 Form of First Hawaiian, Inc. Long-Term Incentive Plan Performance Share Unit Award Agreement (incorporated by reference to Exhibit 10.24 to the Registration Statement on Form S-1 filed by First Hawaiian, Inc. on July 8, 2016 (File No. 333-212451))
- 10.16 Form of First Hawaiian, Inc. Long-Term Incentive Plan Performance Share Award Agreement (incorporated by reference to Exhibit 10.2 to the Current Report on Form 8-K filed by First Hawaiian, Inc. on March 5, 2019 (File No. 001-14585))
- 10.17 Form of First Hawaiian, Inc. 2016 Non-Employee Director Plan Restricted Stock Unit Award Agreement (incorporated by reference to Exhibit 10.25 to the Registration Statement on Form S-1 filed by First Hawaiian, Inc. on July 8, 2016 (File No. 333-212451))
- 10.18 Form of First Hawaiian, Inc. 2016 Omnibus Incentive Compensation Plan Restricted Share Unit Award Agreement (incorporated by reference to Exhibit 10.4 to the Quarterly Report on Form 10-Q filed by First Hawaiian, Inc. on October 26, 2018 (File No. 001-14585))
- 10.19 Form of First Hawaiian, Inc. 2016 Omnibus Incentive Compensation Plan Restricted Share Award Agreement (2019) (incorporated by reference to Exhibit 10.1 to the Current Report on Form 8-K filed by First Hawaiian, Inc. on March 5, 2019 (File No. 001-14585))
- 10.20 Form of First Hawaiian, Inc. 2016 Omnibus Incentive Compensation Plan Restricted Share Award Agreement (2020) (incorporated by reference to Exhibit 10.20 to the Annual Report on Form 10-K filed by First Hawaiian, Inc. on February 28, 2020 (File No. 001-14585))
- 10.21 BancWest Corporation Deferred Compensation Plan Part B (2016 Restatement) (incorporated by reference to Exhibit 10.1 to the Registration Statement on Form S-8 filed by First Hawaiian, Inc. on December 13, 2016 (File No. 333-215068))
- 10.22 First Hawaiian Inc. Supplemental Executive Retirement Plan Part B (2019 Restatement) (incorporated by reference to Exhibit 10.3 to the Quarterly Report on Form 10-Q filed by First Hawaiian, Inc. on April 26, 2019 (File No. 001-14585))
- 10.23 Amended and Restated First Hawaiian Bank Deferred Compensation Plan (incorporated by reference to Exhibit 10.1 to the Current Report on Form 8-K filed by First Hawaiian, Inc. on April 27, 2018 (File No. 001-14585))
- 10.24 Employment Agreement, dated as of October 20, 2011, by and among Robert S. Harrison, First Hawaiian Bank and BancWest Corporation (incorporated by reference to Exhibit 10.7 to the Registration Statement on Form S-1 filed by First Hawaiian, Inc. on July 8, 2016 (File No. 333-212451))

**Exhibit Number**

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- 10.25 First Hawaiian, Inc. Role-Based Allowance Award Agreement for Robert S. Harrison (incorporated by reference to Exhibit 10.8 to the Current Report on Form 8-K filed by First Hawaiian, Inc. on August 10, 2016 (File No. 001-14585))
- 10.26 Offer Letter, dated as of June 15, 2015, from Robert S. Harrison on behalf of First Hawaiian Bank to Eric K. Yeaman (incorporated by reference to Exhibit 10.30 to the Registration Statement on Form S-1 filed by First Hawaiian, Inc. on January 24, 2017 (File No. 333-215676))
- 10.27 Offer Letter, dated as of July 25, 2018, from Robert S. Harrison on behalf of First Hawaiian Bank to Ravi Mallela (incorporated by reference to Exhibit 10.1 to the Quarterly Report on Form 10-Q filed by First Hawaiian, Inc. on October 26, 2018 (File No. 001-14585))
- 10.28 First Hawaiian, Inc. 2016 Omnibus Incentive Compensation Plan Form of Restricted Stock Unit Award Agreement (2021) (incorporated by reference to Exhibit 10.1 to the Current Report on Form 8-K filed by First Hawaiian, Inc. on February 4, 2021 (File No. 001-14585))
- 10.29 First Hawaiian, Inc. Long-Term Incentive Plan Form of Performance Share Unit Award Agreement (2021) (incorporated by reference to Exhibit 10.2 to the Current Report on Form 8-K filed by First Hawaiian, Inc. on February 4, 2021 (File No. 001-14585))
- 21.1 Subsidiaries of First Hawaiian, Inc.
- 23.1 Consent of Deloitte & Touche LLP
- 31.1 Certification of Chief Executive Officer Pursuant to Rule 13a-14(a) of the Securities Exchange Act of 1934, as Amended, Adopted Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
- 31.2 Certification of Chief Financial Officer Pursuant to Rule 13a-14(a) of the Securities Exchange Act of 1934, as Amended, Adopted Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
- 32.1 Certification of Chief Executive Officer Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002
- 32.2 Certification of Chief Financial Officer Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002
- 101.INS XBRL Instance Document – the instance document does not appear in the Interactive Data File because its XBRL tags are embedded within the Inline XBRL document
- 101.SCH Inline XBRL Taxonomy Extension Schema Document
- 101.CAL Inline XBRL Taxonomy Extension Calculation Linkbase Document
- 101.LAB Inline XBRL Taxonomy Extension Label Linkbase Document
- 101.PRE Inline XBRL Taxonomy Extension Presentation Linkbase Document
- 101.DEF Inline XBRL Taxonomy Extension Definition Linkbase Document
- 104 Cover Page Interactive Data File – the cover page XBRL tags are embedded within the Inline XBRL document (included in Exhibit 101)

## SIGNATURES

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

Date: February 25, 2021

First Hawaiian, Inc.

By: /s/ Robert S. Harrison  
Robert S. Harrison  
Chairman of the Board, President and Chief Executive Officer  
(Principal Executive Officer)

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed below by the following persons on behalf of the registrant and in the capacities and on the dates indicated.

Date: February 25, 2021

/s/ Robert S. Harrison  
Robert S. Harrison  
Chairman of the Board, President and Chief Executive Officer (Principal Executive Officer)

/s/ Ravi Mallela  
Ravi Mallela  
Chief Financial Officer (Principal Financial Officer and Principal Accounting Officer)

/s/ Matthew J. Cox  
Matthew J. Cox, Director

/s/ W. Allen Doane  
W. Allen Doane, Director

/s/ Faye W. Kurren  
Faye W. Kurren, Director

/s/ Allen B. Uyeda  
Allen B. Uyeda, Director

/s/ Jenai S. Wall  
Jenai S. Wall, Director

/s/ Vanessa L. Washington  
Vanessa L. Washington, Director

/s/ C. Scott Wo  
C. Scott Wo, Director